

About Metrimap

Metrimap is an **Innovative** Business Outcome & Employee Performance Management SaaS Solution

Why Metrimap

Metrimap Redefines Performance Management

- Forward Looking Process
- Saves time and reduces cost
- Removes Evaluation Bias
- Increases accuracy of Appraisals
- Eliminates need for a Bell Curve

Metrimap Business Benefits

- Increased Profitability per employee
- Directly Measurable Productivity Benefits
- Reduced Management Overhead
- Facilitates Remote Working
- Highly Engaged & Motivated Employees lowering Attrition
- Year on year productivity improvement

Issues with Existing Performance Management Systems

Judgmental & Tedious | Have little impact on improving Corporate Performance

Backward Looking | Do not Yield Accurate information about Actual Employee Performance

The real or perceived inaccuracy of the process leaves a disappointed and disenchanted workforce which has long term negative impact on business performance beyond the annual appraisal cycle. Also, by the time the year end rating is given, the goals set at the beginning may have become outdated and in any case it is too late for the employee to take action to improve

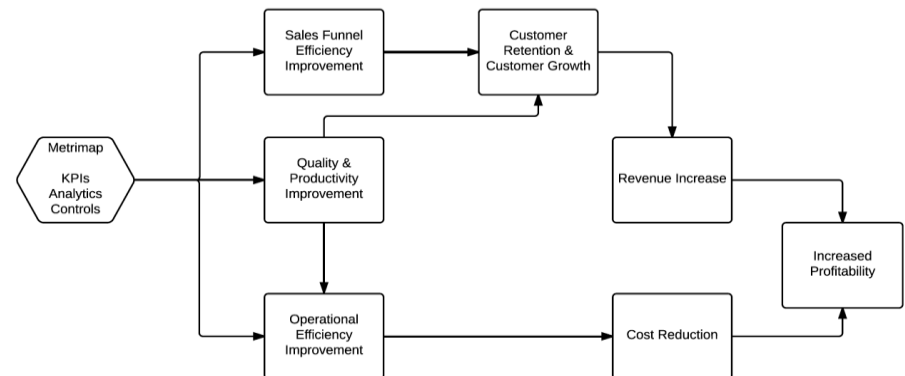
What kind of Organizations can benefit from Metrimap

All businesses that employ people can benefit from Metrimap, irrespective of size, industry & country.

How will Metrimap help Employees

- Be Individual Contributors and Perform with less supervision
- Work in an unstructured environment
- Multi-Task
- Be Self driven & take Accountability
- Identify what they are good at and where they need to improve
- Feel they are treated through a Fair and Transparent system

Metrimap helps Improve Business Outcomes



Metrimap Differentiators & Features

1. Unique process linking automatically, employees' actual work done to Performance Ratings
2. Reduces time and money spent on the appraisal process
3. Eliminates the need for having a year-end 'Rating Normalization' process
4. Ensures Frequent Manager Employee Reviews
5. Clear traceability of all interaction reducing redundancy
6. Forward looking process enabling course corrections to take place throughout the year
7. No need for managers to have 'the difficult conversation' at the end of the year
8. Employee Development, Business Activities and Outcomes are all tightly linked
9. Inbuilt Knowledge Management
10. Each Employee can be Rated across Multiple Roles & Managers
11. Reporting and Analytics

Sample Dashboard

Assignments

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Employees without Roles

[More info](#)

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Employees without Line Manager

[More info](#)

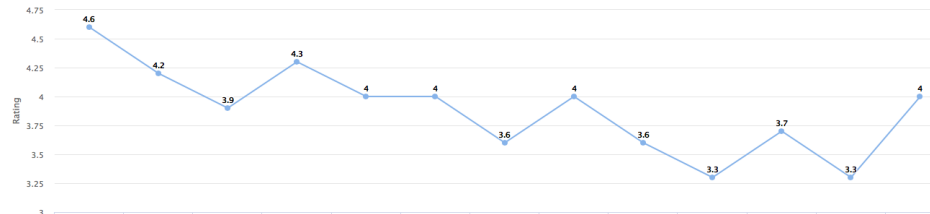
Role : Sales Associate

Position : North



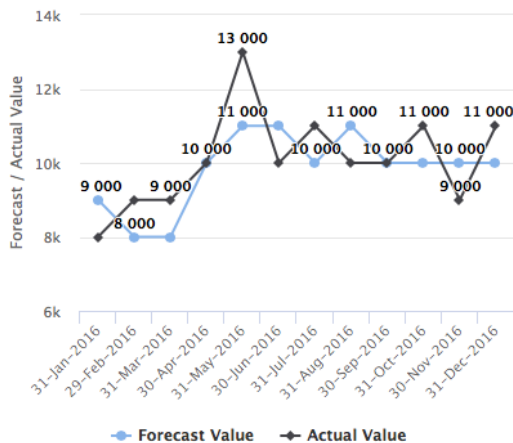
Employee : Brad B (S)
Role : Sales Associate
Position : North

Ratings in Graphical view

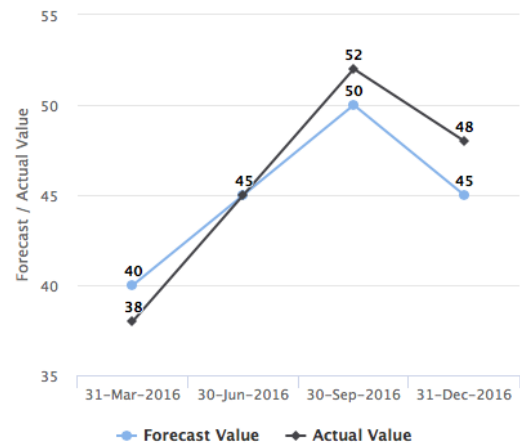


Role - Position : Sales Associate - North

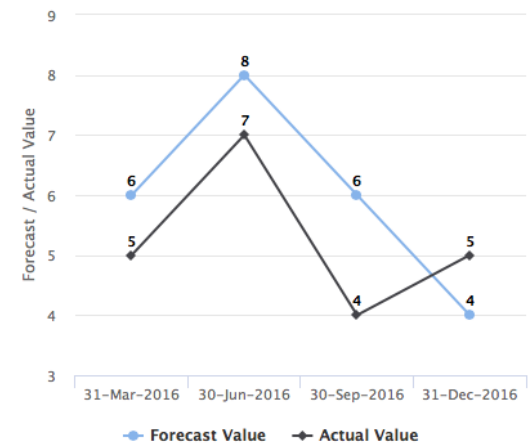
KPI : Revenue



KPI : Customer conversion %



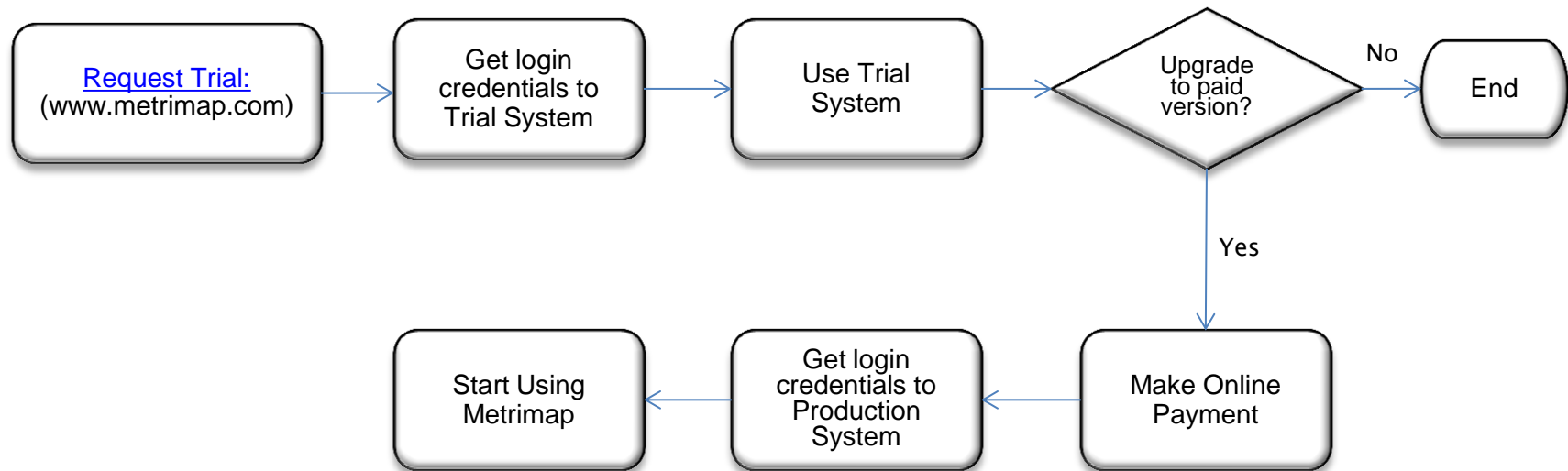
KPI : Number of new customers



Easy to Setup with Minimal Impact on Existing Systems

1. Metrimap is a cloud based standalone application and hence does not require you to buy any other systems
2. Economical & On Demand – no investment in IT Infrastructure or IT resources to ‘maintain’ the system
3. Independent of any back end system – Metrimap is typically the ‘destination’ for inputs from various systems and can fit into your IT Landscape with minimal effort
4. Simple Integration from source systems – using in-built templates to download and upload files

How to get Started



Contact us on

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OR

Request a Trial by going to

www.metrimap.com