



# **BUSINESS PROBLEM**

Stakeholders: Real Estate Agency

The business problem is to provide advice to homeowners in King County on which

aspects of the house features they should invest in to increase the estimated values of



# DATA PREPROCESSING

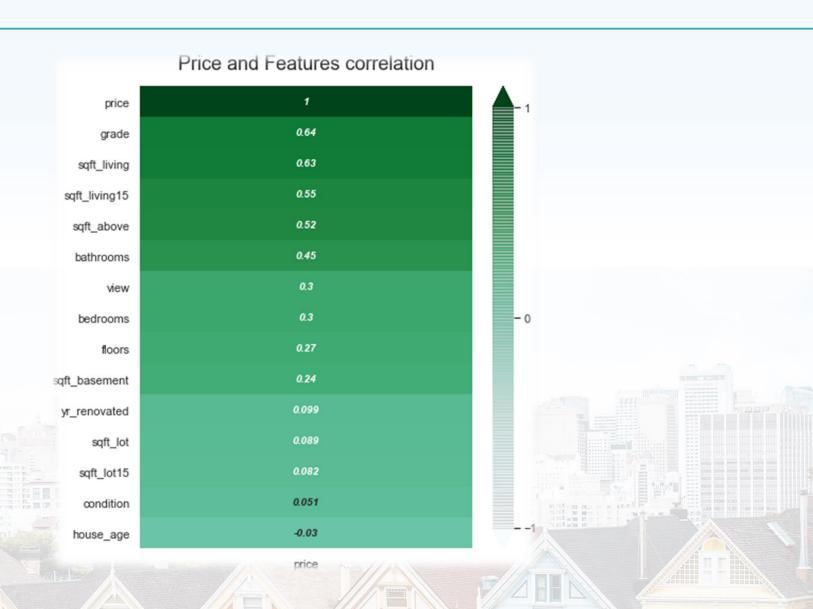
The data describes the sale of individual properties in King County from 2014 to 2015, comprises of 21 explanatory variables.

#### The methods included:

- Cleaning the dataset
- Removing nonimportant features
- Checking for the completeness of data (missing values)
- Removing Outliers (before: 21597/21, after: 17968/15)

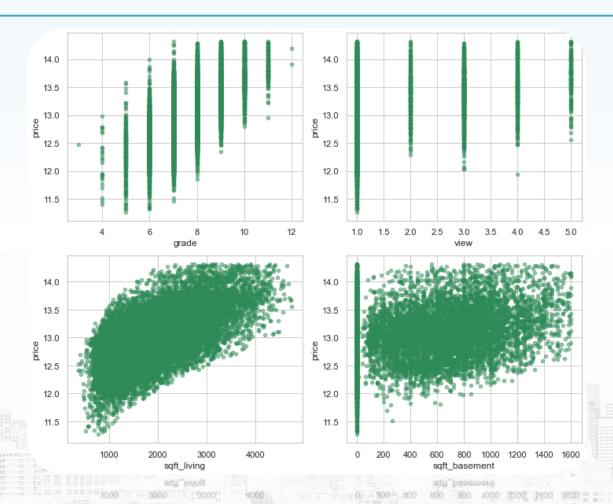
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# MODEL BUILDING



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# **RESULTS**



49% of the variance in the house price can be explained by the features.

There is "No Correlation" between feature variables and price in the model

### **RECOMMENDATIONS**

- 1. Aim to get at least grade 8 by using better materials in both the exterior and interior finishes.
- 2. Homes with a partial view may be a good investment because often trimming a few trees or building addition will turn the view from partial to full. The best view you can ask for is *panoramic*
- 3. Increasing the square footage of the living area along with the square footage of the basement

# **THANK YOU**

