Job Match Scoring Report

Candidate: Antonio Gutierrez Amaranto Position: Sales and Estimating Specialist Company: Pink

and Green LLC **Date:** 2025-10-17 **Report Generated:** 2025-10-17 12:54

Overall Match Score: 80.6% - STRONG FIT [EXCELLENT]

######- 80.6%

Recommendation

STRONG FIT

Apply with confidence. Emphasize your key strengths.

Dimensional Analysis

1. Technical Skills Match: 100.0% [EXCELLENT]

Weight: 30% | Contribution to Global Score: 30.0%

######## 100.0% - Excellent

Analysis: 1/1 technical skills matched

[+] Matched Skills: - api

2. Experience Depth & Relevance: 91.0% [EXCELLENT]

Weight: 25% | Contribution to Global Score: 22.8%

######## ## 91.0% - Excellent

Analysis: 5+ years with 6 quantifiable achievements

- Years of Experience: 5+ years
- Quantifiable Achievements: 6
- Years Score: 100%
- Responsibility Level: 70%
- Impact Score: 100%

3. Domain Knowledge: 66.7% [GOOD]

Weight: 20% | Contribution to Global Score: 13.3%

######—- 66.7% - Good

Analysis: 2/3 domain areas matched

[+] Relevant Domains: - E-Commerce - Technology

4. Soft Skills & Cultural Fit: 83.3% [EXCELLENT]

Weight: 15% | Contribution to Global Score: 12.5%

#######- 83.3% - Strong

Analysis: 5/6 soft skills demonstrated

[+] Demonstrated Soft Skills: - Stakeholder - Leadership - Collaboration - Communication - Training

5. Achievement Quality: 20.0% [NEEDS IMPROVEMENT]

Weight: 10% | Contribution to Global Score: 2.0%

##----- 20.0% - Weak

Analysis: 0 high-quality achievements mapped to 12 requirements

- High Quality Matches: 0
- Medium Quality Matches: 0
- Low Quality Matches: 12
- Total Requirements: 12

Key Strengths for This Role

1. Technical Skills

Strong match in 1 key technical areas

Evidence: api

2. Experience

5+ years with proven track record

Evidence: 6 quantifiable achievements

3. Domain Knowledge

Relevant industry experience

Evidence: e-commerce, technology

Actionable Recommendations

1. [GOOD] [Medium Priority] Strengthen your achievement examples

Add more quantifiable metrics to your experience

2. [NEEDS IMPROVEMENT] [High Priority] Prepare specific examples

Ready 2-3 stories highlighting: api

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Detailed Requirement Matching

Match Level	Requirement	Evidence
[WARNING] Weak	Use takeoff/estimating software to	No direct evidence,
	measure plazas	transferable skills applicable
[WARNING] Weak	Enter property details and cost	No direct evidence,
	breakdowns into ou	transferable skills applicable
[WARNING] Weak	Research and identify property	No direct evidence,
	owners or managemen	transferable skills applicable
[WARNING] Weak	Send estimates and follow up with	No direct evidence,
	clients to discu	transferable skills applicable
[WARNING] Weak	Track leads, manage follow-ups,	No direct evidence,
	and maintain organ	transferable skills applicable
[WARNING] Weak	Collaborate with our operations	No direct evidence,
	and estimating tea	transferable skills applicable
[WARNING] Weak	Report daily progress and	No direct evidence,
	completed estimates to m	transferable skills applicable
[WARNING] Weak	Strong English communication	No direct evidence,
	skills (written and v	transferable skills applicable
[WARNING] Weak	Tech-savvy — comfortable learning	No direct evidence,
	and using softwa	transferable skills applicable
[WARNING] Weak	Organized, detail-oriented, and	No direct evidence,
	able to work indep	transferable skills applicable
[WARNING] Weak	Sales or estimating experience	No direct evidence,
	preferred (landscap	transferable skills applicable
[WARNING] Weak	Reliable computer and internet	No direct evidence,
	connection.	transferable skills applicable

Next Steps

[+] Recommended Actions:

- 1. Apply within 24-48 hours This is a strong match
- 2. Preparation time: 2-3 hours recommended
- 3. Focus areas: Review the strengths above and prepare specific examples
- 4. Cover letter: Emphasize key achievements that align with requirements

About This Report

This report was generated automatically by the Advanced CV Personalization & Scoring System.

Scoring Methodology: - Multi-dimensional analysis across 5 key areas - Weighted scoring based on importance of each dimension - Evidence-based matching using candidate's actual achievements - Transparent calculation with detailed breakdowns

Confidence Level: This scoring is based on keyword matching and achievement mapping. Individual job requirements may vary, and human judgment should be used to complement this analysis.

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