Kalyan Oduri [⬤ | in | ⬡]

Sales Engineer | Presales Solutions Architect | Support Engineer

Toronto, ON
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EXPERIENCE

Armory.io, Toronto — *Presales Solutions Architect*

FEB 2020 - PRESENT (remote role)

- Troubleshoot networking/security/performance issues in over 30 client environments & their continuous delivery pipelines

- Acted as a technical advisor to clients in the design and implementation of multi-cloud infra solutions utilizing AWS and GCP

- Utilized a diverse toolset, including Spinnaker, Kubernetes, Jenkins, and Github, to optimize infrastructure and application delivery

- Conducted over 40 demos to onboard new teams within client environments, ensuring smooth transitions and successful adoption

- Led over 20 hands-on workshops with clients to teach the use of various tools and tech for optimizing cloud infra and app delivery.

IBM, Toronto — *Blockchain Solutions Architect*

JAN 2019 - JAN 2020 (remote role) | IBM Food Trust & Tradelens

- Created eye catching visual aids for both business and technical audiences to effectively communicate blockchain solutions

- Acted as a primary point of contact for client onboarding, utilizing Salesforce to manage client interactions

- Automated XML data upload process using REST APIs to improve efficiency and scalability of solutions.

IBM, Toronto — *UrbanCode Technical Support Engineer*

JAN 2016 - DEC 2018 (hybrid-remote role)

- Cooperated with large organizations to improve business outcomes in the global marketplace

- Worked closely with Dev, Sales, and SA teams to assist with patch creation and deliver PoCs/PoTs

- Assisted over 100 IBM clients in leveraging market-leading cloud technology, including UrbanCode Deploy & Release, to drive their digital transformation

EDUCATION

Ontario Tech University, Canada —
Bachelor of Information Technology (3.54 GPA | A-)

2010 - 2015

CERTIFICATIONS

Terraform Associate [🔗]

CKAD [🔗]

GCP: Associate Cloud Engineer [🔗]

SKILLS

Cloud Platforms
GCP, AWS

DevOps Tools (CI/CD)
Jenkins, Travis CI, ArgoCD, Terraform, Spinnaker

Monitoring & Logging
LogDNA, Grafana, Datadog, Prometheus, Stackdriver

Databases
MySQL, MySQL Server, Redis, Derby

Support Tools
Slack, SalesForce, JIRA, ServiceNow, PagerDuty, ZenDesk

Web Technologies
HTML, CSS, REST, Swagger, Postman

Source Controls
GitHub, Gitlab, BitBucket

HOBBIES

App Design (UI/UX)
Figma, Principle, Framer X, Illustrator, Photoshop

Holidays (PTO, OOO)
Hiking, Camping, Corgis, Snowboard, Keyboards, Bubbletea