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# KALOB CARTER

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 [kalob92.github.io](https://github.com/kalob92)



## Front End Web Developer

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### Professional Experience

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Dec 2017 - May 2019

Assistant Store Manager, Lead Sales Associate

*T-Mobile*

- Sold devices and services to exceed sales goals set by the company
- Answered questions for customers about their accounts and devices
- Right-fitted customers to their services and phones or tablets while also upselling features such as insurance, extra data, and international coverage
- Exhibited company principles such as exploring customers' concerns and needs to discover sales opportunities with a personal and caring approach

Jun 2017 - Dec 2017

Shift Manager

*Good Times*

- Stocked and prepared food and frozen custard each day
- Supervised employees and delegated tasks and breaks
- Resolved customer issues and focused on customer relations
- Handled store finances throughout the shift including bank deposits

Sep 2016 - Jun 2017

Greenhouse Operator

*Paulino Gardens*

- Oversaw the operations of one of several greenhouses on site, including seeding, transplanting, and tending to herbs and vegetables until ready for sale
- Maintained proper temperature, moisture, and other environmental controls to keep them safe from Colorado's climate
- Curated retail displays for the plants inside the store, keeping the soil moist and areas organized as well as answering any questions from customers

Feb 2016 - Sep 2016

Kitchen and Banquet Manager

*Howl at the Moon*

- Singlehandedly operated a kitchen, preparing food for private events throughout the week and bar guests on the weekends
- Organized liquor and food deliveries and kept the kitchen stocked for banquets and bar events
- Planned and operated buffet-style banquets weekly for corporate events and bachelorette parties

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### Summary

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- Creative and dedicated individual who excels under tight deadlines
- Fast learning and adept professional able to adapt to changing project structures and product goals
- Friendly and focused on client relations to ensure long term and future business opportunities

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### Skills

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Programming languages and frameworks include HTML, CSS, JavaScript, jQuery, Bootstrap CSS, UIKit, and Node.js

4 years of experience in restaurant kitchens

Proficient in Spanish