

Kareem Haggag

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CONTACT INFORMATION	University of California, Los Angeles Anderson School of Management 110 Westwood Plaza, Entrepreneurs Hall Los Angeles, CA 90095-1481	(310) 825-7465 kareem.haggag@anderson.ucla.edu http://www.kareemhaggag.com
EMPLOYMENT	UCLA Anderson School of Management Behavioral Decision Making Associate Professor Assistant Professor	July 2024 - Present July 2021 - June 2024
	Carnegie Mellon University Social and Decision Sciences Department Assistant Professor	January 2017 - June 2021
	Yale University IPA - Financial Inclusion Program Postdoctoral Fellow	July - December 2016
EDUCATION	University of Chicago, Booth School of Business Ph.D. in Economics	2010 - 2016
	University of Tennessee B.A. in Economics	2004 - 2008
VISITS	Federal Reserve Bank of Minneapolis Visiting Scholar, Opportunity & Inclusive Growth Institute	Fall 2025
	Einaudi Institute for Economics and Finance Visiting Scholar	Winter 2025
	Northwestern University, Kellogg School of Management Visiting Scholar, Finance Department	Fall 2019
AFFILIATIONS	National Bureau of Economic Research (NBER) California Center for Population Research (CCPR) J-PAL Middle East & North Africa Behavior Change for Good Initiative (BCFG) NABE, Behavioral Economics Roundtable	Faculty Research Fellow Faculty Affiliate Invited Researcher Affiliated Scientist Co-Chair
RESEARCH INTERESTS	Behavioral Economics, Political Economy, Inequality, Applied Microeconomics	

PUBLICATIONS

1. **Default Tips** (Kareem Haggag and Giovanni Paci)
American Economic Journal: Applied Economics, 2014, 6(3): 1-19.
 [Lead Article]
 Press: Bloomberg, NPR Morning Edition, Boston Globe, Science (Editors' Choice)
2. **Learning By Driving: Productivity Improvements by New York City Taxi Drivers** (Kareem Haggag, Brian McManus, and Giovanni Paci)
American Economic Journal: Applied Economics, 2017, 9(1): 70-95.
3. **Attribution Bias in Consumer Choice** (Kareem Haggag, Devin G. Pope, Kinsey B. Bryant-Lees, and Maarten W. Bos)
Review of Economic Studies, 2019, 86(5): 2136-2183.
 Press: [Choiceology](#)
4. **Blue Porches: Finding the Limits of External Validity of the Endowment Effect** (Gharad Bryan, Matthew Grant, Kareem Haggag, Dean Karlan, Meredith Startz, and Chris Udry)
Journal of Economic Behavior and Organization, 2020, 176: 269-271.
5. **Attribution Bias in Major Decisions: Evidence from the United States Military Academy** (Kareem Haggag, Richard W. Patterson, Nolan G. Pope, and Aaron Feudo)
Journal of Public Economics, 2021, 200 (10445).
 Press: NPR Morning Edition (Hidden Brain), Washington Post
6. **The Long-Run Effects of School Racial Diversity on Political Identity** (Stephen B. Billings, Eric Chyn, and Kareem Haggag)
American Economic Review: Insights, 2021, 3(3): 267-284.
 [Lead Article]
 Press: Washington Post
7. **Racial Disparities in Voting Wait Times: Evidence from Smartphone Data** (M. Keith Chen, Kareem Haggag, Devin G. Pope, and Ryne Rohla)
Review of Economics and Statistics, 2022, 104(6): 1341-1350.
 Press: Washington Post Op-Ed, Scientific American, New York Times
8. **Moved to Vote: The Long-Run Effects of Neighborhoods on Political Participation** (Eric Chyn and Kareem Haggag)
Review of Economics and Statistics, 2023, 105(6): 1596–1605.
9. **Inaccurate Statistical Discrimination: An Identification Problem** (J. Aislinn Bohren, Kareem Haggag, Alex Imas, and Devin G. Pope)
Review of Economics and Statistics, 2025, 107(3): 605–620.
 Press: [Freakonomics](#)
10. **The Value of a Higher ACT Exam Score** (Kareem Haggag, Emily Leslie, Devin Pope, and Nolan Pope)
 Forthcoming at **Journal of Human Resources**
11. **Flexible Pay and Labor Supply: Evidence from Uber's Instant Pay** (Keith Chen, Katherine Feinerman, and Kareem Haggag), March 2024.
 Forthcoming at **Management Science**
 Press: [Bloomberg](#)

	<p>12. The Effects of Racial Segregation on Intergenerational Mobility: Evidence from Historical Railroad Placement (Eric Chyn, Kareem Haggag, and Bryan Stuart) Forthcoming at American Economic Journal: Applied Economics Press: NBER Reporter (December 2023), Federal Reserve Bank of Philadelphia (Research in Focus)</p>
WORKING PAPERS	<p>13. Inequality and Racial Backlash: Evidence from the Reconstruction Era and the Freedmen's Bureau (Eric Chyn, Kareem Haggag, and Bryan Stuart), <i>NBER Working Paper</i> 32314, October 2024. <i>Revise & Resubmit</i> at American Economic Review</p> <p>14. Ideology in Government: Evidence from the Office of Indian Affairs and the Assimilation Era (Eric Chyn, Kareem Haggag, and Christian Maruthiah), August 2025.</p> <p>15. Selection and Incentives in Microequity Contracts: Evidence from a Field Experiment (Kareem Haggag and Adam Osman) <i>Accepted</i> at Journal of Development Economics, <i>Pre-Results Review</i> as "Expanding Access to Finance through Micro-Equity."</p>
OTHER WORK EXPERIENCE	<p>Innovations for Poverty Action June 2008 - July 2010 Project Associate</p>
PROFESSIONAL ACTIVITIES	<p>Russell Sage Foundation Summer Institute in Behavioral Economics (2014)</p> <p>Referee Service: <i>American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Review, American Economic Review: Insights, Econometrica, Economic Journal, Economica, Economics of Education Review, European Economic Review, Experimental Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of the European Economic Association, Journal of Policy Analysis and Management, Journal of Political Economy, Journal of Political Economy: Microeconomics, Journal of Public Economics, Labour Economics, Management Science, Marketing Science, Organizational Behavior and Human Decision Processes, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Science Advances, Early Career Behavioral Economics Conference, BDRM Conference, National Tax Association Annual Conference, Society for Judgment and Decision Making Conference, Society for Institutional & Organizational Economics Conference, Africa Meeting of the Econometric Society, National Science Foundation, JPAL-North America Grants</i></p> <p>Excellence in Refereeing Award 2018 & 2020, <i>American Economic Review</i> Excellence in Refereeing Award 2021 & 2022, <i>American Economic Review: Insights</i></p>
TEACHING	<p>Behavioral Economics Winter '22; Spring '23, '24, '25 UCLA Anderson: MGMT 203-01 (FTMBA) and 203-02 (FEMBA)</p>

Causal Inference in the Field
CMU: SDS 88-252 (Undergraduate)

Spring '18, '19, '20, '21

Behavioral Economics of Poverty and Development Spring '18, '19, '20, '21
CMU: SDS 88-366 (Undergraduate) & PPP 90-892 (Master's)

INVITED PRESENTATIONS

2025: University of Zurich (Economics), Norwegian School of Economics (FAIR), Political Economy of Geographic Polarization in Rich Democracies Conference (Stanford), Federal Reserve Bank of Minneapolis (Opportunity and Inclusive Growth Institute), Oxford University (Economics), London School of Economics (Economics), University of Nebraska (Economics)

2024: Harvard University (Political Economy), UC-Berkeley (Economics), UC-Berkeley Haas (Real Estate), UCSD Rady (Economics), University of Pittsburgh (Economics), Carnegie Mellon University (SDS), Johns Hopkins University Carey Business School (Economics), UC-Davis (Economics & ARE), University of Southern California (PIPE), Australian National University (Economics), NBER Summer Institute, Race, Racism, and Structural Inequality Conference (Duke), AALIMS Conference on the Political Economy of the Muslim World (Harvard), Behavioral Decision Research in Management Conference (UChicago), Los Angeles Experiments Conference (Caltech), Historical Political Economy Conference (USC), NABE Tech Economics Conference, Institutional Barriers to Equity Workshop (Monash University), Econometric Society Australasian Meeting 2024

2023: Opportunity Insights (Harvard), Stanford GSB (Political Economy), Society for Judgment and Decision Making Conference

2022: Duke University (Economics), New York University (Identities & Ideologies Project), UPenn - Wharton (Marketing), Consumer Financial Protection Bureau, Loyola Marymount University (Economics), Brown University (Economics), University of Chicago (Harris), UCLA (CCPR)

2021: Columbia Business School (Management), New York University (Wagner), Pomona College (Economics), UC-Riverside (Economics), University of Chicago (HCEO, Conference on New Approaches to Discrimination Research), Dalhousie University (Economics)

2020: Stanford University (Economics), Yale School of Management (Economics), Harvard Business School (NOM), Berkeley-UChicago (Joint Behavioral Economics Workshop), UCLA Anderson (BDM), UCLA Anderson (Marketing), University of Delaware (Economics), Carnegie Mellon University (CBDR), Tilburg University (Symposium on Social Cohesion in Ethnically Diverse Societies), Southern Economic Association Annual Meetings

2019: Brown University (Economics), University of Illinois Urbana-Champaign (Economics), University of Munich (Economics)

2018: Behavioral Decision Research in Management Conference (HBS)

2017: University of Pittsburgh (Economics), Yale University (Behavioral Science), Penn-CMU Roybal Center Retreat

2016: Carnegie Mellon University (SDS), Cornell University (Economics), Early Career Behavioral Economics Conference (Bonn, Germany), SITE Experimental Conference (Stanford), University of California - San Diego (Rady), University of Oregon (Economics), University of Tennessee (Economics)

2013: 9th Annual Whitebox Advisors Graduate Student Conference (Yale SOM)

GRANTS AND FELLOWSHIPS	Fund for Innovation in Development (€1,500,000) for <i>“Estimating the Human Costs of Debtor Prisons”</i>	2025-2027
	UCLA Academic Senate Faculty Research Grant	2025
	PWC Faculty Excellence in Research Award	2024
	JPAL MENA / Egypt Impact Lab Grant (\$74,353) for <i>“Estimating the Social Costs of Debtor Prisons” (Pilot)</i>	2024
	California Center for Population Research Course Release	2023
	UCLA Fink Center Faculty Research Grant (\$10,000)	2023
	USAID Development Innovations Ventures Grant (\$524,466) for <i>“Expanding Access to Finance Through Micro-Equity”</i>	2019 - 2023
	Agency of Healthcare Research and Quality T32 Training Fellowship	2015-2016
	Russell Sage Foundation Small Grant in Behavioral Economics	2013