

# Kareem Haggag

Last updated on January 21, 2025

CONTACT INFORMATION	University of California, Los Angeles Anderson School of Management 110 Westwood Plaza, Entrepreneurs Hall Los Angeles, CA 90095-1481	(310) 825-7465 <a href="mailto:kareem.haggag@anderson.ucla.edu">kareem.haggag@anderson.ucla.edu</a> <a href="http://www.kareemhaggag.com">http://www.kareemhaggag.com</a>
EMPLOYMENT	<b>UCLA Anderson School of Management</b> Behavioral Decision Making Assistant Professor  <b>Carnegie Mellon University</b> Social and Decision Sciences Department Assistant Professor  <b>Yale University</b> IPA - Financial Inclusion Program Postdoctoral Fellow	July 2021 - Present        January 2017 - June 2021        July 2016 - December 2016
EDUCATION	<b>University of Chicago, Booth School of Business</b> Ph.D. in Economics  <b>University of Tennessee</b> B.A. in Economics	2010 - 2016    2004 - 2008
VISITS	<b>Einaudi Institute for Economics and Finance</b> Visiting Scholar  <b>Northwestern University, Kellogg School of Management</b> Visiting Scholar, Finance Department	January 2025 - February 2025    September 2019 - November 2019
AFFILIATIONS	<b>National Bureau of Economic Research (NBER)</b> <b>California Center for Population Research (CCPR)</b> <b>J-PAL Middle East &amp; North Africa</b> <b>Behavior Change for Good Initiative (BCFG)</b> <b>NABE, Behavioral Economics Roundtable</b>	Faculty Research Fellow Faculty Affiliate Invited Researcher Affiliated Scientist Co-Chair
RESEARCH INTERESTS	Behavioral Economics, Political Economy, Inequality, Applied Microeconomics	
PUBLICATIONS	<ol style="list-style-type: none"><li>1. <b>Default Tips</b> (Kareem Haggag and Giovanni Paci) <b>American Economic Journal: Applied Economics</b>, 2014, 6(3): 1-19. [Lead Article] Press: <a href="#">Bloomberg</a>, <a href="#">NPR Morning Edition</a>, <a href="#">Boston Globe</a>, <a href="#">Science</a> (Editors' Choice)</li><li>2. <b>Learning By Driving: Productivity Improvements by New York City Taxi Drivers</b> (Kareem Haggag, Brian McManus, and Giovanni Paci) <b>American Economic Journal: Applied Economics</b>, 2017, 9(1): 70-95.</li><li>3. <b>Attribution Bias in Consumer Choice</b> (Kareem Haggag, Devin G. Pope, Kinsey B. Bryant-Lees, and Maarten W. Bos) <b>Review of Economic Studies</b>, 2019, 86(5): 2136-2183. Press: <a href="#">Choiceology</a></li></ol>	

4. **Blue Porches: Finding the Limits of External Validity of the Endowment Effect** (Gharad Bryan, Matthew Grant, Kareem Haggag, Dean Karlan, Meredith Startz, and Chris Udry)  
**Journal of Economic Behavior and Organization**, 2020, 176: 269-271.
5. **Attribution Bias in Major Decisions: Evidence from the United States Military Academy** (Kareem Haggag, Richard W. Patterson, Nolan G. Pope, and Aaron Feudo)  
**Journal of Public Economics**, 2021, 200 (10445).  
Press: **NPR Morning Edition (Hidden Brain)**, **Washington Post**
6. **The Long-Run Effects of School Racial Diversity on Political Identity** (Stephen B. Billings, Eric Chyn, and Kareem Haggag)  
**American Economic Review: Insights**, 2021, 3(3): 267-284.  
[Lead Article]  
Press: **Washington Post**
7. **Racial Disparities in Voting Wait Times: Evidence from Smartphone Data** (M. Keith Chen, Kareem Haggag, Devin G. Pope, and Ryne Rohla)  
**Review of Economics and Statistics**, 2022, 104(6): 1341-1350.  
Press: **Washington Post Op-Ed**, **Scientific American**, **New York Times**
8. **Moved to Vote: The Long-Run Effects of Neighborhoods on Political Participation** (Eric Chyn and Kareem Haggag)  
**Review of Economics and Statistics**, 2023, 105(6): 1596–1605.
9. **Inaccurate Statistical Discrimination: An Identification Problem** (J. Aislinn Bohren, Kareem Haggag, Alex Imas, and Devin G. Pope)  
Forthcoming at **Review of Economics and Statistics**  
Press: **Freakonomics**
10. **The Value of a Higher ACT Exam Score** (Kareem Haggag, Emily Leslie, Devin Pope, and Nolan Pope)  
Forthcoming at **Journal of Human Resources**

WORKING  
PAPERS

11. **Expanding Access to Finance through Micro-Equity** (Kareem Haggag and Adam Osman), October 2023.  
*Accepted* at **Journal of Development Economics**, **Pre-Results Review**.  
Eventual publication venue TBD. Progress: In the field
12. **The Effects of Racial Segregation on Intergenerational Mobility: Evidence from Historical Railroad Placement** (Eric Chyn, Kareem Haggag, and Bryan Stuart), *NBER Working Paper* 30563, February 2024.  
*Revise & Resubmit* at **American Economic Journal: Applied Economics**  
Press: **NBER Reporter** (December 2023), **Federal Reserve Bank of Philadelphia** (Research in Focus)
13. **Inequality and Racial Backlash: Evidence from the Reconstruction Era and the Freedmen's Bureau** (Eric Chyn, Kareem Haggag, and Bryan Stuart), *NBER Working Paper* 32314, October 2024.  
*Revise & Resubmit* at **American Economic Review**

14. **Flexible Pay and Labor Supply: Evidence from Uber's Instant Pay** (Keith Chen, Katherine Feinerman, and Kareem Haggag), March 2024.  
*Revise & Resubmit at Management Science*  
 Press: **Bloomberg**

OTHER WORK EXPERIENCE      **Innovations for Poverty Action**      June 2008 - July 2010  
 Project Associate

PROFESSIONAL ACTIVITIES      Russell Sage Foundation Summer Institute in Behavioral Economics (2014)

Referee Service:  
*American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Review, American Economic Review: Insights, Econometrica, Economic Journal, Economica, Economics of Education Review, European Economic Review, Experimental Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of the European Economic Association, Journal of Policy Analysis and Management, Journal of Political Economy, Journal of Political Economy: Microeconomics, Journal of Public Economics, Labour Economics, Management Science, Marketing Science, Organizational Behavior and Human Decision Processes, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economics and Statistics, Science Advances, National Science Foundation, Early Career Behavioral Economics Conference, BDRM Conference, National Tax Association Annual Conference, Society for Judgment and Decision Making Conference*

Excellence in Refereeing Award 2018 & 2020, *American Economic Review*  
 Excellence in Refereeing Award 2021 & 2022, *American Economic Review: Insights*

TEACHING      **Behavioral Economics**      Winter '22, Spring '23, Spring '24  
 UCLA Anderson: MGMT 203-01 (FTMBA) and 203-02 (FEMBA)

**Causal Inference in the Field**      Spring '18, '19, '20, '21  
 CMU: SDS 88-252 (Undergraduate)

**Behavioral Economics of Poverty and Development**      Spring '18, '19, '20, '21  
 CMU: SDS 88-366 (Undergraduate) & PPP 90-892 (Master's)

INVITED PRESENTATIONS      **2025:** Political Economy of Geographic Polarization in Rich Democracies Conference (Stanford), University of Zurich (Economics), Norwegian School of Economics (FAIR)

**2024:** UC-Davis (Economics & ARE), AALIMS Conference on the Political Economy of the Muslim World (Harvard), Race, Racism, and Structural Inequality Conference (Duke), Behavioral Decision Research in Management Conference (UChicago), NBER Summer Institute, University of Southern California (PIPE), Harvard University (Political Economy), University of Pittsburgh (Economics), Carnegie Mellon University (SDS), Johns Hopkins University Carey Business School (Economics), Los Angeles Experiments Conference (Cal Tech), Historical Political Economy Conference (USC), UC-Berkeley (Economics), NABE Tech Economics Conference, UC-Berkeley Haas (Real Estate), UCSD Rady (Economics), Australian National University (Economics), Institutional Barriers to Equity Workshop (Monash University), Econometric Society

## Australasian Meeting 2024

**2023:** Opportunity Insights (Harvard), Stanford GSB (Political Economy), Society for Judgment and Decision Making Conference

**2022:** Duke University (Economics), New York University (Identities & Ideologies Project), UPenn - Wharton (Marketing), Consumer Financial Protection Bureau, Loyola Marymount University (Economics), Brown University (Economics), University of Chicago (Harris), UCLA (CCPR)

**2021:** Columbia Business School (Management), New York University (Wagner), Pomona College (Economics), UC-Riverside (Economics), University of Chicago (HCEO, Conference on New Approaches to Discrimination Research), Dalhousie University (Economics)

**2020:** Stanford University (Economics), Yale School of Management (Economics), Harvard Business School (NOM), Berkeley-UChicago (Joint Behavioral Economics Workshop), UCLA Anderson (BDM), UCLA Anderson (Marketing), University of Delaware (Economics), Carnegie Mellon University (CBDR), Tilburg University (Symposium on Social Cohesion in Ethnically Diverse Societies), Southern Economic Association Annual Meetings

**2019:** Brown University (Economics), University of Illinois Urbana-Champaign (Economics), University of Munich (Economics)

**2018:** Behavioral Decision Research in Management Conference (HBS)

**2017:** University of Pittsburgh (Economics), Yale University (Behavioral Science), Penn-CMU Roybal Center Retreat

**2016:** Carnegie Mellon University (SDS), Cornell University (Economics), Early Career Behavioral Economics Conference (Bonn, Germany), SITE Experimental Conference (Stanford), University of California - San Diego (Rady), University of Oregon (Economics), University of Tennessee (Economics)

**2013:** 9th Annual Whitebox Advisors Graduate Student Conference (Yale SOM)

GRANTS AND FELLOWSHIPS	JPAL MENA / Egypt Impact Lab Grant (\$74,353) for	2024
	<i>“Estimating the Social Costs of Debtor Prisons” (Pilot)</i>	
	California Center for Population Research Course Release	2023
	UCLA Fink Center Faculty Research Grant (\$10,000)	2023
	USAID Development Innovations Ventures Grant (\$524,466) for	2019 - 2023
	<i>“Expanding Access to Finance Through Micro-Equity”</i>	
	Agency of Healthcare Research and Quality T32 Training Fellowship	2015-2016
	Russell Sage Foundation Small Grant in Behavioral Economics	2013