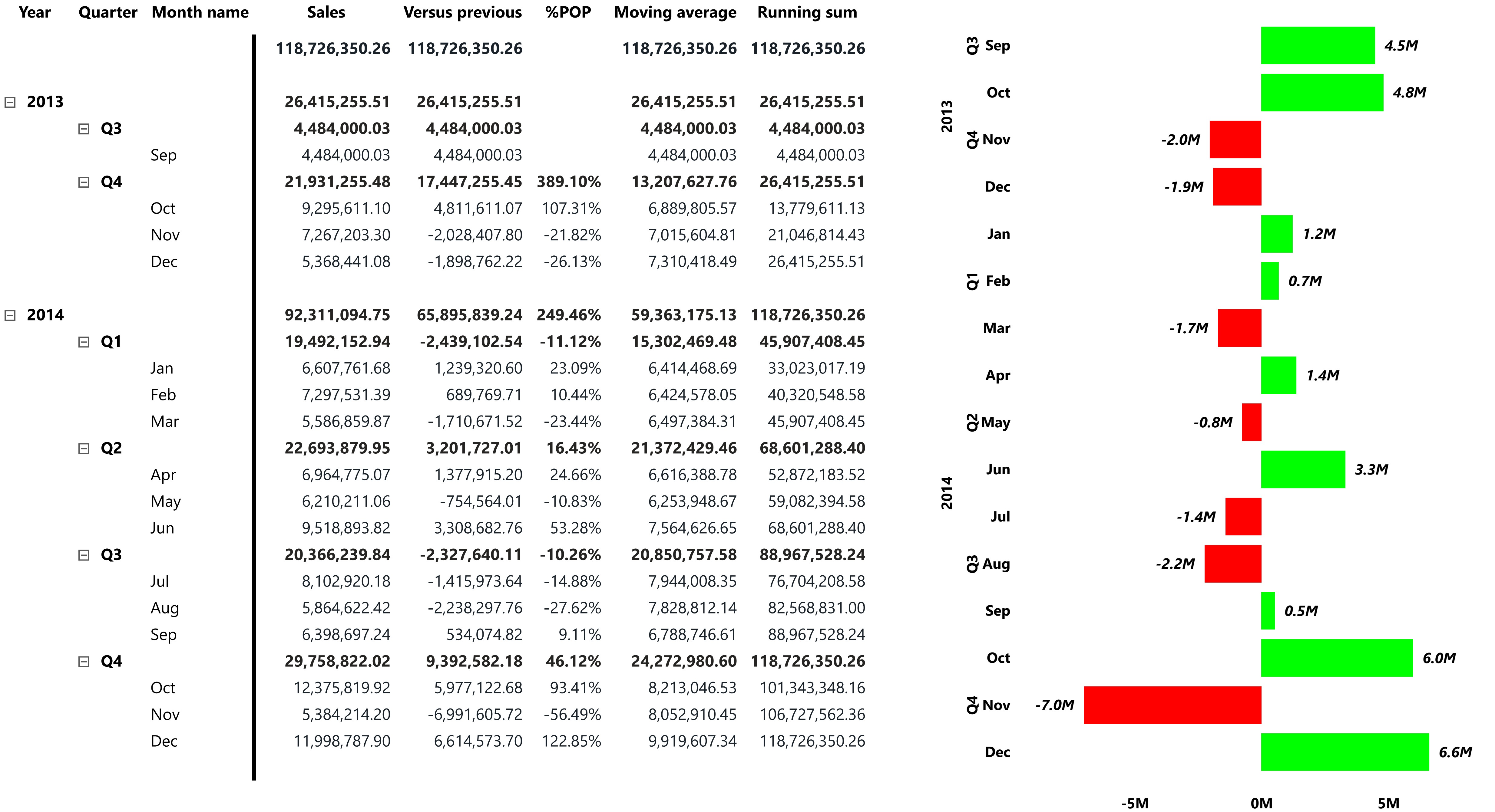


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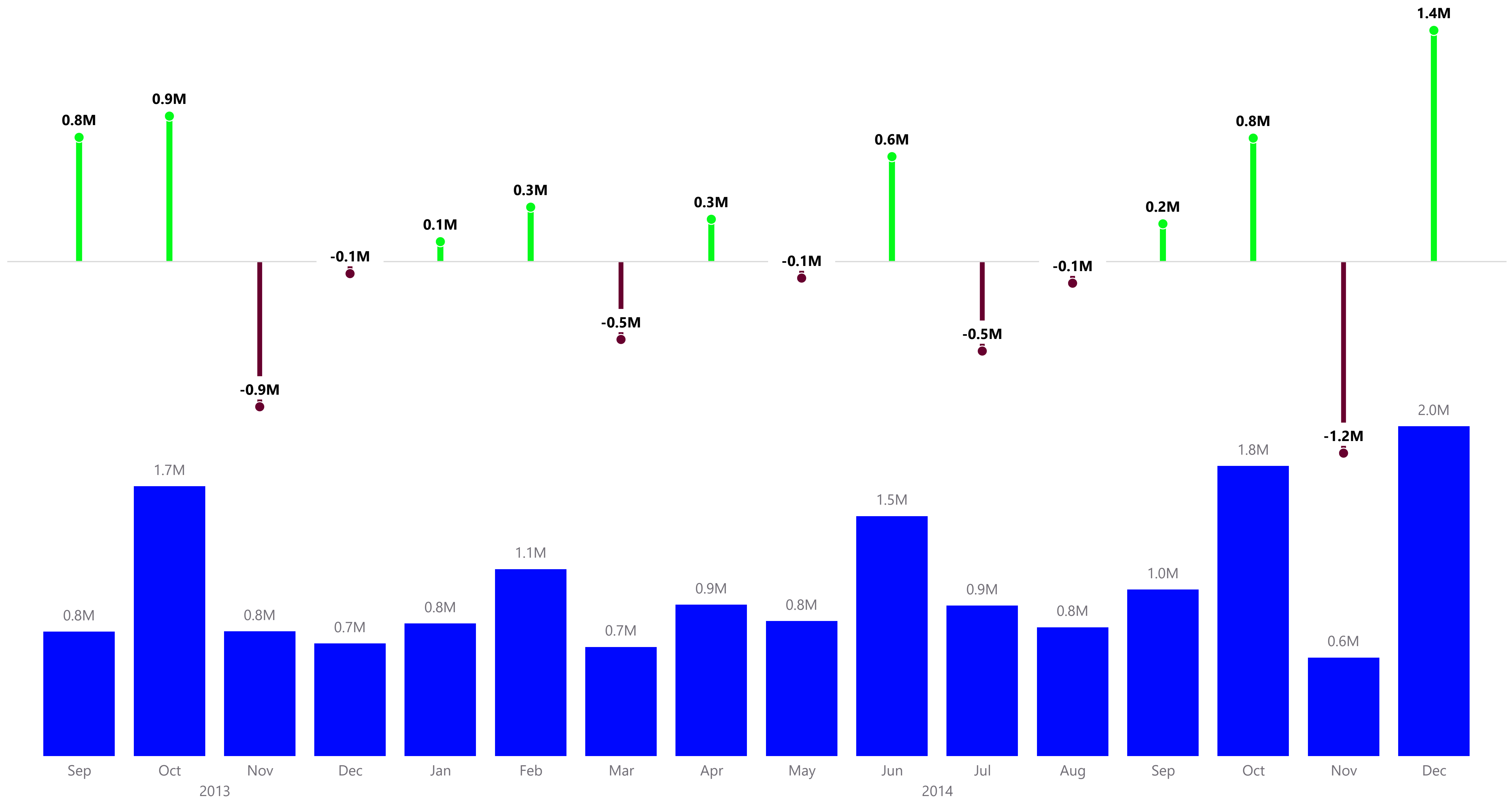
Country	Segment	Product	Sales	Percent of parent	Percent of grand total	Average of children	Versus previous	Versus next	Versus first	Versus last
📦 Canada			118,726,350.26	100.00%	100.00%	4,749,054.01	118,726,350.26	118,726,350.26	0.00	0.00
			24,887,654.89	100.00%	20.96%	4,977,530.98	24,887,654.89	533,482.60	0.00	-142,175.28
		📦 Channel Partners	491,164.14	100.00%	0.41%	491,164.14	491,164.14	-3,476,327.11	0.00	-10,965,394.86
		Amarilla	67,177.56	13.68%	0.06%	67,177.56	67,177.56	-43,432.68	0.00	-3,028,663.44
		Carretera	110,610.24	22.52%	0.09%	110,610.24	43,432.68	55,048.92	43,432.68	-2,985,230.76
		Montana	55,561.32	11.31%	0.05%	55,561.32	-55,048.92	-109,458.72	-11,616.24	-3,040,279.68
		Paseo	165,020.04	33.60%	0.14%	165,020.04	109,458.72	130,704.72	97,842.48	-2,930,820.96
		Velo	34,315.32	6.99%	0.03%	34,315.32	-130,704.72	-24,164.34	-32,862.24	-3,061,525.68
		VTT	58,479.66	11.91%	0.05%	58,479.66	24,164.34	-313,167.84	-8,697.90	-3,037,361.34
		📦 Enterprise	3,967,491.25	100.00%	3.34%	3,967,491.25	3,476,327.11	-6,773,745.27	3,476,327.11	-7,489,067.75
		Amarilla	371,647.50	9.37%	0.31%	371,647.50	313,167.84	14,931.25	304,469.94	-2,724,193.50
		Carretera	356,716.25	8.99%	0.30%	356,716.25	-14,931.25	-19,596.25	289,538.69	-2,739,124.75
		Montana	376,312.50	9.48%	0.32%	376,312.50	19,596.25	-588,830.00	309,134.94	-2,719,528.50
		Paseo	965,142.50	24.33%	0.81%	965,142.50	588,830.00	172,298.75	897,964.94	-2,130,698.50
		Velo	792,843.75	19.98%	0.67%	792,843.75	-172,298.75	-311,985.00	725,666.19	-2,302,997.25
		VTT	1,104,828.75	27.85%	0.93%	1,104,828.75	311,985.00	-1,474,963.04	1,037,651.19	-1,991,012.25
		📦 Government	10,741,236.52	100.00%	9.05%	10,741,236.52	6,773,745.27	10,231,022.55	10,250,072.38	-715,322.48
		Amarilla	2,579,791.79	24.02%	2.17%	2,579,791.79	1,474,963.04	1,247,635.14	2,512,614.23	-516,049.21
		Carretera	1,332,156.65	12.40%	1.12%	1,332,156.65	-1,247,635.14	502,296.74	1,264,979.09	-1,763,684.35
		Montana	829,859.91	7.73%	0.70%	829,859.91	-502,296.74	-3,127,013.54	762,682.35	-2,265,981.09
		Paseo	3,956,873.45	36.84%	3.33%	3,956,873.45	3,127,013.54	2,582,300.98	3,889,695.89	861,032.45
		Velo	1,374,572.47	12.80%	1.16%	1,374,572.47	-2,582,300.98	706,590.22	1,307,394.91	-1,721,268.53
		VTT	667,982.25	6.22%	0.56%	667,982.25	-706,590.22	623,241.23	600,804.69	-2,427,858.75
		📦 Midmarket	510,213.98	100.00%	0.43%	510,213.98	-10,231,022.55	-8,667,335.03	19,049.84	-10,946,345.03
		Amarilla	44,741.03	8.77%	0.04%	44,741.03	-623,241.23	-81,350.18	-22,436.54	-3,051,099.98
		Carretera	126,091.20	24.71%	0.11%	126,091.20	81,350.18	68,096.40	58,913.64	-2,969,749.80
		Montana	57,994.80	11.37%	0.05%	57,994.80	-68,096.40	-140,137.20	-9,182.76	-3,037,846.20
		Paseo	198,132.00	38.83%	0.17%	198,132.00	140,137.20	175,400.70	130,954.44	-2,897,709.00
		Velo	22,721.20	4.46%	0.02%	22,721.20	175,400.70	27,702.25	44,446.20	2,072,100.70

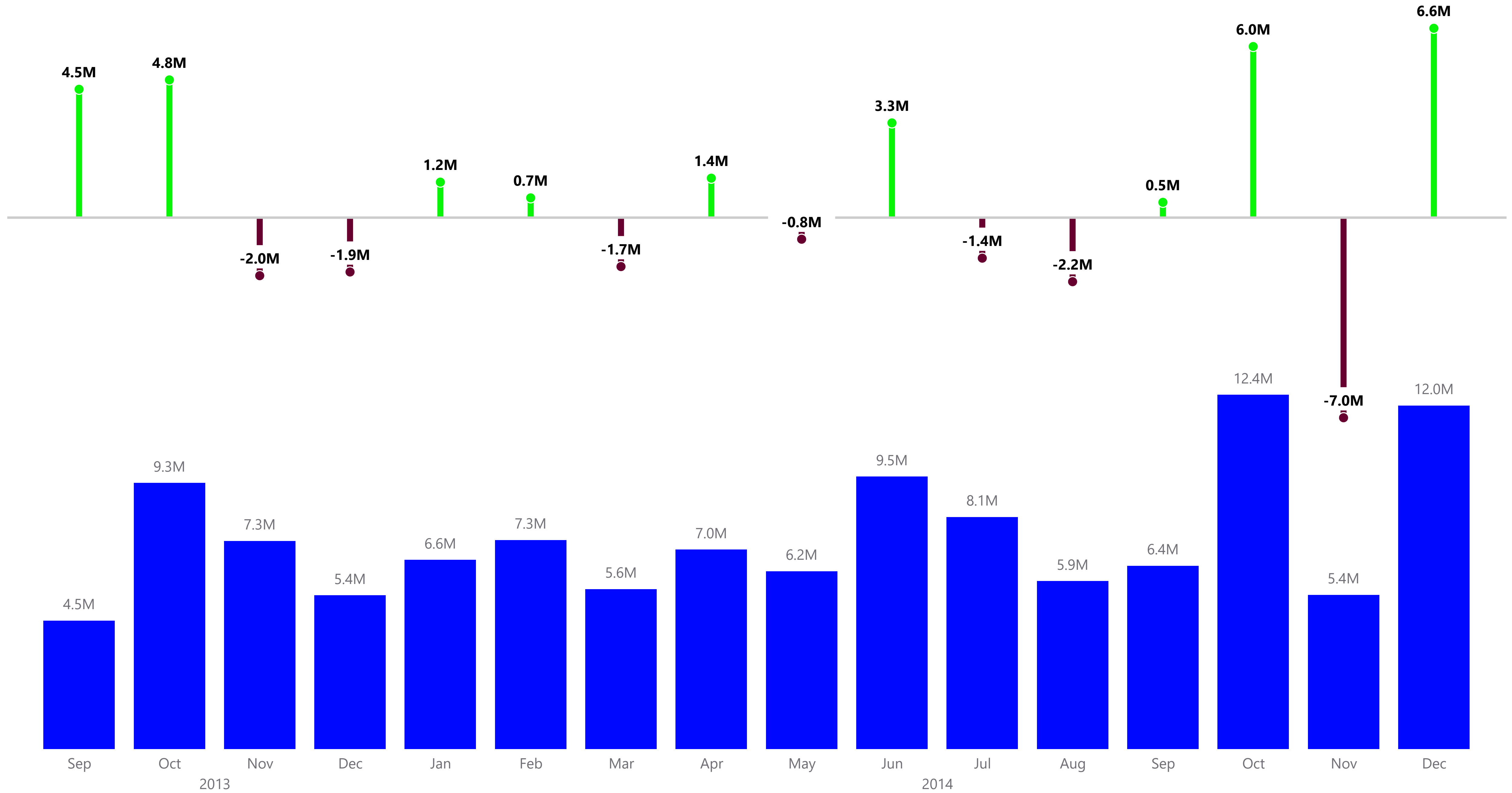




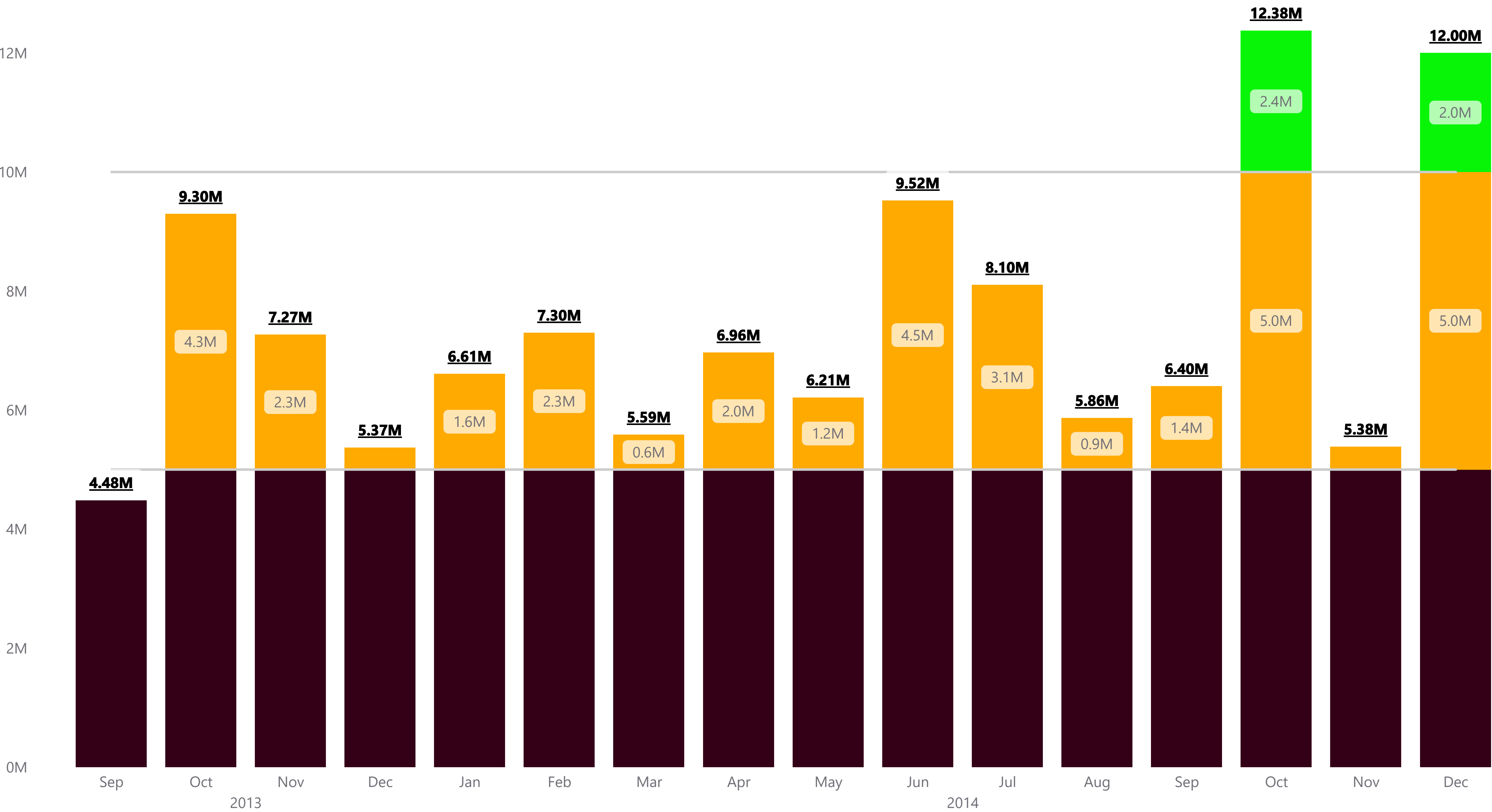
Year	Quarter	Month name	Sales	Sales PY	Sales YoY	Sales YoY%	Year	Quarter	Month name	Calculation item	Sales PY	Sales YoY	Sales YoY%
			118,726,350.26	26,415,255.51	92,311,094.75	28.62%				118,726,350.26	26,415,255.51	92,311,094.75	28.62%
☐ 2013			26,415,255.51				☐ 2013			26,415,255.51			
	☐ Q3		4,484,000.03					☐ Q3		4,484,000.03			
		Sep	4,484,000.03						Sep	4,484,000.03			
	☐ Q4		21,931,255.48					☐ Q4		21,931,255.48			
		Oct	9,295,611.10						Oct	9,295,611.10			
		Nov	7,267,203.30						Nov	7,267,203.30			
		Dec	5,368,441.08						Dec	5,368,441.08			
☐ 2014			92,311,094.75	26,415,255.51	65,895,839.24	40.09%	☐ 2014			92,311,094.75	26,415,255.51	65,895,839.24	40.09%
	☐ Q1		19,492,152.94					☐ Q1		19,492,152.94			
		Jan	6,607,761.68						Jan	6,607,761.68			
		Feb	7,297,531.39						Feb	7,297,531.39			
		Mar	5,586,859.87						Mar	5,586,859.87			
	☐ Q2		22,693,879.95					☐ Q2		22,693,879.95			
		Apr	6,964,775.07						Apr	6,964,775.07			
		May	6,210,211.06						May	6,210,211.06			
		Jun	9,518,893.82						Jun	9,518,893.82			
	☐ Q3		20,366,239.84	4,484,000.03	15,882,239.81	28.23%		☐ Q3		20,366,239.84	4,484,000.03	15,882,239.81	28.23%
		Jul	8,102,920.18						Jul	8,102,920.18			
		Aug	5,864,622.42						Aug	5,864,622.42			
		Sep	6,398,697.24	4,484,000.03	1,914,697.21	234.19%			Sep	6,398,697.24	4,484,000.03	1,914,697.21	234.19%
	☐ Q4		29,758,822.02	21,931,255.48	7,827,566.54	280.18%		☐ Q4		29,758,822.02	21,931,255.48	7,827,566.54	280.18%
		Oct	12,375,819.92	9,295,611.10	3,080,208.82	301.79%			Oct	12,375,819.92	9,295,611.10	3,080,208.82	301.79%
		Nov	5,384,214.20	7,267,203.30	-1,882,989.10	-385.94%			Nov	5,384,214.20	7,267,203.30	-1,882,989.10	-385.94%
		Dec	11,998,787.90	5,368,441.08	6,630,346.82	80.97%			Dec	11,998,787.90	5,368,441.08	6,630,346.82	80.97%

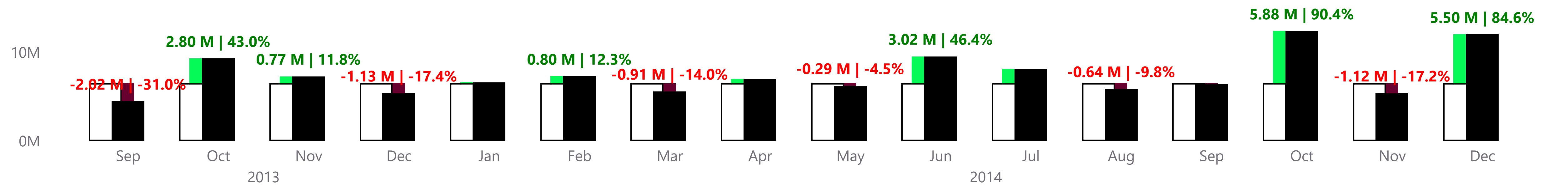
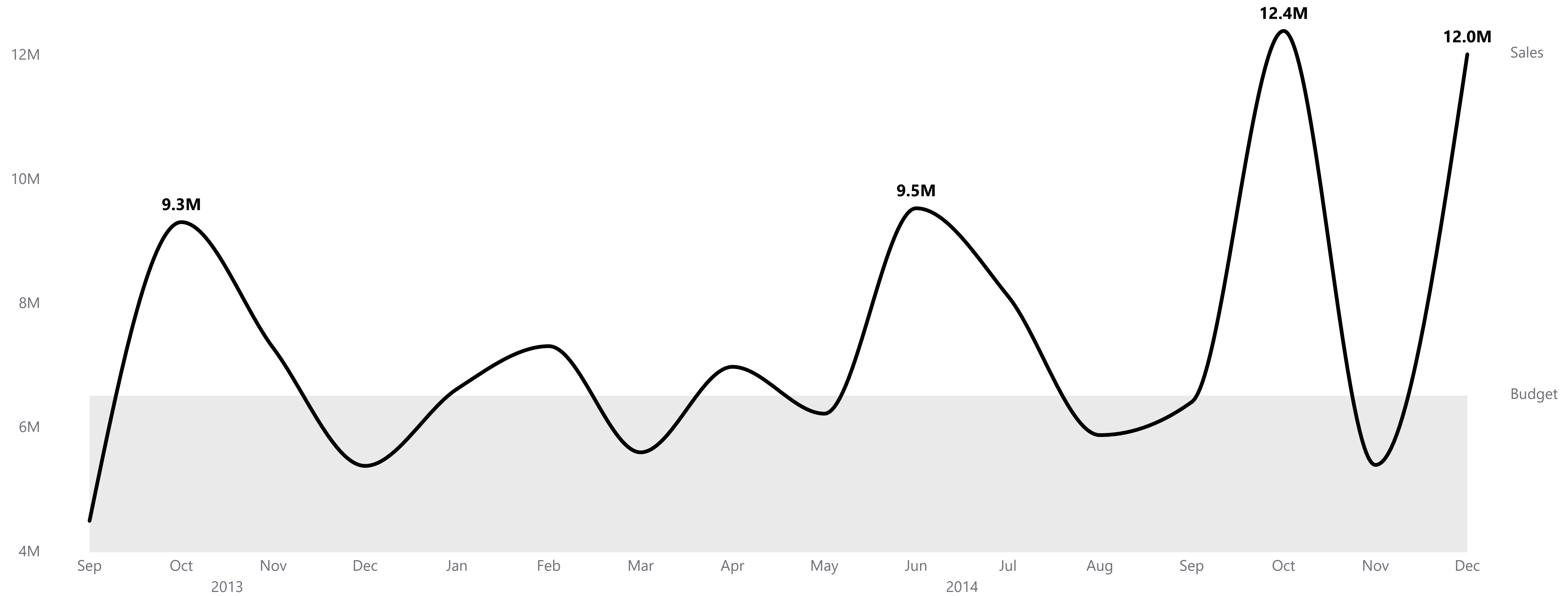
Country	Segment	Year	2013						2014					
		Quarter	Q3		Q4		Q1		Q2		Q3		Sun	
		Product	Sum of Sales	KPis	Sum of Sales	KPis	Sum of Sales	KPis	Sum of Sales	KPis	Sum of Sales	KPis		
Canada			4,484,000.03		21,931,255.48	<div></div> (389.10%)	19,492,152.94	<div></div> (-11.12%)	22,693,879.95	<div></div> (16.43%)	20,366,239.84	<div></div> (-10.26%)	29,7	
			939,195.21		4,236,693.57	<div></div> (351.10%)	3,479,554.97	<div></div> (-17.87%)	5,103,484.02	<div></div> (46.67%)	4,000,239.94	<div></div> (-21.62%)	7,1	
		Channel Partners	29,156.16		85,365.60	<div></div> (192.79%)	63,497.70	<div></div> (-25.62%)	120,724.44	<div></div> (90.12%)	81,189.72	<div></div> (-32.75%)	1	
		Amarilla	29,156.16						38,021.40					
		Carretera			36,501.84		20,687.16	<div></div> (-43.33%)			38,192.04			
		Montana							30,216.00					
		Paseo			48,863.76				30,216.00		42,997.68	<div></div> (42.30%)		
		Velo					6,601.92							
		VTT					36,208.62		22,271.04	<div></div> (-38.49%)				
		Enterprise	265,760.00		615,662.50	<div></div> (131.66%)	507,373.75	<div></div> (-17.59%)	626,490.00	<div></div> (23.48%)	511,905.00	<div></div> (-18.29%)	1,4	
		Amarilla					180,416.25		191,231.25	<div></div> (5.99%)				
		Carretera	265,760.00						90,956.25					
		Montana			43,125.00						333,187.50			
		Paseo					215,097.50		172,151.25	<div></div> (-19.97%)				
		Velo			258,675.00		111,860.00	<div></div> (-56.76%)			178,717.50			
		VTT			313,862.50				172,151.25					
		Government	258,308.05		2,220,118.07	<div></div> (759.48%)	1,778,001.22	<div></div> (-19.91%)	2,127,620.88	<div></div> (19.66%)	1,179,178.94	<div></div> (-44.58%)	3,1	
		Amarilla			1,005,718.00		705,600.00	<div></div> (-29.84%)	20,416.05	<div></div> (-97.11%)	406,245.00	<div></div> (1889.83%)		
		Carretera			19,158.72		313,423.50	<div></div> (1535.93%)	16,121.40	<div></div> (-94.86%)	5,217.03	<div></div> (-67.64%)		
		Montana			29,420.79		673,620.22	<div></div> (2189.61%)	73,227.20	<div></div> (-89.13%)	15,017.66	<div></div> (-79.49%)		
		Paseo	15,620.85		1,072,689.00	<div></div> (6767.03%)	76,168.32	<div></div> (-92.90%)	807,400.93	<div></div> (960.02%)	737,985.75	<div></div> (-8.60%)	1,	
		Velo	50,803.20		14,497.56	<div></div> (-71.46%)			883,532.55					
		VTT	191,884.00		78,634.00	<div></div> (-59.02%)	9,189.18	<div></div> (-88.31%)	326,922.75	<div></div> (3457.69%)	14,713.50	<div></div> (-95.50%)		
		Midmarket	31,863.00		98,075.40	<div></div> (207.80%)	68,187.30	<div></div> (-30.47%)	118,384.20	<div></div> (73.62%)	58,022.78	<div></div> (-50.99%)	1	
		Amarilla			22,484.70						22,256.33			
		Carretera			20,826.00				40,100.40					











- Segment
- Channel Partners
  - Enterprise
  - Government
  - Midmarket
  - Small Business

