



EAGLE EYE TECH

Give Wings To Your Dreams



INTRODUCTION

Pioneering Digital Transformation for a Smarter Future

EAGLE EYE TECH : YOUR PARTNER IN TRANSFORMATION

When you choose Eagle Eye Tech as your partner, you will discover what many global enterprises have found – our core promise of exceeding client expectations.



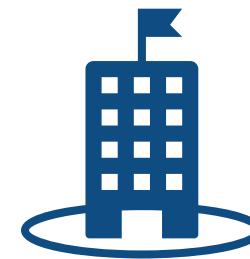
Established in
2025



USD 35 Million
in Revenues



10 Fortune
500 Clients



Headquarters
NC, USA



300
Employees



Preferred Partner for
Major of Clients



7 Industries

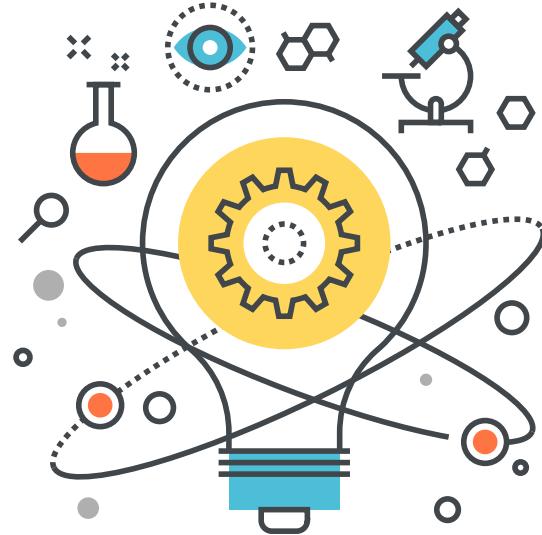


10+ Global Delivery
Locations



2017 USPAACC
Fast **100** Awards

POWERED BY



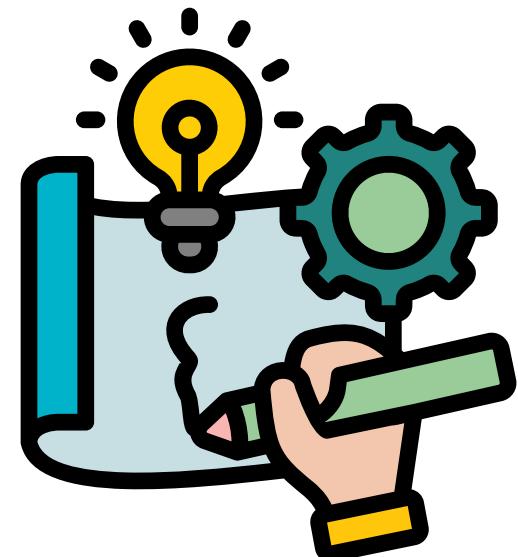
Innovation as a service



Top Talent Model



Strong partner Ecosystem



Engineering Hubs &
Digital Studio Network

GLOBAL FOOTPRINT



KEY CLIENTS WE SERVE



Banking/
Financial



Retail & CPG



Healthcare & Life
Science, Insurance,



Hospitality



Technology



Energy &
Utilities



Government



VALUE ENGINEERING SERVICES

Driving Innovation Through Value Optimization



VALUE ENGINEERING SERVICES OVERVIEW



Application Engineering

- Application Management
- App Development
- Agile Transformation
- QA & Testing Automation
- API Management
- App Modernization



Cloud Engineering

- Cloud Services
- DevOps Automation
- Cloud Migration
- Infrastructure Support
- IaaS, PaaS & SaaS



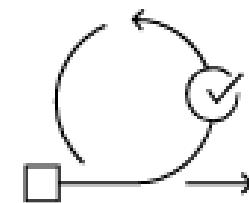
Data Engineering

- Data Strategy & Architecture
- Data Insights
- Enterprise Data Management
- Data Governance
- Analytics



Technology consulting

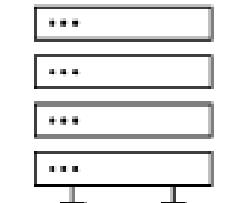
- Enterprise Architecture
- Business Architecture
- Solution Architecture
- Product & Platform Architecture



Enterprise IT Architecture & Strategy



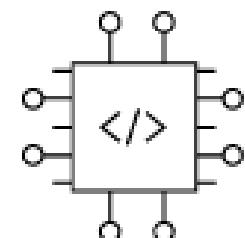
Application / Legacy Modernization



DevOps & Automation



Hybrid Cloud Infrastructure



API Strategy & Management

CORE TECHNOLOGY AND PLATFORMS

Eagle Eye Tech Services play a key role in preparing customers to adopt new technology solutions and help them achieve business goals.



SALESFORCE PLATFORM SERVICES

Depth of Domain Expertise

200+ active resources

Sales Cloud Certified professionals
Service Cloud Certified professionals

Salesforce CRM Cloud experience

Verticals : Technology,
Manufacturing, Banking Financial
Services, Healthcare, Insurance,
Retail

Salesforce CRM Cloud Offerings



Heroku1

ExactTarget

Force.com

Key Customers



aetna® Kimberly-Clark



BANK OF AMERICA

CVS Health

StubHub

Comprehensive Approach

Native, Full -IT -Lifecycle Ecosystem

- Full IT Delivery Lifecycle
- End-to-End ServiceNow Implementation:
- Salesforce 1 customer success platform
- Build, Migration, Development – Force.com, Visual Force
- System Integration ~ Service mapping ~ Business Services
- Service Cloud, Heroku implementations, Lightning
- Salesforce Cloud Apex, Cloud Migration, Marketing Cloud
- IT Service Desk, Customer Service Management, ITSM setup and build – Incident mgmt., Change mgmt., problem mgmt., Knowledge, Case mgmt.

Superior Talent Network

Leading In-house Talent Engine

- Consultants across diverse customer projects

Vast Consultant Depth Chart

- Extensive ServiceNow consultants deployed across all major industries
- Active SFDC Certified Consultants
- Relationship network includes 81% of IT workforce in North America

Geographic Reach

- US locations across North America
- Global presence in APAC and EMEA

Thought Leadership

- “Best Staffing Firms to Work” SIA Staffing Vendor Award 7 years in a row
- Recognized as Workforce Planning Thought Leader by Gartner & Forrester

Industry Certified Professionals

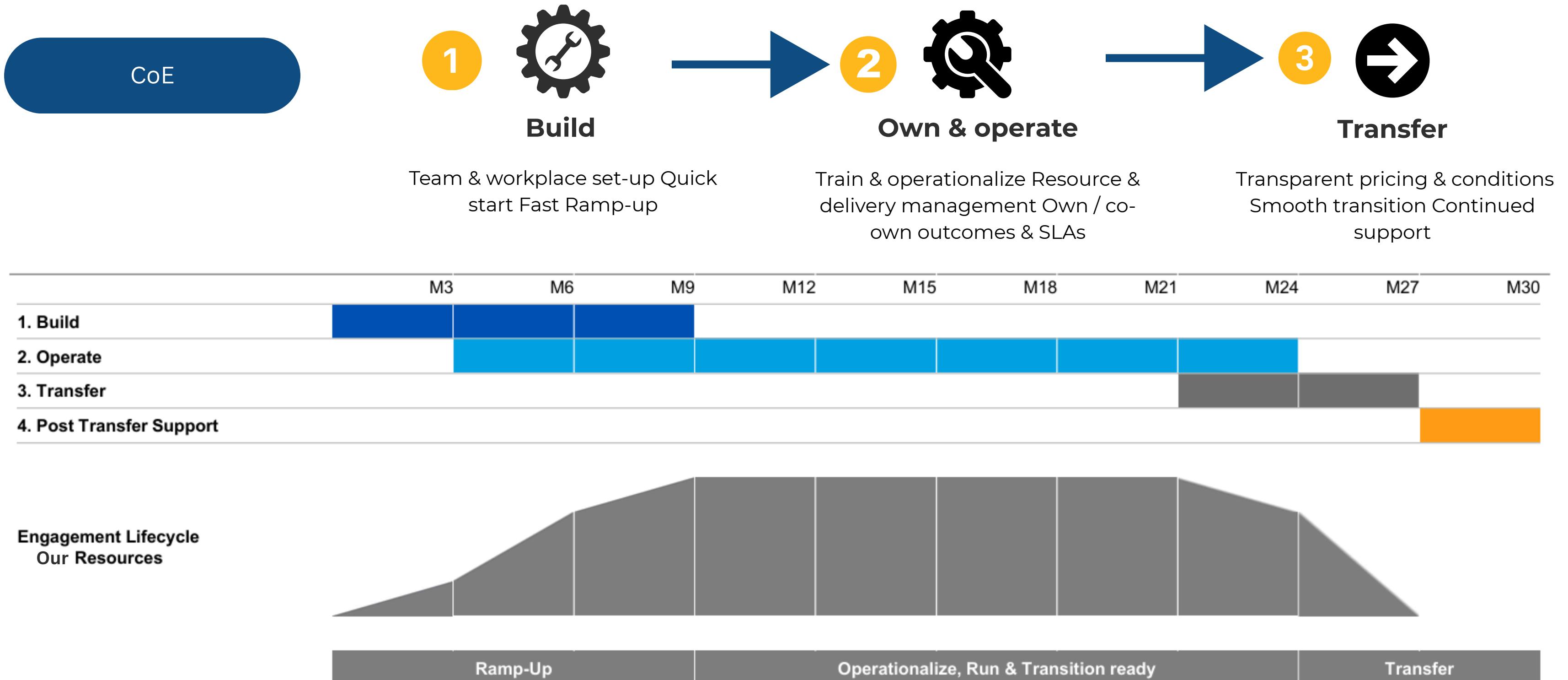




DELIVERY MODEL

Driving Excellence from Concept to Completion

BOT (BUILD - OWN & OPERATE - TRANSFER)



DELIVERY MODEL

We offer flexible delivery models that span onsite, offsite, near-shore and off-shore solutions.



Current Facilities

On-site Client Locations
USDC - (Plano, Texas)

India Development Center (Hyderabad)

OFFSHORE SETUP -RESOURCE MODEL AND ESTIMATED TIMELINE

Steps & Operations	Weeks 1-2	Weeks 2-4	Weeks 4-6	Weeks 6-8	Weeks 8-10	Weeks 10-12	Weeks 12+
Discover <ul style="list-style-type: none"> Establish success metrics Finalize operating model and governance Knowledge Transition Program/Project Kick-off 							
Initiate <ul style="list-style-type: none"> Talent formation Access & Provisioning Talent exclusivity / creation 							
Managed Scale <ul style="list-style-type: none"> Demand Planning Steady state transition Knowledge Management Team expansion 							
Weekly Reporting <ul style="list-style-type: none"> Quality, Project, Performance 							
Delivery Governance <ul style="list-style-type: none"> Stabilize & Optimize 							

*Eagle Eye Technologies is willing to partner and create new normal operating procedures to decrease hiring, onboarding, and training timelines by creating parallel workstreams given feasibility with client procurement, HR, and security policies and procedures

DISTRIBUTED AGILE : DELIVERY THROUGH ENGINEERING CENTRES

OPERATING PRINCIPLES

- Follow Scrum Values / Blue Box Values
- Make it Easy for the Customer, team members
- Developer Comforted by their Time Zone

- New Process Encouragement / Training
- Diverse language and culture
- Developers interacting directly with customer

TEAM ROLES

**Phoenix Time
Zone: MST**

- SAR team

**Charlotte Time
Zone: EST**

- Scrum Master
- Technical Lead
- BA

**Redmond Time
Zone: PST**

- E2E Project Manager
- Business Tech Sponsor

**Hyderabad Time
Zone: IST**

- E2E PM
- Developers
- Testers
- Integration team

**Dallas, Tx Time
Zone: CST**

- UAT team
- Product Owner
- Business Users

DISTRIBUTED AGILE : DAY IN THE LIFE OF THE TEAM

Common Scrum Ceremonies

- Minutes prep & distributed prior to the start of scrum meeting
- Follow-up calls & meetings prior and after scrum meetings
- Conference calls going on prior to the scrum call
- Communications via Live Meeting, IM, personal phone calls, etc.

What lessons were learned?

- Minutes should be distributed ASAP
- Scrums should be minimized to 15 minutes

How did the teams adapt?

- Teams self-organized, self-prepared
- Teams responded reactively
- Teams felt empowered to hold other meetings to clarify and resolve issues

Morning Scrum

- Addresses Issues from developers
- Time start: 10:00 am ET
- Build visibility through daily meeting minutes

What lessons were learned?

- Individual progress and challenges could be monitored
- Risks could be identified early
- Visibility of all issues

How did the teams adapt?

- Key team members became comfortable With each other
- Teams sometimes asked for Scrum meetings to be extended to allow for more engagement

Nightly Scrum

- Time start: 9:30pm ET
- Local language used as required

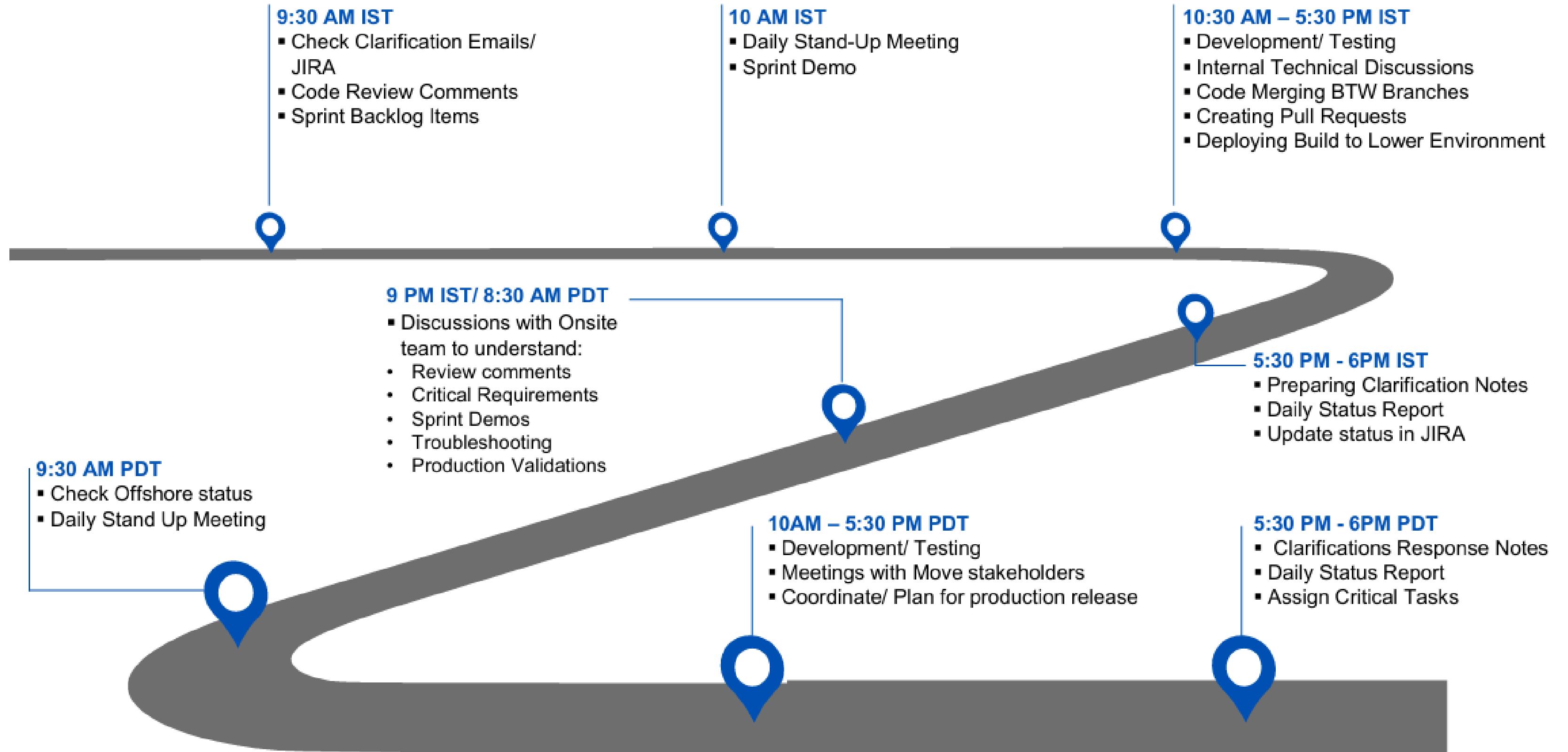
What lessons were learned?

- Developers were not as tired
- Developers communicated more easily among themselves

How did the teams adapt?

- Tech lead/BA ended up collaborating closely with developers and testers
- Developers and testers ended up collaborating with integration teams, e2e teams and end users

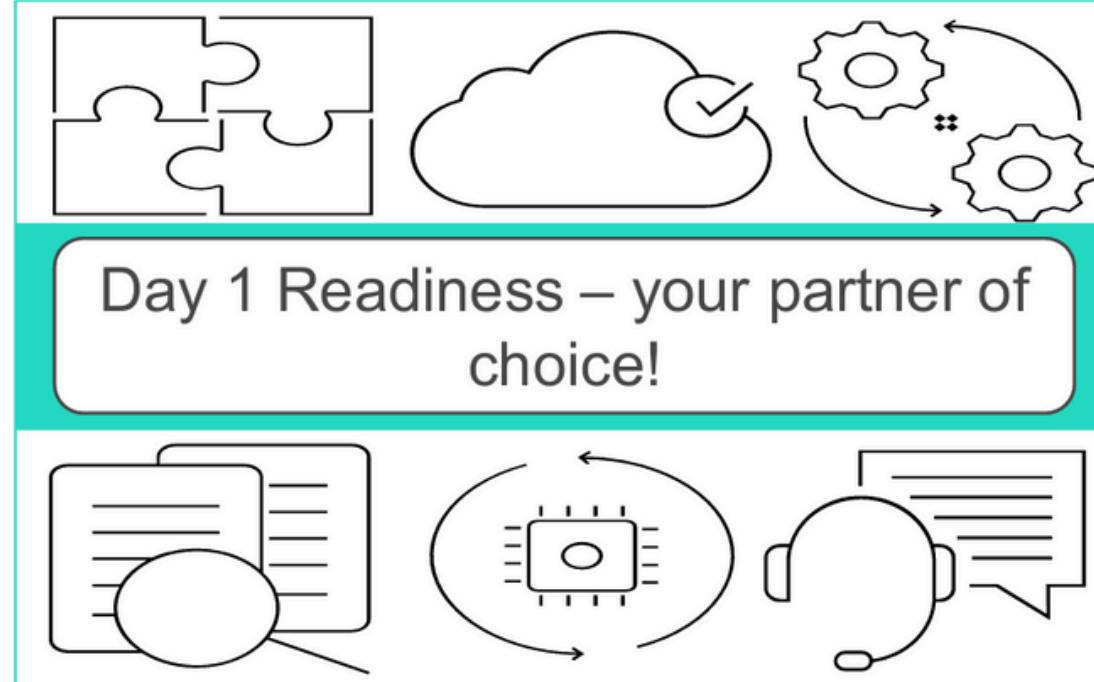
DISTRIBUTED AGILE : DAY IN THE LIFE OF THE TEAM



OUR READINESS AND NEXT STEPS

Why Eagle Eye Technologies ?

- Agile, Nimble, and Flexible
- Preferred Supplier for most of Enterprise Clients
- 300 consultants globally
- Strong partnership ecosystem with Salesforce, AWS, Microsoft



Understanding of BCI business and culture

- Agile, Nimble, and Flexible
- Preferred Supplier for most of Enterprise Clients
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Trusted partner for BCI serving US, and India

Talent formation and Setup

1

Proposal Process

2

Seek Budget Approvals

3

SOW Signed

4

Stellar team Planning + On-boarding

5

Kick Off

VALUE PROPOSITION



Access to dedicated, highly skilled DIGITAL talent

We understand the complexities associated with implementing enterprise cloud solutions. We leverage our relationships with 81 percent of the IT workforce to find highly skilled professionals to support our clients' core cloud technology and competency needs.



Flexible, Nimble, and Agile - Engagement Models & Quality Outcomes

We have a longstanding history of supporting clients in executing legacy migrations and driving next-generation environments and services. This experience has allowed us to gain insight into what works and develop scalable, proven strategies that deliver enterprise optimization and efficiency.



Expertise in Platform Engineering, Cloud, Infrastructure, & Data Engineering Services

We thoroughly review, analyze and assess our clients' current infrastructure and applications to better understand current-state demands/needs and design future-state solutions to align to critical business goals and objectives.



Eagle Eye Tech Digital CoE

We offer clients cross-practice, end-to-end cloud solutions across applications, infrastructure, IT Service Management and information security from our digital CoE to create enterprise efficiencies, streamline business operations and reduce IT costs

CASE STUDY

Transforming Challenges into Opportunities



SALESFORCE MIGRATION & INTEGRATION SERVICES

Case Study

Client Context:

- Client had a mix of challenges- aging technology, evolving applications, growing volumes, heightened demand for data integrity and need to provide real time data to customers
- Business units poised for Customer Service Management, Service Desk, Salesforce Lightning through Managed Services migration using Service Cloud

Eagle Eye Tech Solution :

- Technical Assessment and development of phased SFDC implementation roadmap
- Org setup, configure, rules
- Foundation data tables config, setup
- Declarative approach
- Salesforce Lightning migration, UI Components
- Advanced self-service features including billing, payment, service orders and service desk
- Knowledge management, Articles, Self-Service Portal
- Service Cloud migration

Solution Benefits

- Flexible and scalable solution resulting in improved operations and maintainability of the system
- Integration services to 3rd party systems
- Promote automation and product engineering efficiencies
- Provide platform to exploit the technology investments and rapidly expand online business functionality at optimal cost.
- Data loader services integration
- Migration to Lightning services platform

SALESFORCE.COM LIGHTNING PLATFORM UPGRADE & DEVELOPMENT

Case Study

Client Context:

- Client wanted to enhance UX for their SFDC CRM customers who use CRM platform for transaction management, data integration, and enhanced business features.
- Business units poised for Salesforce UI development, Rich UI and enriched UX for customers.

Eagle Eye Tech Solution :

- Technical Assessment and development of phased SFDC implementation roadmap
- SFDCProfile setup, configure sales process
- Workflow approvals, setup, declarative approach
- Objects, Visualforce setup, UI design
- Businesss rules, Validations
- UI Development, JavaScript objects
- Mobile UI

Solution Benefits

- Flexible and scalable solution resulting in improved operations and maintainability of the system
- Rich and Intuitive user interface resulting in higher online enrollments and customer satisfaction
- Promote automation and product engineering efficiencies
- Provide platform to exploit the technology investments and rapidly expand online business functionality at optimal cost.
- Enhanced Customer Service UI Portal with Case Management integrated with business operations
- Service Integrated with large user base for creating cases and all ITSM modules.



EAGLE EYE TECH

THANK YOU

