

# Kareem Haggag

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CONTACT INFORMATION	University of California, Los Angeles Anderson School of Management 110 Westwood Plaza, Entrepreneurs Hall Los Angeles, CA 90095-1481	(310) 825-7465 <a href="mailto:kareem.haggag@anderson.ucla.edu">kareem.haggag@anderson.ucla.edu</a> <a href="http://www.kareemhaggag.com">http://www.kareemhaggag.com</a>
CURRENT ACADEMIC POSITIONS & AFFILIATIONS	<b>UCLA Anderson School of Management</b> Behavioral Decision Making Assistant Professor  <b>National Bureau of Economic Research (NBER)</b> Political Economy Faculty Research Fellow	July 2021 - Present    May 2021 - Present
PAST ACADEMIC POSITIONS & VISITS	<b>Carnegie Mellon University</b> Social and Decision Sciences Department Assistant Professor  <b>Northwestern University, Kellogg School of Management</b> Finance Department Visiting Scholar  <b>Yale University</b> IPA - Financial Inclusion Program Postdoctoral Fellow	January 2017 - June 2021    September 2019 - November 2019   July 2016 - December 2016
EDUCATION	<b>University of Chicago, Booth School of Business</b> Ph.D. in Economics  <b>University of Tennessee</b> B.A. in Economics	2010 - 2016  2004 - 2008
RESEARCH INTERESTS	Behavioral Economics, Political Economy, Applied Microeconomics	
PUBLICATIONS	<ol style="list-style-type: none"><li>1. <b>Default Tips</b> (Kareem Haggag and Giovanni Paci) <b>American Economic Journal: Applied Economics</b>, 2014, 6(3): 1-19. [Lead Article] Press: Bloomberg, NPR Morning Edition, Boston Globe, Science (Editors' Choice)</li><li>2. <b>Learning By Driving: Productivity Improvements by New York City Taxi Drivers</b> (Kareem Haggag, Brian McManus, and Giovanni Paci) <b>American Economic Journal: Applied Economics</b>, 2017, 9(1): 70-95.</li><li>3. <b>Attribution Bias in Consumer Choice</b> (Kareem Haggag, Devin G. Pope, Kinsey B. Bryant-Lees, and Maarten W. Bos) <b>Review of Economic Studies</b>, 2019, 86(5): 2136-2183. Press: <b>Choiceology</b></li></ol>	

4. **Blue Porches: Finding the Limits of External Validity of the Endowment Effect** (Gharad Bryan, Matthew Grant, Kareem Haggag, Dean Karlan, Meredith Startz, and Chris Udry)  
**Journal of Economic Behavior and Organization**, 2020, 176: 269-271.
5. **Attribution Bias in Major Decisions: Evidence from the United States Military Academy** (Kareem Haggag, Richard W. Patterson, Nolan G. Pope, and Aaron Feudo)  
**Journal of Public Economics**, 2021, 200 (10445).  
Press: NPR Morning Edition (Hidden Brain), Washington Post
6. **The Long-Run Effects of School Racial Diversity on Political Identity** (Stephen B. Billings, Eric Chyn, and Kareem Haggag)  
**American Economic Review: Insights**, 2021, 3(3): 267-284.  
[Lead Article]  
Press: Washington Post
7. **Racial Disparities in Voting Wait Times: Evidence from Smartphone Data** (M. Keith Chen, Kareem Haggag, Devin G. Pope, and Ryne Rohla)  
Forthcoming at **Review of Economics and Statistics**  
Press: Washington Post Op-Ed, Scientific American, New York Times
8. **Moved to Vote: The Long-Run Effects of Neighborhoods on Political Participation** (Eric Chyn and Kareem Haggag)  
Forthcoming at **Review of Economics and Statistics**
9. **Inaccurate Statistical Discrimination: An Identification Problem** (J. Aislinn Bohren, Kareem Haggag, Alex Imas, and Devin G. Pope), *NBER Working Paper* 25935, July 2021.  
Revise & Resubmit at **Review of Economics and Statistics**  
Press: **Freakonomics**
10. **The Effects of Racial Segregation on Intergenerational Mobility: Evidence from Historical Railroad Placement** (Eric Chyn, Kareem Haggag, and Bryan Stuart), *NBER Working Paper* 30563, October 2022.
11. **The Value of a Higher ACT Score** (Kareem Haggag, Emily Leslie, Devin Pope, and Nolan Pope), July 2022.
12. **Expanding Access to Finance through Micro-Equity** (Kareem Haggag and Adam Osman), October 2022.  
Revise & Resubmit at **Journal of Development Economics** based on **pre-results review**. Eventual publication venue TBD. Progress: In the field

WORK EXPERIENCE	<b>Innovations for Poverty Action</b> Project Associate	June 2008 - July 2010
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PROFESSIONAL ACTIVITIES	Russell Sage Foundation Summer Institute in Behavioral Economics (2014)  Referee Service: <i>American Economic Journal: Applied Economics, American Economic Journal: Economic</i>
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*Policy, American Economic Review, American Economic Review: Insights, Econometrica, Economic Journal, Economica, European Economic Review, Experimental Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of the European Economic Association, Journal of Political Economy, Journal of Political Economy: Microeconomics, Journal of Public Economics, Labour Economics, Management Science, Organizational Behavior and Human Decision Processes, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economics and Statistics, Science Advances, National Science Foundation, Early Career Behavioral Economics Conference, National Tax Association Annual Conference, Society for Judgment and Decision Making Conference*

Excellence in Refereeing Award 2018 & 2020, *American Economic Review*  
 Excellence in Refereeing Award 2021, *American Economic Review: Insights*

TEACHING	<b>Behavioral Economics</b> <span style="float: right;">Winter '22</span> UCLA Anderson: MGMT 298-25 (FTMBA) and 298-26 (FEMBA)
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<b>Causal Inference in the Field</b> CMU: SDS 88-252 (Undergraduate)	Spring '18, '19, '20, '21
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<b>Behavioral Economics of Poverty and Development</b> CMU: SDS 88-366 (Undergraduate) & PPP 90-892 (Master's)	Spring '18, '19, '20, '21
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INVITED PRESENTATIONS	<b>2022:</b> Duke University (Economics), New York University (Identities & Ideologies Project), UPenn - Wharton (Marketing), Consumer Financial Protection Bureau, Loyola Marymount University (Economics), University of Chicago (Harris)
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**2021:** Columbia Business School (Management), New York University (Wagner), Pomona College (Economics), UC-Riverside (Economics), Dalhousie University (Economics)

**2020:** Stanford University (Economics), Yale School of Management (Economics), Harvard Business School (NOM), Berkeley-UChicago (Joint Behavioral Economics Workshop), UCLA Anderson (BDM), UCLA Anderson (Marketing), University of Delaware (Economics), Carnegie Mellon University (CBDR), Tilburg University (Symposium on Social Cohesion in Ethnically Diverse Societies), Southern Economic Association Annual Meetings

**2019:** Brown University (Economics), University of Illinois Urbana-Champaign (Economics), University of Munich (Economics)

**2018:** Behavioral Decision Research in Management Conference (HBS)

**2017:** University of Pittsburgh (Economics), Yale University (Behavioral Science), Penn-CMU Roybal Center Retreat

**2016:** Carnegie Mellon University (SDS), Cornell University (Economics), Early Career Behavioral Economics Conference (Bonn, Germany), SITE Experimental Conference (Stanford), University of California - San Diego (Rady), University of Oregon (Economics), University of Tennessee (Economics)

**2013:** 9th Annual Whitebox Advisors Graduate Student Conference (Yale SOM)

GRANTS AND FELLOWSHIPS	USAID Development Innovations Ventures Grant (\$524,466) for “ <i>Expanding Access to Finance Through Micro-Equity</i> ”	2019 - 2022
	Agency of Healthcare Research and Quality T32 Training Fellowship	2015-2016
	Russell Sage Foundation Small Grant in Behavioral Economics	2013