

CLIENT LOGO



Skills Gauge Report

Activity Summary



Time available: 1Hr : 39Min

Time taken: 0Hr : 01Min

Skills Gauge Activities



Critical Conversations (AI)

Time available: 1Hr : 39Min

Time taken: 0Hr : 01Min

Competency Score by Activity

CRITICAL CONVERSATIONS



Total Conversations - 8 **Time available** - 1Hr : 39Min
Attempted Conversations - 8 **Time taken** - 0Hr : 01Min

Topic - 11/1: 91.7%

		Significant Shortcoming	Needs Improvement	Average	Good	Proficient
Commitment Level 1 (Basic) <i>Intrinsic attitude of sincere, dedicated focus on goal/action; outlining action steps for achieving goal</i>	25%					
Empathy Level 1 (Basic) <i>Socially aware of changing moods, tones, feeling and perceptions in a group. Able to sense the dynamics between people and acknowledge and understand why they feel that way.</i>	100%					
Persuasion- Win/Win mindset Level 1 (Basic) <i>Skilled at the targeted use of facts, arguments, logic in convincing others to a viewpoint/course of action. Uses several strategies and psychological techniques like 'foot in the door' reciprocity, common good, personal appeal to win negotiations.</i>	66%					
Problem Solving Level 1 (Basic) <i>Solves problems by analyzing situations, critically evaluating options to decide on solutions and steps to overcome problems and constraints</i>	12%					

<p>Questioning Level 1 (Basic)</p> <p><i>Plans what questions to ask, whom to ask and when to achieve the required conversational goals. Can articulate questions in a manner that motivates others to answer even challenging questions.</i></p>	66%	
<p>Rapport level 1 (Basic)</p> <p><i>Able to establish a personal / professional connect with others; displays genuine interest in others to develop strong relationships</i></p>	83%	

Competency Descriptors

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Commitment Level 1

Intrinsic attitude of sincere, dedicated focus on goal/action; outlining action steps for achieving goal

Empathy Level 1

Socially aware of changing moods, tones, feeling and perceptions in a group. Able to sense the dynamics between people and acknowledge and understand why they feel that way.

Persuasion- Win/Win mindset Level 1

Skilled at the targeted use of facts, arguments, logic in convincing others to a viewpoint/course of action. Uses several strategies and psychological techniques like 'foot in the door' reciprocity, common good, personal appeal to win negotiations.

Problem Solving Level 1

Solves problems by analyzing situations, critically evaluating options to decide on solutions and steps to overcome problems and constraints

Questioning Level 1

Plans what questions to ask, whom to ask and when to achieve the required conversational goals. Can articulate questions in a manner that motivates others to answer even challenging questions.

Rapport level 1

Able to establish a personal / professional connect with others; displays genuine interest in others to develop strong relationships