

Challenge:

To find out which three employees are eligible for the bonus this year, as It's the end of financial year and that means it's time for annual bonuses. The store operates in three regions and only the top performing employees in each region qualifies for bonus.

Find out which three employees are eligible to get a bonus, to get bonuses for this year?

Report:

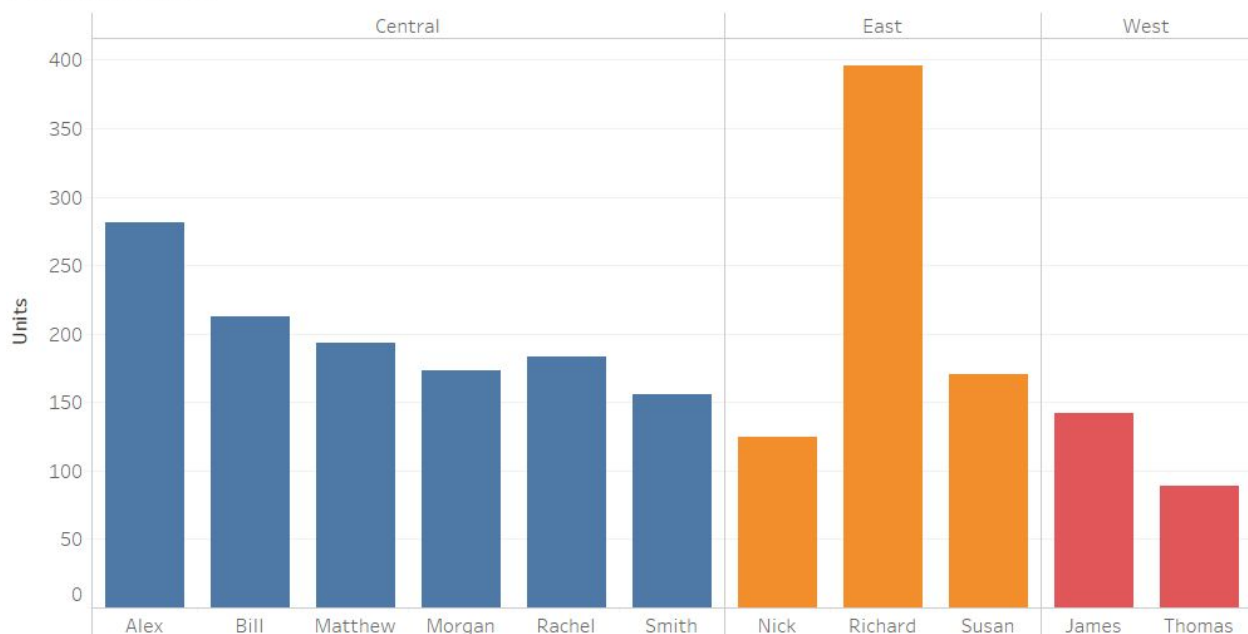
1) Add the desired data file into the Tableau, in this case we have CSV file which contains following columns:

OrderDate	Region	Rep	Item	Units	Unit Price	TotalSales
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2) Load the data into Tableau, now it will be visible in Data Source.

3) Now, add the 'Region' and 'Rep' in the column section and 'Unit' in the row section on the sheet.

Annual Bonus



4) By viewing the above graph we can see top unit sales in each Region.

But we need to find out who made the most sales in each region in \$ terms.

For that we need to add a new column (Total Sales) in our data set, by which we can get the desired top 3 employees.

- 1) Add column with name TotalSale under this column multiply these two columns - unit & unit price.

TotalSales

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[Unit Price]*[Units]
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- 2) Now replace the unit in the column section with Total Sales.
- 3) After adding the column, the graph will change according to the Total sales column.

Here Final Visualization Report with desired employees eligible to get bonuses:

Annual Bonus Analysis

