CONTACT



POOJA HARIKESH PAL



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Room no 01 Lokmanya Society Hanuman nagar vadar pada kandivali East Mumbai 400101.

OBJECTIVE

I would like to work in an organization that will give me a platform to utilize my skill and enrich my knowledge in the process to help me in organization growth with my initiative managerial skill.

EXPERIENCE

Jan 2024 - Till Now

HDFC BANK

9326199462

Demat Department Business Development

Generating the leads for cross-selling of Credit Cards, Loans, Insurance and Accounts.

Managing queries and client complaint escalations and liaison with concerned departments for speedy and effective resolution-Analysing requirements of clients and suggesting suitable services / solutions, Need based customer visit for resolving the client queries related to banking Need based customer visit.

Visited to the focused branches and drive agreedactionable/activities along with- Branch Banking/Product team to meet business objective.

EDUCATION

2023

Mumbai University

Bechlore Of Banking & Insurance (BBI)

73%

2020

Maharashtra Board

Higher Secondary Certificate

62.40%

2018

Maharashtra Board

Secondary School Certificate

64.40%

SKILLS

Sales

Team Building

Decision Making

Problem Solving

ACHIEVEMENTS & AWARDS

Awarded By best Presentation employee in HDFC Bank.

ADDITIONAL INFORMATION

Study on effectiveness of social media advertisement among young entrepreneurs.

COMPUTER PROFICIENCY

MS Office

Advance Excel

Tally Prime, GST

DDFA (Degree & Diploma in Financial Accounting)

DECLARATION

I hereby declare that all the facts given above are true and correct to the best of my knowledge.