

CLIENT LOGO



# Skills Gauge Report

## Activity Summary



**Time available:** 1Hr : 39Min

**Time taken:** 0Hr : 02Min

## Skills Gauge Activities



### Critical Conversations (AI)

**Time available:** 1Hr : 39Min

**Time taken:** 0Hr : 02Min

## Competency Score by Activity

### CRITICAL CONVERSATIONS



**Total Conversations** - 8      **Time available** - 1Hr : 39Min  
**Attempted Conversations** - 8      **Time taken** - 0Hr : 02Min

### Topic - 10/1 TESTING : 275.0%

		Significant Shortcoming	Needs Improvement	Average	Good	Proficient
<b>Empathy Level 2 (Basic)</b> <i>Socially aware of changing moods, tones, feeling and perceptions in a group. Able to sense the dynamics between people and acknowledge and understand why they feel that way.</i>	900 %					
<b>Motivating Level 2 (Basic)</b> <i>Sets high standards for quality and quantity of work; drives others' commitment to these by conveying confidence in their capability, appealing to their unique personal needs and aspirations, celebrating their success and praising a job well done.</i>	229 %					
<b>Persuasion- Win/Win mindset Level 2 (Basic)</b> <i>Skilled at the targeted use of facts, arguments, logic in convincing others to a viewpoint/course of action. Uses several strategies and psychological techniques like 'foot in the door' reciprocity, common good, personal appeal to win negotiations.</i>	75%					



*Competencies likely  
to be overused*

Motivating Level 2

**23/10**

Empathy Level 2

**18/2**

## Competency Descriptors

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#### **Empathy Level 2**

*Socially aware of changing moods, tones, feeling and perceptions in a group. Able to sense the dynamics between people and acknowledge and understand why they feel that way.*

#### **Motivating Level 2**

*Sets high standards for quality and quantity of work; drives others' commitment to these by conveying confidence in their capability, appealing to their unique personal needs and aspirations, celebrating their success and praising a job well done.*

#### **Persuasion- Win/Win mindset Level 2**

*Skilled at the targeted use of facts, arguments, logic in convincing others to a viewpoint/course of action. Uses several strategies and psychological techniques like 'foot in the door' reciprocity, common good, personal appeal to win negotiations.*