

## *Estate Agent Training Manual South Africa*

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### **THE BEGINNER'S GUIDE TO REAL ESTATE SALES**

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By the end of 2011 all estate agents will have to prove they have been properly trained and are sufficiently knowledgeable to sell you a house. Estate agents are aware of this, the Estate Agency Affairs Board (EAAB) is in control of this and the Services Sector Education and Training Authority (SSETA) is supposed to facilitate this.

### **Training estate agents - Opinion, News - Property24**

THE INSTITUTE OF Estate Agents of South Africa was founded in 1937 by several provincial estate agency associations, the oldest of which was founded in the Transvaal in 1905. Since 1994, it has consisted of eight semi-autonomous regional institutes, co-ordinated by a national board which is supported by a single part-time co-ordinator.

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