

# KARIM ADEL Business analyst

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## Profile

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Drawing on over 7 years of progressive experience in sales, operations, and team leadership,now Trained at ITI in Business Analysis and Intelligent Automation process,Seeking a Business Analyst position within a supportive, team-driven environment focused on continuous improvement.

## Trainings

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**Business analysis and intelligent automation development,** 03/2025 – Present  
*information technology institution (ITI)*

- Experienced in **requirement Elicitation** and creating **BRD, SRS, and Scope documents**, along with **UML diagrams (BPMN, Sequence, Activity, Use Case)**.
- Skilled in automation tools like UiPath and n8n, with hands-on experience writing PDD and SDD.
- Technically proficient in C#, LINQ, Entity Framework Core, HTML, CSS, JavaScript, and SQL.

## Professional Experience

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**MASAR, Operations specialist and Services supervisor** 02/2023 – Present

- Responsible for monitoring efficient workflow and supervising regular maintenance, subscriptions, purchases, and all company expenses to achieve customer satisfaction.
- Developed a comprehensive tracking system using Microsoft Excel to monitor inventory and purchases, improving accuracy, reducing manual errors, and enhancing overall operational efficiency.

**men's club, Former store manager** 07/2020 – 12/2022

- Led and supervised a team, providing training, motivation, and performance guidance to ensure exceptional customer service and operational efficiency.
- Achieved 135% sales growth in Q 2022 by optimizing processes, resolving challenges, and aligning team efforts with business goals.

**men's club, Former senior sales** 06/2019 – 02/2020

- visual merchandising, customer service, achieving monthly target.

**j-Lamartine, Former senior sales** 02/2018 – 05/2019

- visual merchandising, customer service, achieving monthly target.

**Bella-city center, Former sales representative** 02/2017 – 02/2018

- Responsible for all operations and sales at the partition.

## EDUCATION

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**B.S. in Computer Science and Statistics, Faculty of Science | Ain Shams University** 10/2024

## Courses

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**Backend using .net,, Route Academy** 05/2024 – 11/2024  
SQL Server,C#,OOP,LINQ,EF Core, API's

**Software Engineering Fundamentals, Route Academy** 07/2022 – 10/2022  
c++,Data Structure,algorithm,DataBase

## Projects

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**Inventory Management System**, *technology used C#, SQL Server, LINQ, Entity Framework, WindsForm*

- Developed a full-featured inventory system using C#, WinForms, and SQL Server
- Implemented product, supplier, purchase, and sales management modules
- Designed relational database with Entity Framework Core for data persistence
- Created intuitive UI with DataGridView for data visualization and CRUD operations

**IMDB Robot**, *Uipath*

Robot to extract movies data

**RPA Challenge Automation**, *UiPath*

Download data from an Excel file, extract and process the contents, then populate the corresponding fields on the website automatically

## Certificates

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**Scrum Fundamentals  
Certified (SFC™)** [↗](#)

**C#, Microsoft** [↗](#)

**Database  
Fundamentals** [↗](#)

**RPA Developer "Job  
Profile"** [↗](#)

## Technical Skills

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### Programming Skills

SQL Server, C++, Java, C#, LINQ,  
EF Core, HTML, CSS, JavaScript

### Management tools

Trello  
Jira

### Other Tools

Zoho  
Retail pro

### Microsoft Office Suite

Advanced skills in Excel, Word,  
PowerPoint, and Outlook

### Business Analysis

BRD, SRS, Scope Document  
Stakeholder management  
UML Diagrams (Sequence, activity,  
state and use case)

### Automation

UiPath studio  
UiPath Assistant  
UiPath Orchestrator  
N8N

## Soft skills

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- Conflict Resolution

- Stakeholder Management

- Effective Communication

- Team Collaboration

- Problem-Solving & Critical Thinking

- Adaptability & Continuous Learning

## Extracurricular Activities

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**CURT "Cairo university racing team"**, *Business planner*

**ENACTUS Ain Shams**, *Projects member*

**C Power Three**, *Co-Founder & former President*

**Ain shams university Leadership Camp**, *Won the first place and Recognized as best leader in the Camp*

## Languages

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• English

• Arabic