Jiayu Kamessi Zhao

Operations Research Center Massachusetts Institute of Technology 77 Massachusetts Avenue, E40-103 Cambridge, MA 02139 100 Landsdowne St Apt 1201 Cambridge, MA 02139 (313) 335-4077

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EDUCATION

Massachusetts Institute of Technology, Cambridge, MA

Candidate for PhD in Operations Research; expected completion, May 2025

GPA: 5.0/5.0

Advisor: Daniel Freund

Columbia University, New York, NY

BA in Operations Research: Financial Engineering, May 2020

Summa Cum Laude

RESEARCH EXPERIENCE

Massachusetts Institute of Technology, Cambridge, MA

2020-Present

Research Assistant

My primary research interests lie at the intersection of online algorithms, stochastic decision-making, and game theory, with applications in pricing and revenue management. My past works include

[kz: overbooking] [kz: opaque selling]

• [kz: parking to work experience?]

Currently, I am working on [kz: AV-SC].

Columbia University, New York, NY

2019-2020

Research Assistant

Supervisor: Jay Sethuraman

Conducted research on dynamic search and rescue games kz: xxx

Columbia University, New York, NY

2017-2020

Research Assistant

Supervisor: Soulaymane Kachani

[kz: xxx]

WORK EXPERIENCE

AllianceBernstein L.P., New York, NY

Summer 2019

 $Quantitative\ Research\ Intern$

Formulated a market timing strategy that adopts stock-bond relative return before month end as trading signal by verifying the existence of month-end re-balancing flows between equity and bond market; quantified the impact of Commodity Trading Advisor (CTA) participation rates in commodities market and examined the impact of the degree of CTA participation on trend-following strategy returns

Columbia Business School, New York, NY

Summer 2018

Summer Research Intern

Validated the tendency for active funds to trade against passive flows by applying econometric and statistical tools to historical data on mutual fund portfolio disclosures

TEACHING EXPERIENCE

Massachusetts Institute of Technology, Cambridge, MA

Spring 2022

Teaching Assistant for 15.761 Introduction to Operations Management

[kz: duties]

Columbia University, New York, NY

Fall 2018

 $Course\ Assistant\ for\ IEOR\ 3658\ Probability\ for\ Engineers$

[kz: duties]

Columbia University, New York, NY

Fall 2018

Teaching Assistant for MATH 2030 Ordinary Differential Equations

[kz: duties]

PUBLICATIONS

"Balls, Bins, and Just a Few Opaque Promotions", with D. Freund and C. Hssaine. 2022. Submitted to Management Science.

"Overbooking with Bounded Loss", with D. Freund. 2021. Submitted to Mathematics of Operations Research.

• Accepted at the Twenty-Second ACM Conference on Economics and Computation (EC'21).

SELECTED TALKS

"Overbooking with Bounded Loss". Presented at EC'21, July 2021; INFORMS, October 2021

HONORS AND AWARDS

The Sebastian B. Littauer Award

2020

Honor from the Department of Industrial Engineering and Operations Research at

Columbia University

[kz: xxx]

SKILLS AND ACTIVITIES

Programming Skills: Python, Julia, SQL, MATLAB, R, Java

Softwares: IATEX, Gurobi, Word, Excel, PowerPoint Languages: English (proficient), Mandarin (native) Interests: Piano, Oil Painting, Swimming, Running