KAREL DOHNAL

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PROFESSIONAL STATEMENT

I'm a problem solver
Years of Analytical, Business Operation and Strategy Planning experience in combination with aspirations towards Software Engineering give me unique set of skills useful in any kind of problem-solving process.

SKILLS

Data Manipulation:
Excel (advanced)
SQL/Postgres (intermediate)
Python (intermediate)
Power BI (novice)
Tableau (novice)

Front-end development:
HTML (advanced)
CSS (advanced)
Vanilla JavaScript (upper intermediate)
React (intermediate)
Socket.io (intermediate)
jQuery (novice)

Back-end development:
Python (intermediate)
SQL/PostgreSQL (intermediate)
Node.js (novice)
GOlang (novice)

Visual Art:
Adobe Premiere Pro (advanced)
Adobe Photoshop (intermediate)
Adobe Illustrator (intermediate)
Blender (intermediate)
Adobe After Effects (novice)

Languages:
Czech (native)
English (C1)
German (A1)

HOBBIES

hiking, basketball, coding, reading, creative writing, 3D printing

WORK EXPERIENCE

Nov 2015 –Apr 2021

Sales Strategy Planning & Operations Manager
Hewlett Packard Enterprise
(contingent worker via ManpowerGroup s.r.o.)
Working as Sales Strategy & Planning and Operation Lead for HPE Pointnext (service organization). Responsible for forecasting, reporting, readiness activities, order controlling, financial analysis and strategy planning activities.

Nov 2013 – Oct 2015

Sales Strategy Planning & Channel Sales Analyst
Hewlett-Packard
(contingent worker via ManpowerGroup s.r.o.)
Starting of as Business Analyst for the Indirect Sales unit, moving towards Sales Strategy & Planning activities. Designing/developing BI tools and analysis for the business organization.

Jan 2013 – Oct 2013

Project Manager
Hewlett-Packard
(contingent worker via ManpowerGroup s.r.o.)
Manager of the business profiling project GET1000, focused on expanding market share on SMB market. Main tasks included on data collection, data validation and extensive continuous analysis.

May 2011 – Dec 2012

Data Processing Supervisor
Czech Social Security Administration
Starting with data processing, after six months assigned as the supervisor and auditor for the team, responsible for data quality of the output.

EDUCATION

2006 - 2010

Gymnázium Klášterec nad Ohří
Comprehensive studies with the focus on natural sciences and languages.

ADDITIONAL INFORMATION

- Regular participant in focus groups with the aim on creating and maintaining company culture and healthy working environment. Active organizer of off-work activities.
- Experience with teaching Excel skills, basic HTML/CSS/JS and with mentoring during the learning process.
- Experience with volunteering for various NGOs – People in Need, Doctors Without Borders, Thomayer Hospital.
- Currently active as Czech Red Cross volunteer – member of the Emergency Response Unit, training coordinator, member of the IT management focus group.
- Certified First Aider for medical emergencies (150+ hours of training)