



# Skills Gauge Report



**Time available:** 1Hr : 39Min

**Time taken:** 0Hr : 01Min

## Skills Gauge Activities

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### Critical Conversations (AI)

**Time available:** 1Hr : 39Min

**Time taken:** 0Hr : 01Min

## Competency Score by Activity

### CRITICAL CONVERSATIONS



Total Conversations	- 7	Time available	- 1Hr : 39Min
Attempted Conversations	- 7	Time taken	- 0Hr : 01Min

### Topic - 11/1: 90.5%

		Significant Shortcoming	Needs Improvement	Average	Good	Proficient
<b>Persuasion- Win/Win mindset Level 1 (Basic)</b> <i>Skilled at the targeted use of facts, arguments, logic in convincing others to a viewpoint/course of action. Uses several strategies and psychological techniques like 'foot in the door' reciprocity, common good, personal appeal to win negotiations.</i>	55%	<div style="width: 55%; background-color: #8B4513;"></div>	<div style="width: 45%; background-color: #DC143C;"></div>	<div style="width: 10%; background-color: #FFDAB9;"></div>	<div style="width: 10%; background-color: #FFA500;"></div>	<div style="width: 30%; background-color: #BDB76B;"></div>
<b>Questioning Level 1 (Basic)</b> <i>Plans what questions to ask, whom to ask and when to achieve the required conversational goals. Can articulate questions in a manner that motivates others to answer even challenging questions.</i>	66%	<div style="width: 66%; background-color: #8B4513;"></div>	<div style="width: 33%; background-color: #DC143C;"></div>	<div style="width: 10%; background-color: #FFDAB9;"></div>	<div style="width: 10%; background-color: #FFA500;"></div>	<div style="width: 11%; background-color: #3CB371;"></div>
<b>Rapport level 1 (Basic)</b> <i>Able to establish a personal / professional connect with others; displays genuine interest in others to develop strong relationships</i>	91%	<div style="width: 91%; background-color: #8B4513;"></div>	<div style="width: 9%; background-color: #DC143C;"></div>	<div style="width: 10%; background-color: #FFDAB9;"></div>	<div style="width: 10%; background-color: #FFA500;"></div>	<div style="width: 10%; background-color: #008000;"></div>

## Competency Descriptors

### Competency Descriptors

#### Persuasion- Win/Win mindset Level 1

*Skilled at the targeted use of facts, arguments, logic in convincing others to a viewpoint/course of action. Uses several strategies and psychological techniques like 'foot in the door' reciprocity, common good, personal appeal to win negotiations.*

#### Questioning Level 1

*Plans what questions to ask, whom to ask and when to achieve the required conversational goals. Can articulate questions in a manner that motivates others to answer even challenging questions.*

#### Rapport level 1

*Able to establish a personal / professional connect with others; displays genuine interest in others to develop strong relationships*