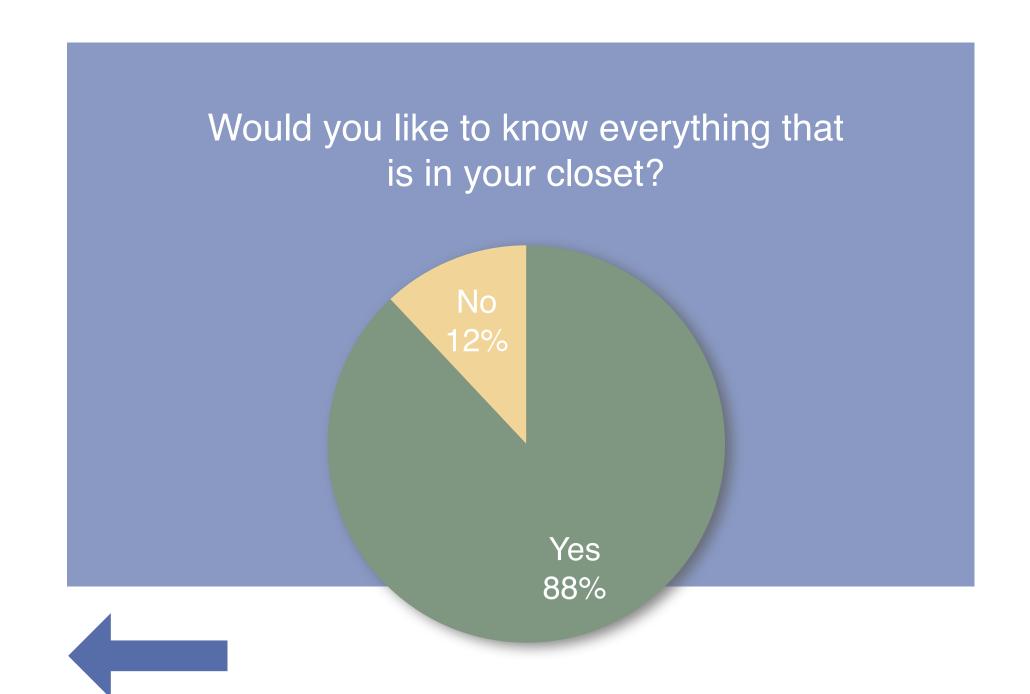
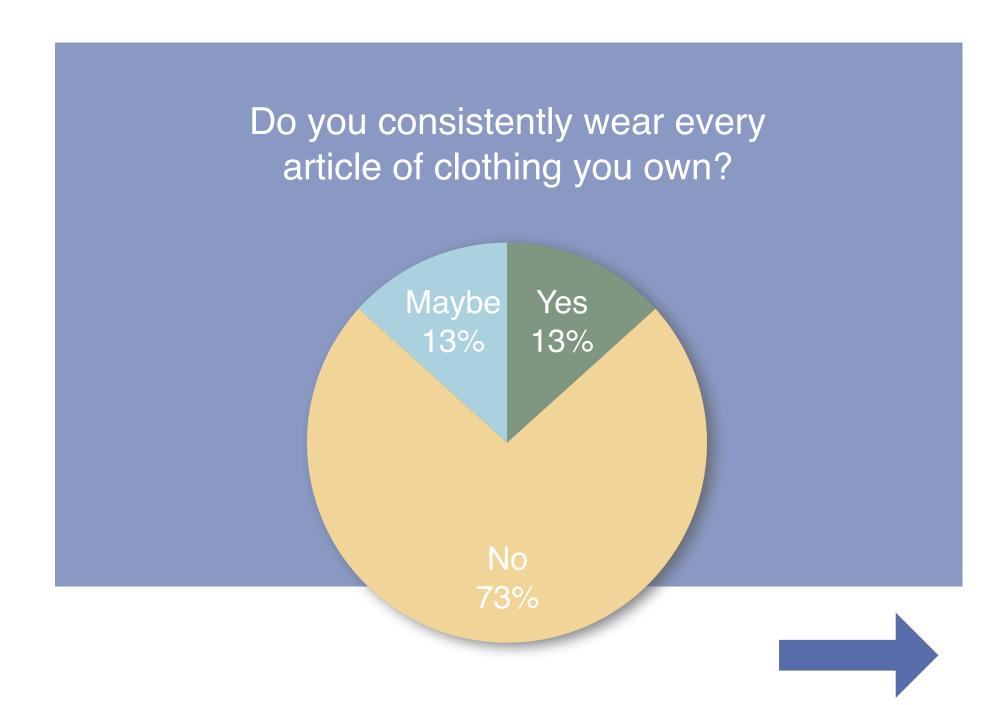
# Research

### HOW

Combination of 30 survey responses & 6 live interviews Demographic were women in their 20s & 30s

## **FINDINGS**





# User Archetypes

#### The Fashionista



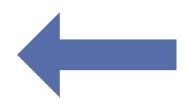
Their main interest is in putting together multiple stylish looks from their expansive closet. In terms of sustainability, they are just getting started with learning more.

#### First-To-Green



They are already taking part in sustainable initiatives but shopping is their **guilty pleasure**. They want to bring their **sustainable lifestyle habits** to their wardrobe as well.

From our research, we identified 2 main target groups and created user archetypes for them to better design with our end users in mind





# Challenge

"How might we encourage users to make more use of their existing closets?"

### INITIAL MARKET RESEARCH

Existing sustainable fashion resources are focused on encouraging buying new clothes from sustainable brands

#### **OUR TAKE**

Instead of encouraging continually buying new clothes, we based our app's concept around the idea 'The most sustainable item of clothing is the one already in your closet'.



