Contact University of California, Los Angeles (310) 825-7465 Information Anderson School of Management kareem.haggag@anderson.ucla.edu http://www.kareemhaggag.com 110 Westwood Plaza, Entrepreneurs Hall, C512 Los Angeles, CA 90095-1481 Current UCLA Anderson School of Management ACADEMIC Behavioral Decision Making July 2021 - Present Positions & Assistant Professor AFFILIATIONS National Bureau of Economic Research (NBER) Political Economy May 2021 - Present Faculty Research Fellow Past Carnegie Mellon University ACADEMIC Social and Decision Sciences Department January 2017 - Present Positions & Assistant Professor VISITS Northwestern University, Kellogg School of Management September 2019 - November 2019 Finance Department Visiting Scholar Yale University IPA - Financial Inclusion Program July 2016 - December 2016 Postdoctoral Fellow EDUCATION University of Chicago, Booth School of Business Ph.D. in Economics 2010 - 2016 University of Tennessee B.A. in Economics 2004 - 2008 Research Behavioral Economics, Political Economy, Applied Microeconomics Interests **PUBLICATIONS** 1. **Default Tips** (Kareem Haggag and Giovanni Paci)

American Economic Journal: Applied Economics, 2014, 6(3): 1-19.

[Lead Article]

Press: Bloomberg, NPR Morning Edition, Boston Globe, Science (Editors' Choice)

- 2. Learning By Driving: Productivity Improvements by New York City Taxi Drivers (Kareem Haggag, Brian McManus, and Giovanni Paci)

  American Economic Journal: Applied Economics, 2017, 9(1): 70-95.
- 3. Attribution Bias in Consumer Choice (Kareem Haggag, Devin G. Pope, Kinsey B. Bryant-Lees, and Maarten W. Bos)
  Review of Economic Studies, 2019, 86(5): 2136-2183.
- 4. Blue Porches: Finding the Limits of External Validity of the Endowment Effect (Gharad Bryan, Matthew Grant, Kareem Haggag, Dean Karlan, Meredith Startz, and Chris Udry)

Journal of Economic Behavior and Organization, 2020, 176: 269-271.

5. Attribution Bias in Major Decisions: Evidence from the United States Military Academy (Kareem Haggag, Richard W. Patterson, Nolan G. Pope, and Aaron Feudo)

Journal of Public Economics, 2021, 200 (10445).

Press: NPR Morning Edition (Hidden Brain), Washington Post

6. Racial Disparities in Voting Wait Times: Evidence from Smartphone Data (M. Keith Chen, Kareem Haggag, Devin G. Pope, and Ryne Rohla)

Forthcoming at Review of Economics and Statistics

Press: Washington Post Op-Ed, Scientific American, New York Times

7. The Long-Run Effects of School Racial Diversity on Political Identity (Stephen B. Billings, Eric Chyn, and Kareem Haggag)
Forthcoming at American Economic Review: Insights
Press: Washington Post

WORKING PAPERS 8. Moved to Vote: The Long-Run Effects of Public Housing Demolition on Political Participation (Eric Chyn and Kareem Haggag), NBER Working Paper 26515, November 2019.

Revise & resubmit at Review of Economics and Statistics

9. Inaccurate Statistical Discrimination: An Identification Problem (J. Aislinn Bohren, Kareem Haggag, Alex Imas, and Devin G. Pope), *NBER Working Paper* 25935, July 2020.

Press: Freakonomics

SELECTED WORK IN PROGRESS

- Skill or Signal? The Impact of Random ACT Scores on College Admissions (Kareem Haggag, Emily Leslie, Devin Pope, and Nolan Pope)
- The Political Economy of Housing Vouchers: Evidence from Chicago Public Housing Demolitions (Eric Chyn and Kareem Haggag)
- Information Avoidance in Consumer Finance: Evidence from a Credit Score Information Campaign (Xavier Gine, Kareem Haggag, Dean Karlan, and Jonathan Zinman)
- Expanding Access to Finance through Micro-Equity (Kareem Haggag and Adam Osman)

WORK Innovations for Poverty Action

June 2008 - July 2010

EXPERIENCE

Project Associate

Professional Activities Russell Sage Foundation Summer Institute in Behavioral Economics (2014)

Referee Service:

American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Review, American Economic Review: Insights, Econometrica, Economic Journal, Economica, European Economic Review, Experimental Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of the European Economic Association, Journal of Political

Economy, Labour Economics, Management Science, Organizational Behavior and Human Decision Processes, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economics and Statistics, Science Advances, National Science Foundation, Early Career Behavioral Economics Conference, National Tax Association Annual Conference, Society for Judgment and Decision Making Conference

Excellence in Refereeing Award 2018, American Economic Review

## TEACHING

## Causal Inference in the Field

Spring '18, '19, '20, '21

SDS 88-252 (Undergraduate)

**Behavioral Economics of Poverty and Development** Spring '18, '19, '20, '21 SDS 88-366 (Undergraduate) & PPP 90-892 (Master's)

## Invited Presentations

2021: Columbia Business School (Management), New York University (Wagner)

2020: Stanford University (Economics), Yale School of Management (Economics), Harvard Business School (NOM), Berkeley-UChicago (Joint Behavioral Economics Workshop), UCLA Anderson (BDM), UCLA Anderson (Marketing), University of Delaware (Economics), Carnegie Mellon University (CBDR), Tilburg University (Symposium on Social Cohesion in Ethnically Diverse Societies), Southern Economic Association Annual Meetings

**2019**: Brown University (Economics), University of Illinois Urbana-Champaign (Economics), University of Munich (Economics)

2018: Behavioral Decision Research in Management Conference (HBS)

2017: University of Pittsburgh (Economics), Yale University (Behavioral Science), Penn-CMU Roybal Center Retreat

2016: Carnegie Mellon University (SDS), Cornell University (Economics), Early Career Behavioral Economics Conference (Bonn, Germany), SITE Experimental Conference (Stanford), University of California - San Diego (Rady), University of Oregon (Economics), University of Tennessee (Economics)

2013: 9th Annual Whitebox Advisors Graduate Student Conference (Yale SOM)

## GRANTS AND FELLOWSHIPS

USAID Development Innovations Ventures Grant (\$524,466) for 2019 - 2022 "Expanding Access to Finance Through Micro-Equity"

Agency of Healthcare Research and Quality T32 Training Fellowship 2015-2016

Russell Sage Foundation Small Grant in Behavioral Economics 2013