#### EDA Task1: Data Overview

```
#importing Required library
import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
%matplotlib inline
#importing plotly Library
from plotly.offline import iplot
import plotly as py
import plotly.tools as tls
import cufflinks as cf
py.offline.init notebook mode(connected=True) #Turning on notebook
mode
cf.go offline()
df=pd.read csv(r"Data set.csv") #dataset
df.shape
(40, 24)
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 40 entries, 0 to 39
Data columns (total 24 columns):
#
     Column
                                         Non-Null Count
                                                         Dtype
     _ _ _ _ _
 0
     gender
                                         40 non-null
                                                          object
 1
                                         40 non-null
                                                          int64
     age
 2
     Investment Avenues
                                         40 non-null
                                                          object
 3
     Mutual Funds
                                         40 non-null
                                                          int64
4
     Equity Market
                                         40 non-null
                                                          int64
 5
     Debentures
                                         40 non-null
                                                          int64
     Government Bonds
 6
                                         40 non-null
                                                          int64
 7
                                         40 non-null
     Fixed Deposits
                                                         int64
 8
     PPF
                                         40 non-null
                                                          int64
 9
     Gold
                                         40 non-null
                                                          int64
 10 Stock Marktet
                                         40 non-null
                                                         object
 11 Factor
                                         40 non-null
                                                          object
 12 Objective
                                         40 non-null
                                                          object
 13 Purpose
                                         40 non-null
                                                          object
 14 Duration
                                         40 non-null
                                                          object
 15 Invest Monitor
                                         40 non-null
                                                          object
 16 Expect
                                         40 non-null
                                                          object
 17 Avenue
                                         40 non-null
                                                          object
```

```
18 What are your savings objectives?
                                         40 non-null
                                                          object
 19 Reason Equity
                                         40 non-null
                                                          object
20 Reason Mutual
                                         40 non-null
                                                          object
21 Reason Bonds
                                         40 non-null
                                                          object
22 Reason FD
                                         40 non-null
                                                          object
23 Source
                                         40 non-null
                                                          object
dtypes: int64(8), object(16)
memory usage: 7.6+ KB
df.isnull().sum() # check for the null values
gender
                                      0
                                      0
age
Investment Avenues
                                      0
                                      0
Mutual Funds
Equity Market
                                      0
                                      0
Debentures
Government Bonds
                                      0
                                      0
Fixed Deposits
PPF
                                      0
Gold
                                      0
Stock Marktet
                                      0
                                      0
Factor
                                      0
Objective
                                      0
Purpose
                                      0
Duration
Invest Monitor
                                      0
                                      0
Expect
                                      0
Avenue
What are your savings objectives?
                                      0
Reason Equity
                                      0
Reason Mutual
                                      0
Reason Bonds
                                      0
Reason FD
                                      0
                                      0
Source
dtype: int64
```

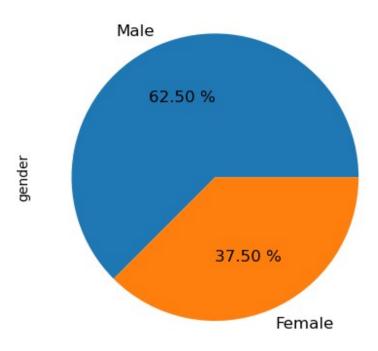
#### Task 2: Gender Distribution

```
df.gender.value_counts()

Male     25
Female     15
Name: gender, dtype: int64

df.gender.value_counts().plot.pie(fontsize = 12, autopct = '%.2f %%')

<AxesSubplot:ylabel='gender'>
```



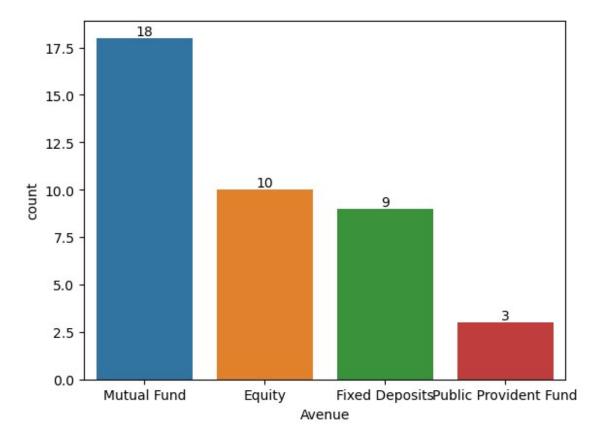
Task 3: Descriptive Statistics

| <pre>df.describe().T</pre> |         |          |            |        |         |      |       |
|----------------------------|---------|----------|------------|--------|---------|------|-------|
|                            | count   | mean     | std        | min    | 25%     | 50%  | 75%   |
| max                        |         |          |            |        |         |      |       |
| age                        | 40.0    | 27.800   | 3.560467   | 21.0   | 25.75   | 27.0 | 30.00 |
| 35.0                       |         |          |            |        |         |      |       |
| Mutual Funds               | 40.0    | 2.550    | 1.197219   | 1.0    | 2.00    | 2.0  | 3.00  |
| 7.0                        |         |          |            |        |         |      |       |
| Equity Market              | 40.0    | 3.475    | 1.131994   | 1.0    | 3.00    | 4.0  | 4.00  |
| 6.0                        |         |          |            |        |         |      |       |
| Debentures                 | 40.0    | 5.750    | 1.675617   | 1.0    | 5.00    | 6.5  | 7.00  |
| 7.0                        |         |          |            |        |         |      |       |
| Government Bonds           | 40.0    | 4.650    | 1.369072   | 1.0    | 4.00    | 5.0  | 5.00  |
| 7.0                        |         |          |            |        |         |      |       |
| Fixed Deposits             | 40.0    | 3.575    | 1.795828   | 1.0    | 2.75    | 3.5  | 5.00  |
| 7.0                        |         |          |            |        |         |      |       |
| PPF                        | 40.0    | 2.025    | 1.609069   | 1.0    | 1.00    | 1.0  | 2.25  |
| 6.0                        |         |          |            |        |         |      |       |
| Gold                       | 40.0    | 5.975    | 1.143263   | 2.0    | 6.00    | 6.0  | 7.00  |
| 7.0                        |         |          |            |        |         |      |       |
|                            |         |          |            |        |         |      |       |
| #calculate descri          | ptive s | tatistic | s for cate | gorica | l varia | bles |       |
| df.describe(inclu          | de='obj | ect').T  |            |        |         |      |       |
|                            |         |          |            |        |         |      |       |

|                                   | count | unique | top                   |
|-----------------------------------|-------|--------|-----------------------|
| freq                              |       |        | _                     |
| gender                            | 40    | 2      | Male                  |
| 25                                | 40    | 2      | V                     |
| <pre>Investment_Avenues 37</pre>  | 40    | 2      | Yes                   |
| Stock Marktet                     | 40    | 2      | Yes                   |
| 35                                | 40    |        | 163                   |
| Factor                            | 40    | 3      | Returns               |
| 25                                |       |        |                       |
| Objective<br>26                   | 40    | 3      | Capital Appreciation  |
| Purpose                           | 40    | 3      | Wealth Creation       |
| 32                                |       |        |                       |
| Duration                          | 40    | 4      | 3-5 years             |
| 19                                |       |        |                       |
| Invest_Monitor                    | 40    | 3      | Monthly               |
| 29                                | 40    | 2      | 200 200               |
| Expect<br>32                      | 40    | 3      | 20%-30%               |
| Avenue                            | 40    | 4      | Mutual Fund           |
| 18                                | 40    | 7      | riucuac i unu         |
| What are your savings objectives? | 40    | 3      | Retirement Plan       |
| 24                                |       |        |                       |
| Reason_Equity                     | 40    | 3      | Capital Appreciation  |
| 30                                |       |        |                       |
| Reason_Mutual                     | 40    | 3      | Better Returns        |
| 24                                |       | _      |                       |
| Reason_Bonds                      | 40    | 3      | Assured Returns       |
| 26                                | 40    | 3      | Risk Free             |
| Reason_FD<br>19                   | 40    | 3      | RISK Free             |
| Source                            | 40    | 4      | Financial Consultants |
| 16                                |       |        |                       |
|                                   |       |        |                       |

# Task 4: Most Preferred Investment Avenue, Identify the most preferred investment avenue.

```
ax = sns.countplot(x = 'Avenue', data = df)
for bars in ax.containers:
    ax.bar_label(bars)
```



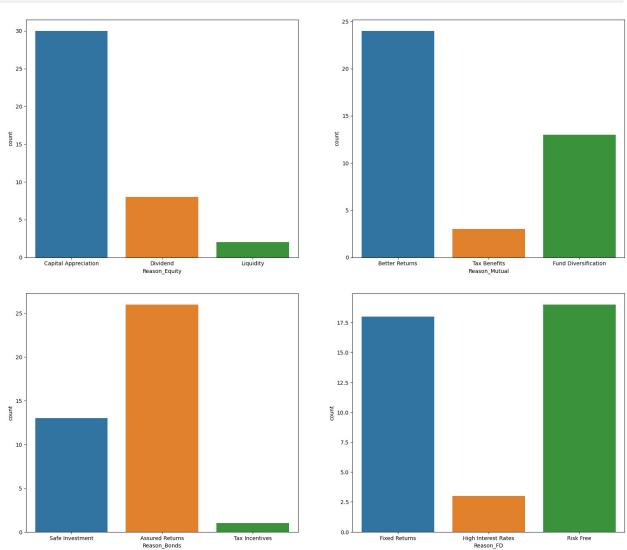
• Most Preferred Investment is Mutual Fund. Equity and Fixed Deposit Investment are similar in numbers. PPF is the least investment Avenue.

### Task 5: Reasons for Investment, Analyze and summarize reasons for investment choices.

```
cat_cols =
['Reason_Equity','Reason_Mutual','Reason_Bonds','Reason_FD']
i=0
while i < 4:
    fig = plt.figure(figsize=[20,8])

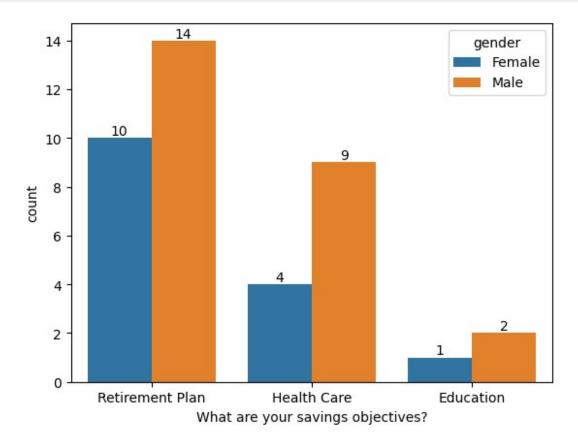
plt.subplot(1,2,1)
    sns.countplot(x=cat_cols[i], data=df)
    i += 1</pre>
```

```
plt.subplot(1,2,2)
sns.countplot(x=cat_cols[i], data=df)
i += 1
plt.show()
```



- Equity: Participants preferring Equity for Capital Appreciation than Dividend and Liquidity
- Mutual: The mejarity particinats think that Mutual Funds give better returns followed by Fund Diversification and Tax benefits
- Bonds: Assured Returns is the main reason that particiants have preferred bonds followed by Safe investment, Tax Incentives is the least reason provided to preferred Bonds.
- FD: Fixed Deposits have Fixed Returns and Its Risk Free Investment. These are the reasons provided to choose FD. It seems there are no high Interest Rates for FD this reason is least provided.

## Task 6: Savings Objectives, Identify and present main savings objectives.

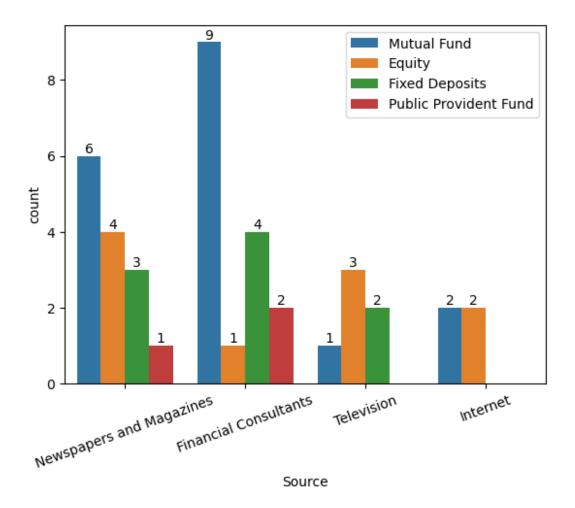


- The main saving objective is for the Retirement followed by Healthcare. Least saving objective is for Education.
- The participants' min age is 21 and max age is 35. So it can be for their higher education in future.
- Males are more in numbers compared to Females

### Task 7: Common Information Sources

Analyze common sources participants rely on for investment information.

```
df.Source.value_counts()
Financial Consultants
                             16
Newspapers and Magazines
                             14
Television
                             6
                             4
Internet
Name: Source, dtype: int64
ax = sns.countplot(x = 'Source', data = df, hue='Avenue')
for bars in ax.containers:
    ax.bar label(bars)
ax.set_xticklabels(ax.get_xticklabels(), rotation=20)
plt.legend(loc='upper right')
<matplotlib.legend.Legend at 0x1750c9a6250>
```

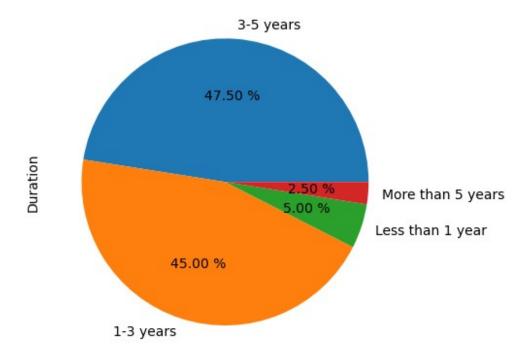


- Particinats most reply on Financial Consultants and Newspapers and Magazines than Television and Internet.
- In Financial Consultants category highest are For Mutual Funds ans Lowest is Equity.
- News Papers and Magazines, Mutual Funds is highest number and PPF is lowest.

### Task 8: Investment Duration

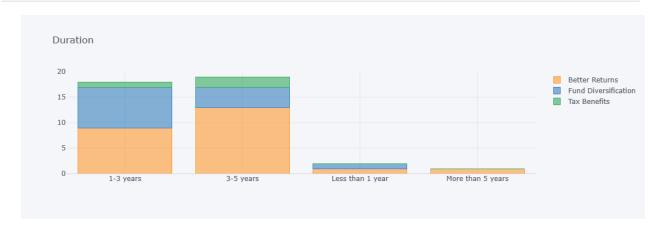
Calculate the average investment duration. Use appropriate statistical methods to calculate the average investment duration.

```
df.Duration.value_counts().plot.pie(fontsize = 10, autopct = '%.2f %
%')
<AxesSubplot:ylabel='Duration'>
```

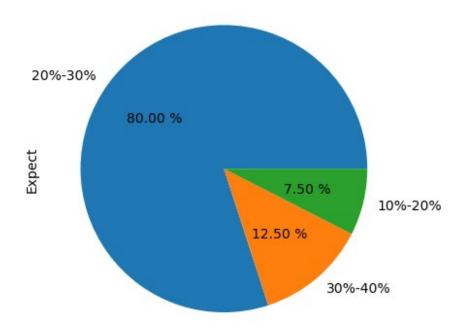


• The Investment Duration having 4 unique values, among which 3-5 years is more common followe by 1-3 years.

```
mf=pd.crosstab(df['Duration'],df['Reason_Mutual'])
mf.iplot(kind="bar",barmode="stack",title='Duration')
```

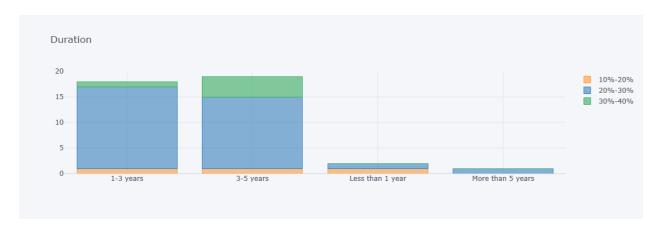


### Task 9: Expectations from Investments, Summarize participants' expectations from investments.



80% participants expect 20-30% return on investment

```
mf=pd.crosstab(df['Duration'],df['Expect'])
mf.iplot(kind="bar",barmode="stack",title='Duration')
```



- With 1-3 years duration, participants expect 20%-30% return on investment.
- with 3-5 years duration, participants expect 20%-30% return on investment followed by 30% to 40% investment.
- most of the participants expectations are 20%-30% return on investment.

```
mf=pd.crosstab(df['Duration'],df['Purpose'])
mf.iplot(kind="bar",barmode="stack",title='Duration',)
```



| pd.crosstab(df['Pur            | pose'],df[' | Duration']) |                  |           |
|--------------------------------|-------------|-------------|------------------|-----------|
| Duration<br>5 years<br>Purpose | 1-3 years   | 3-5 years   | Less than 1 year | More than |
| Returns                        | 1           | 1           | 0                |           |
| 0                              | _           | _           |                  |           |
| Savings for Future             | 3           | 3           | 0                |           |
| 0                              |             |             |                  |           |
| Wealth Creation                | 14          | 15          | 2                |           |
| 1                              |             |             |                  |           |

- Around 37.5% participants are invested for duation 3-5 years reason being Wealth Creation.
- Around 35% participants have invested for dutaion 1-3 years for Wealth Creation.

| • | The most stated reason is Weath Creation among all the participants. |
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