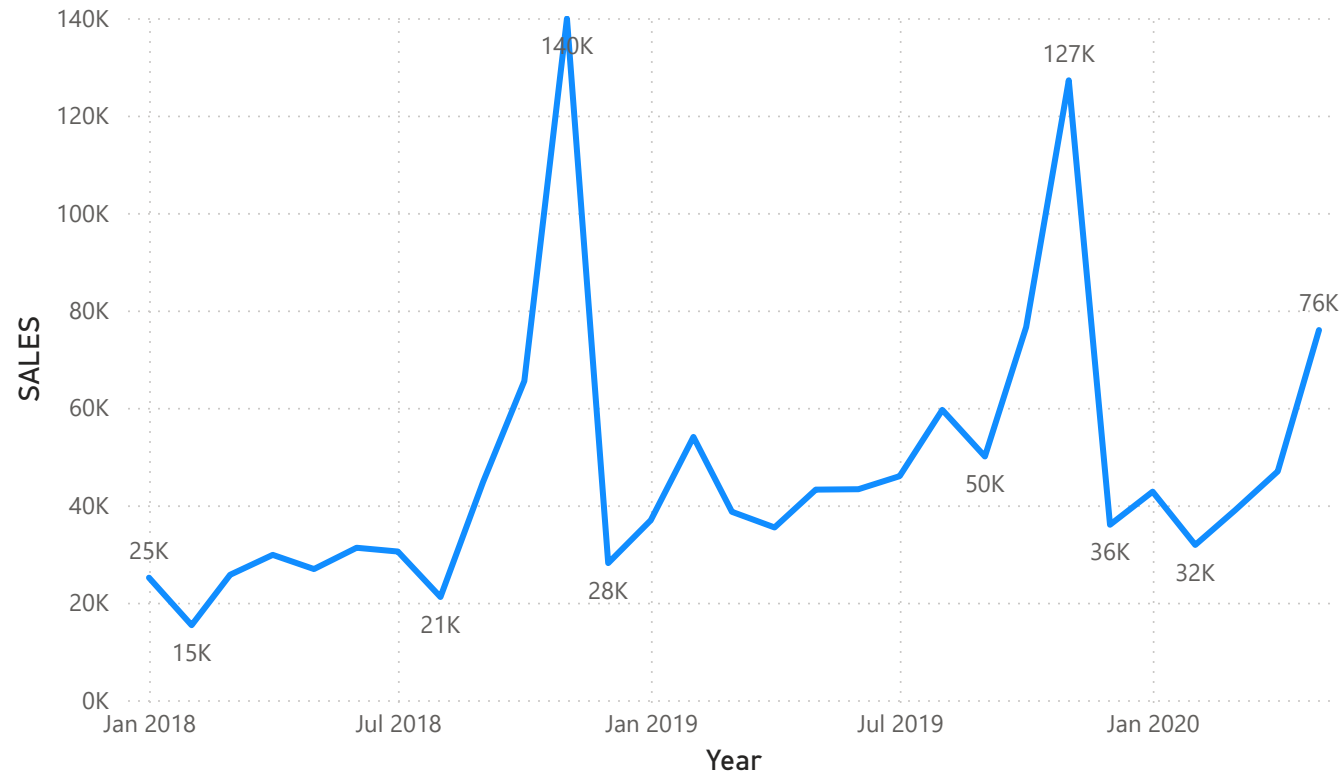
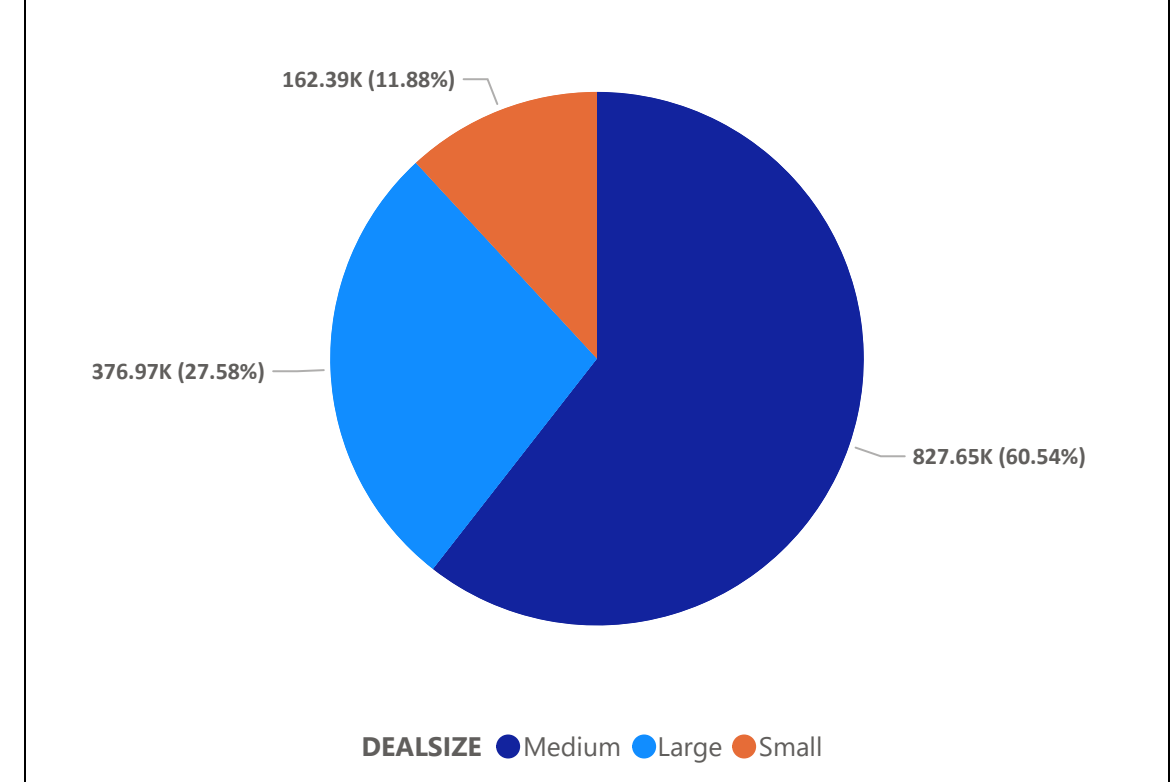


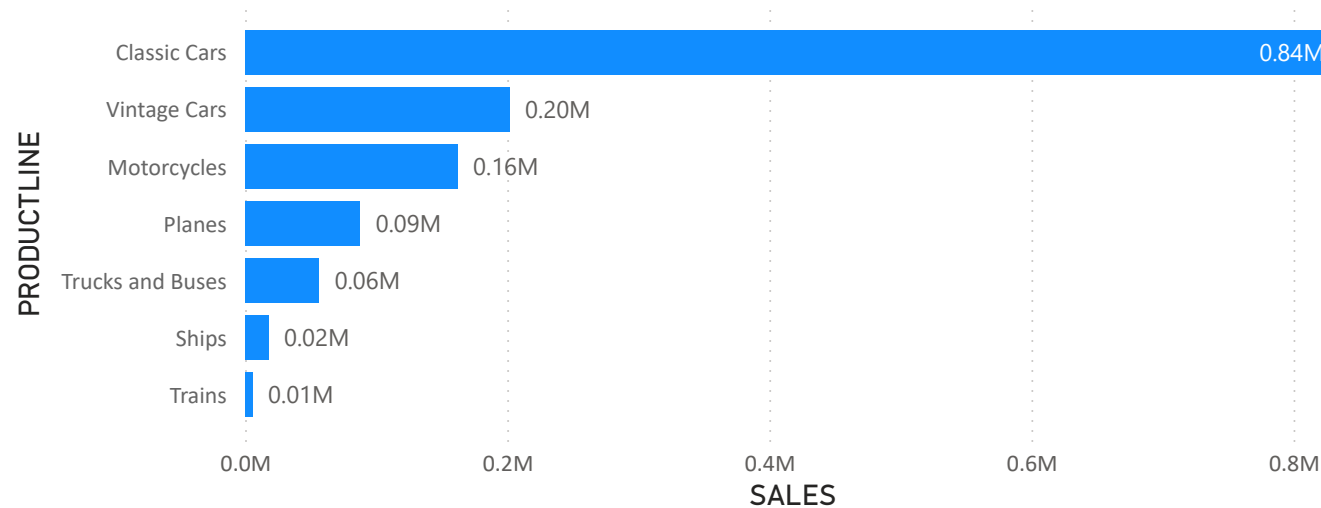
### Auto Sales Performance Over Time.



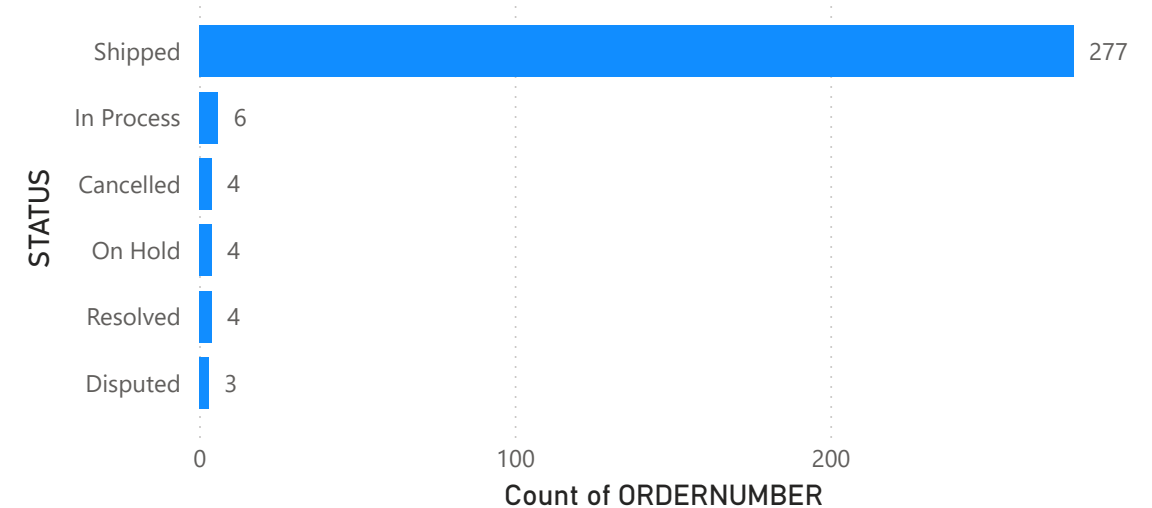
### Sales Distribution by Customer Deal Size

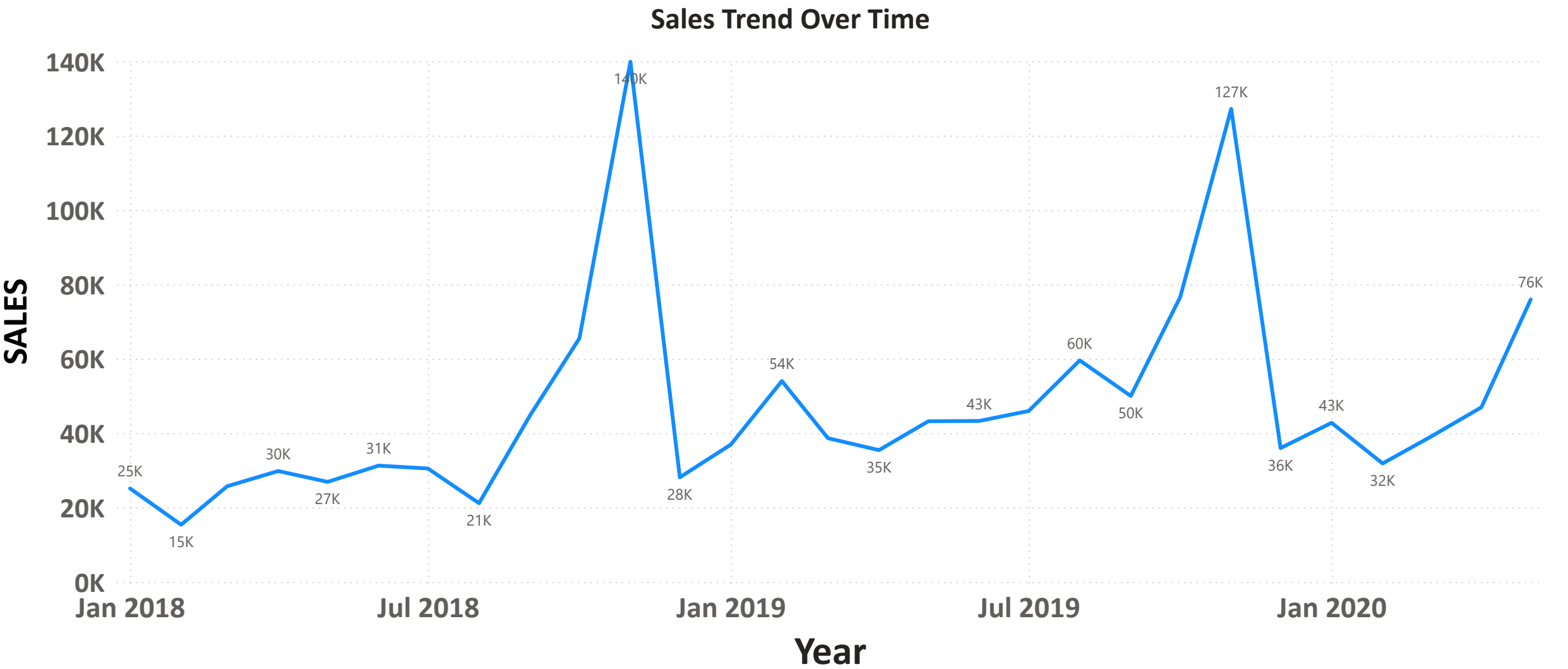


### Total Sales by Product Line



### Order Status Distribution

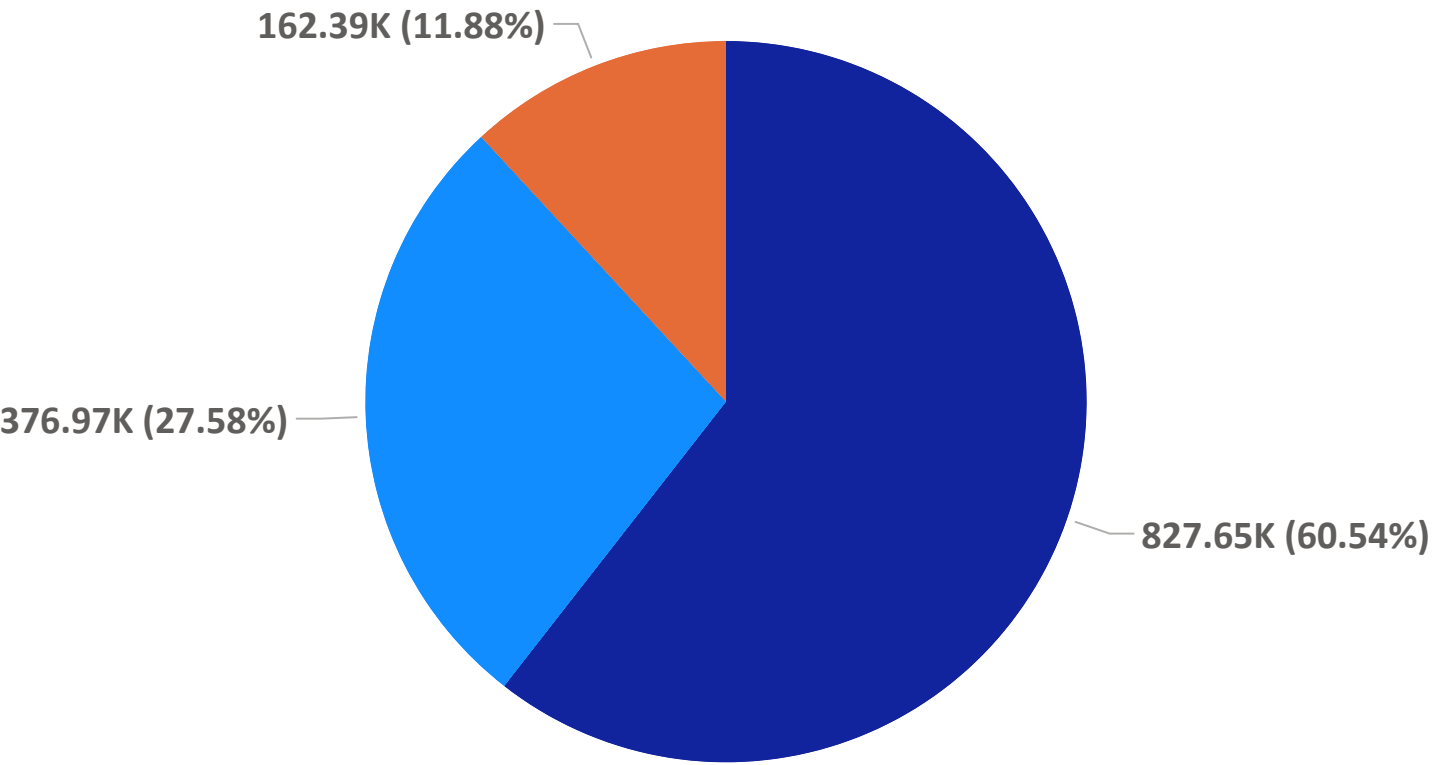




**Title:** Sales Trend Over Time

**Description:** This line chart shows the monthly sales trend from 2018 through early 2020. We observe seasonal peaks around mid-year and significant growth spikes, indicating key periods of high customer demand. This temporal insight helps plan inventory and marketing campaigns.

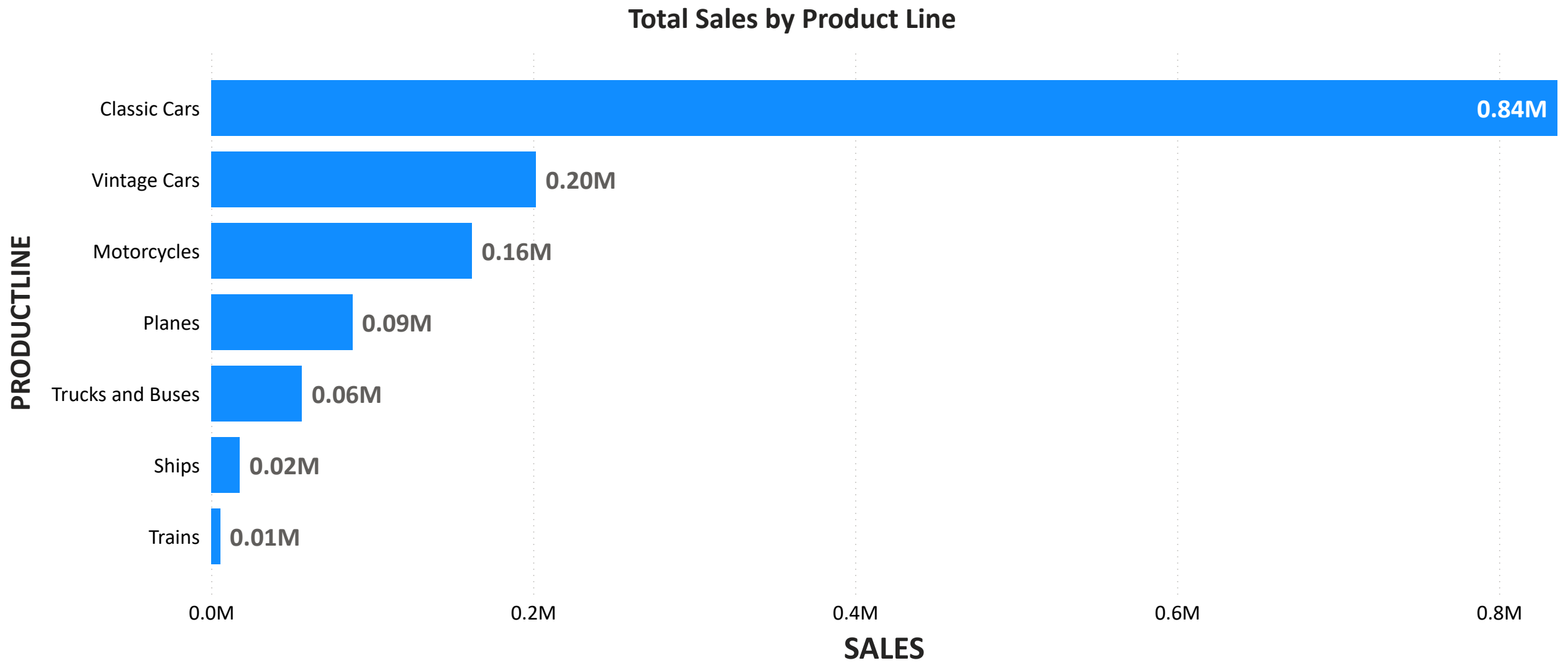
Sales Distribution by Customer Deal Size



DEALSIZE ● Medium ● Large ● Small

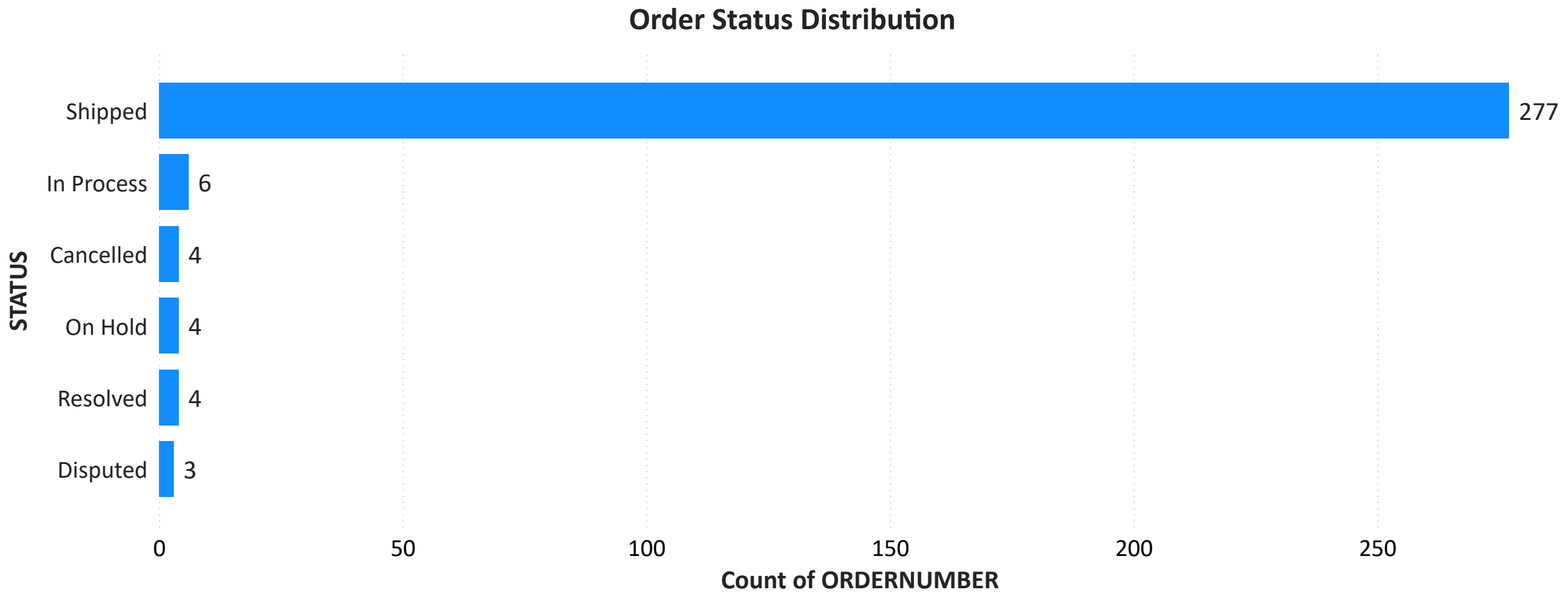
**Title:** Sales Distribution by Customer Deal Size

**Description:** The pie chart shows the proportion of sales coming from small, medium, and large deals. Large deals contribute a substantial share, reflecting the value of high-investment customers and the importance of targeted sales strategies.



**Title:** Total Sales by Product Line

**Description:** This bar chart displays total revenue generated by each product category. Classic Cars lead by a large margin, followed by Vintage Cars and Motorcycles. Lower-performing categories such as Trains and Ships suggest potential areas for improvement or discontinuation.



**Title:** Order Status Distribution

**Description:** This bar chart illustrates the number of orders by their fulfillment status. The majority of orders are successfully shipped, with cancellations and disputes accounting for a small percentage. This indicates effective operations yet highlights areas for process improvements.