

Darren Kandekore

Full Stack Developer

Contact

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WWW

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Skills

Decision-Making
Excellent

Cultural Awareness
Excellent

Written Communication
Very Good

Google Workspace
Good

Teamwork and
Collaboration
Excellent

Attention to Detail
Excellent

Multitasking Abilities
Excellent

G-Suite

Insightful Information Technology Manager with 11 years of IT leadership experience including oversight of infrastructure, application support and security services. Dedicated to customer satisfaction with focused delivery of technical solutions. Proven leader in directing operations, maintenance and support of complex systems. Develops creative business solutions, leveraging diverse methodologies and delivering engineering solutions for leading organizations. Highly adept in request for proposal development, technology needs assessments and staff training.

Work History

2020-03 -
Current

Director of Website Development

Scrap UK, Dudley

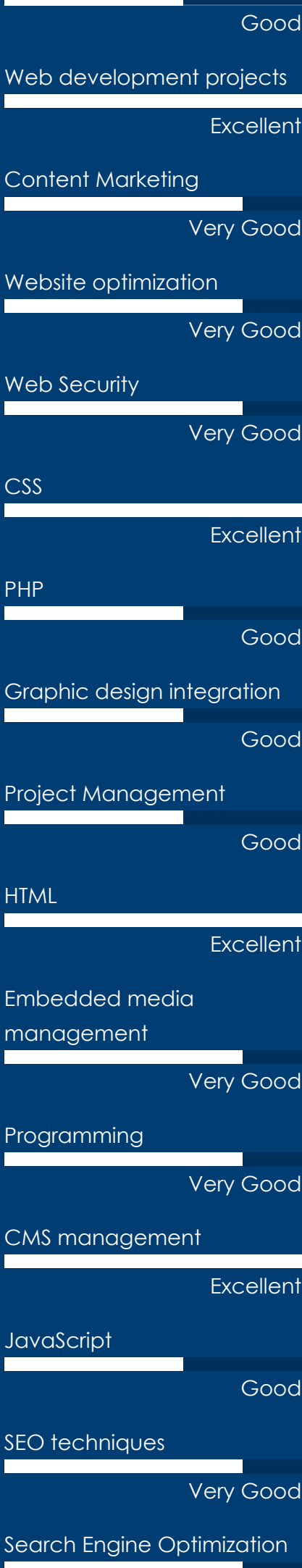
- Worked with development to establish needs and build solid quality team strategy.
- Planned pre-integration content testing strategies.
- Established methods for feature and tool testing.
- Led team for software engineering services and supported key clients in development efforts, establishing standards, determining specifications and creating Service and Operational Level Agreements (SLA) and (OLA).
- Led and assisted technical upgrade projects for clients by working and coordinating with consultants and developers for integrations.
- Analyzed network security and current infrastructure to assess areas in need of improvement and develop solutions.
- Identified computer hardware and network system issues, performing troubleshooting techniques for remediation.
- Coordinated [Type] projects, defined scope and managed milestones.

2009-06 -
Current

Director

Kandekore Limited, Birmingham

- Project Management & Customer Engagement
- Website Development and Managing Developers
- Hosting & Email Management & Administration
- Assisted with sales and marketing strategies to foster achievement of revenue goals.
- Formed strategic partnerships and connected



2002-01 -
2009-04

- with potential clients to drive business development.
- Leveraged marketplace trends to create solutions and refine business strategies.
 - Leveraged professional networks and industry knowledge to strengthen client relationships.
 - Analyzed business needs while soliciting customer feedback for process improvements.

Digital Sales Specialist

Yell / Hibu, Birmingham

- Sold non-traditional advertising in niche publications, commercial publications, digital platforms and direct mail formats.
- Helped customers in determining design and layout of sold and spec ads.
- Used consultative sales techniques to pinpoint customers' advertising needs and close on short-term and long-term sales contracts.
- Created and presented media and advertising packages to prospective customers.
- Developed strong relationships with advertisers and negotiated pricing following established procedures.
- Developed sales leads and uncovered new business opportunities through prospecting and cold calling.
- Researched and customized service proposals for clients to meet requirements and set profitable compensation scale.
- Used cold calling to reach out to local business owners needing new advertising products and services.
- Prepared and delivered sales presentations to businesses to sell new advertising programs.
- Made outbound calls to existing customers to upsell advertising packages.

Education

2022-06 -
2022-12

No Degree: Coding Bootcamp

University of Birmingham - Birmingham

Topics Covered

- HTML/CSS/Git

Very Good

Technical Support

Excellent

Responsive design

Excellent

Organization

Excellent

Site template development

Excellent

Network systems installation

Very Good

Analysis and critical thinking

Excellent

Data backups

Excellent

Experience with Apache
HTTP Server

Very Good

Experience with WHM &
cPanel

Excellent

Experience with WordPress

Excellent

Experience with Magento

Excellent

Software

Microsoft 365

Excellent

WordPress

Excellent

- JavaScript
- Bootstrap
- The DOM
- APIs
- JQuery
- JSON
- AJAX
- Node
- ES6
- Object-oriented programming
- Express
- MySQL
- MVC paradigm
- Sequelize
- Testing
- Agile development
- Progressive Web Apps
- React
- NoSQL
- MERN Stack
- Computer science fundamentals

Accomplishments

- Supervised team of 6 staff members.
- Developed over 300 websites
- 150+ Hosting Clients

Certifications

2017-06

Google Adwords Certified

Interests

Aston Villa Season Ticket Holder

Music Production

Learning French

WHM & cPanel

Very Good

WHMCS

Excellent

Zoho Creator

Very Good

Adobe Photoshop

Good

Hobbies

A keen runner, I recently raised £900 for Acorns Childrens Hospice by taking part in the Great Birmingham Run, I am an Aston Villa season ticket holder and enjoy listening to music and going to the gym.