

BUSINESS PROPOSAL FOR ABC COMPANY

Proposal Ref. No. XXXXXXXX





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[DATE]
[CUSTOMER NAME]
[DESIGNATION]
[COMPANY NAME]
[ADDRESS LINE 01]
[ADDRESS LINE 02]

Dear Sir/ Madam

Business Proposal for [Company Name]



We understand that every organisation needs to create an edge to succeed in the current complex business environment and how technology could help to achieve this. That is why we at SLT-MOBITEL, have created a suite of customisable and scalable intelligent enterprise solutions designed to help you make that crucial leap to take your business beyond where it can be to where it should be.

As we combine the strength of fixed and mobile, we pride ourselves on our unmatched enterprise capabilities and expert experience spanning for decades. Moreover, we have dedicated Account Managers at your service, ensuring we are not only your provider but also your partner in progress.

We are pleased to submit the attached proposal for [Proposal name or details]. Our proposal briefs on [short proposal description].



We look forward to discussing the proposal in detail. Do not hesitate to reach out to [Contact Name] on [Contact Number] should you require any assistance.



We are committed to partnering with you in your journey to success and look forward to empowering your business with our intelligent business solutions.

Thank you

Yours sincerely

COMPANY OVERVIEW



SLT-MOBITEL, has been instrumental in inspiring the vision and growth of Sri Lanka's economy and technological advancement as the national Information and Communications Technology (ICT) solutions provider. With the power of fixed and mobile, we provide a range of comprehensive tech driven products, services, and solutions to complement evolving digital lifestyles. We take pride in serving over nine million customers across the island through our high-speed network of fibre, copper, and mobile access, Furthermore, through the international submarine cable system, SLT-MOBITEL has connected Sri Lanka to the world there by creating numerous global opportunities.

Apart from fixed and mobile telephony, broadband, data services and Internet Protocol Television (IPTV), SLT-MOBITEL is at the forefront of integrating the latest technologies to deliver diversified ICT solutions for the enterprise segment such as cloud computing, hosting services, and advanced networking solutions enabling local enterprises and small and medium- sized enterprises (SMEs) to access growth potential in both local and global markets.

UNPARALLELED

Expert experience spanning decades in business transformation solutions

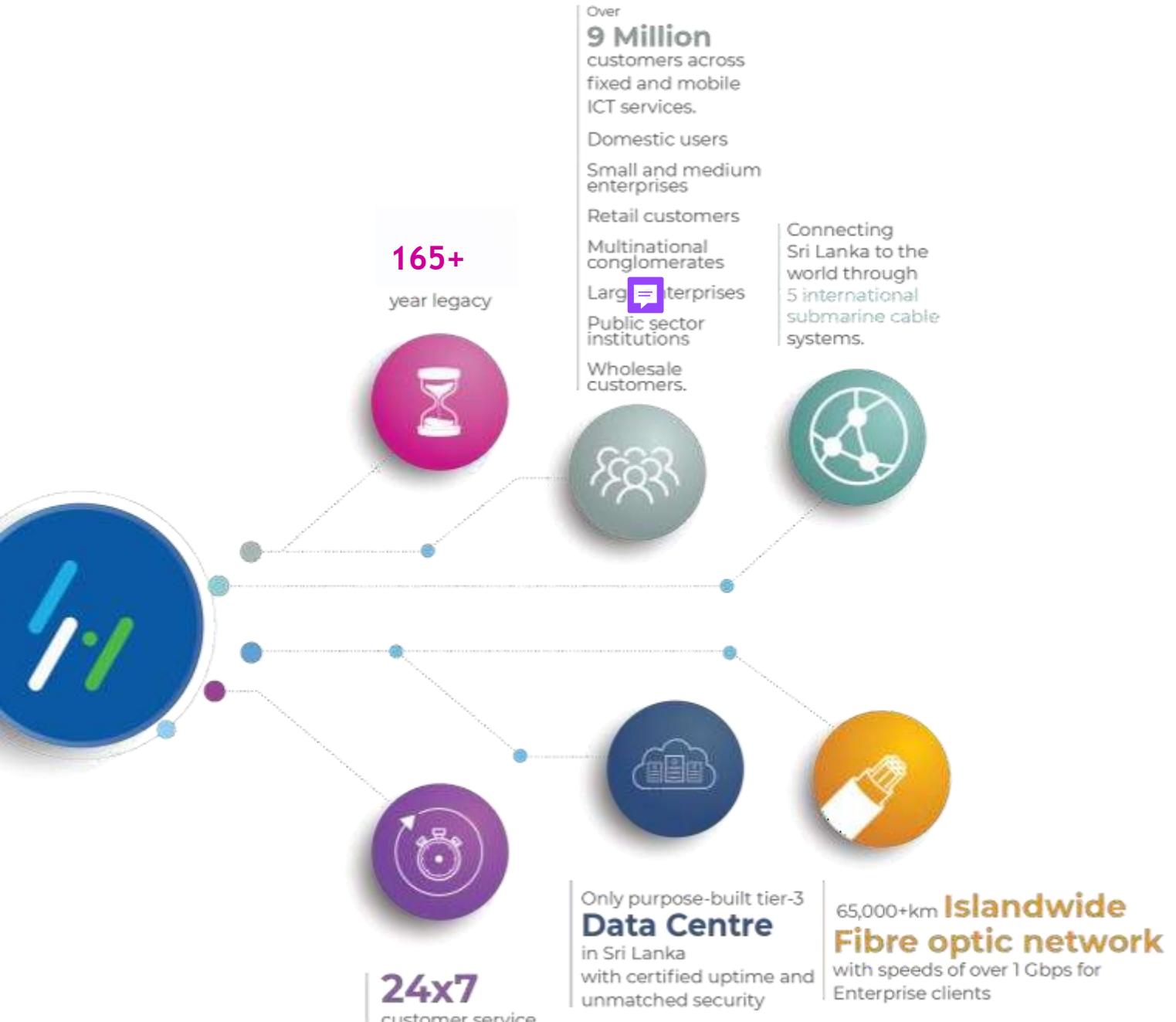
Islandwide fibre optic network

Islandwide service and maintenance centers with dedicated sales team

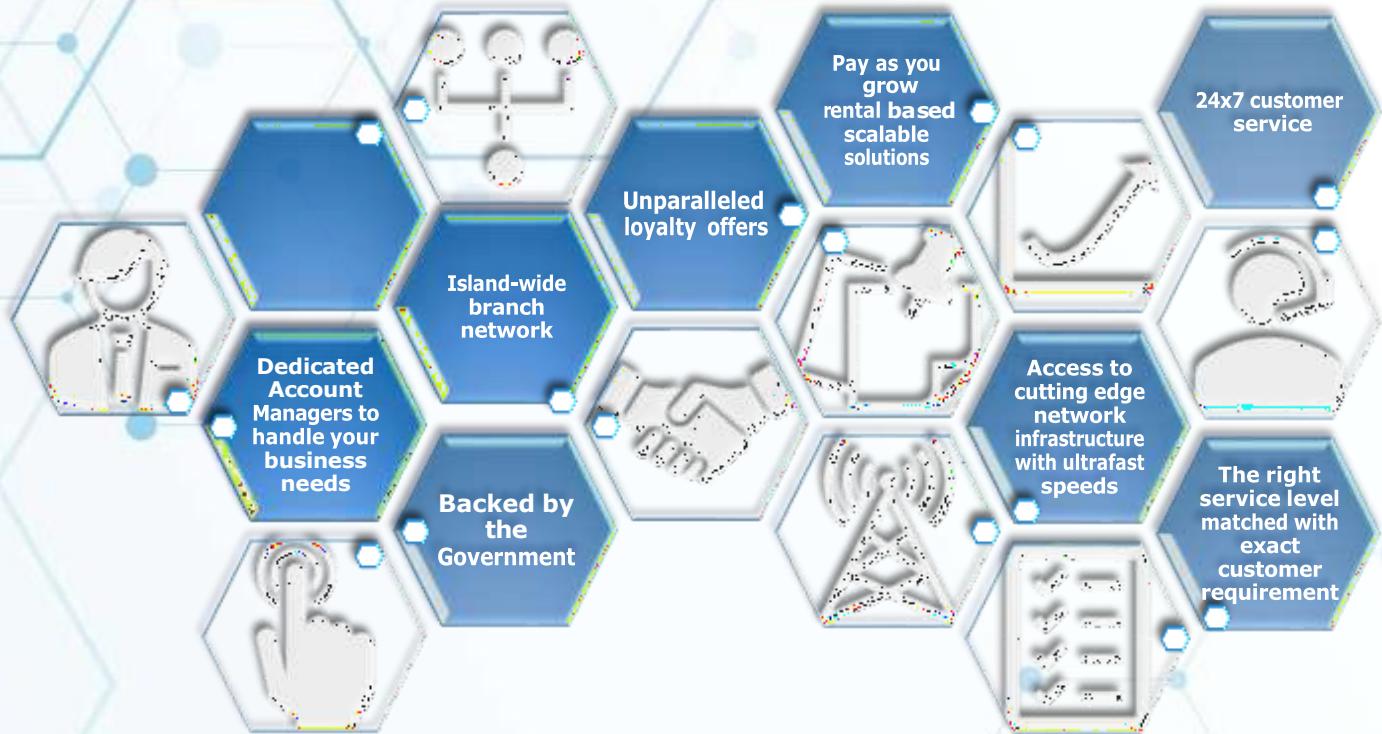
The company's widespread presence across the island, with regional telecommunication offices, Teleshops, and an extensive dealer and reseller network, ensures that customers, irrespective of their location, can easily access its services. This extensive reach benefits a vast array of customers ranging from domestic users, SMEs, and retail customers to multinational corporations, enterprises and public sector institutions.

Drawing upon its legacy of 165+ years, SLT-MOBITEL is ready to meet the challenges of the Nation's digitalisation process and the emerging digital economy head-on. It has strengthened its commitment to providing lifestyle services to customers and delivering world-class platforms and solutions to enterprises. By leveraging this wealth of experience, SLT-MOBITEL continues to offer unparalleled solutions, perfectly poised to revolutionise the SME sector and drive its participation in the global digital economy.

OUR STRENGTHS



WHY WITH US



YOUR REQUIREMENTS

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PROPOSED SOLUTION



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NETWORK ARCHITECTURE

SOLUTION DIAGRAM



#DoBusinessBetter #BusinessIntelligence

YOUR INVESTMENT

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OPTION: 1

Solution - (As a monthly commitment with an initial payment of Rs 500,000.00 for 03 years)

Service/Description	Investment (Rs)	Total Investment

OPTION: 2

Service/Description	Investment (Rs)	Total Investment

OPTION: 3

Service/Description	Investment (Rs)	Total Investment

*Note

* Maximum of 8% discount can be provided further; if you are making any advance payment on or before 31st August 2023 with relevant to the stated quotation.

TERMS & CONDITIONS



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CUSTOMER ACKNOWLEDGEMENTS

Regional Enterprise Business Manager
Sri Lanka Telecom PLC



Dear Sir/Madam,

We hereby confirm our acceptance of the proposal submitted on [Date] under Proposal reference number,

Company Name :

Address :

Solution :

Initial & Monthly Charges :

Signature

Date

SME SOLUTIONS

COMMUNICATION

Ability to stay connected with your customers and provide prompt responses are key aspects of customer service to ensure no business opportunity is missed. It is important that both internal and external communication channels are organised to achieve this, and we offer a range of communication solutions from voice to messaging over fixed and mobile to help streamline communication.



DATA HOSTING, STORAGE & SECURITY

Fuel your business growth with SLT-MOBITEL's bespoke services from our purpose-built Tier III data centre, recognized by the Uptime Institute. Our "Gold Rated" facility, certified by the Green Building Council of Sri Lanka, aligns with your diverse business requirements, while championing environmental sustainability.



NETWORKING SOLUTIONS

A wide range of networking solutions to connect your business to the highest levels of security and reliability at the fastest speeds. With multiple access modes, we can provide you with multiple high-bandwidth solutions for both internet access and Private Network Connections.



IoT SOLUTIONS

Unleash the power of connectivity with our IoT solutions. Transform your business operations with real-time data, enhanced efficiency, and smart automation. From device integration to data analytics, we bridge the gap between your business and the digital world. Experience the future of intelligent business today with our IoT solutions.



SOFTWARE DEVELOPMENT

Stay up to date with new tech solutions in today's competitive market with SLT-MOBITEL'S affordable, dependable, and tailor-made Software Solutions. Propel your business to new heights in your niche, leveraging our unmatched technological expertise.



MARKETING SOLUTIONS

Maximise your brand's reach engaging your target audience through marketing efforts that deliver impactful results. Leverage our comprehensive targeting capabilities and data-driven insights. Drive brand awareness, increase conversions, and stay ahead in the digital marketing landscape with SLT-MOBITEL.



AWARDS AND ACCOLADES



International ARC Awards 2022 Grand Award Best of Sri Lanka

International ARC Awards 2022 Honours

Traditional Annual Report Telecommunication category

Best Corporate Citizen Sustainability Award 2022 Winner Sector Award

Best Innovation in Telecommunication by the World Innovation Congress 2022

Bureau Veritas ISO 22301:2019

Bureau Veritas ISO 27001:2013

TAGS Awards 2022 Gold award for the Telecommunication Sector

Best Corporate Citizen Sustainability Award 2022 Winner Sector Award

Best presented Annual report, Integrated Reporting Awards and

SAARC Awards for Corporate Governance Disclosure 2021

Gold Communication and Information Technology

UiPath Automation Excellence Awards 2022

Jury recognition, Excellence in Automation – Sri Lanka

CONTACT US

Please contact us for all your inquiries. We are more than happy to help you!

Primary Contact



Name:

Designation:

Contact Number:

Email:

Division:



Secondary Contact

Name:	
Designation:	
Contact Number:	
Email:	
Division:	

Other Contacts

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E-mail: bizsolutions@slt.com.lk

Website: www.bizleads.slt.lk

