

I pledge to adhere to the Stevens Graduate Student Code of Academic Integrity, and I have discussed the proposal with my Project Advisor.

Name: Jessica Kamman

Date: February 7<sup>th</sup> 2025

Signature: *Jessica Kamman*

# Predict the Dynamic Replicator Evolution of Competing Technologies with AI

**Student Name:** Jessica Kamman

**Advisor:** Prof. Cristina Comaniciu

**Course Section and Terms:** AAI 800 Spring 2025

## Introduction

In this current mobile market, we have Android and iOS competing for the US market share. Users often choose which operating system to go with based on the UI, how easy the phone is to use, and personal preferences. A new model for Replicator Dynamics was introduced by past research which added the idea of external influences to, invest resources to increase their product's standing and increase their market share. In the past study it was found that dynamic influences can change each time each step of the game, and that in result will directly modify the payoff matrix of the population interactions. The study analyzed how each new technology can compel and attempt to become the market leader in that technology. A relationship between the external influences and population payoff matrix was used to predict the outcomes in a real market simulating the rise of the Android mobile operation system over its primary competition between the time frame of 2009 to 2017. The proposed model incorporated the external market influence into the replicator dynamics model, by assuming a linear dependence of the A matrix derived from the classical formulation of replicator dynamics to the two market inputs. With the linear dependence modeled by the alpha which in this case were learned through an exhaustive search.

The linear combination of input is as follows:

$$A_k = \alpha k y \quad (1)$$

where  $a_k$  is the  $k$ th row of the coefficient matrix  $\alpha$ . The updated payoff matrix expression insured that external influences can take on different values during each iteration of the simulation.

## Problem Description

Replicator Dynamics model considers external factors which then leads to the companies to increase their market share. With ever evolving machine learning techniques, we are now able to automate some of the exhaustive learnings of a model, as well as machine learning can offer a way how we can predict the likelihood for a company to bolster their market shares with the external influences. The past study on Replicator Dynamics and the Android market share setup the model only in a simulation based on the mathematics, but it is missing the machine learning techniques that one could utilize. In the past study, it was proven mathematically that the proposed payoff matrix worked and showed that external forces due influence the payoff and in

result a business could gain a higher market share. However, the study has not dived into using any modern machine learning techniques. With the use of modern machine learning techniques, the manual alpha weights that influence the  $A_{ij}$  matrix coefficient could be found with the modern machine learning techniques which would lead to an accurate market share being predicted.

### Expected Contributions

To complete the expected outcome of the Problem Statement the following actions will be taken:

- Study various reinforcement learning techniques and train the data with the market share information found
- Learn the alpha weight that influence the  $A_{ij}$  matrix coefficient
- Find potential dependencies between the external forces and the payoffs/ increased market share
- Use Regression techniques with the desired output being given by the equilibrium solution of the replicator that depends on  $A_{ij}$  and compare this with the data market share

### Project Timeline

**February 3-7** Project Initiation and Scope discussion

**February 10-21** Information Gathering, finding any relevant Data Sets for earnings of Android and iOS sales and market share information. Additional finding possible supporting research on Replicators Dynamics on another Subject

**February 24-28** Training the model, and looking into various ways to predict the outcome

**March 3<sup>rd</sup> – March 21** Mid-stage report submission with current findings, any scope alterations and any limitations

**March 24<sup>th</sup> – April 4<sup>th</sup>** Full Simulation of the model, and Analyze Results

**April 7<sup>th</sup> -18<sup>th</sup>** Make any necessary adjustments to the Simulation based on the results and feedback given by advisor

**April 21 – May 7<sup>th</sup>** Finalize the results and visualization, and submit the final reports with all feedback given by advisor

Note: Weekly cadence with advisor to track my progress and to receive any feedback

## References

- Bolluyt, E. D., & Comaniciu, C. (2019). Dynamic Influence on Replicator Evolution for the Propagation of Competing Technologies. *IEEE Transactions on Evolutionary Computation*, 23(1). <https://doi.org/10.1109/tevc.2018.2885387>
- Howarth, J. (2025, January 22). *iPhone vs Android User Stats (2024 data)*. Exploding Topics. <https://explodingtopics.com/blog/iphone-android-users>
- Mobile Operating System Market Share Worldwide*. StatCounter Global Stats. (n.d.). <https://gs.statcounter.com/os-market-share/mobile/worldwide/#monthly-200901-202501>
- Smartphone average selling price (iPhone & Android) 2008-2016 | statista. (n.d.). <https://www.statista.com/statistics/612937/smartphone-average-selling-price-iphone-and-android/>