



**GUARDIAN RE**

Guardian Reinsurance Brokers (Z) Limited

In Association with

**MINERVA Re**

**Corporate Brochure**

# Corporate Information

## Registered Office

Plot 4162

Alex Masala Close, Off Chaholi Road

Rhodespark

Lusaka

Tel: + 260 211 258883/4

E-mail: info@guardianreinsurance.co.zm

## Bankers

Stanbic Bank Zambia Ltd

Investrust Bank Plc

## Auditors

Mark Daniels Chartered Accountants



# Who We are



We are a leading reinsurance broking and risk advisory company that helps our clients turn risk into opportunities for growth. Since 2006, we have been serving our continental clients across Africa out of our office in Lusaka, Zambia.

We design and deliver bespoke solutions that manage risk, optimize capital and unlock value for our clients. Our unique approach allows us to keep a pulse on global trends in reinsurance enabling us to develop tailored solutions which optimise benefits for our clients.

We collaboratively work together with our associate Minerva Reinsurance Brokers Zimbabwe (Formerly AON Benfield Zimbabwe) to connect our clients to global reinsurance markets.

# Our Services



Our partnership with Minerva brings the following benefits to our clients.

1. Benefits emanating from Minerva's over 70 years of reinsurance broking experience in the region and globally.
  2. Access to global reinsurance markets through Minerva's reinsurance network in leading global markets.
  3. Access to cutting-edge reinsurance modelling tools enabling us to provide bespoke reinsurance solutions.
  4. Access to specialist resources such as Actuarial, Life & Health, Engineering and Agronomy services.
  5. Robust and integrated reinsurance broking system with business intelligence tools to produce meaningful data for reinsurance optimisation.
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# Our Partnership



Because of this partnership we have gone a step further from providing reinsurance broking services to providing fully-fledged reinsurance advisory and broking services. Some of the key strategic services which we now provide include;

1. Catastrophe Management
2. Analytics, Products and Solutions
3. Life and Health Reinsurance
4. Reinsurance & Portfolio Optimisation
5. Peer Analysis/Benchmarking
6. Reinsurance Security Analysis
7. Rating Advisory
8. Reinsurance Structuring
9. Market Intelligence
10. Negotiation and Placement
11. Policy Administration
12. Run off Management



*The pessimist  
complains about the  
wind. The optimist  
expects it to change.  
The leader adjusts  
the sails.*

# Our Team



**Tatenda Mberi**  
*Chief Executive Officer*

Tatenda has 11 years reinsurance experience, having previously worked for Tropical Reinsurance (Zimbabwe) and ZB Reinsurance (Zimbabwe).

He has a B. Comm (Honours) degree in Insurance and Risk Management (National University of Science and Technology, Zimbabwe), Advanced Diploma in Insurance through the Chartered Insurance Institute (ACII-UK) and an MBA through Heriot Watt University (Edinburgh Business School) UK.



**Malita Mwale**  
*Operations Manager*

Malita has 13 years insurance experience, having previously worked for NICO Insurance, AON Zambia Limited, Ebony Reinsurance and General Alliance Insurance Zambia.

She has a Diploma in Insurance (Dip CII - UK) and Diploma in Insurance Studies (DIS - ZIBCT) and is currently pursuing an Advanced Diploma in Insurance (ACII-UK).



**Philip Chisha**  
*Company Accountant*

Philip has 8 years work experience in the Insurance industry having previously worked for Swan General Insurance as Technical Accountant and later Accounting and Risk Manager.

He has a Bachelors Degree of Accountancy (Copperbelt University, Zambia), an MBA from the University of Zambia and Post Graduate Certificates in Risk Management and Taxation.

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*For further information please contact:*

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Email: tatenda.mberi@guardianreinsurance.co.zm

Or

**Philip Chisha (Company Accountant)**

Tel: + 260 211 258883  
Mobile: + 260 977 896991  
Email: philip.chisha@guardianreinsurance.co.zm



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