2017 2018 2019 2020 ₹142M 350K ₹2.1M May 2020 Jun 2020 Jan 2020 Feb 2020 Mar 2020 Apr 2020 Revenue Trend Brick & M... • E-Commerce Sum of Qty Total Profit margin Revenue ₹25M Revenue % By Market Profit % By Market Profit Contribution % By Market Delhi NCR 54.7% Bhubaneshwar Mumbai 10.5% 23.9% ₹20M Delhi NCR 22.1% Mumbai 14.2% Hyderabad 6.7% Ahmedabad Chennai 6.3% Ahmedabad 19.0% ₹15M Nagpur Kochi Nagpur 9.4% Jan 2020 Feb 2020 Mar 2020 Apr 2020 May 2020 Jun 2020 Chennai Revenue **Profit margin Profit** Patna custmer name Revenue Contributio contribution margin n % % % Kochi Kochi 1.9% Mumbai 6.2% **Acclaimed Stores** ₹3,116,384.00 4.0% 2.2% 6.1% Chennai 2.3% Bhopal 1.7% Nagpur All-Out ₹713,953.00 0.5% 1.6% 4.5% 2.2% Kanpur Ahmedabad Hyderabad 1.5% Atlas Stores ₹2,189,613.00 1.5% 2.1% 2.0% ₹4,182,662.00 2.9% 2.5% Control 1.2% Hyderabad **Bhopal** Patna 2.0% 0.8% **Electricalsara Stores** ₹65,641,977.00 46.2% 11.9% 0.4% Patna 0.6% Surat 0.9% Bhubaneshwar 0.8% **Electricalsbea Stores** ₹50,940.00 0.0% 0.4% 15.6% ₹142.742.00 0.1% 0.2% 3.5% **Electricalslance Stores** Lucknow Delhi NCR Kanpur 0.3% 0.6% 0.5% Electricalslytical ₹5,537,904.00 3.9% 1.3% 0.5% Surat Kanpur 0.4% Surat 0.1% 0.2% Electricalsocity ₹2,520,938.00 1.8% 3.3% 2.7% 2.9% Electricalsopedia ₹995,764.00 0.7% 5.9% Lucknow Lucknow -0.6% Bhubanesh... 0.1% Stores 0% 50% 0% 10% 0% 20% ₹142,224,545.00 100.0% 100.0% 1.4% Total

