Contact Carnegie Mellon University (412) 268-1402

Information Social and Decision Sciences kareem.haggag@cmu.edu

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Porter Hall, 208-H Pittsburgh, PA 15213

ACADEMIC Carnegie Mellon University, Pittsburgh, PA

January 2017 -

Social and Decision Sciences Department

Assistant Professor

Yale University, New Haven, CT July 2016 - December 2016

Innovations for Poverty Action - Financial Inclusion Program

Postdoctoral Fellow

EDUCATION University of Chicago, Booth School of Business, Chicago, IL

> Ph.D. in Economics 2010 - 2016

University of Tennessee, Knoxville, TN

B.A. in Economics 2004 - 2008

Research Interests

Positions

Behavioral Economics, Applied Microeconomics

Publications

1. **Default Tips** (Kareem Haggag and Giovanni Paci)

American Economic Journal: Applied Economics, 2014, 6(3): 1-19.

[Lead Article]

Press: Bloomberg, NPR Morning Edition, Boston Globe, Science (Editors' Choice)

- 2. Learning By Driving: Productivity Improvements by New York City Taxi Drivers (Kareem Haggag, Brian McManus, and Giovanni Paci) American Economic Journal: Applied Economics, 2017, 9(1): 70-95.
- 3. Attribution Bias in Consumer Choice (Kareem Haggag, Devin G. Pope, Kinsey B. Bryant-Lees, and Maarten W. Bos) **Review of Economic Studies**, 2019, 86(5): 2136-2183.
- 4. Blue Porches: Finding the Limits of External Validity of the Endowment Effect (Gharad Bryan, Matthew Grant, Kareem Haggag, Dean Karlan, Meredith Startz, and Chris Udry)

Journal of Economic Behavior and Organization, 2020, 176: 269-271.

- 5. Racial Disparities in Voting Wait Times: Evidence from Smartphone Data (M. Keith Chen, Kareem Haggag, Devin G. Pope, and Ryne Rohla) Forthcoming at Review of Economics and Statistics Press: Washington Post Op-Ed, Scientific American, New York Times
- 6. The Long-Run Effects of School Racial Diversity on Political Identity (Stephen B. Billings, Eric Chyn, and Kareem Haggag) Forthcoming at American Economic Review: Insights

Press: Washington Post

WORKING PAPERS

7. Moved to Vote: The Long-Run Effects of Public Housing Demolition on Political Participation (Eric Chyn and Kareem Haggag), NBER Working Paper 26515, November 2019.

Revise & resubmit at Review of Economics and Statistics

8. Attribution Bias in Major Decisions: Evidence from the United States Military Academy (Kareem Haggag, Richard W. Patterson, Nolan G. Pope, and Aaron Feudo), IZA Discussion Paper 12174, June 2019.

Revise & resubmit at Journal of Public Economics

Press: NPR Morning Edition (Hidden Brain), Washington Post

9. Inaccurate Statistical Discrimination: An Identification Problem (J. Aislinn Bohren, Kareem Haggag, Alex Imas, and Devin G. Pope), NBER Working Paper 25935, July 2020.

Press: Freakonomics

SELECTED WORK IN PROGRESS

- The Political Economy of Housing Vouchers: Evidence from Chicago Public Housing Demolitions (Eric Chyn and Kareem Haggag)
- Information Avoidance in Consumer Finance: Evidence from a Credit Score Information Campaign (Xavier Gine, Kareem Haggag, Dean Karlan, and Jonathan Zinman)
- The Causal Effects of ACT Scores on College Outcomes (Kareem Haggag, Emily Leslie, Devin Pope, and Nolan Pope)
- Expanding Access to Finance through Micro-Equity (Kareem Haggag and Adam Osman)

Work

Innovations for Poverty Action

June 2008 - July 2010

EXPERIENCE

Project Associate

Professional Activities

Russell Sage Foundation Summer Institute in Behavioral Economics (2014)

Referee Service:

American Economic Journal: Applied Economics, American Economic Journal: Economic Policy, American Economic Review, American Economic Review: Insights, Econometrica, Economic Journal, Economica, European Economic Review, Experimental Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Behavior and Organization, Journal of the European Economic Association, Journal of Political Economy, Labour Economics, Management Science, Organizational Behavior and Human Decision Processes, Quarterly Journal of Economics, Review of Economics and Statistics, National Science Foundation, Early Career Behavioral Economics Conference, Society for Judgment and Decision Making Conference

Excellence in Refereeing Award 2018, American Economic Review

Teaching

Causal Inference in the Field

Spring 2018, 2019, 2020

SDS 88-252 (Undergraduate)

Behavioral Economics of Poverty and Development

Spring 2018, 2019, 2020

SDS 88-366 (Undergraduate) & PPP 90-892 (Master's)

Invited Presentations 2021: Columbia Business School (Management), NYU Wagner

2020: Yale School of Management (Economics), Harvard Business School (NOM),

Berkeley-UChicago (Joint Behavioral Economics Workshop), UCLA Anderson (BDM),

University of Delaware, Carnegie Mellon University (CBDR), Tilburg University (Symposium on Social Cohesion in Ethnically Diverse Societies), Southern Economic Association

Annual Meetings, UCLA Anderson (Marketing), Stanford University

2019: Brown University, University of Illinois Urbana-Champaign, University of Munich

2018: Behavioral Decision Research in Management Conference (HBS)

2017: University of Pittsburgh, Yale University, Penn-CMU Roybal Center Retreat

2016: Carnegie Mellon University, Cornell University, Early Career Behavioral

Economics Conference (Bonn, Germany), SITE Experimental Conference (Stanford), University of California - San Diego (Rady), University of Oregon, University of

Tennessee

2013: 9th Annual Whitebox Advisors Graduate Student Conference (Yale SOM)

GRANTS AND FELLOWSHIPS

USAID Development Innovations Ventures Grant (\$524,466) for 2019 - 2022

"Expanding Access to Finance Through Micro-Equity"

Agency of Healthcare Research and Quality T32 Training Fellowship

Russell Sage Foundation Small Grant in Behavioral Economics

2015-2016