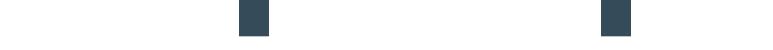
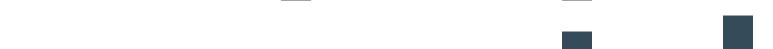
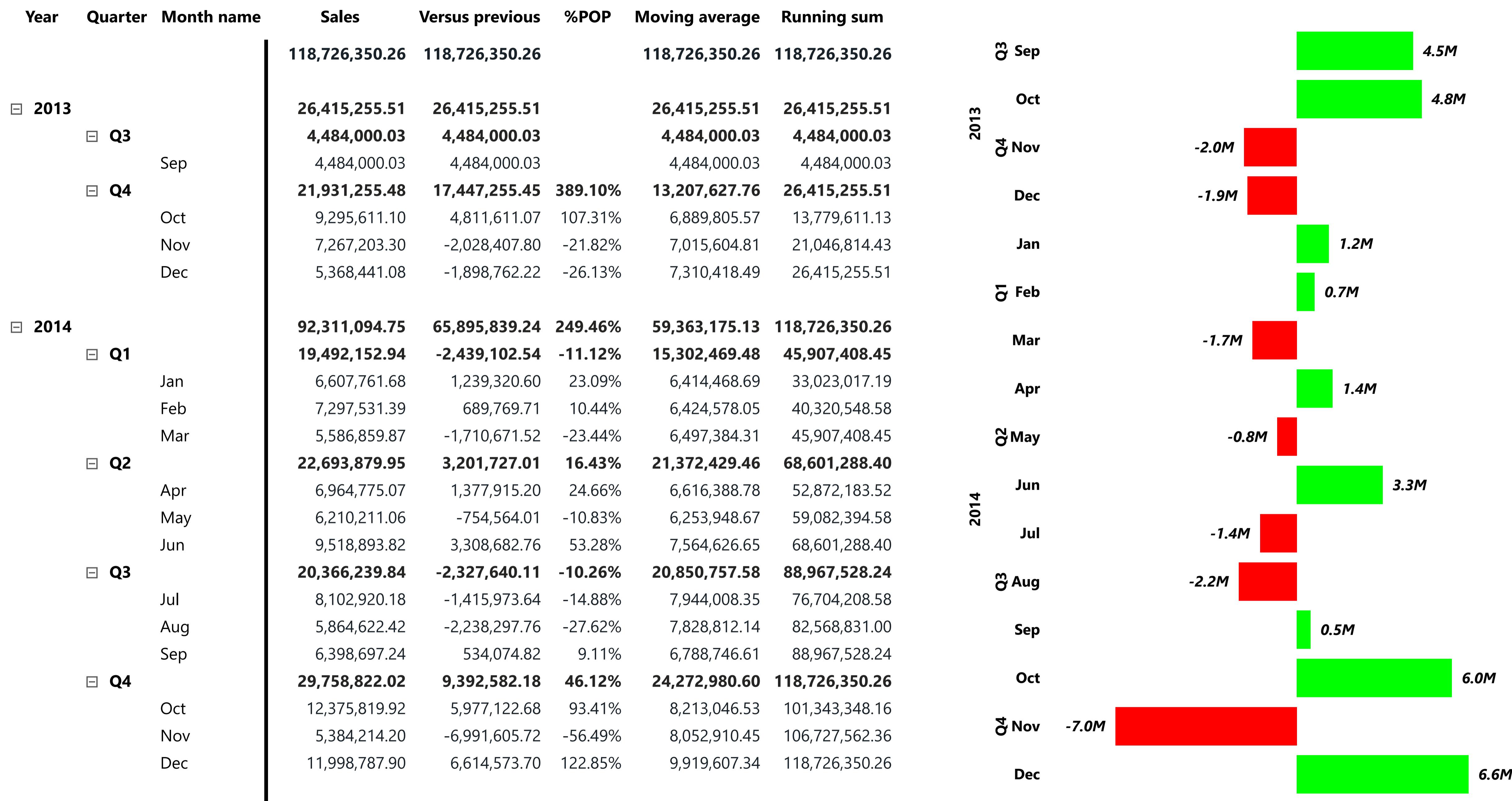


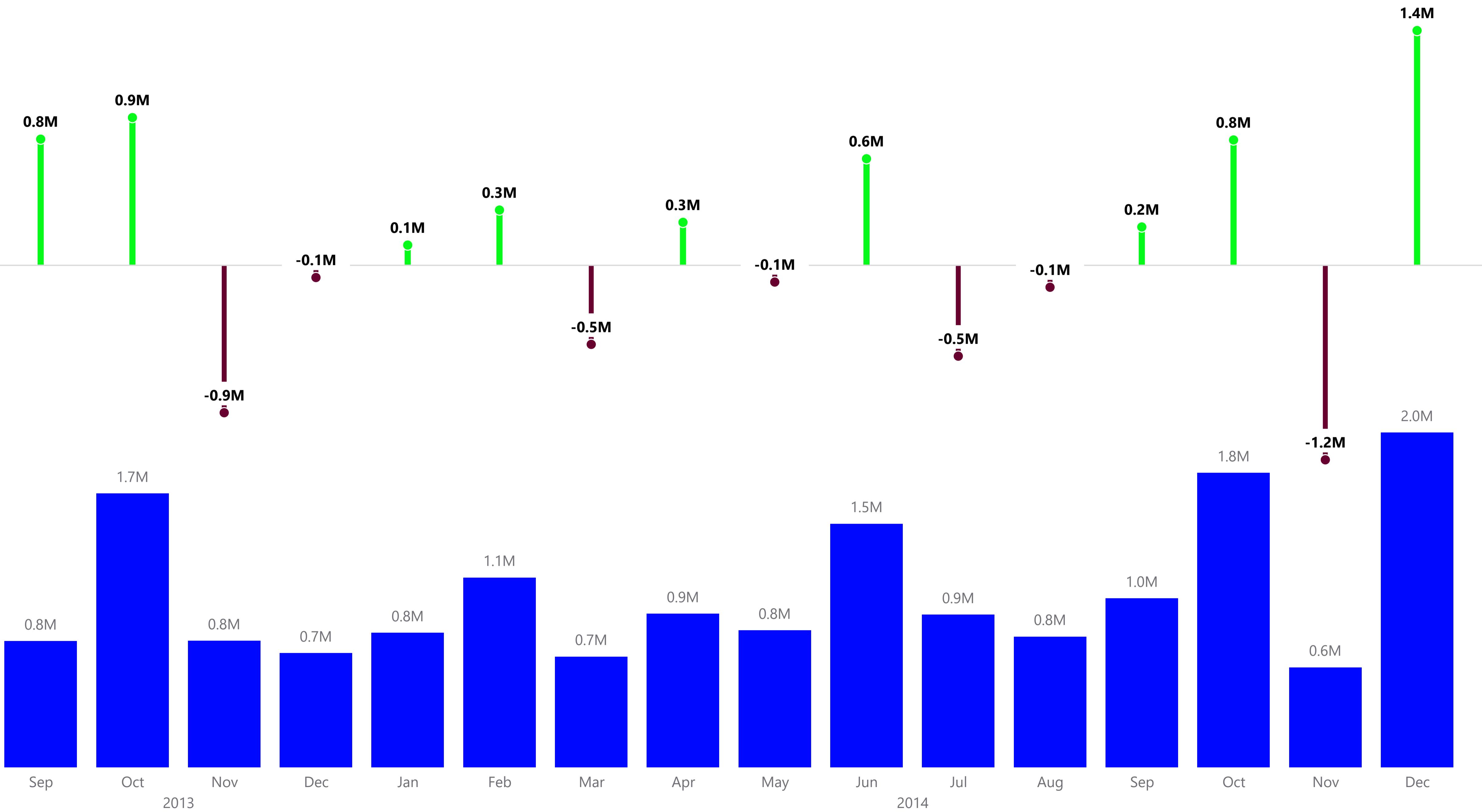
Country	Product	Segment	Total	2014	2014Q4	2014Q3	2014Q2	2014Q1	2013	2013Q4	2013Q3	Sparkline
			\$118.73 M	\$92.31 M	\$29.76 M	\$20.37 M	\$22.69 M	\$19.49 M	\$26.42 M	\$21.93 M	\$4.48 M	
▣ Canada	Amarilla	Channel Partners	\$24.89 M	\$19.71 M	\$7.13 M	\$4.00 M	\$5.10 M	\$3.48 M	\$5.18 M	\$4.24 M	\$939.20 K	
		Enterprise	\$3.86 M	\$2.80 M	\$1.01 M	\$428.50 K	\$249.67 K	\$1.12 M	\$1.06 M	\$1.03 M	\$29.16 K	
▣ Carretera	Carretera	Government	\$67.18 K	\$38.02 K			\$38.02 K		\$29.16 K		\$29.16 K	
		Midmarket	\$371.65 K	\$371.65 K			\$191.23 K	\$180.42 K				
		Small Business	\$2.58 M	\$1.57 M	\$441.81 K	\$406.25 K	\$20.42 K	\$705.60 K	\$1.01 M	\$1.01 M		
		Channel Partners	\$44.74 K	\$22.26 K		\$22.26 K			\$22.48 K		\$22.48 K	
		Enterprise	\$792.41 K	\$792.41 K	\$563.30 K			\$229.10 K				
		Government	\$2.61 M	\$2.27 M	\$1.44 M	\$43.41 K	\$445.84 K	\$334.11 K	\$342.25 K	\$76.49 K	\$265.76 K	
▣ Montana	Montana	Midmarket	\$110.61 K	\$74.11 K	\$15.23 K	\$38.19 K		\$20.69 K	\$36.50 K	\$36.50 K		
		Small Business	\$356.72 K	\$90.96 K			\$90.96 K		\$265.76 K		\$265.76 K	
		Channel Partners	\$1.33 M	\$1.31 M	\$978.24 K	\$5.22 K	\$16.12 K	\$313.42 K	\$19.16 K	\$19.16 K		
		Enterprise	\$126.09 K	\$105.27 K	\$65.16 K		\$40.10 K		\$20.83 K		\$20.83 K	
		Small Business	\$684.63 K	\$684.63 K	\$385.97 K		\$298.66 K					
		Government	\$2.71 M	\$2.29 M	\$93.59 K	\$348.21 K	\$1.14 M	\$701.95 K	\$426.65 K	\$72.55 K	\$354.11 K	
▣ Paseo	Paseo	Channel Partners	\$55.56 K	\$55.56 K	\$25.35 K		\$30.22 K					
		Enterprise	\$376.31 K	\$333.19 K		\$333.19 K			\$43.13 K		\$43.13 K	
		Government	\$829.86 K	\$800.44 K	\$38.57 K	\$15.02 K	\$73.23 K	\$673.62 K	\$29.42 K	\$29.42 K		
		Midmarket	\$57.99 K	\$57.99 K	\$29.67 K			\$28.32 K				
		Small Business	\$57.99 K	\$1.04 M			\$1.04 M		\$354.11 K		\$354.11 K	
		Total	\$7.61 M	\$6.00 M	\$2.82 M	\$816.75 K	\$1.80 M	\$559.09 K	\$1.62 M	\$1.57 M	\$47.48 K	
▣ Velo	Velo	Channel Partners	\$165.02 K	\$116.16 K	\$42.94 K	\$43.00 K	\$30.22 K		\$48.86 K	\$48.86 K		
		Enterprise	\$965.14 K	\$965.14 K	\$577.89 K		\$172.15 K	\$215.10 K				
		Government	\$3.96 M	\$2.87 M	\$1.25 M	\$737.99 K	\$807.40 K	\$76.17 K	\$1.09 M	\$1.07 M	\$15.62 K	
		Midmarket	\$198.13 K	\$111.50 K	\$20.42 K	\$35.77 K	\$20.58 K	\$34.74 K	\$86.63 K	\$54.76 K	\$31.86 K	
		Small Business	\$2.33 M	\$1.93 M	\$928.03 K		\$773.52 K	\$233.09 K	\$391.72 K	\$391.72 K		
		Total	\$3.33 M	\$2.94 M	\$697.04 K	\$1.21 M	\$901.14 K	\$123.59 K	\$393.38 K	\$342.57 K	\$50.80 K	

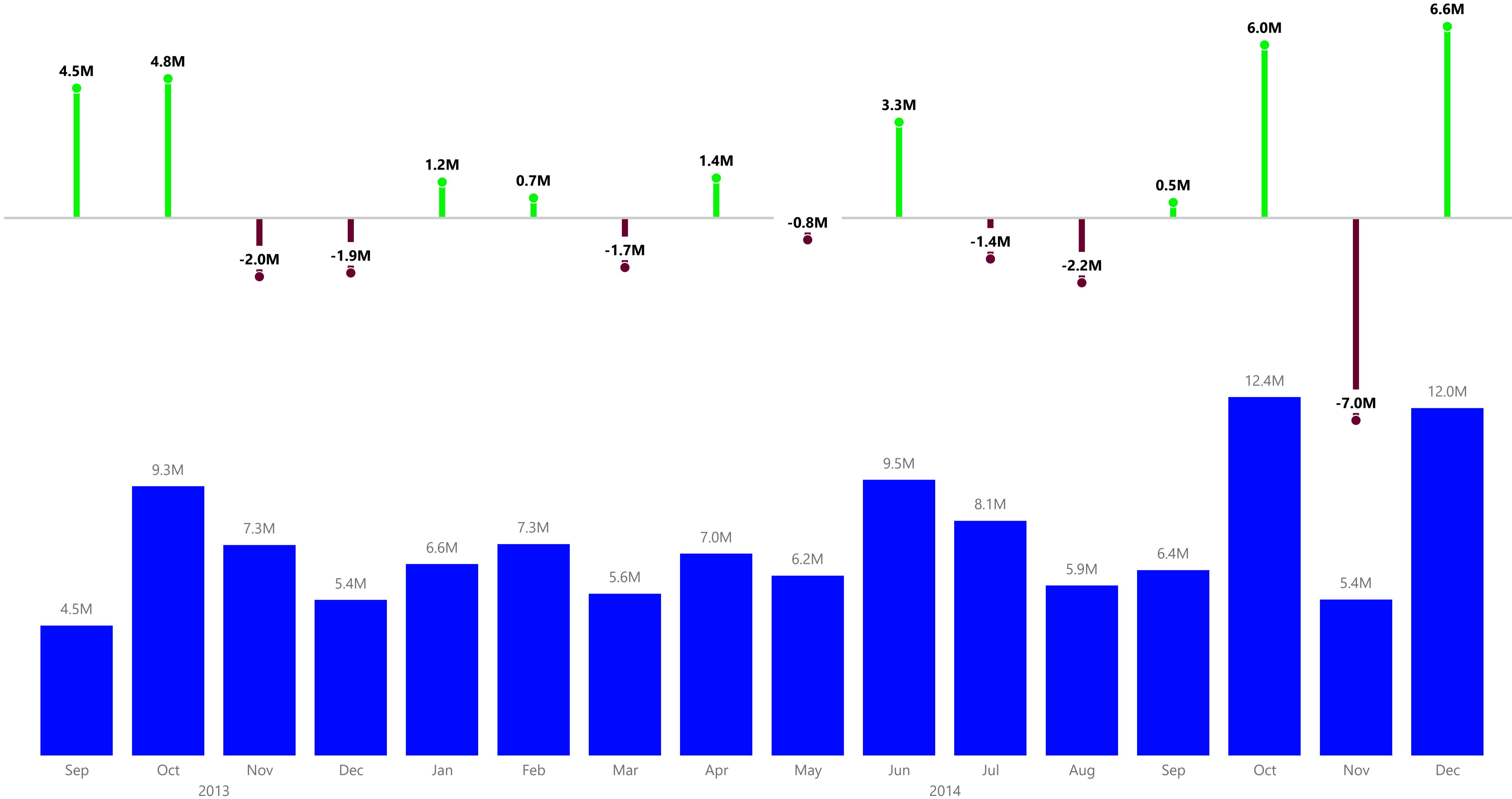
Country	Segment	Product	Sales	Percent of parent	Percent of grand total	Average of children	Versus previous	Versus next	Versus first	Versus last
			118,726,350.26	100.00%	100.00%	4,749,054.01	118,726,350.26	118,726,350.26	0.00	0.00
			24,887,654.89	100.00%	20.96%	4,977,530.98	24,887,654.89	533,482.60	0.00	-142,175.28
			491,164.14	100.00%	0.41%	491,164.14	491,164.14	-3,476,327.11	0.00	-10,965,394.86
		Amarilla	67,177.56	13.68%	0.06%	67,177.56	67,177.56	-43,432.68	0.00	-3,028,663.44
		Carretera	110,610.24	22.52%	0.09%	110,610.24	43,432.68	55,048.92	43,432.68	-2,985,230.76
		Montana	55,561.32	11.31%	0.05%	55,561.32	-55,048.92	-109,458.72	-11,616.24	-3,040,279.68
		Paseo	165,020.04	33.60%	0.14%	165,020.04	109,458.72	130,704.72	97,842.48	-2,930,820.96
		Velo	34,315.32	6.99%	0.03%	34,315.32	-130,704.72	-24,164.34	-32,862.24	-3,061,525.68
		VTT	58,479.66	11.91%	0.05%	58,479.66	24,164.34	-313,167.84	-8,697.90	-3,037,361.34
			3,967,491.25	100.00%	3.34%	3,967,491.25	3,476,327.11	-6,773,745.27	3,476,327.11	-7,489,067.75
		Amarilla	371,647.50	9.37%	0.31%	371,647.50	313,167.84	14,931.25	304,469.94	-2,724,193.50
		Carretera	356,716.25	8.99%	0.30%	356,716.25	-14,931.25	-19,596.25	289,538.69	-2,739,124.75
		Montana	376,312.50	9.48%	0.32%	376,312.50	19,596.25	-588,830.00	309,134.94	-2,719,528.50
		Paseo	965,142.50	24.33%	0.81%	965,142.50	588,830.00	172,298.75	897,964.94	-2,130,698.50
		Velo	792,843.75	19.98%	0.67%	792,843.75	-172,298.75	-311,985.00	725,666.19	-2,302,997.25
		VTT	1,104,828.75	27.85%	0.93%	1,104,828.75	311,985.00	-1,474,963.04	1,037,651.19	-1,991,012.25
			10,741,236.52	100.00%	9.05%	10,741,236.52	6,773,745.27	10,231,022.55	10,250,072.38	-715,322.48
		Amarilla	2,579,791.79	24.02%	2.17%	2,579,791.79	1,474,963.04	1,247,635.14	2,512,614.23	-516,049.21
		Carretera	1,332,156.65	12.40%	1.12%	1,332,156.65	-1,247,635.14	502,296.74	1,264,979.09	-1,763,684.35
		Montana	829,859.91	7.73%	0.70%	829,859.91	-502,296.74	-3,127,013.54	762,682.35	-2,265,981.09
		Paseo	3,956,873.45	36.84%	3.33%	3,956,873.45	3,127,013.54	2,582,300.98	3,889,695.89	861,032.45
		Velo	1,374,572.47	12.80%	1.16%	1,374,572.47	-2,582,300.98	706,590.22	1,307,394.91	-1,721,268.53
		VTT	667,982.25	6.22%	0.56%	667,982.25	-706,590.22	623,241.23	600,804.69	-2,427,858.75
			510,213.98	100.00%	0.43%	510,213.98	-10,231,022.55	-8,667,335.03	19,049.84	-10,946,345.03
		Amarilla	44,741.03	8.77%	0.04%	44,741.03	-623,241.23	-81,350.18	-22,436.54	-3,051,099.98
		Carretera	126,091.20	24.71%	0.11%	126,091.20	81,350.18	68,096.40	58,913.64	-2,969,749.80
		Montana	57,994.80	11.37%	0.05%	57,994.80	-68,096.40	-140,137.20	-9,182.76	-3,037,846.20
		Paseo	198,132.00	38.83%	0.17%	198,132.00	140,137.20	175,400.70	130,954.44	-2,897,709.00
		VTT	22,721.20	4.46%	0.02%	22,721.20	175,400.70	27,700.25	44,446.26	20,721.00

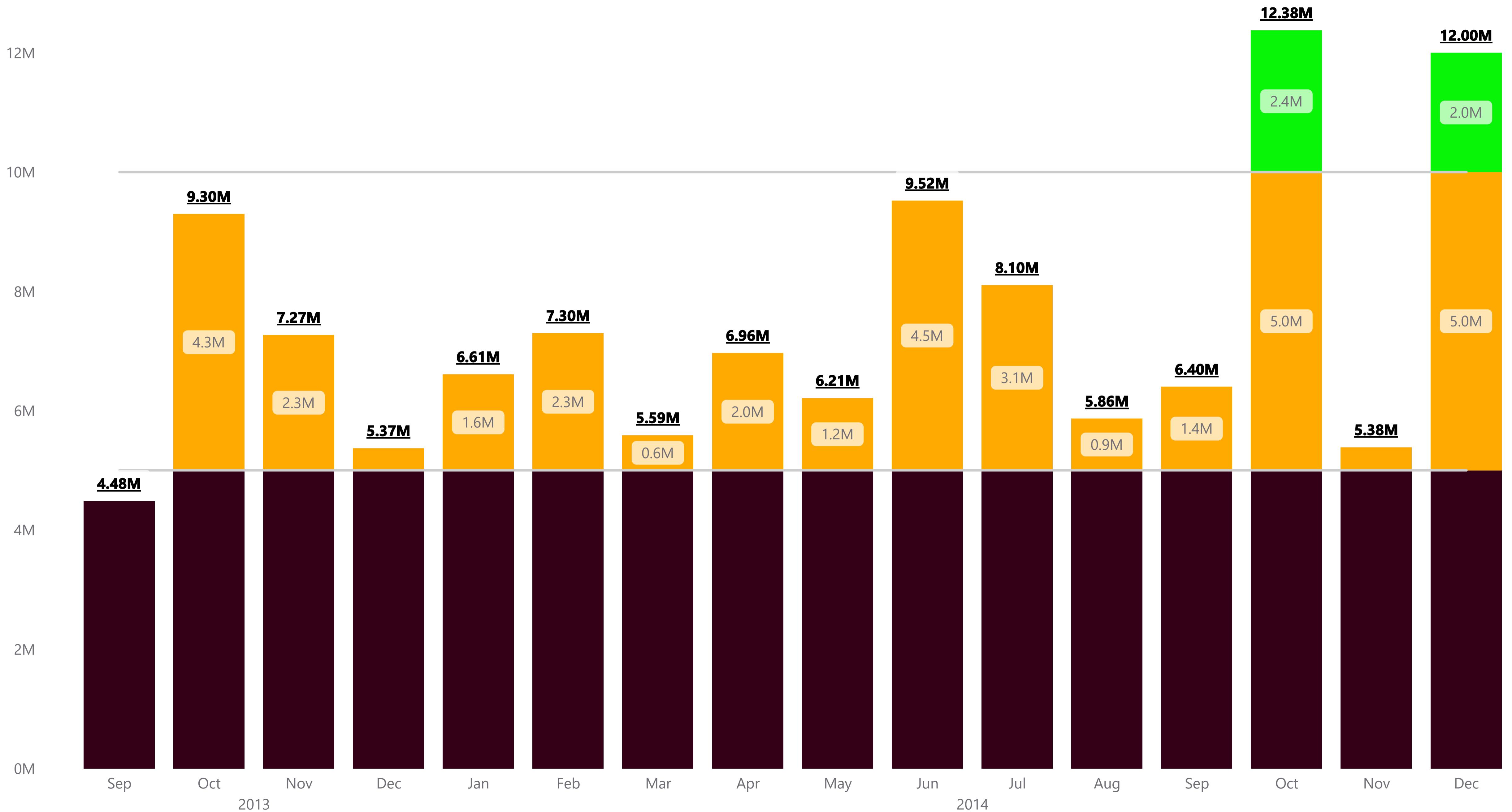


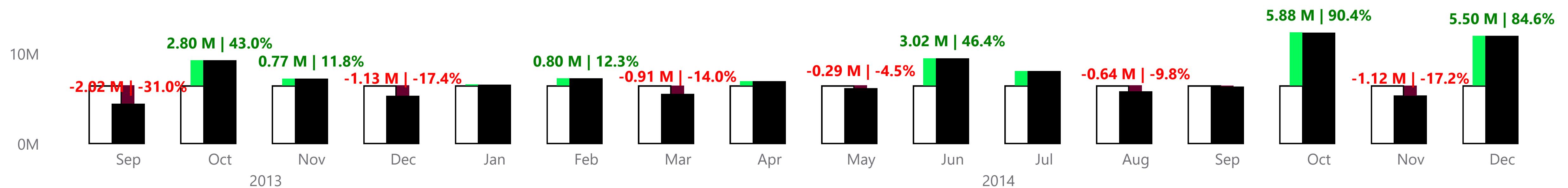
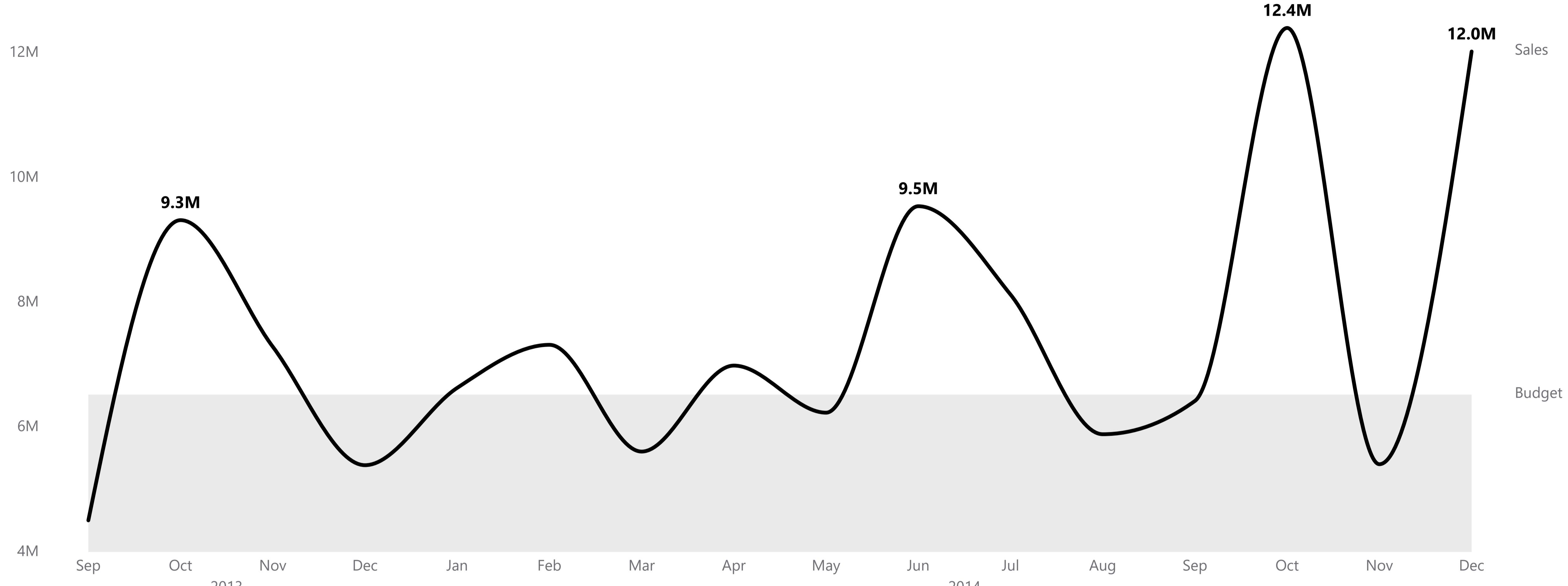
Year	Quarter	Month name	Sales	Sales PY	Sales YoY	Sales YoY%	Year	Quarter	Month name	Calculation item	Sales PY	Sales YoY	Sales YoY%
			118,726,350.26	26,415,255.51	92,311,094.75	28.62%				118,726,350.26	26,415,255.51	92,311,094.75	28.62%
✉ 2013			26,415,255.51				✉ 2013			26,415,255.51			
	✉ Q3		4,484,000.03					✉ Q3		4,484,000.03			
		Sep	4,484,000.03						Sep	4,484,000.03			
	✉ Q4		21,931,255.48					✉ Q4		21,931,255.48			
		Oct	9,295,611.10						Oct	9,295,611.10			
		Nov	7,267,203.30						Nov	7,267,203.30			
		Dec	5,368,441.08						Dec	5,368,441.08			
✉ 2014			92,311,094.75	26,415,255.51	65,895,839.24	40.09%	✉ 2014			92,311,094.75	26,415,255.51	65,895,839.24	40.09%
	✉ Q1		19,492,152.94					✉ Q1		19,492,152.94			
		Jan	6,607,761.68						Jan	6,607,761.68			
		Feb	7,297,531.39						Feb	7,297,531.39			
		Mar	5,586,859.87						Mar	5,586,859.87			
	✉ Q2		22,693,879.95					✉ Q2		22,693,879.95			
		Apr	6,964,775.07						Apr	6,964,775.07			
		May	6,210,211.06						May	6,210,211.06			
		Jun	9,518,893.82						Jun	9,518,893.82			
	✉ Q3		20,366,239.84	4,484,000.03	15,882,239.81	28.23%		✉ Q3		20,366,239.84	4,484,000.03	15,882,239.81	28.23%
		Jul	8,102,920.18						Jul	8,102,920.18			
		Aug	5,864,622.42						Aug	5,864,622.42			
		Sep	6,398,697.24	4,484,000.03	1,914,697.21	234.19%			Sep	6,398,697.24	4,484,000.03	1,914,697.21	234.19%
	✉ Q4		29,758,822.02	21,931,255.48	7,827,566.54	280.18%		✉ Q4		29,758,822.02	21,931,255.48	7,827,566.54	280.18%
		Oct	12,375,819.92	9,295,611.10	3,080,208.82	301.79%			Oct	12,375,819.92	9,295,611.10	3,080,208.82	301.79%
		Nov	5,384,214.20	7,267,203.30	-1,882,989.10	-385.94%			Nov	5,384,214.20	7,267,203.30	-1,882,989.10	-385.94%
		Dec	11,998,787.90	5,368,441.08	6,630,346.82	80.97%			Dec	11,998,787.90	5,368,441.08	6,630,346.82	80.97%

Country	Segment	Product	Year		2013				2014				
			Quarter	Q3	Q4		Q1		Q2	KPIs	Q3		
					Sum of Sales	KPis	Sum of Sales	KPis			Sum of Sales	KPis	
				4,484,000.03	21,931,255.48	● (389.10%)	19,492,152.94	● (-11.12%)	22,693,879.95	● (16.43%)	20,366,239.84	● (-10.26%)	29,7
✉️ Canada	✉️ Channel Partners	Amarilla	939,195.21	4,236,693.57	● (351.10%)	3,479,554.97	● (-17.87%)	5,103,484.02	● (46.67%)	4,000,239.94	● (-21.62%)	7,1	
		Carretera	29,156.16	85,365.60	● (192.79%)	63,497.70	● (-25.62%)	120,724.44	● (90.12%)	81,189.72	● (-32.75%)	1	
		Montana	29,156.16	36,501.84		20,687.16	● (-43.33%)	38,021.40		38,192.04			
		Paseo		48,863.76				30,216.00		30,216.00		42,997.68 ● (42.30%)	
		Velo				6,601.92							
		VTT				36,208.62		22,271.04	● (-38.49%)				
✉️ Enterprise		Amarilla	265,760.00	615,662.50	● (131.66%)	507,373.75	● (-17.59%)	626,490.00	● (23.48%)	511,905.00	● (-18.29%)	1,4	
		Carretera	265,760.00			180,416.25		191,231.25	● (5.99%)	90,956.25			
		Montana		43,125.00						333,187.50			
		Paseo				215,097.50		172,151.25	● (-19.97%)				
		Velo		258,675.00		111,860.00	● (-56.76%)			178,717.50			
		VTT		313,862.50				172,151.25					
✉️ Government		Amarilla	258,308.05	2,220,118.07	● (759.48%)	1,778,001.22	● (-19.91%)	2,127,620.88	● (19.66%)	1,179,178.94	● (-44.58%)	3,1	
		Carretera		1,005,718.00		705,600.00	● (-29.84%)	20,416.05	● (-97.11%)	406,245.00	● (1889.83%)		
		Montana		19,158.72		313,423.50	● (1535.93%)	16,121.40	● (-94.86%)	5,217.03	● (-67.64%)		
		Paseo		29,420.79		673,620.22	● (2189.61%)	73,227.20	● (-89.13%)	15,017.66	● (-79.49%)		
		Velo		15,620.85	1,072,689.00	● (6767.03%)	76,168.32	● (-92.90%)	807,400.93	● (960.02%)	737,985.75	● (-8.60%)	1,
		VTT		50,803.20	14,497.56	● (-71.46%)		883,532.55					
				191,884.00	78,634.00	● (-59.02%)	9,189.18	● (-88.31%)	326,922.75	● (3457.69%)	14,713.50	● (-95.50%)	
✉️ Midmarket		Amarilla	31,863.00	98,075.40	● (207.80%)	68,187.30	● (-30.47%)	118,384.20	● (73.62%)	58,022.78	● (-50.99%)	1	
		Carretera		22,484.70				40,100.40		22,256.33			









Segment

● Channel Partners

6M

● Enterprise

6.61M

● Government

0.9M

● Midmarket

4.48M

4M

4.81M

3M

1.7M

2M

1.9M

1M

0.6M

0M

0.5M

-1M

3.4M

-2M

-2.0M

-3M

-2.03M

-4M

-1.90M

-5M

1.24M

-6M

0.69M

-7M

0.4M

-8M

1.1M

-9M

-0.7M

-10M

-1.1M

-11M

-1.71M

-12M

-0.75M

-13M

-1.38M

-14M

1.0M

-15M

0.6M

-16M

0.9M

-17M

-0.7M

-18M

-0.8M

-19M

-0.75M

-20M

-1.42M

-21M

-2.24M

-22M

-4.4M

-23M

-1.4M

-24M

-6.99M

Sep

Oct

Nov

Dec

Jan

Feb

Mar

Apr

May

Jun

Jul

Aug

Sep

Oct

Nov

Dec

2013

2014