# **Kapil Sahu**

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## **Professional Experience**

Data Scientist, Intern May 2022 – Dec 2022

Charles River Data, Boston, MA

#### Flood Insurance Premium Prediction, Anomaly Detection & Geocoding Error Detection:

- Achieved \$600K/quarter savings for the client by reducing feature space of National Flood Insurance Program parameters.
- Improved accuracy by **30%** via **Decision Trees** implementation for feature selection and using **PyOD** for outlier detection.
- Reduced payment risk and boosted geocoding efficiency by 20-30% through ranking and engineering geospatial data points for residential and commercial properties.
- Conducted data analysis, research, POC and designed ML pipeline along with presenting key insights to the stakeholders.

### **Revenue and Finance Management:**

- Redesigned payments processing pipeline to achieve 40% latency reduction by integrating multiple API endpoints.
- Optimized API hit rate to less than 1K hits/day from 5K hits/day saving the client \$6000 of premium subscription.
- Boosted work efficiency by **70%**, saving **720 hrs.** of work by developing an executive-facing **Tableau dashboard** and identifying key sales metrics to track business progress and initiatives.

## **Software Engineer, Data Analytics**

Dec 2016 - Oct 2020

**GPA:** 3.6/4.0

**GPA:** 8.03/10.0

#### Zensar Technologies/LorhanIT Services Pvt. Ltd.

#### **Commercial Aviation Crew Leave and Payroll Management System:**

- Reduced manual workload by 60% after analyzing financial data and developing automated payroll mechanism using SSRS
- Enhanced user experience by 30% on introducing a feedback mechanism in Flight Plan (iPad app).
- Led client meetings and collaborated with cross-functional teams at multiple stages of product development.
- Trained a team of 6 resources with Aviation and Financial domain business knowledge.

### **Education**

Masters, Data Science Sep 2021 – Aug 2023

Northeastern University, Khoury College, Boston, MA

Bachelor of Engineering, Computer Science Aug 2012 – Jul 2016

Indore Institute of Science and Technology, India

**Technical Skills** 

Programming Languages: Python, SQL, R, C++, C, HTML.

**Frameworks and Libraries:** Pandas, NumPy, Scikit-learn, NLTK, Spacy, Matplotlib, Seaborn, Git, Hadoop, RDBMS, MySQL, PostgreSQL, DataGrip, PyTorch, Keras/Tensorflow, **Tableau**, AWS, Google Cloud Platform (GCP), QGIS, MS-Office.

**Knowledge Domains:** Data Structures, Algorithms, **Natural Language Processing**, OOP Design, **Machine Learning**, Database Design, Deep Learning, Regression, IR, A/B Testing, CI/CD, **Data Modeling**, **Data Manipulation**, **ETL**.

## **Personal and Academic Projects**

#### **Salary Predictor:**

- Created an end-to-end salary predictor by training the model on scraped LinkedIn and Glassdoor data.
- Model implementation (Multiple Linear Regression, Lasso Regression, Random Forest).

**Sentiment Analysis (Sarcasm Detection):** (Accuracy = **72**%)

• Sarcasm detection with RNNs like **LSTMs** and making use of techniques such as **bag-of-words** with **TF-IDF**, **Word2Vec** and **GloVe** to predict whether a comment is sarcastic or not.

FakeCheck (Image Forgery Detection): (Accuracy = 97%)

• Developed an image classifier to detect whether an image of human face is REAL or FAKE using **CNN**, **VGG** and **DenseNet** Deep Learning Models .

**Question Answer Model:** (Accuracy = **71%**, F1-Score = **81%**)

• Implemented Information Retrieval concepts and transformers (BERT, DistilBERT, ALBERT & Ensemble) to create a Question-Answering Model based on SQuAD1.1 dataset.

#### Interests

Meditation, Running, Cooking, Volunteering for cleanliness and sustainable living awareness drives.