Ieva Kaleginienė

From seller to developer

I've been working in IT industry for about six years and now my career goal is to retrain from seller to FrontEnd developer. I'm sure, that such ambitious goal is a proof of extremely high motivation and willingness to learn a lot.

Contact

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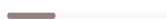- Vilnius, Lithuania
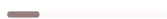
Software skills

- HTML, CSS, SASS
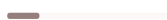- JAVASCRIPT
- NODE.JS
- VUE.JS
- REACT
- PHOTOSHOP

I have some experience working with developer platforms **Digital Ocean, MS Microsoft Azure** and **Firebase**. Also, i have some skills writing **SQL** code.

Working skills

- TEAMWORK
- QUICK LEARNER
- LEADERSHIP
- PLANNING
- PROJECT MANAGEMENT

Working as a Sales manager I gained strong set of communication, team working, negotiation and problem solving skills, which is going to be advantageous for FrontEnd developer career.

Experience

Sales manager
2016.09 - present

TELIA LIETUVA, AB

In this job position my duties are: Selling IT and Mobility services for medium and large B2B clients. Attending meetings with clients and project management: constructing budget and timelines.

Virtual assistant
2020.05 - 2020.09

VaMigle

I was working on a startup's process management. My duties were: SalesForce implementation, creating processes and training sales people. Also, working with Web Designer and FrontEnd developer was one of my responsibilities too.

Account manager
2015.05 - 2016.09

Baltnetos komunikacijos, UAB

In this job position my duties were: selling IT services to potential and existing B2B clients, attending meetings with client, managing portfolio of over 400 clients, project management: constructing budget and timelines.

Administrator - Sales manager
2014.12 - 2015.05

Domus Lumina, UAB

Roller Blinds, louvers etc. products salon administration, orders management, organizing timetables for foremen group.

Insurance consultant
2012.07 - 2014.12

PZU Lietuva, UAB DK

In this job position my duties were: communication face to face and over the phone with B2C clients, contracts extension and upselling, settlements monitoring, search of potential clients.

Education

Code Academy
2020.03 - 2020.12

FrontEnd Course

A 9-month course of HTML, CSS, JavaScript, Responsive design, Bootstrap, SaSS, Node.js, GIT. Besides, I've gained strong skills of React. I know how to use React Hooks (useState, useEffect, useContext), storybook and styled-components extensions. Furthermore, I've learned coding with Vue.js framework. After finishing this course, I can create websites with high-quality code written and connect it with MySQL databases. As a playground, we used development platforms such as Digital Ocean, MS Microsoft Azure and Firebase.

Vilnius Gediminas Technical University
2011 - 2015

Economics Bachelor, Business management specialization

Economic theory, Economic governance, E. business, E. logistics, E. Marketing, Innovative business Investment, Personal financial economics, Financial decisions, The financial market, Microeconomics, Macroeconomics, Public finance.

Courses

Code Academy
2020.09 - 2020.12

Digital skills training

3 month course of: WebDesign, HTML & CSS basics, WordPress, SEO, eCommerce.

Coursera
2020.08

Modern JavaScript: ES6 Basics

8 hours of JavaScript basics, where I've learnt JS major features of ES6.

Johns Hopkins University
2020.08 - 2020.10

Web development

HTML, CSS, JavaScript, Bootstrap course.

Women Go Tech
2020.08 - 2020.11

Atrask technologijas

3 month course about IT industry, UX/UI Coding, IT project management, Agile Basics.