

AtliQ Hardwares

Filter

region	All
customer	All
market	All
division	All
FY	2019

P&L
By Fiscal Month

All Values are in USD

Note: Do n

Metrix	Quarters						
	Q1				Q2		
	Sep	Oct	Nov	Dec	Jan	Feb	
Net sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	

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FY	2020

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Metrix	Quarters						
	Q1				Q2		
	Sep	Oct	Nov	Dec	Jan	Feb	
Net sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	
GM%	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	

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Metrix	Quarters						
	Q1			Q2			
	Sep	Oct	Nov	Dec	Jan	Feb	
Net sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	
GM%	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	

Net Sales

Comparison

21vs20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%
20vs19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%

AtliQ Hardwares

ot modify the pivot table

Q3			Q4			Grand Total
Mar	Apr	May	Jun	Jul	Aug	
6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

Q3			Q4			Grand Total
Mar	Apr	May	Jun	Jul	Aug	
2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

AtliQ Hardwares

Q3			Q4			Grand Total
Mar	Apr	May	Jun	Jul	Aug	
44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%