

CLIENT LOGO



Skills Gauge Report

Competency Score by Cluster

Overall - FINAL TEST : 93.07%

Total Scenarios - 3 Attempted Scenarios - 3

		Significant Shortcoming	Needs Improvement	Average	Good	Proficient
Commitment Level 1 (Basic) <i>hello</i>	66%					
Empathy Level 1 (Basic) <i>hello</i>	100%					
Empathy Level 2 (Basic) <i>hello</i>	100%					
Motivating Level 2 (Basic) <i>hello</i>	100%					
Persuasion-Win/Win mindset Level 1 (Basic) <i>hello</i>	50%					
Persuasion-Win/Win mindset Level 2 (Basic) <i>hello</i>	100%					
Problem Solving Level 1 (Basic) <i>hello</i>	100%					
Questioning level 1 (Basic) <i>hello</i>	83%					
Questioning Level 2 (Basic) <i>hello</i>	100%					
Rapport Level 1 (Basic) <i>hello</i>	91%					



Persuasion- Win/Win
mindset Level 2

4.0/3.0

Competency Score by Activity

CRITICAL CONVERSATIONS



Total Interactions - 8 **Time available** - 0Hr : 30Min
Attempted Interactions - 8 **Time taken** - 0Hr : 3Min

Topic - roleplay2: 100%

		Significant Shortcoming	Needs Improvement	Average	Good	Proficient
Empathy Level 2 (Basic) <i>hello</i>	100%					
Motivating Level 2 (Basic) <i>hello</i>	100%					
Persuasion-Win/Win mindset Level 2 (Basic) <i>hello</i>	100%					
Questioning Level 2 (Basic) <i>hello</i>	100%					



Competency Score by Activity

CRITICAL CONVERSATIONS


Total Interactions

 - 8 **Time available** - 0Hr : 30Min

Attempted Interactions

 - 8 **Time taken** - 0Hr : 4Min

Topic - scoring issue : 91.7%

		Significant Shortcoming	Needs Improvement	Average	Good	Proficient
Commitment Level 1 (Basic) <i>hello</i>	83%					
Empathy Level 1 (Basic) <i>hello</i>	100%					
Persuasion-Win/Win mindset Level 1 (Basic) <i>hello</i>	55%					
Problem Solving Level 1 (Basic) <i>hello</i>	100%					
Questioning level 1 (Basic) <i>hello</i>	83%					
Rapport Level 1 (Basic) <i>hello</i>	91%					

Competency Score by Activity

CRITICAL CONVERSATIONS


Total Interactions

 - 8 **Time available** - 0Hr : 30Min

Attempted Interactions

 - 8 **Time taken** - 0Hr : 5Min

Topic - roleplay3: 87.5%

		Significant Shortcoming	Needs Improvement	Average	Good	Proficient
Commitment Level 1 (Basic) <i>hello</i>	50%					
Empathy Level 1 (Basic) <i>hello</i>	100%					
Persuasion-Win/Win mindset Level 1 (Basic) <i>hello</i>	44%					
Problem Solving Level 1 (Basic) <i>hello</i>	100%					
Questioning level 1 (Basic) <i>hello</i>	83%					
Rapport Level 1 (Basic) <i>hello</i>	91%					

Competency Descriptors

Competency Descriptors

Commitment Level 1

hello

Empathy Level 1

hello

Empathy Level 2

hello

Motivating Level 2

hello

Persuasion- Win/Win mindset Level 1

hello

Persuasion- Win/Win mindset Level 2

hello

Problem Solving Level 1

hello

Questioning level 1

hello

Questioning Level 2

hello

Rapport Level 1

hello