Contact University of California, Los Angeles (310) 825-7465 Information Anderson School of Management kareem.haggag@anderson.ucla.edu http://www.kareemhaggag.com 110 Westwood Plaza, Entrepreneurs Hall Los Angeles, CA 90095-1481 Current UCLA Anderson School of Management ACADEMIC Behavioral Decision Making July 2021 - Present Positions & Assistant Professor AFFILIATIONS National Bureau of Economic Research (NBER) Political Economy May 2021 - Present Faculty Research Fellow Past Carnegie Mellon University ACADEMIC Social and Decision Sciences Department January 2017 - Present Positions & Assistant Professor VISITS Northwestern University, Kellogg School of Management September 2019 - November 2019 Finance Department Visiting Scholar Yale University IPA - Financial Inclusion Program July 2016 - December 2016 Postdoctoral Fellow EDUCATION University of Chicago, Booth School of Business Ph.D. in Economics 2010 - 2016 University of Tennessee B.A. in Economics 2004 - 2008 Research Behavioral Economics, Political Economy, Applied Microeconomics Interests **Publications** 1. **Default Tips** (Kareem Haggag and Giovanni Paci) American Economic Journal: Applied Economics, 2014, 6(3): 1-19.

[Lead Article]

Press: Bloomberg, NPR Morning Edition, Boston Globe, Science (Editors' Choice)

- Learning By Driving: Productivity Improvements by New York City Taxi Drivers (Kareem Haggag, Brian McManus, and Giovanni Paci)
 American Economic Journal: Applied Economics, 2017, 9(1): 70-95.
- 3. Attribution Bias in Consumer Choice (Kareem Haggag, Devin G. Pope, Kinsey B. Bryant-Lees, and Maarten W. Bos)
 Review of Economic Studies, 2019, 86(5): 2136-2183.
- 4. Blue Porches: Finding the Limits of External Validity of the Endowment Effect (Gharad Bryan, Matthew Grant, Kareem Haggag, Dean Karlan, Meredith Startz, and Chris Udry)

Journal of Economic Behavior and Organization, 2020, 176: 269-271.

5. Attribution Bias in Major Decisions: Evidence from the United States Military Academy (Kareem Haggag, Richard W. Patterson, Nolan G. Pope, and Aaron Feudo)

Journal of Public Economics, 2021, 200 (10445).

Press: NPR Morning Edition (Hidden Brain), Washington Post

6. The Long-Run Effects of School Racial Diversity on Political Identity (Stephen B. Billings, Eric Chyn, and Kareem Haggag)

American Economic Review: Insights, 2021, 3(3): 267-284.

[Lead Article]

Press: Washington Post

- 7. Racial Disparities in Voting Wait Times: Evidence from Smartphone Data (M. Keith Chen, Kareem Haggag, Devin G. Pope, and Ryne Rohla)
 Forthcoming at Review of Economics and Statistics
 Press: Washington Post Op-Ed, Scientific American, New York Times
- 8. Moved to Vote: The Long-Run Effects of Neighborhoods on Political Participation (Eric Chyn and Kareem Haggag)
 Forthcoming at Review of Economics and Statistics

WORKING PAPERS

9. Inaccurate Statistical Discrimination: An Identification Problem (J. Aislinn Bohren, Kareem Haggag, Alex Imas, and Devin G. Pope), *NBER Working Paper* 25935, July 2021.

Revise & Resubmit at Review of Economics and Statistics

Press: Freakonomics

10. The Effects of Racial Segregation on Intergenerational Mobility: Evidence from Historical Railroad Placement (Eric Chyn, Kareem Haggag, and Bryan Stuart), April 2022.

SELECTED WORK IN PROGRESS

- The Value of a Higher ACT Score (Kareem Haggag, Emily Leslie, Devin Pope, and Nolan Pope)
- Expanding Access to Finance through Micro-Equity (Kareem Haggag and Adam Osman)

WORK Innovations for Poverty Action

June 2008 - July 2010

EXPERIENCE Project Associate

Professional Activities

Russell Sage Foundation Summer Institute in Behavioral Economics (2014)

Referee Service:

American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Review, American Economic Review: Insights, Econometrica, Economic Journal, Economica, European Economic Review, Experimental Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of the European Economic Association, Journal of Political Economy, Labour Economics, Management Science, Organizational Behavior and Human Decision Processes, Quarterly Journal of Economics, RAND Journal of Economics,

Review of Economics and Statistics, Science Advances, National Science Foundation, Early Career Behavioral Economics Conference, National Tax Association Annual Conference, Society for Judgment and Decision Making Conference

Excellence in Refereeing Award 2018 & 2020, American Economic Review Excellence in Refereeing Award 2021, American Economic Review: Insights

TEACHING

Behavioral Economics

Winter '22

UCLA Anderson: MGMT 298-25 (FTMBA) and 298-26 (FEMBA)

Causal Inference in the Field

Spring '18, '19, '20, '21

CMU: SDS 88-252 (Undergraduate)

Spring '18, '19, '20, '21 Behavioral Economics of Poverty and Development

CMU: SDS 88-366 (Undergraduate) & PPP 90-892 (Master's)

Invited

2022: Duke University (Economics), New York University (Identities & Ideologies PRESENTATIONS Project), UPenn - Wharton (Marketing), Consumer Financial Protection Bureau

> **2021**: Columbia Business School (Management), New York University (Wagner), Pomona College (Economics), UC-Riverside (Economics), Dalhousie University (Economics)

2020: Stanford University (Economics), Yale School of Management (Economics), Harvard Business School (NOM), Berkeley-UChicago (Joint Behavioral Economics Workshop), UCLA Anderson (BDM), UCLA Anderson (Marketing), University of Delaware (Economics), Carnegie Mellon University (CBDR), Tilburg University (Symposium on Social Cohesion in Ethnically Diverse Societies), Southern Economic Association Annual Meetings

2019: Brown University (Economics), University of Illinois Urbana-Champaign (Economics), University of Munich (Economics)

2018: Behavioral Decision Research in Management Conference (HBS)

2017: University of Pittsburgh (Economics), Yale University (Behavioral Science), Penn-CMU Roybal Center Retreat

2016: Carnegie Mellon University (SDS), Cornell University (Economics), Early Career Behavioral Economics Conference (Bonn, Germany), SITE Experimental Conference (Stanford), University of California - San Diego (Rady), University of Oregon (Economics), University of Tennessee (Economics)

2013: 9th Annual Whitebox Advisors Graduate Student Conference (Yale SOM)

GRANTS AND FELLOWSHIPS USAID Development Innovations Ventures Grant (\$524,466) for 2019 - 2022 "Expanding Access to Finance Through Micro-Equity" Agency of Healthcare Research and Quality T32 Training Fellowship 2015-2016 Russell Sage Foundation Small Grant in Behavioral Economics 2013