MARK KALOTAI

kalotai92 @gmail.com | +36 30 098 1409

Career Change Statement

Experienced hospitality leader transitioning into software development, with a focus on backend engineering. Currently enhancing my technical skills through bootcamps and online development courses, building a portfolio of practical projects. Bringing a strong background in problem-solving, team leadership, and client-focused service to my new career in IT.

Work History

Director of Groups and Events | Hotel Bristol, a Luxury Collection Hotel, Vienna
09/2023 - Current

- • Management of the Groups and events department within the hotel.
- • Providing quotations for weddings, meetings, culinary events, and conferences.
- • Planning and executing regional, national, and global events (e.g., sports, culinary events).
- • Negotiation, contract signing, and event execution in Hungarian and English.
- • Conducting interviews and hiring staff for various positions.
- • Managing inventory of materials and consumables.
- • Weekly, monthly, and yearly financial planning, budgeting based on various data.
- • Maintaining relationships with returning and VIP clients.
- • Handling guest complaints and feedback, providing responses.

Assistant Director of Event Management | Marriott Budapest Hotel
11/2021 – 08/2023

- • Coordinated a wide array of events including corporate conferences and sports events, ensuring precision in execution.
- • Handled logistics, staff hiring, and inventory management.
- • Played a key role in financial reporting, budgeting, and managing cost projections.
- • Maintained strong communication with returning VIP clients and led contract negotiations.

Assistant Food and Beverage Manager | Almarose Hotels Belton Woods, Grantham
04/2021 – 11/2021

- • Responsible for the operation of all the Food and Beverage outlets in England's 3rd biggest golf hotel.
- • Prepared rotation schedules for over 70 employees.
- • Organized weddings, conferences, and local golfing events.

- • Managed inventory and placed orders for daily operations.

Food and Beverage Supervisor | Hilton UK Hotels - Nottingham
02/2019 – 04/2021

- • Supervised restaurant operations, conferences, and room service.
- • Led a team of 5-10 staff members, depending on business needs.
- • Handled guest complaints and ensured high service standards.

Certificates

- Introduction to Software Engineering by IBM
- Introduction to Front-End Development by Meta
- Introduction to Back-End Development by Meta

- Associate Engagement survey – 90% Leadership index
  Budapest Marriott Hotel 2022
- Associate Engagement survey – 97% Leadership index
  Hotel Bristol, a Luxury Collection Hotel, Vienna 2023

My personal webpage
Mark Kalotai - Portfolio