

CRM APPLICATION THAT HELPS TO BOOK A VISA SLOT

1.INTRODUCTION

Overview:

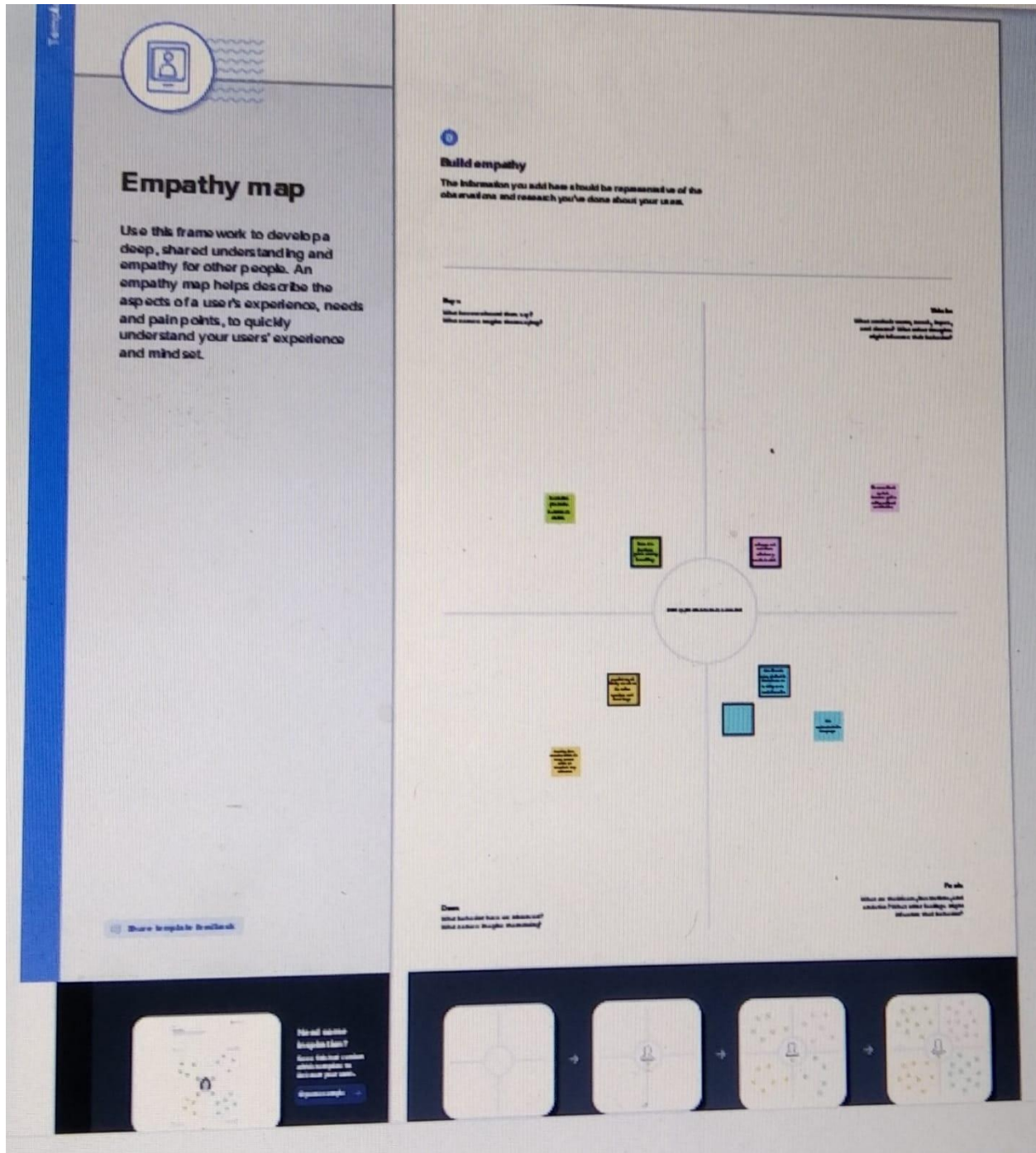
A Visa Slot management project is a system that used to track and manage the availability of visa slot, which are appoints that are required for certain visa applications. It might be used by a government agency or a visa processing centre to schedule and manage appointment with applicants.

Purpose:

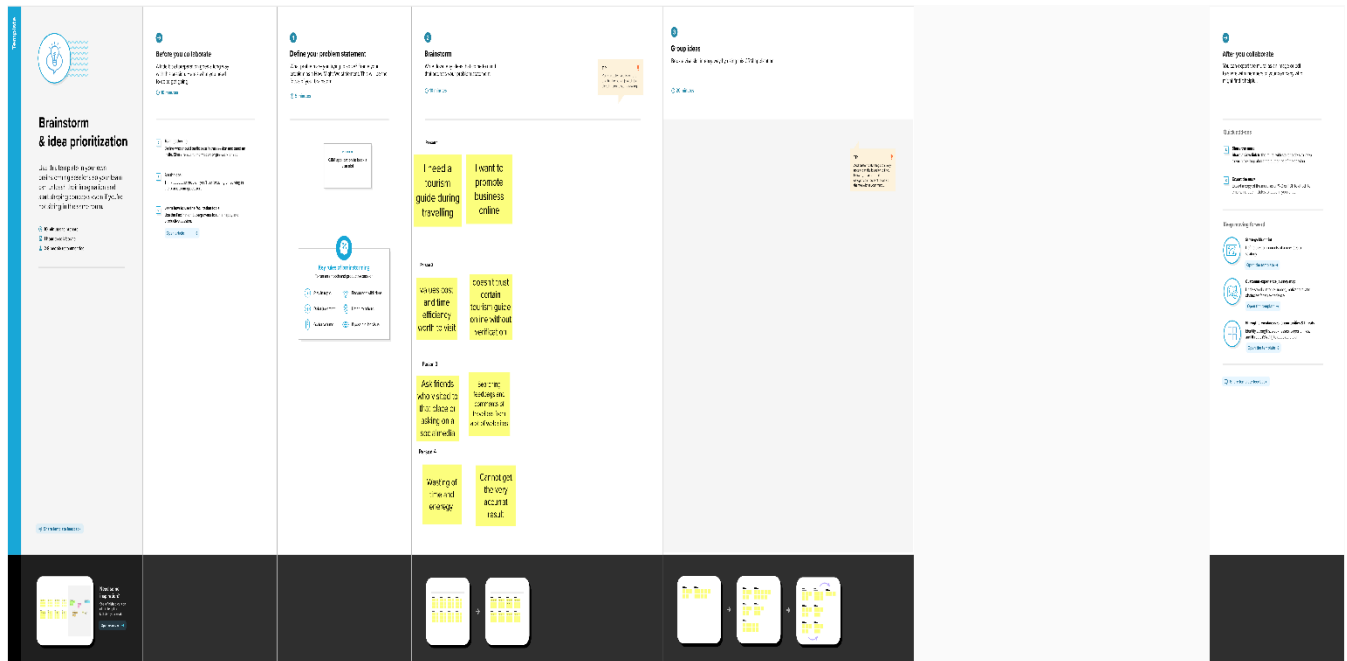
Saving the time of the customers who want to book it by using CRM application of booking a Visa Slot. Wandering for booking the Visa Slot and tracking can be reduce here. Reduce the paper filling as much the customer expecting. Ensuring the safety of the customers and panic of many verification

2. PROBLEM DEFINITION & DESIGN THINKING

2.1 Empathy Map



2.2 Ideation & Brainstorming Map



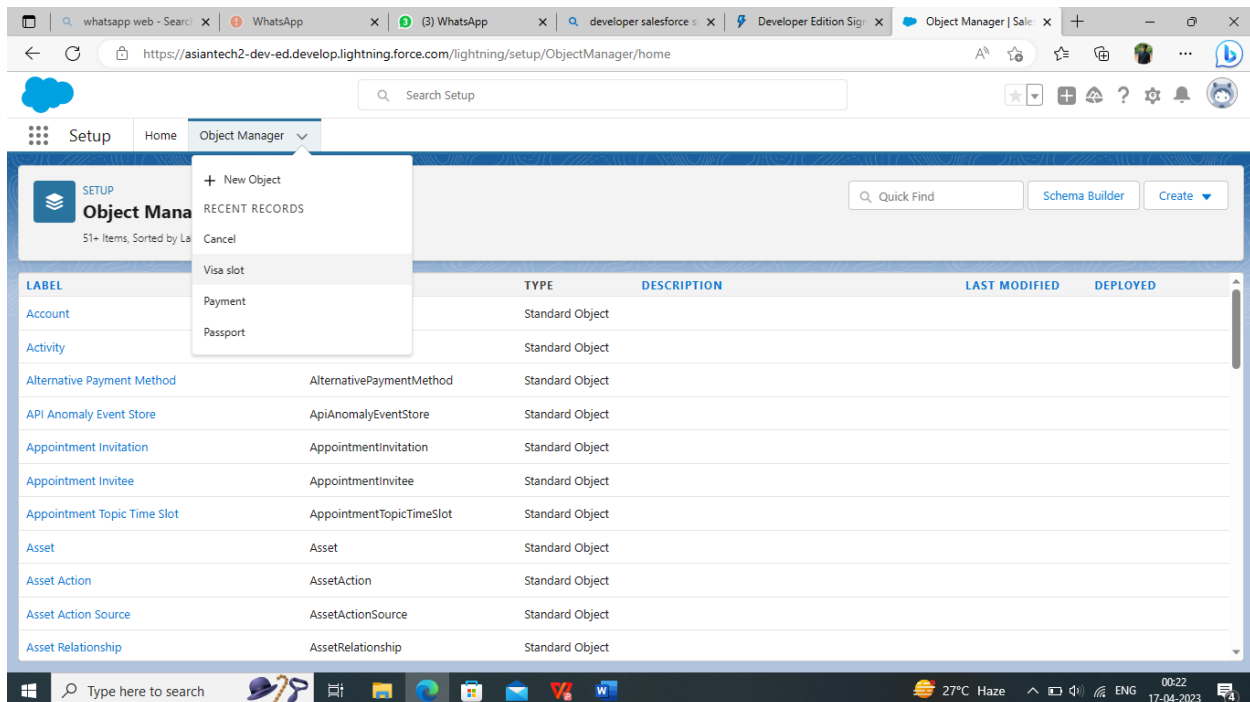
3.RESULT

3.1 Data Model

Objects	Passport	Visa Slot	Payment	Reschedule/Cancel
Fields	Full Name	Location	Payment Mode	Passport Number(Master)
Fields	Passport Number	Time	Card Number	Location
Fields	Contact Number	Passport Number (Master)	Transaction Id (Auto number)	Time
Fields	Permanent Adress	Visa Slot Number	Cancel Transaction	Cancel
			Visa Slot Number	Status

3.2 Activity & Screenshot

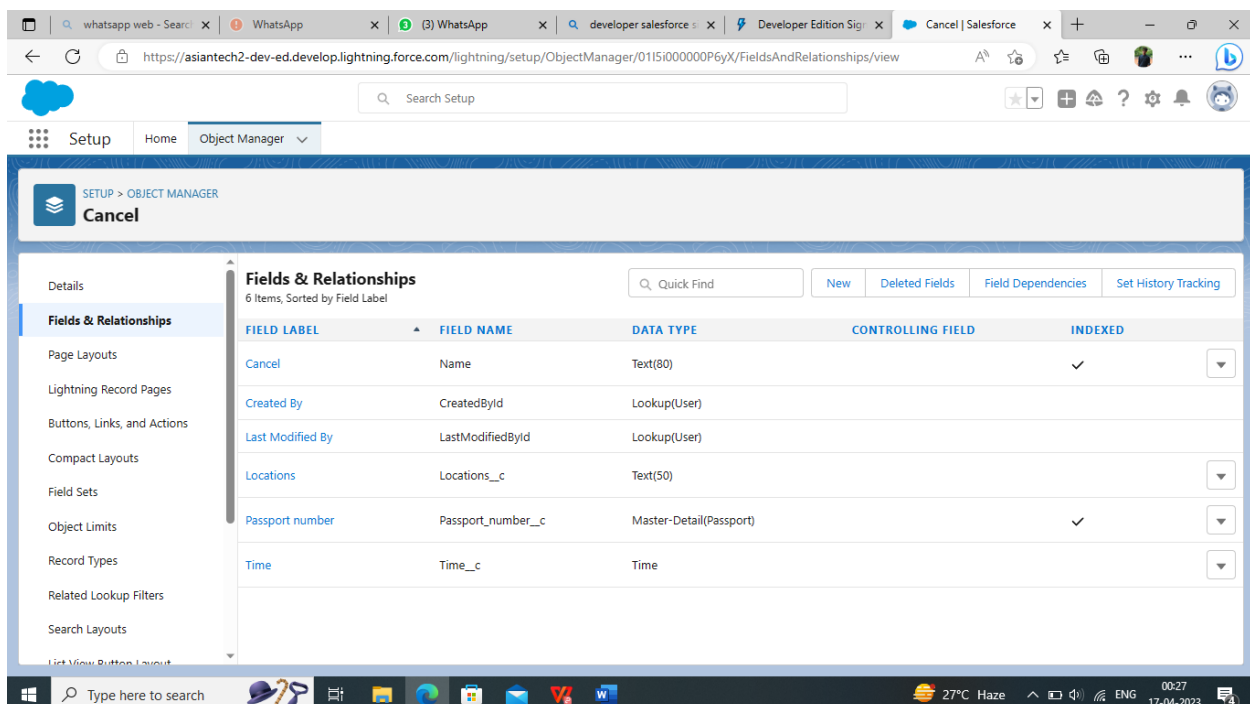
Object



The screenshot shows the Salesforce Object Manager interface. The top navigation bar includes 'Setup', 'Home', and 'Object Manager'. A dropdown menu is open under 'Object Manager', showing options: '+ New Object', 'RECENT RECORDS', 'Cancel', 'Visa slot', 'Payment', and 'Passport'. The main content area displays a table of objects with columns: LABEL, TYPE, DESCRIPTION, LAST MODIFIED, and DEPLOYED. The table lists various objects such as Account, Activity, Alternative Payment Method, API Anomaly Event Store, Appointment Invitation, Appointment Invitee, Appointment Topic Time Slot, Asset, Asset Action, Asset Action Source, and Asset Relationship.

LABEL	TYPE	DESCRIPTION	LAST MODIFIED	DEPLOYED
Account	Standard Object			
Activity	Standard Object			
Alternative Payment Method	Standard Object	AlternativePaymentMethod		
API Anomaly Event Store	Standard Object	ApiAnomalyEventStore		
Appointment Invitation	Standard Object	AppointmentInvitation		
Appointment Invitee	Standard Object	AppointmentInvitee		
Appointment Topic Time Slot	Standard Object	AppointmentTopicTimeSlot		
Asset	Standard Object	Asset		
Asset Action	Standard Object	AssetAction		
Asset Action Source	Standard Object	AssetActionSource		
Asset Relationship	Standard Object	AssetRelationship		

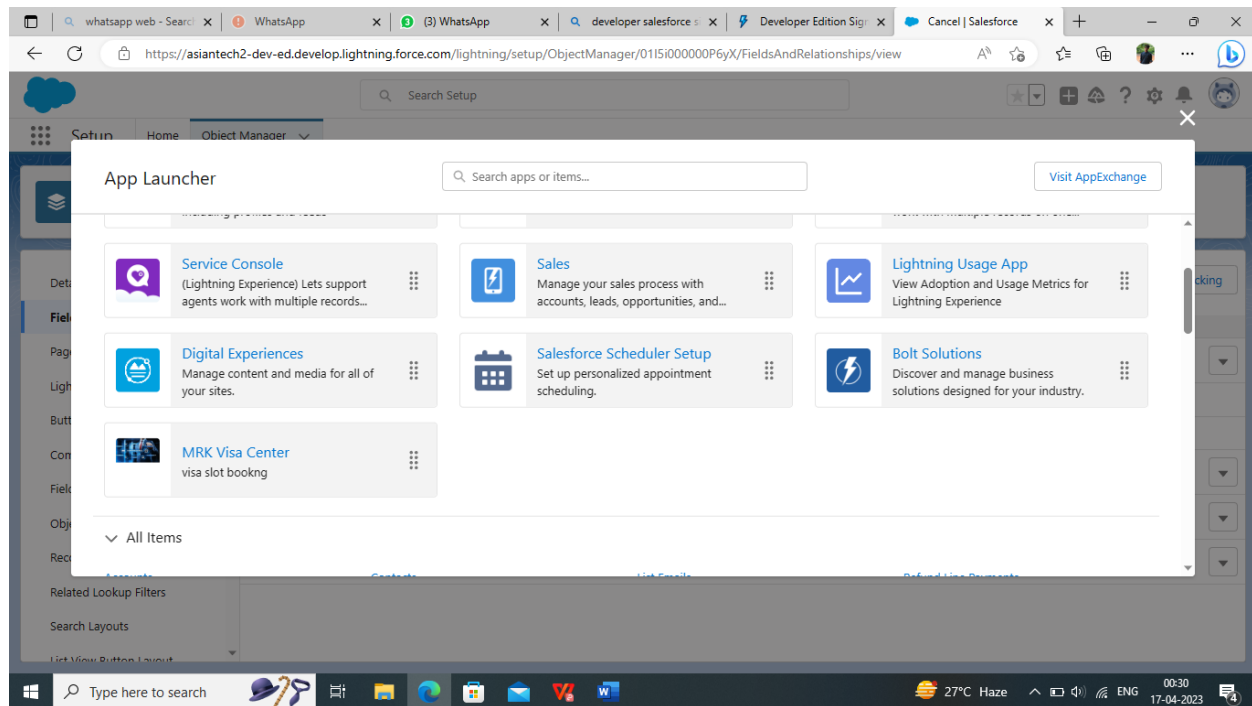
Fields



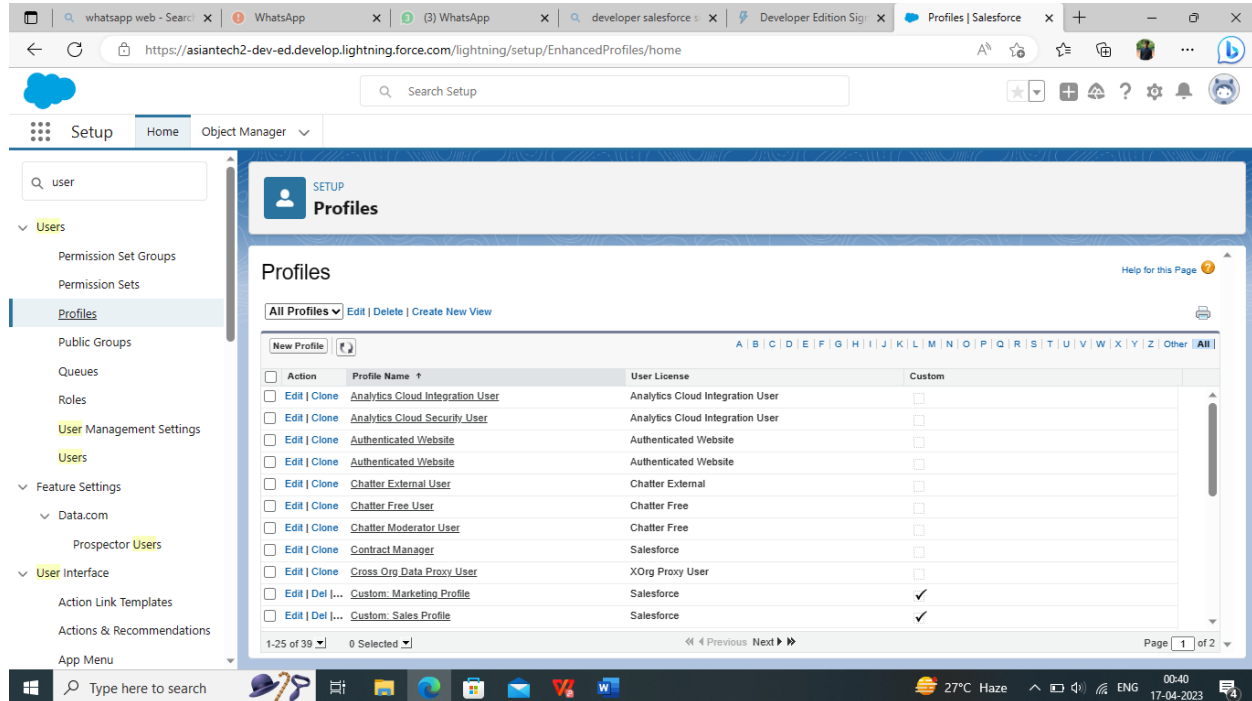
The screenshot shows the Salesforce Fields and Relationships interface. The top navigation bar includes 'Setup', 'Home', and 'Object Manager'. The main content area displays a table of fields with columns: FIELD LABEL, FIELD NAME, DATA TYPE, CONTROLLING FIELD, and INDEXED. The table lists fields such as Name, Created By, Last Modified By, Locations, Passport number, and Time. The interface also includes a sidebar with navigation options like 'Details', 'Fields & Relationships', 'Page Layouts', 'Lightning Record Pages', 'Buttons, Links, and Actions', 'Compact Layouts', 'Field Sets', 'Object Limits', 'Record Types', 'Related Lookup Filters', and 'Search Layouts'.

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Cancel	Name	Text(80)		✓
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
Locations	Locations__c	Text(50)		
Passport number	Passport_number__c	Master-Detail(Passport)		✓
Time	Time__c	Time		

Lightning App



Profiles



Reports

Reports

Recent

2 items

Search recent reports...

New Report New Folder

REPORTS	Report Name	Description	Folder	Created By	Created On	Subscribed
Recent	New Passports with visa slots Report		Private Reports	B. Kalaiyarasi B. Kalaiyarasi	14/4/2023, 9:45 pm	
Created by Me						
Private Reports	Sample Flow Report: Screen Flows	Which flows run, what's the status of each interview, and how long do users take to complete the screens?	Public Reports	Automated Process	6/4/2023, 2:10 pm	
Public Reports						
All Reports						
FOLDERS						
All Folders						
Created by Me						
Shared with Me						
FAVORITES						
All Favorites						

Dashboard

Dashboards

Recent

1 item

Search recent dashboards...

New Dashboard New Folder

DASHBOARDS	Dashboard Name	Description	Folder	Created By	Created On	Subscribed
Recent	Passport with visa locations		Private Dashboards	B. Kalaiyarasi B. Kalaiyarasi	14/4/2023, 9:47 pm	
Created by Me						
Private Dashboards						
All Dashboards						
FOLDERS						
All Folders						
Created by Me						
Shared with Me						
FAVORITES						
All Favorites						

4. TRAILHEAD PROFILE PUBLIC URL

Team Lead - <https://trailblazer.me/id/bbkalaiyarasi>

Team Member 1 - <https://trailblazer.me/id/kdharshini2>

Team Member 2 - <https://trailblazer.me/id/mmani423>

Team Member 3 - <https://trailblazer.me/id/rrenuka15>

5. ADVANTAGES & DISADVANTAGES

ADVANTAGES

- Automate the Booking of Appointments With a visa slot booking bot, you can easily automate the process of booking visa appointments.
- Reduce Your Costs Managing your visas manually can be an expensive process due to the amount of time that it takes to do everything yourself.
- Get Real-Time Updates.
- Reduce Processing Times.

DISADVANTAGES

- As companies increase their reliance on technologies and software to keep their operations running, they often underestimate the potential threats that come with it.
- Take, for example, [Customer Relationship Management or CRM software](#), which you can now find in every small or large business.
- While businesses tend to rely on it for better customer experience and it improves customer interactions, it can cost a business a lot more than it expects. [How you handle customers](#) will define your brand.
- Many businesses look at the upsides of CRM software and they tend to ignore the drawbacks that come with it.
- Therefore, we will discuss some disadvantages that a business can face if they adopt CRM without proper planning.

6. APPLICATION

- Fill in the I-20 application form.
- Pay the SEVIS fee.
- Fill in the DS-160 online application form.
- Pay the visa registration fee.
- Book your US Embassy visa appointment.

7.CONCLUSION

CRM automation can help simplify and streamline the immigration process, making it more efficient for individuals and businesses. By automating tasks, organizing information, and providing real-time updates, CRM automation can help make the immigration process less stressful and more efficient. With the technology available today, there's no reason for the immigration process to be as complex as it is. By embracing CRM automation, businesses can take a step towards making immigration simple and efficient in 2023.

8. FUTURE SCOPE

The future has arrived — at least it has in the world of customer relationship management or CRM SOFTWARE, one of the fastest growing categories of enterprise software. We are entering the era of intelligent, integrated CRM, and the future of CRM is even brighter. From small businesses to global enterprises, sales and marketing teams are adopting CRM to deliver better customer experiences, acquire and retain customers, and gain new customer-centric insights that are changing their companies for the better.

Understanding the CRM scope, you hope to achieve is crucial to the success of your CRM implementation. “Scope” refers to how far-reaching the CRM will be within your organization. For example, if only your customer service reps will be using it, the scope of your CRM would be considered narrow. If your marketing teams, sales reps, customer care team, data analysts and project managers will all be utilizing the system, that is a broad scope of CRM.

To begin the scoping process, reflect on what you’re hoping to improve by utilizing a CRM system — this should help narrow your focus and help you understand what kind of scope you need. To keep expectations realistic, make a list of questions for yourself and for the vendors of your shortlist platforms. Consider things like budget, timeframe, how much training you think you’ll want (or, more likely, how much you’re willing to pay for). By asking these targeted questions to the project managers and stakeholders, you can move forward confidently with parameters that have been discussed with all the necessary people on board.