

Manjusha Yadav

Personal Details

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Objective

I would like to work in an organization that will give me a platform to utilize my skill and enrich my knowledge in the process to help me in organization growth with my initiative managerial skill.

Experience

- **Aditya Birla Sun Life Insurance** 18 April 2024 - Till Date
Assistant Manager
 - Develop and implement strategic plans to drive business growth and improve customer.
 - Build and maintain strong relationships with corporate clients, understanding their needs and providing
- **Kotak Life Insurance** 27 Aug 2022 - 31 March 2024
Deputy Manager
 - An experienced life insurance agent with a proven track record of providing
 - quality service and advice to customers.
 - Highly knowledgeable in the insurance.Maintaining records of client interactions and transactions.
- **HDB Bank (HDFC Bank Bancca channel)** 17 Dec 2021 - 01 Aug 2022
Executive Sales Manager In Term Loan & Cross Selling
 - Cold calling 'loan jumbo and insta 'credit card , cross sales.

Education

Course / Degree	School / University	Grade / Score	Year
Financial Management	Mumbai University	80%	2019
Higher Secondary School Certificate	Maharashtra Board	58%	2016
Secondary School Certificate	Maharashtra Board	78%	2014

Skills

- Goal Oriented, Soft Skills, Honesty
- Multitasking Skills, Time Management Skills

Achievements & Awards

- I Was Awarded By As A Top Performer And Also Get A Appreciation Certificate In Kotak Life Insurance.
- I Was Awarded By As A Top Performer And Also Get A Appreciation Certificate In HDB bank.

Languages

- English
- Hindi
- Marathi

Computer Proficiency

- MS-WORD level Ms-Word
- Intermediate Level Ms-Outlook

- Intermediate Level Ms-Excel

Declaration

- I hereby declare that all the facts given above are true and correct to the best of my knowledge