Operation KARMA – Phase I

Dear team,

Based on the responsibility “Loss Management” I have created timeline with action points, before proceed ahead I would like to share one phrase which I really like “अगर समस्या अपनी न हो तो कौन सोचे” so now it’s “मेरी समस्या है” & then how to come out from the Loss department to Profit section.

Initially I am taking one pointer which is Billables===Actuals, it’s for first 3 month practice then will proceed on how to convert SIPL Bench hours to Productive billable hours (till 25% as first stage)

Phase I = Billables===Actuals)

Month August 2018

* Week 1st 
  + Gather all info about projects which are consider as billable, but we are not getting paid for it.
  + All resources list which are consider as billable but actual we are not getting paid.
  + Email to all PM who are associates with above projects to wind up in a month by getting actual details from client & share client that we can only give support till August 2018 after that all support will be consider as chargeable so please check and revert us. (it’s subjective for few places)
* Week 2
  + Kapil will share all billables to respective TH to match with actuals (UI,OS,MS,MS Bhopal & eCommerece) to the respective head(sperate email), details will be download by Zoho.

Above process will continue for all weeks

* + Meeting with all EC(and share the status & discuss on action is required or taken)
* Week 3
  + Kapil will share all billables to respective TH to match with actuals (UI,OS,MS,MS Bhopal & eCommerece) to the respective head(sperate email), details will be download by Zoho.
* Week 4
  + Continue share details
  + Meeting with BU-CEO with the details & take inputs for betterment.

Based on August output will proceed on next step, will update that timeline based on the result.