

CLIENT LOGO



# Skills Gauge Report

## Activity Summary



**Time available:** 1Hr : 39Min

**Time taken:** 0Hr : 01Min

## Skills Gauge Activities



### Critical Conversations (AI)

**Time available:** 1Hr : 39Min

**Time taken:** 0Hr : 01Min

## Competency Score by Activity

### CRITICAL CONVERSATIONS



**Total Conversations** - 8      **Time available** - 1Hr : 39Min  
**Attempted Conversations** - 8      **Time taken** - 0Hr : 01Min

### Topic - 11/1: 91.7%

		Significant Shortcoming	Needs Improvement	Average	Good	Proficient
<b>Commitment Level 1 (Basic)</b> <i>Intrinsic attitude of sincere, dedicated focus on goal/action; outlining action steps for achieving goal</i>	25%					
<b>Empathy Level 1 (Basic)</b> <i>Socially aware of changing moods, tones, feeling and perceptions in a group. Able to sense the dynamics between people and acknowledge and understand why they feel that way.</i>	100%					
<b>Persuasion- Win/Win mindset Level 1 (Basic)</b> <i>Skilled at the targeted use of facts, arguments, logic in convincing others to a viewpoint/course of action. Uses several strategies and psychological techniques like 'foot in the door' reciprocity, common good, personal appeal to win negotiations.</i>	66%					
<b>Problem Solving Level 1 (Basic)</b> <i>Solves problems by analyzing situations, critically evaluating options to decide on solutions and steps to overcome problems and constraints</i>	12%					

<p><b>Questioning Level 1 (Basic)</b></p> <p><i>Plans what questions to ask, whom to ask and when to achieve the required conversational goals. Can articulate questions in a manner that motivates others to answer even challenging questions.</i></p>	66%	
<p><b>Rapport level 1 (Basic)</b></p> <p><i>Able to establish a personal / professional connect with others; displays genuine interest in others to develop strong relationships</i></p>	83%	

## Competency Descriptors

### Competency Descriptors

#### **Commitment Level 1**

*Intrinsic attitude of sincere, dedicated focus on goal/action; outlining action steps for achieving goal*

#### **Empathy Level 1**

*Socially aware of changing moods, tones, feeling and perceptions in a group. Able to sense the dynamics between people and acknowledge and understand why they feel that way.*

#### **Persuasion- Win/Win mindset Level 1**

*Skilled at the targeted use of facts, arguments, logic in convincing others to a viewpoint/course of action. Uses several strategies and psychological techniques like 'foot in the door' reciprocity, common good, personal appeal to win negotiations.*

#### **Problem Solving Level 1**

*Solves problems by analyzing situations, critically evaluating options to decide on solutions and steps to overcome problems and constraints*

#### **Questioning Level 1**

*Plans what questions to ask, whom to ask and when to achieve the required conversational goals. Can articulate questions in a manner that motivates others to answer even challenging questions.*

#### **Rapport level 1**

*Able to establish a personal / professional connect with others; displays genuine interest in others to develop strong relationships*