

# Kareem Haggag

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| CONTACT INFORMATION                       | University of California, Los Angeles<br>Anderson School of Management<br>110 Westwood Plaza, Entrepreneurs Hall, C512<br>Los Angeles, CA 90095-1481   | (310) 825-1481<br><a href="mailto:kareem.haggag@anderson.ucla.edu">kareem.haggag@anderson.ucla.edu</a><br><a href="http://www.kareemhaggag.com">http://www.kareemhaggag.com</a> |
| CURRENT ACADEMIC POSITIONS & AFFILIATIONS | <b>UCLA Anderson Graduate School of Management</b><br>Behavioral Decision Making<br>Assistant Professor  | July 2021 - Present   |
|   | <b>National Bureau of Economic Research (NBER)</b><br>Political Economy<br>Faculty Research Fellow   | May 2021 - Present  |
| PAST ACADEMIC POSITIONS & VISITS          | <b>Carnegie Mellon University</b><br>Social and Decision Sciences Department<br>Assistant Professor  | January 2017 - Present  |
|   | <b>Northwestern University, Kellogg School of Management</b><br>Finance Department<br>Visiting Scholar   | September 2019 - November 2019  |
|   | <b>Yale University</b><br>IPA - Financial Inclusion Program<br>Postdoctoral Fellow   | July 2016 - December 2016   |
| EDUCATION                                 | <b>University of Chicago, Booth School of Business</b><br>Ph.D. in Economics   | 2010 - 2016   |
|   | <b>University of Tennessee</b><br>B.A. in Economics  | 2004 - 2008   |
| RESEARCH INTERESTS                        | Behavioral Economics, Political Economy, Applied Microeconomics  |   |
| PUBLICATIONS                              | <ol style="list-style-type: none"><li>1. <b>Default Tips</b> (Kareem Haggag and Giovanni Paci)<br/><b>American Economic Journal: Applied Economics</b>, 2014, 6(3): 1-19.<br/>[Lead Article]<br/>Press: Bloomberg, NPR Morning Edition, Boston Globe, Science (Editors' Choice)</li><li>2. <b>Learning By Driving: Productivity Improvements by New York City Taxi Drivers</b> (Kareem Haggag, Brian McManus, and Giovanni Paci)<br/><b>American Economic Journal: Applied Economics</b>, 2017, 9(1): 70-95.</li><li>3. <b>Attribution Bias in Consumer Choice</b> (Kareem Haggag, Devin G. Pope, Kinsey B. Bryant-Lees, and Maarten W. Bos)<br/><b>Review of Economic Studies</b>, 2019, 86(5): 2136-2183.</li><li>4. <b>Blue Porches: Finding the Limits of External Validity of the Endowment Effect</b> (Gharad Bryan, Matthew Grant, Kareem Haggag, Dean Karlan, Meredith Startz, and Chris Udry)<br/><b>Journal of Economic Behavior and Organization</b>, 2020, 176: 269-271.</li></ol> |   |

5. **Attribution Bias in Major Decisions: Evidence from the United States Military Academy** (Kareem Haggag, Richard W. Patterson, Nolan G. Pope, and Aaron Feudo)  
**Journal of Public Economics**, 2021, 200 (10445).  
 Press: **NPR Morning Edition (Hidden Brain)**, **Washington Post**
6. **Racial Disparities in Voting Wait Times: Evidence from Smartphone Data** (M. Keith Chen, Kareem Haggag, Devin G. Pope, and Ryne Rohla)  
 Forthcoming at **Review of Economics and Statistics**  
 Press: **Washington Post Op-Ed**, **Scientific American**, **New York Times**
7. **The Long-Run Effects of School Racial Diversity on Political Identity** (Stephen B. Billings, Eric Chyn, and Kareem Haggag)  
 Forthcoming at **American Economic Review: Insights**  
 Press: **Washington Post**

#### WORKING PAPERS

8. **Moved to Vote: The Long-Run Effects of Public Housing Demolition on Political Participation** (Eric Chyn and Kareem Haggag), *NBER Working Paper* 26515, November 2019.  
 Revise & resubmit at **Review of Economics and Statistics**
9. **Inaccurate Statistical Discrimination: An Identification Problem** (J. Aislinn Bohren, Kareem Haggag, Alex Imas, and Devin G. Pope), *NBER Working Paper* 25935, July 2020.  
 Press: **Freakonomics**

#### SELECTED WORK IN PROGRESS

- **Skill or Signal? The Impact of Random ACT Scores on College Admissions** (Kareem Haggag, Emily Leslie, Devin Pope, and Nolan Pope)
- **The Political Economy of Housing Vouchers: Evidence from Chicago Public Housing Demolitions** (Eric Chyn and Kareem Haggag)
- **Information Avoidance in Consumer Finance: Evidence from a Credit Score Information Campaign** (Xavier Gine, Kareem Haggag, Dean Karlan, and Jonathan Zinman)
- **Expanding Access to Finance through Micro-Equity** (Kareem Haggag and Adam Osman)

#### WORK EXPERIENCE

**Innovations for Poverty Action**  
 Project Associate

June 2008 - July 2010

#### PROFESSIONAL ACTIVITIES

Russell Sage Foundation Summer Institute in Behavioral Economics (2014)

Referee Service:

*American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Review, American Economic Review: Insights, Econometrica, Economic Journal, Economica, European Economic Review, Experimental Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of the European Economic Association, Journal of Political*

*Economy, Labour Economics, Management Science, Organizational Behavior and Human Decision Processes, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economics and Statistics, Science Advances, National Science Foundation, Early Career Behavioral Economics Conference, National Tax Association Annual Conference, Society for Judgment and Decision Making Conference*

Excellence in Refereeing Award 2018, *American Economic Review*

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| TEACHING | <b>Causal Inference in the Field</b> | Spring '18, '19, '20, '21 |
|          | SDS 88-252 (Undergraduate)           |                           |

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|  | <b>Behavioral Economics of Poverty and Development</b> | Spring '18, '19, '20, '21 |
|  | SDS 88-366 (Undergraduate) & PPP 90-892 (Master's)     |                           |

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| INVITED<br>PRESENTATIONS | <b>2021:</b> Columbia Business School (Management), New York University (Wagner)   |  |
|                          | <b>2020:</b> Stanford University (Economics), Yale School of Management (Economics), Harvard Business School (NOM), Berkeley-UChicago (Joint Behavioral Economics Workshop), UCLA Anderson (BDM), UCLA Anderson (Marketing), University of Delaware (Economics), Carnegie Mellon University (CBDR), Tilburg University (Symposium on Social Cohesion in Ethnically Diverse Societies), Southern Economic Association Annual Meetings |  |
|                          | <b>2019:</b> Brown University (Economics), University of Illinois Urbana-Champaign (Economics), University of Munich (Economics)   |  |
|                          | <b>2018:</b> Behavioral Decision Research in Management Conference (HBS)   |  |
|                          | <b>2017:</b> University of Pittsburgh (Economics), Yale University (Behavioral Science), Penn-CMU Roybal Center Retreat  |  |
|                          | <b>2016:</b> Carnegie Mellon University (SDS), Cornell University (Economics), Early Career Behavioral Economics Conference (Bonn, Germany), SITE Experimental Conference (Stanford), University of California - San Diego (Rady), University of Oregon (Economics), University of Tennessee (Economics)   |  |
|                          | <b>2013:</b> 9th Annual Whitebox Advisors Graduate Student Conference (Yale SOM)   |  |

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| GRANTS AND<br>FELLOWSHIPS | USAID Development Innovations Ventures Grant (\$524,466) for<br>“ <i>Expanding Access to Finance Through Micro-Equity</i> ” | 2019 - 2022 |
|                           | Agency of Healthcare Research and Quality T32 Training Fellowship   | 2015-2016   |
|                           | Russell Sage Foundation Small Grant in Behavioral Economics   | 2013        |