

# Kapil Sahu

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## Education

### Masters, Data Science

Sep 2021 – Dec 2023

Northeastern University, Khoury College, Boston, MA

### Bachelor of Engineering, Computer Science

Aug 2012 – Jul 2016

Indore Institute of Science and Technology, India

## Professional Experience

### Data Scientist

May 2022 – Dec 2022

*Charles River Data, Boston, MA*

Flood Insurance Premium Prediction, Anomaly Detection & Geocoding Error Detection:

- Achieved **\$1M/year savings** by reducing feature space of National Flood Insurance Program parameters using **QGIS**.
- Improved **accuracy** by **30%** via **Decision Trees** implementation for feature selection and using **PyOD** for outlier detection.
- **Reduced payment risk** and boosted geocoding efficiency by **20-30%** through **ranking** and engineering geospatial **features**.

Revenue and Finance Management:

- **Redesigned** payments processing pipeline to achieve **40% latency reduction** by integrating multiple API endpoints.
- **Optimized API** hit rate to less than **1K hits/day** from 5K hits/day **saving** the client **\$6000** of premium subscription.
- Improved **efficiency** by **70%**, **saving 720 hrs.** by implementing & **presenting** insightful **Tableau** dashboards to clients.

Lumber Price Optimization:

- Built **custom word embeddings** to compare items from multiple stores based on **semantic similarity measures**.
- Optimized purchase cost by **40%** by implementing the Name Entity Recognition (NER) to identify similar items.

### Software Engineer, Data Analytics

Dec 2016 – Oct 2020

*Zensar Technologies*

Commercial Aviation Crew Leave and Payroll Management System:

- **Reduced** manual **workload by 60%** after **analyzing financial data** & developing automated payroll **ETL pipeline** using SSRS.
- **Enhanced** user experience by **30%** on introducing a feedback mechanism in Flight Plan (iPad app).
- Orchestrated client meetings and fostered collaboration across **cross-functional teams** throughout product development.
- Ensured uninterrupted flight operations by efficiently managing regular **hot fixes** deployment, **minimizing downtime**.
- Empowered a **team of 6** associates with comprehensive **Aviation** and **Financial** domain training with custom **KPIs & ROIs**

## Technical Skills

**Programming Languages & Databases:** Python, R, Java, C++, C, HTML/CSS, JavaScript, SQL (PostgreSQL, MySQL, SQL Server), NoSQL (MongoDB)

**Frameworks and Libraries:** Tensorflow/Keras, Pytorch, Pandas, NumPy, Sk-learn, Spacy, Matplotlib, Spark, Airflow

**Proficient in Tools and Topics:** Git, **Docker**, REST API, **AWS**, **GCP**, **Tableau**, OOP Design, **NLP**, Database Design, **Machine Learning**, **Predictive Modeling**, **Optimization**, CI/CD, **Deep Learning**, **A/B Testing**, **ETL**, Statistical Analysis, Splunk, MLOps, Image Processing, **Fraud Detection**.

## Personal and Academic Projects

**FakeCheck (Image Forgery Detection):**

- Developed and deployed an end-to-end image classifier on GCP to detect forged images and FAKE faces using **Streamlit** for API design and **CNN**, **VGG**, **DenseNet** Deep Learning Models and **GANs** to classify them with an **accuracy of 89%**.

**Sentiment Analysis (Sarcasm Detection):**

- Implemented RNNs, including **LSTMs**, and utilized **encoding techniques** such as bag-of-words with TF-IDF, Word2Vec, and GloVe to detect sarcasm in comments with an **accuracy of 82%**.

**Question Answer Model:**

- Implemented Information Retrieval model and transformers (**BERT**, **DistilBERT**, **ALBERT Ensemble**) to create a Question-Answering Model based on SQuAD1.1 dataset, predicting correct answers with **81% accuracy** and **86% of F1 Score**.

**Salary Predictor:**

- Created an end-to-end salary predictor by training ML models on salary data scraped from LinkedIn and Glassdoor.
- Implemented **Multiple Linear Regression**, **Random Forest**, **XGBoost** to predict salary based on demographic data.