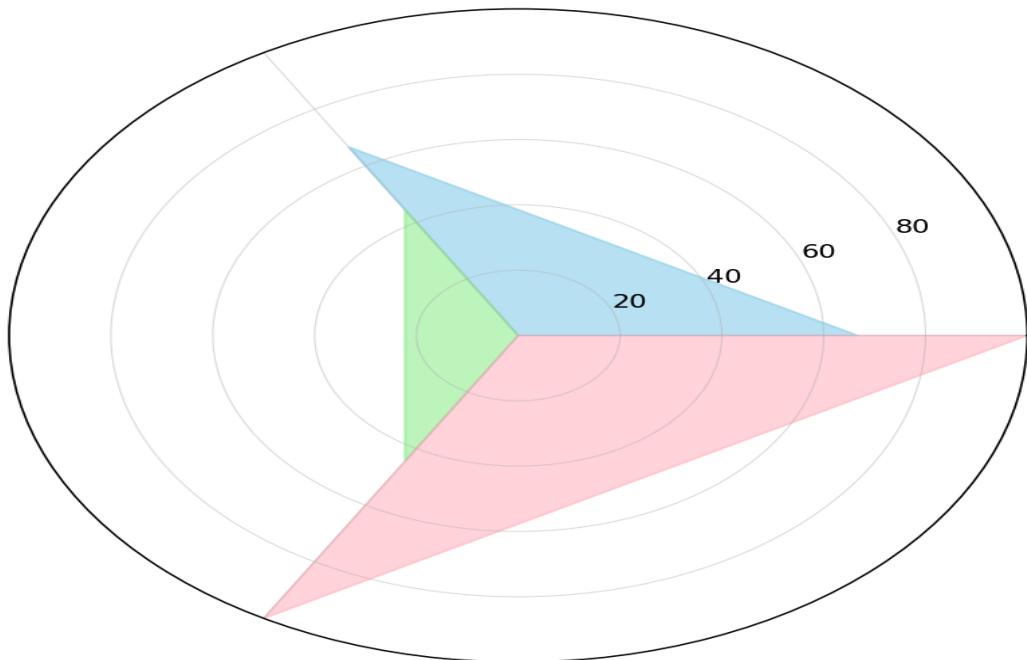


FINAL REPORT



Score Totals

Name	Score	Total
Questioning Level 1	12	18
Persuasion- Win/Win mindset Level 2	4	9
Empathy Level 2	3	3

Conversation Thread

Good morning Sir! I am Chris from ABC Ltd.

Score: ★

Hope everyone is safe in your business and family.

Score: ★★

That is true sir.

Score: ★

Mr. Melwyn, I am keen to know the reason for not placing any order after the first order.

Score: ★

Our prices are high because of quality products.

Score: ★

Ok sir. But as our products are healthier, customers who are health conscious pay. You should sell basis that to the

Score: ★★