

Our Partnerships

Our partnerships bring the following benefits to our clients.

1. Benefits emanating from over 70 years of combined reinsurance broking experience through our strategic partnerships.
2. Access to global reinsurance markets through our reinsurance network in leading global markets.
3. Access to cutting-edge reinsurance modelling tools enabling us to provide bespoke reinsurance solutions.
4. Access to specialist resources such as Actuarial, Life & Health, Engineering and Agronomy services.
5. Robust and integrated reinsurance broking system with business intelligence tools to produce meaningful data for reinsurance optimization.

Our Services

We have gone a step further from providing reinsurance broking services to providing fully-fledged reinsurance advisory and broking services. Some of the key strategic services which we now provide include;

1. Catastrophe Management
2. Analytics, Products and Solutions
3. Life and Health Reinsurance
4. Reinsurance & Portfolio Optimization
5. Peer Analysis/Benchmarking
6. Reinsurance Security Analysis
7. Rating Advisory
8. Reinsurance Structuring
9. Market Intelligence
10. Negotiation and Placement
11. Policy Administration
12. Run off Management

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Cyber Insurance

In this digital world data breaches and other cyber crimes are on the rise resulting in major losses for organisations. Data breach can damage more than just a small-business computer system - it also can dent reputation and customers and/or employees at risk. That's why cyber insurance can be a smart precaution for any size business.

Cyber insurance generally covers business's liability for a data breach involving sensitive customer information, such as Social Security numbers, credit card numbers, account numbers, driver's license numbers and health records.

Travel Cover Insurance

With the surge in domestic travel comes the increased risk of road traffic accidents. Travel cover aims to cover travellers in the event of accidental death or disablement or receiving medical attention as a direct result of an accident-causing bodily injury by violent, external and visible means.

Aqua Culture Insurance

Zambia was recently listed among the major aquaculture producers of Sub-Saharan Africa by the Food and Agriculture Organization (FAO). There is a growing need for Aqua Culture insurance. The cover aims to provide a mechanism for transferring risks faced in aquaculture production. It is available for aquaculture operations and fish farms producing a wide range of aquatic species.

Post And Prenatal Insurance

Welcoming a child is one of the greatest joys, however, motherhood and pregnancy entail a list of medical consultations, the actual childbirth, post-delivery care and so on. A health insurance plan with maternity benefits is an essential part of that plan.

Post and Prenatal Insurance ensures coverage for pre-hospitalization expenses, in-hospitalization expenses, delivery costs - normal as well as cesarean, and post-hospitalization expenses for after-delivery care and newborn cover.

Group Life cover For SMEs

SMEs provide employment for the majority of our population. This creates a growing need for Group Life Insurance that provides a cushion for these enterprises. The Group Life cover for SMEs serves to provide financial benefits in the unfortunate event of an employee's death.

Crocodile Insurance

Crocodile farming has warranted the need for crocodile insurance. The policy covers among others death or injury to insured stock due to lightning, fire, explosion malicious damage, impact by road vehicles and all diseases excluding pandemics.