



VISHAL KANNOUJIYA

SALES MANAGER

CONTACT

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- 📍 Nallasopara , Maharashtra-401209
- 🌐 [LinkedIn](#)

SKILLS

- Financial Advising
- Relationship Management
- Consultative support
- Customer Service
- Finance and accounting
- Relationship Building
- Team Building Leadership
- Sales Support
- Business Relationship Management
- Business Development
- Revenue Generation
- Teamwork and Collaboration
- Effective Communication
- Cold Calling
- Lead Generation
- Business Sourcing

LANGUAGES

- English
- Hindi
- Marathi

PROFILE

- Organized and dependable candidate successful at managing multiple priorities with a positive attitude. Willingness to take on added responsibilities to meet team goals.

WORK EXPERIENCE

- **ICICI Prudential Life Insurance Co. Ltd.** FEBRUARY 2023- AT PRESENT
Sr. Financial Services Manager
 - Selling Insurance.
 - Group Sales Insurance.
 - Home Loan Protection Insurance Policies.
 - Partner Relationship Management.
- **Smartson Enterprises.** NOVEMBER 2019-FEBRUARY 2023
Sales Manager
 - Business Development.
 - Sales.
 - Cold Calling.
 - Lead Generation.
 - MIS Management.
 - Team Handling.
 - Product Training.
- **LIC (Fort Branch-914)** SEPTEMBER 2017-NOVEMBER 2018
Document Executive
 - Documentation & Customer Service.

EDUCATION

- **MBA IN FINANCE** JULY 2023
Dr. D. Y. Patil Vidyapeeth - Pune, India.
 - Currently Pursuing.
- **GRADUATION (Bachelors Of Commerce)** APRIL 2019
Abhinav Degree College, Mumbai University - Bhayandar.
 - Aggregate Percentage: 56%
- **Certificate Programme in Financial Markets - Sales & Operations (CPFMSO)** 2019

BSE Institute Limited - Fort, Mumbai.
 - Aggregate Percentage: 58%
- **Certificate Programme in PC Operations (CPO)** JUNE 2016
AICPTR (All India Council For Professional Training) - Nallasopara.
 - Aggregate Percentage: 76%
- **HSC(Commerce)** FEBRUARY 2016
Abhinav Junior College, Maharashtra Board - Bhayandar.
 - Aggregate Percentage: 71.54%
- **SSC** MARCH 2014
Lokmanya High School, Maharashtra Board - Nallasopara.
 - Aggregate Percentage: 83%

PERSONAL INFORMATION

- **Date of Birth:** 08/02/1998
- **Marital Status -** Unmarried

DECLARATION

- **I hereby declare that all the information provided in this resume is true to the best of my knowledge and belief.**