

CLIENT LOGO



Skills Gauge Report

Activity Summary



Time available: 1Hr : 39Min

Time taken: 0Hr : 06Min

Skills Gauge Activities



Critical Conversations (AI)

Time available: 1Hr : 39Min

Time taken: 0Hr : 06Min

Competency Score by Activity

CRITICAL CONVERSATIONS



Total Conversations - 7 **Time available** - 1Hr : 39Min
Attempted Conversations - 7 **Time taken** - 0Hr : 06Min

Topic - 11/1: 90.5%

		Significant Shortcoming	Needs Improvement	Average	Good	Proficient
Persuasion- Win/Win mindset Level 1 (Basic) <i>Skilled at the targeted use of facts, arguments, logic in convincing others to a viewpoint/course of action. Uses several strategies and psychological techniques like 'foot in the door' reciprocity, common good, personal appeal to win negotiations.</i>	55%					
Questioning Level 1 (Basic) <i>Plans what questions to ask, whom to ask and when to achieve the required conversational goals. Can articulate questions in a manner that motivates others to answer even challenging questions.</i>	66%					
Rapport level 1 (Basic) <i>Able to establish a personal / professional connect with others; displays genuine interest in others to develop strong relationships</i>	91%					

Competency Descriptors

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Persuasion- Win/Win mindset Level 1

Skilled at the targeted use of facts, arguments, logic in convincing others to a viewpoint/course of action. Uses several strategies and psychological techniques like 'foot in the door' reciprocity, common good, personal appeal to win negotiations.

Questioning Level 1

Plans what questions to ask, whom to ask and when to achieve the required conversational goals. Can articulate questions in a manner that motivates others to answer even challenging questions.

Rapport level 1

Able to establish a personal / professional connect with others; displays genuine interest in others to develop strong relationships