

Elevating Passenger Experience Through In-Flight Connectivity Insights

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Role Applying For: Customer Experience Analyst



Agenda

Objective: Use realistic customer behavior data to uncover insights that can improve WiFi performance and passenger satisfaction

- Tools & Methods
- Key Insights
- Complaint & Channel Behavior
- Forecast: Reducing Dropouts
- Recommendations
- Conclusion & Q&A

Tools & Methods



Excel

Cleaned and analyzed raw data, created pivot tables



Tableau

Created interactive dashboards



Python

Used for quick aggregation and correlation analysis



SQL (BigQuery)

Used to segment trends and calculate key metrics



ChatGPT- Data Set

150 simulated passengers using Viasat powered in-flight WiFi

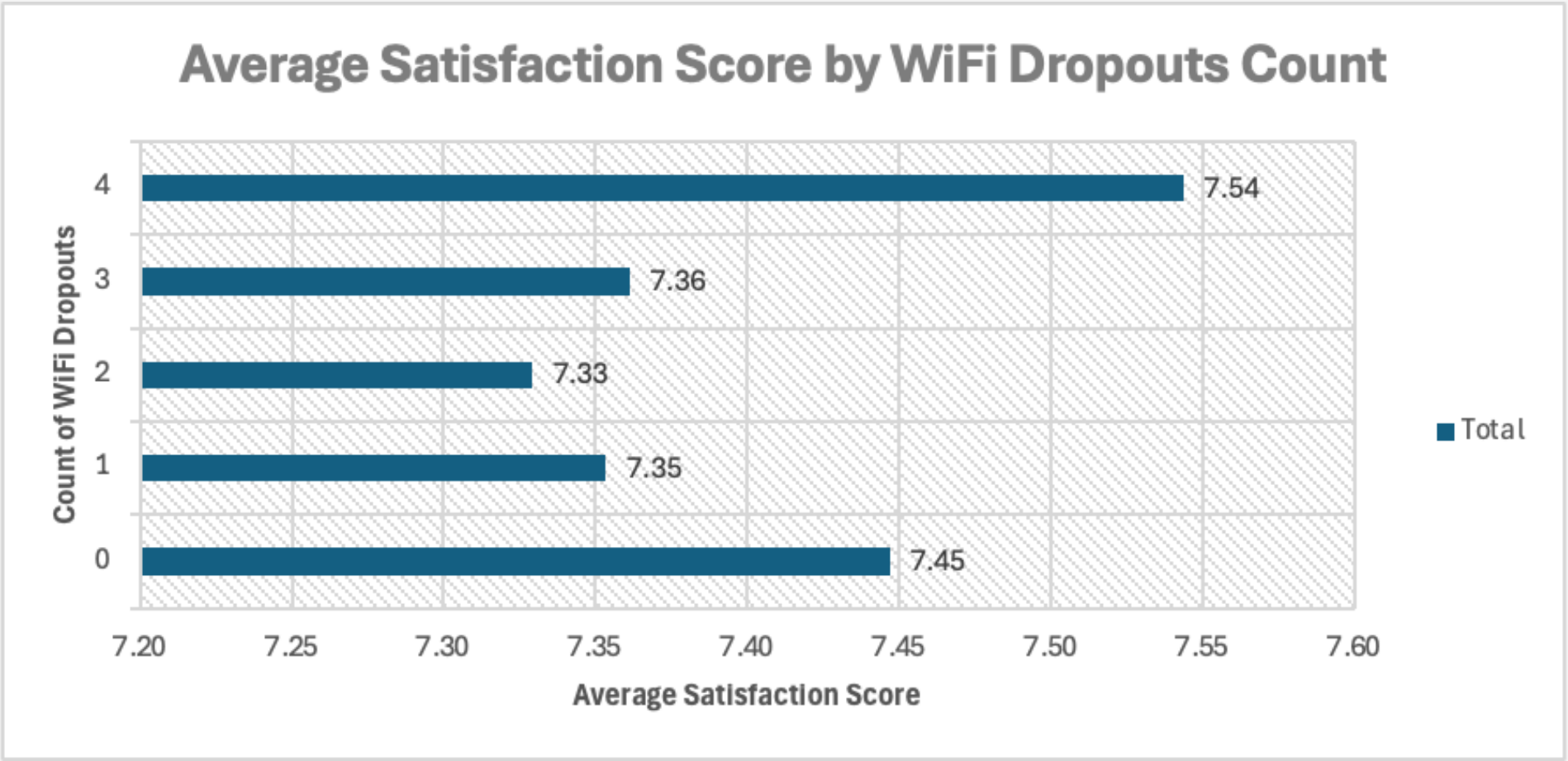
Fields

- Passenger_ID
- Flight_Date
- Seat_Class
- Flight_Delay_Min
- Checkin_Time_Min
- WiFi_Rating
- Streaming_Experience_Rating
- Satisfaction_Score
- Loyalty_Status
- Booking_Channel
- Complaint_Ticket
- Avg_Devices_Connected
- WiFi_Dropouts
- Content_Streaming
- VPN_Use

WiFi Dropouts vs Satisfaction

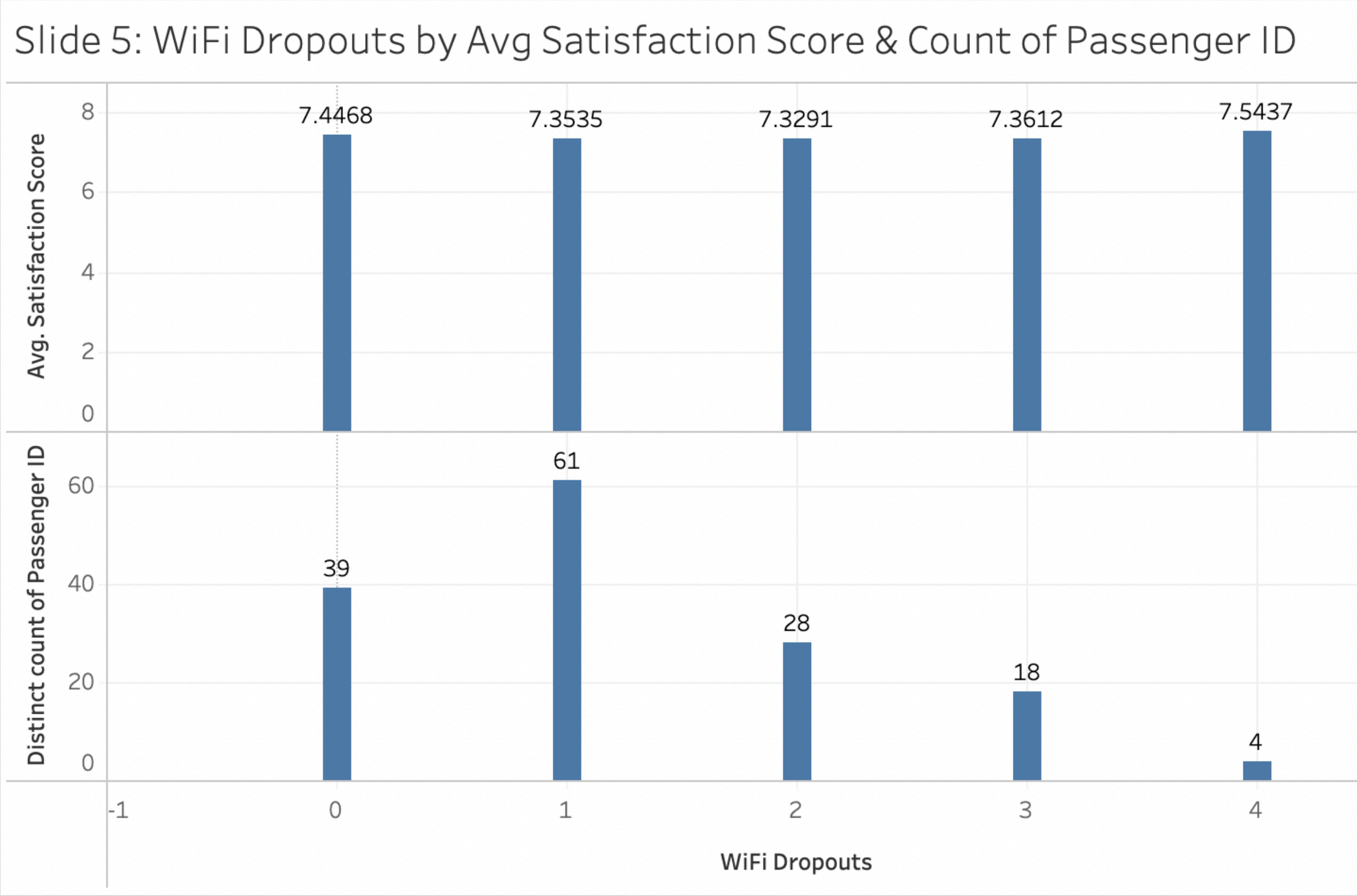
Row	WiFi_Dropouts	Avg_Satisfaction
1	0	7.45
2	1	7.35
3	2	7.33
4	3	7.36
5	4	7.54

SQL



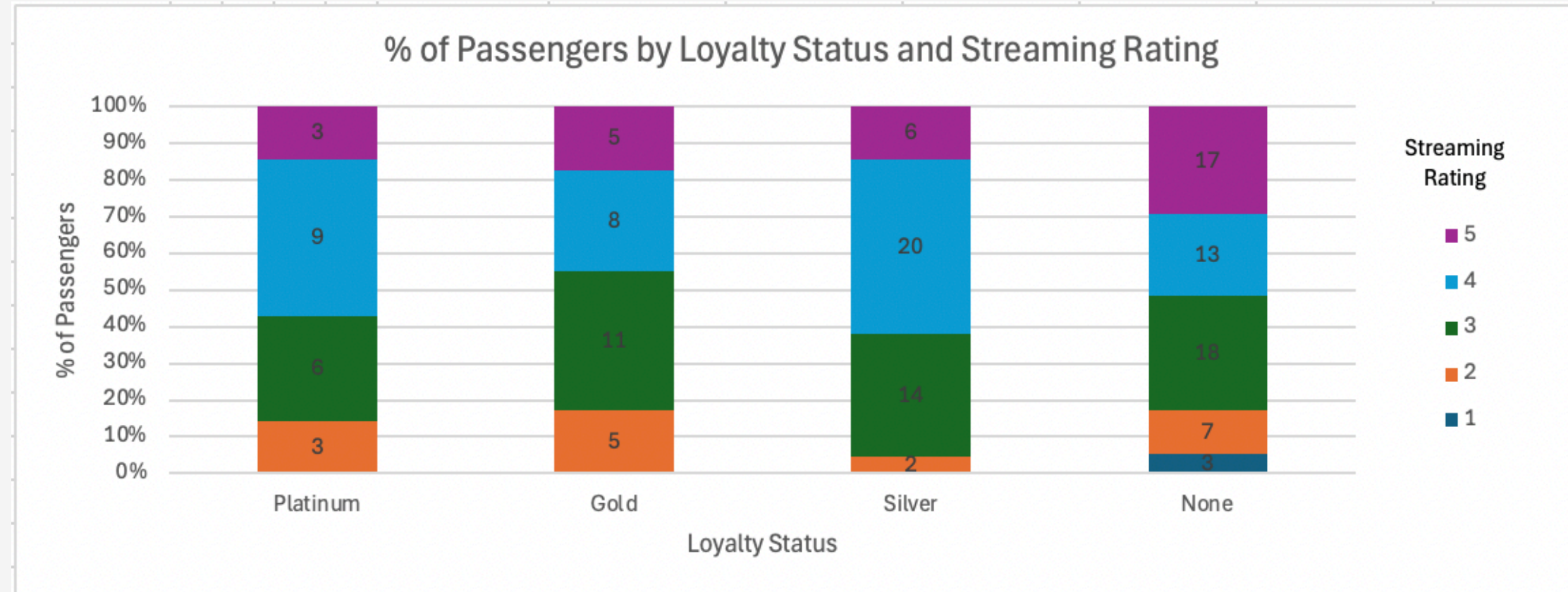
Excel

WiFi Dropouts vs Satisfaction Cont

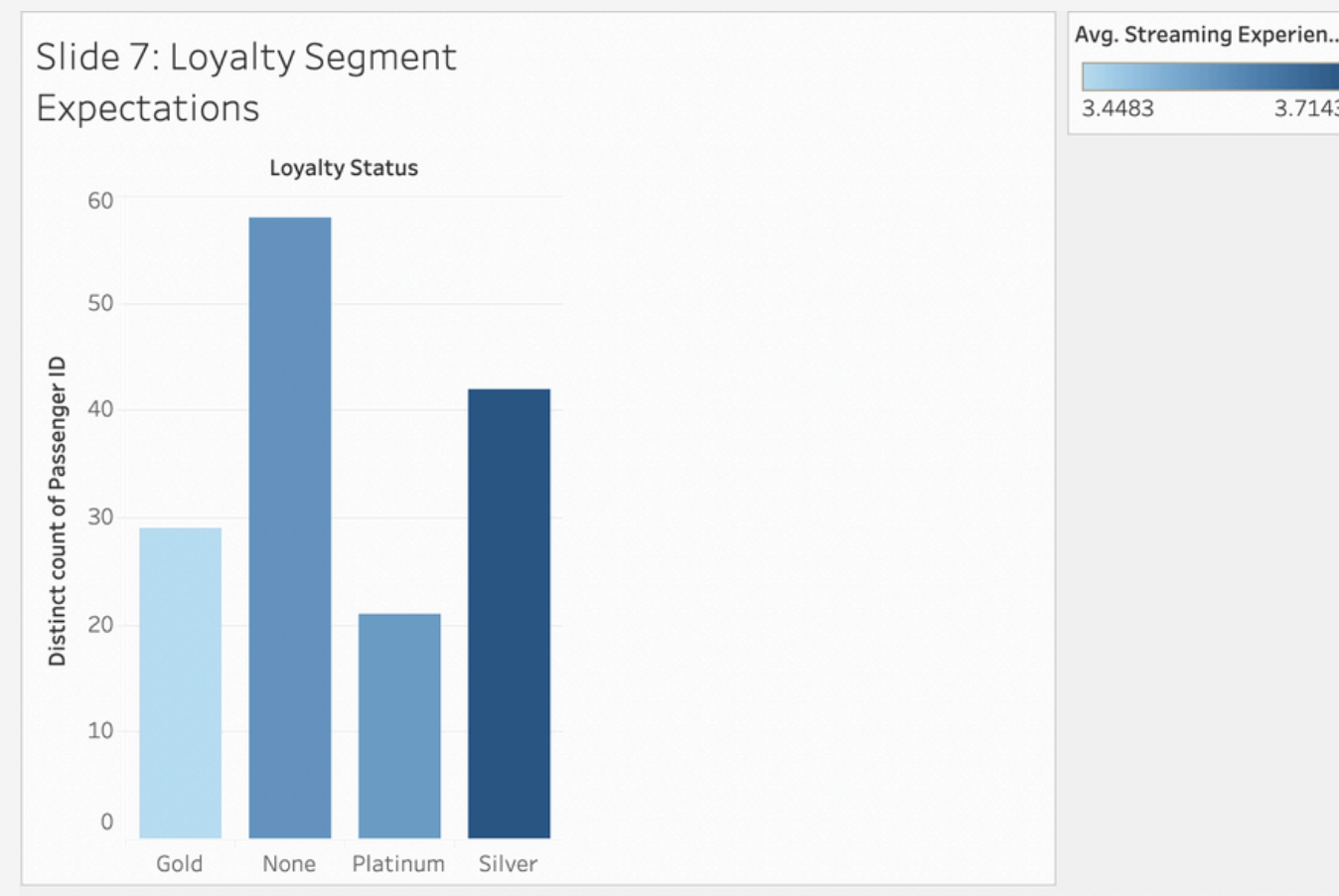


Tableau

Loyalty Segment Expectations

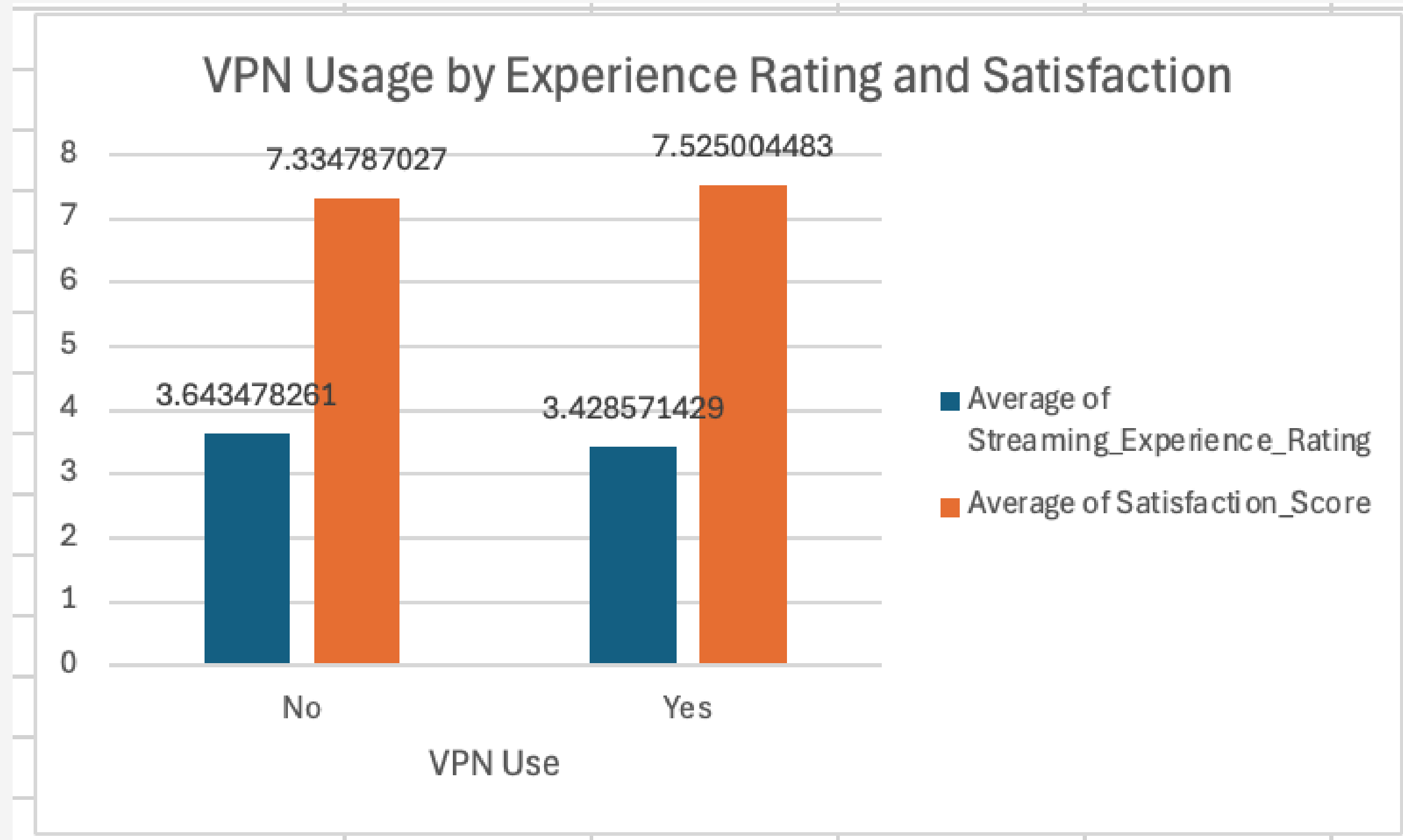


Excel



Tableau

VPN Usage Impact

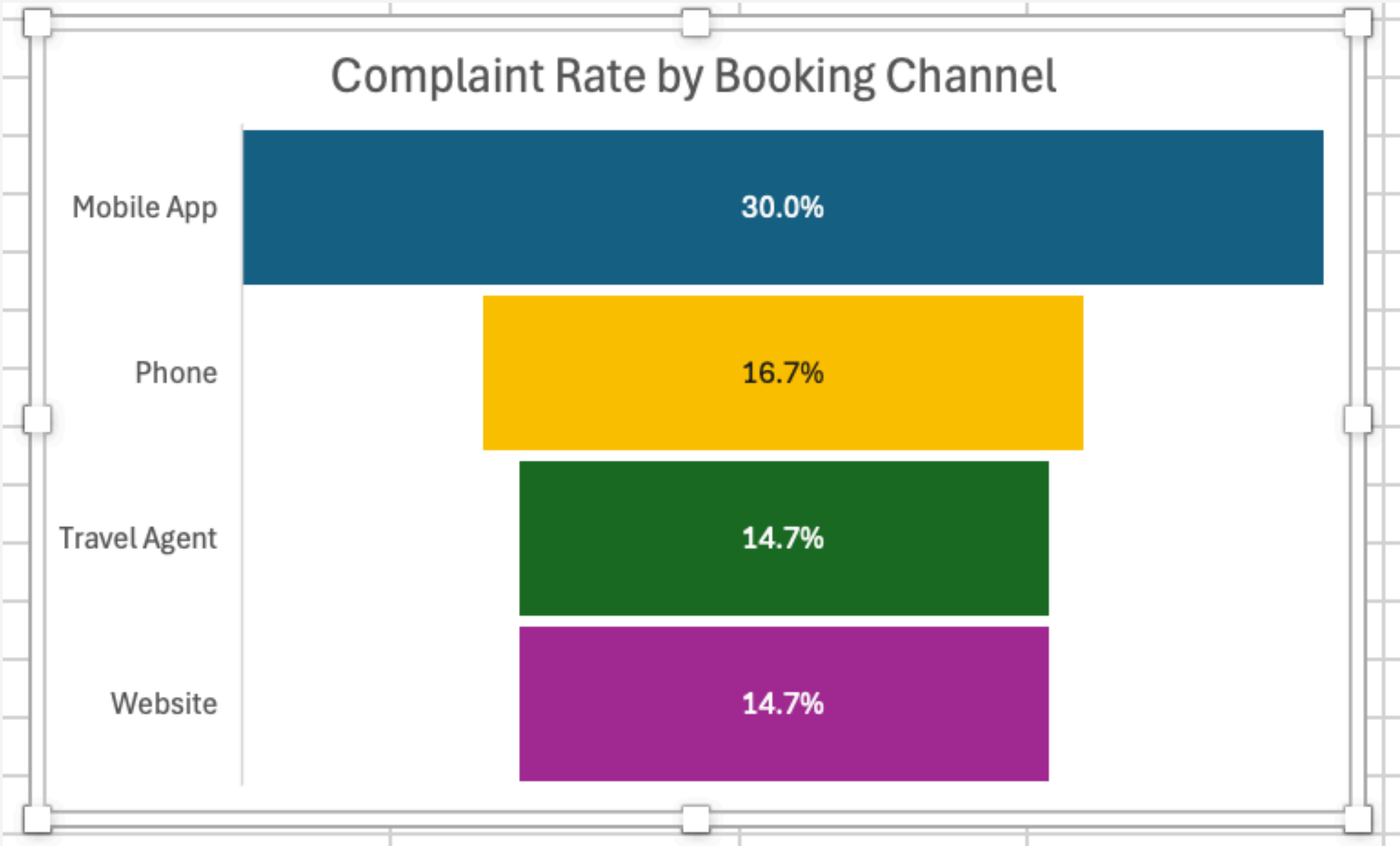


Excel

Complaint Rate by Booking Channel

Row	Booking_Channel	Complaint_Rate_Pct
1	Mobile App	30.0
2	Phone	16.67
3	Travel Agent	14.71
4	Website	14.71

SQL

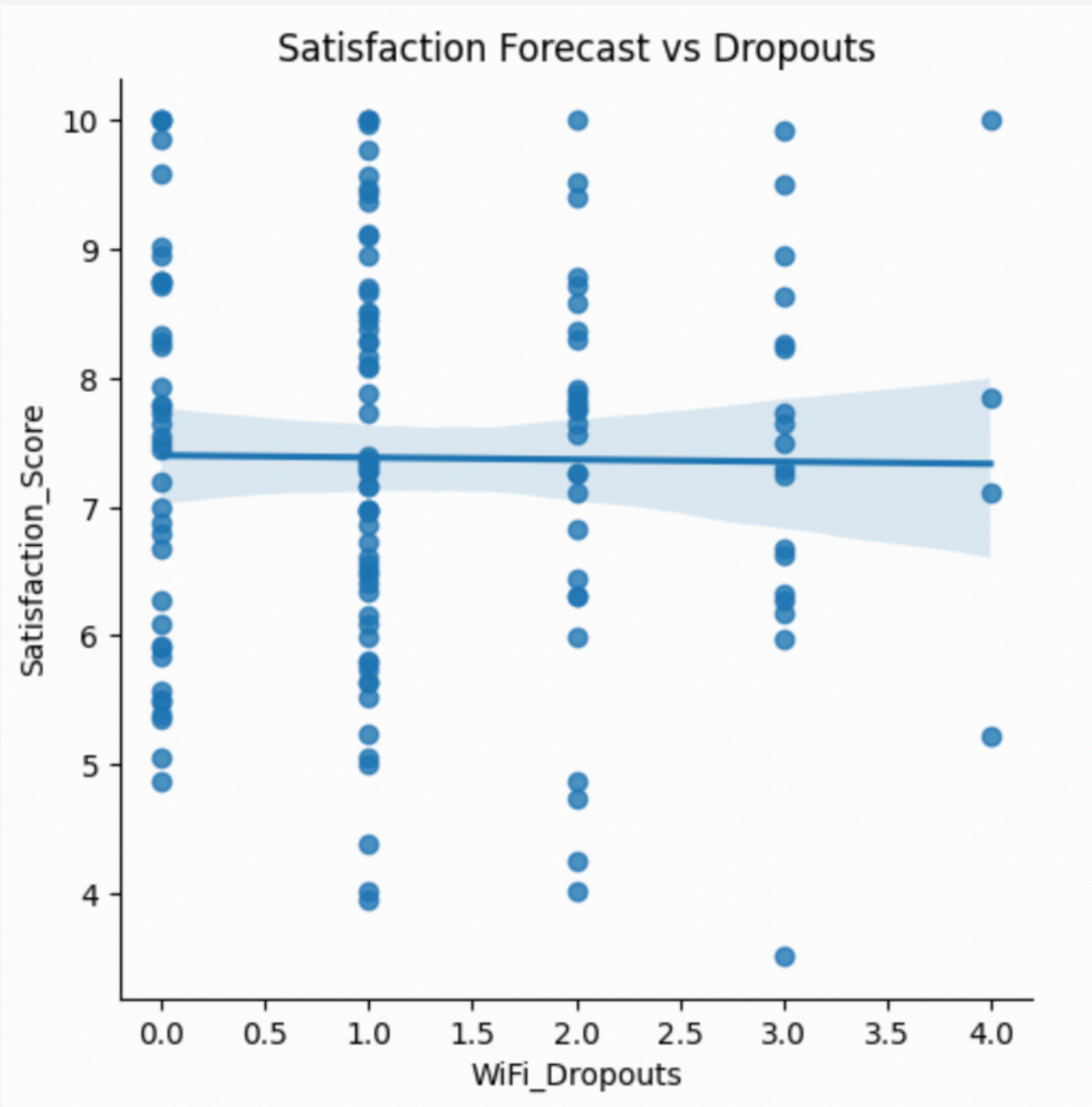


Excel

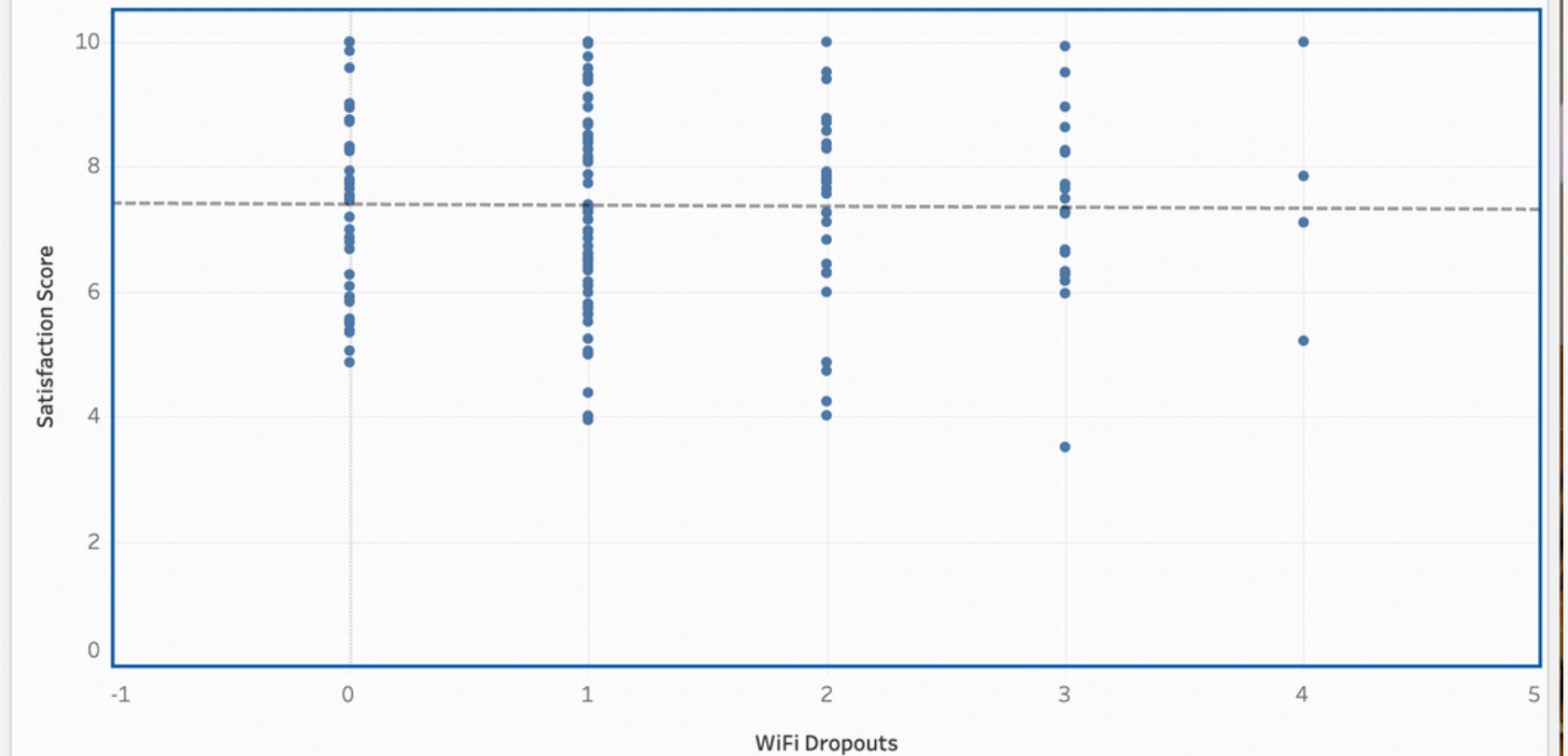
Forecasting Dropout Reduction

Python

Tableau



Slide 10: Forecasting Dropout Reduction



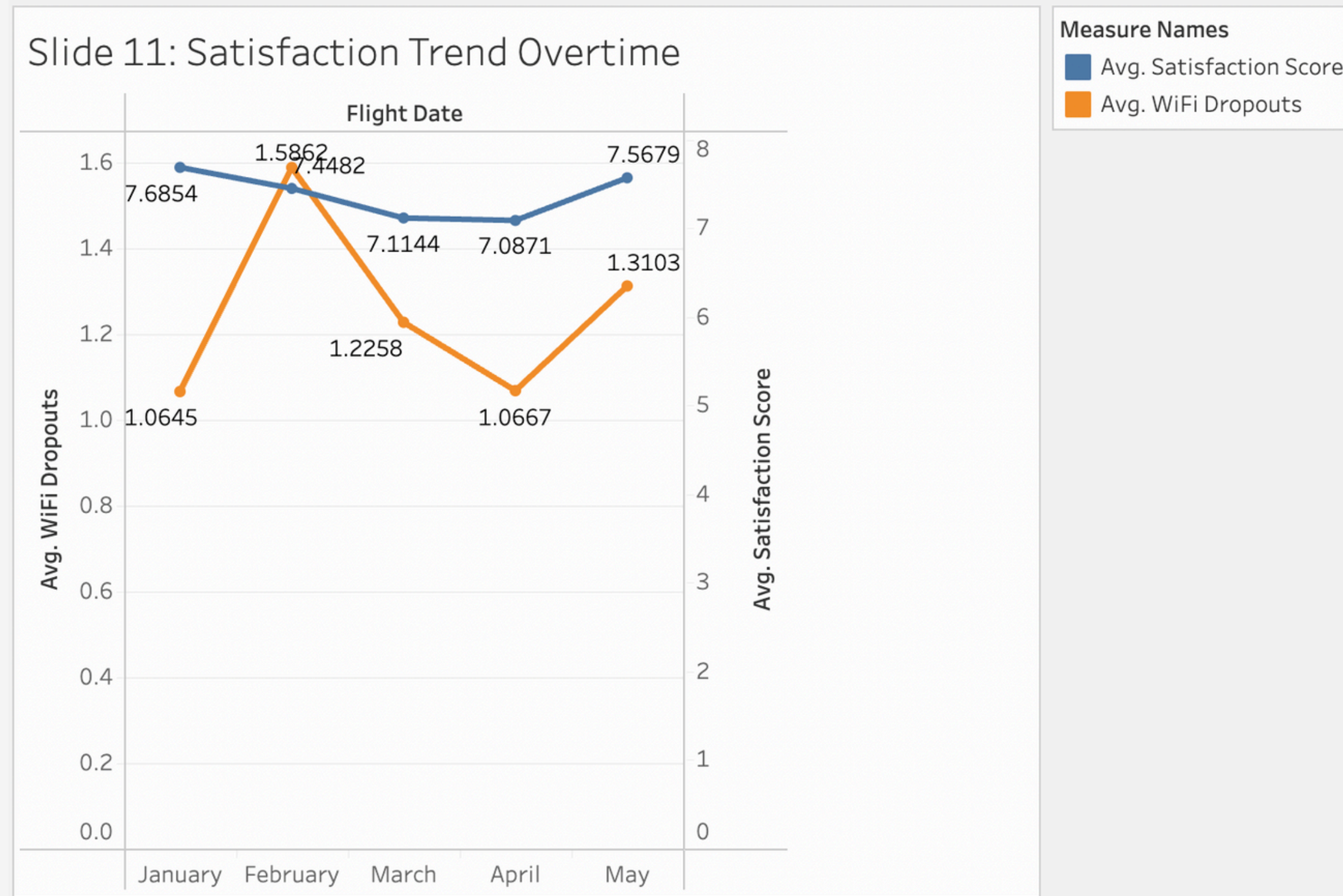
P-value: 0.891174

Equation: Avg. Satisfaction Score = $-0.0163581 \times \text{WiFi Dropouts} + 7.39956$

Coefficients

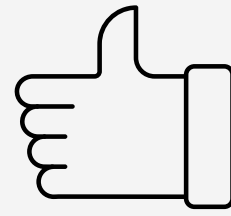
<u>Term</u>	<u>Value</u>	<u>StdErr</u>	<u>t-value</u>	<u>p-value</u>
WiFi Dropouts	-0.0163581	0.119355	-0.137054	0.891174
intercept	7.39956	0.194662	38.0124	< 0.0001

Satisfaction Trend Overtime



Tableau

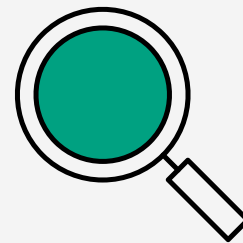
Recommendations: Aligning Experience with Expectations



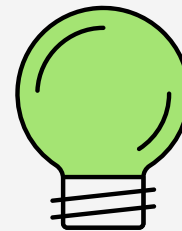
Address Satisfaction Decline Among Loyalty Members



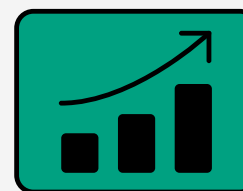
Help Users Understand VPN Usage Has minimal effect on WiFi Experience



Investigate Mobile App Complaint Rate



Continue Reducing WiFi Dropouts to Protect Satisfaction



Analyze Drop in Satisfaction for March for Root Causes

What Was Learned

- Dropouts directly impact satisfaction
- Loyalty members are less forgiving
- Complaint behavior varies by channel
- Satisfaction trends over time reveal seasonal gaps

What It Means

- Improving the in-flight WiFi experience requires more than technical performance
- By combining dropout data, booking behavior and passenger segmentation we can **deliver targeted enhancements** that increase satisfaction **without unnecessary overengineering**

