



Skills Gauge Report



Time available: 1Hr : 39Min

Time taken: 0Hr : 06Min

Skills Gauge Activities



Critical Conversations (AI)

Time available: 1Hr : 39Min

Time taken: 0Hr : 06Min

Competency Score by Activity

CRITICAL CONVERSATIONS



Total Conversations	- 7	Time available	- 1Hr : 39Min
Attempted Conversations	- 7	Time taken	- 0Hr : 06Min

Topic - 11/1: 90.5%

		Significant Shortcoming	Needs Improvement	Average	Good	Proficient
Persuasion- Win/Win mindset Level 1 (Basic) <i>Skilled at the targeted use of facts, arguments, logic in convincing others to a viewpoint/course of action. Uses several strategies and psychological techniques like 'foot in the door' reciprocity, common good, personal appeal to win negotiations.</i>	55%	<div style="width: 55%; background-color: #8B4513;"></div>	<div style="width: 45%; background-color: #DC143C;"></div>	<div style="width: 10%; background-color: #FFDAB9;"></div>	<div style="width: 10%; background-color: #FFA500;"></div>	<div style="width: 30%; background-color: #BDBDBD;"></div>
Questioning Level 1 (Basic) <i>Plans what questions to ask, whom to ask and when to achieve the required conversational goals. Can articulate questions in a manner that motivates others to answer even challenging questions.</i>	66%	<div style="width: 66%; background-color: #8B4513;"></div>	<div style="width: 33%; background-color: #DC143C;"></div>	<div style="width: 10%; background-color: #FFDAB9;"></div>	<div style="width: 10%; background-color: #FFA500;"></div>	<div style="width: 11%; background-color: #3CB371;"></div>
Rapport level 1 (Basic) <i>Able to establish a personal / professional connect with others; displays genuine interest in others to develop strong relationships</i>	91%	<div style="width: 91%; background-color: #8B4513;"></div>	<div style="width: 9%; background-color: #DC143C;"></div>	<div style="width: 10%; background-color: #FFDAB9;"></div>	<div style="width: 10%; background-color: #FFA500;"></div>	<div style="width: 10%; background-color: #008000;"></div>

Competency Descriptors

Competency Descriptors

Persuasion- Win/Win mindset Level 1

Skilled at the targeted use of facts, arguments, logic in convincing others to a viewpoint/course of action. Uses several strategies and psychological techniques like 'foot in the door' reciprocity, common good, personal appeal to win negotiations.

Questioning Level 1

Plans what questions to ask, whom to ask and when to achieve the required conversational goals. Can articulate questions in a manner that motivates others to answer even challenging questions.

Rapport level 1

Able to establish a personal / professional connect with others; displays genuine interest in others to develop strong relationships