	Α	В	С	D	E	F				
1					Table of contents					
2										
3	Conversion funnel									
4		The funnel s	hows how we	ell the website	e is converting product pages being	viewed				
5		and then the	views turned	l into purchas	ses.					
6		The users in	ne users interacted with the website on a 34% purchase rate							
7		Each user w	as counted by	y viewing, sh	opping cart, and purchase					
8		Of the 100%	of viewers, 3	4% placed ite	eams in shopping cart, and 19% of	the items				
9		in shopping	carts were pu	rchased.						
10	cohort analysis									
11		The cohort a	nalysis is on	months of a (user's first purchase					
12		More users r	emain activa	te online duri	ng the first 3 months					
13	purchase activity									
14		All purchase	activity was t	taken from th	e raw data provided. All purchases	s were from				
15		accessories	bag, appliand	ces, auto acce	essories, computers components, o	construction				
16		tools, electro	nics, furniture	e, and station	iery.					
17	first purchase									
18		The first pure	chase shows	the first purcl	hase date of each user					
19	retention rate									
20		Purchasing (users in Septe	ember of 202	0 had the highest retention rate of	3.13%				
21	Data									
22		User ID	each custom	er's ID						
23		Event type	the type of a	ctivity by the	user					
24		Category	category of t	he product be	eing viewed or purchased					
25		Brand	the company	that makes	the product					
26		Price	price of the p	product in US	SD .					
27		Event date	date of the u	ser's activity						
28										
29					Executive summary					
30				P .						
31					opers. Each shopper listed as a us					
32	shopping cart, or com	plete purcha	se were inclu	ded in this an	alytical study of events to capture	activity logs.				

shopping cart, or complete purchase were included in this analytical study of events to capture activity								
	_	_	_					
event_type	COUNTUNIQUE of price	conversion rate	total CR					
view	4763	100%						
shopping_cart	1604	34%	1.754923414					
purchase	914	19%	0.1917750734					
Grand Total	4766							
0								
	event_type view shopping_cart purchase	event_type COUNTUNIQUE of price view 4763 shopping_cart 1604 purchase 914	event_type COUNTUNIQUE of price conversion rate view 4763 100% shopping_cart 1604 34% purchase 914 19%					

	A	В	С	D	E	F	G
1	COUNTUNIQUE of user_id	cohort age					
2	first purchase month	0	1	2	3	4	Grand Total
3	2020-09	32	4	2		1	32
4	2020-10	187	14	7	1	1	187
5	2020-11	238	13	7	1		238
6	2020-12	203	9	6			203
7	2021-01	233	16				233
8	2021-02	188					188
9	Grand Total	1081	56	22	2	2	1081
10	0						_

Н	А	В	С	D	E	F	G
	user_id	event_type	category_code	brand	price	event_date	first purchase
	a1515915625519397646	purchase	computers.peripherals.camera	logitech	123.35	2020-09-24	2020-09-24
	a1515915625519397646	purchase	computers.peripherals.camera	logitech	123.35	2020-09-24	2020-09-24
	a1515915625519397646	purchase	computers.peripherals.camera	logitech	123.35	2020-09-24	2020-09-24
	a1515915625358482476	purchase	computers.components.tv_tuner	perfeo	19.49	2020-09-24	2020-09-24
	a1515915625519463641	purchase	stationery.cartrige	hp	71.02	2020-09-24	2020-09-24
	a1515915625519463641	purchase	stationery.cartrige	hp	71.02	2020-09-24	2020-09-24
	a1515915625519463641	purchase	stationery.cartrige	hp	71.02	2020-09-24	2020-09-24
	a1515915625503751892	purchase	appliances.environment.vacuum	topon	35.87	2020-09-24	2020-09-24
	a1515915625519463641	purchase	stationery.cartrige	hp	71.02	2020-09-24	2020-09-24
	a1515915625385888878	purchase	stationery.cartrige	cactus	24.73	2020-09-25	2020-09-25
	a1515915625385888878	purchase	stationery.cartrige	cactus	24.73	2020-09-25	2020-09-25
	a1515915625519762021	purchase		kitfort	140.63	2020-09-25	2020-09-25
	a1515915625519762021	purchase		kitfort	140.63	2020-09-25	2020-09-25
	a1515915625520029989	purchase	stationery.cartrige	hp	29.57	2020-09-26	2020-09-26
	a1515915625520049345	purchase	auto.accessories.player	kenwood	104.86	2020-09-26	2020-09-26
	a1515915625520070184	purchase	computers.peripherals.printer	epson	647.29	2020-09-26	2020-09-26
	a1515915625520070184	purchase	computers.peripherals.printer	epson	647.29	2020-09-26	2020-09-26
	a1515915625520070184	purchase	computers.peripherals.printer	epson	647.29	2020-09-26	2020-09-26
	a1515915625520227072	purchase	computers.peripherals.wifi	ubiquiti	155.43	2020-09-27	2020-09-27
	a1515915625520227072	purchase	computers.peripherals.wifi	ubiquiti	130.73	2020-09-27	2020-09-27
	a1515915625520227072	purchase	computers.peripherals.wifi	ubiquiti	155.43	2020-09-28	2020-09-27
	a1515915625371158307	purchase	stationery.cartrige	cactus	20.14	2020-09-28	2020-09-28
	a1515915625371158307	purchase	stationery.cartrige	cactus	20.14	2020-09-28	2020-09-28
	a1515915625371158307	purchase	stationery.cartrige	cactus	20.14	2020-09-28	2020-09-28
	a1515915625371158307	purchase	computers.peripherals.printer	canon	192.86	2020-09-28	2020-09-28
	a1515915625371158307	purchase	stationery.cartrige	cactus	20.14	2020-09-28	2020-09-28
_	a1515915625520413119	purchase	stationery.cartrige	nv-print	17.62	2020-09-28	2020-09-28
	a1515915625520413119	purchase	stationery.cartrige	nv-print	17.62	2020-09-28	2020-09-28
	a1515915625520413119	purchase	stationery.cartrige	nv-print	17.62	2020-09-28	2020-09-28
	a1515915625520413119	purchase	stationery.cartrige	nv-print	17.62	2020-09-28	2020-09-28
	a1515915625520413119	purchase	stationery.cartrige	nv-print	17.62	2020-09-28	2020-09-28
	a1515915625519991781	purchase	computers.peripherals.printer	IIV-pillit	10.78	2020-09-28	2020-09-28
	a1515915625519991781	purchase	computers.peripherals.printer		10.78	2020-09-28	2020-09-28
	a1515915625519991781	purchase	computers.peripherals.printer		10.76	2020-09-28	2020-09-28
	a1515915625519991781	· ·			10.78	2020-09-28	2020-09-28
	a1515915625520433043	purchase	computers.peripherals.printer	a data	17.89	2020-09-28	
		purchase	alastropias tablet	a-data			2020-09-28
_	a1515915625520569929	purchase	electronics.tablet		12.25	2020-09-28	2020-09-28
	a1515915625520569929	purchase	electronics.tablet		12.25	2020-09-28	2020-09-28
	a1515915625520569929	purchase	electronics.tablet		12.25	2020-09-28	2020-09-28
	a1515915625520569929	purchase	electronics.tablet		12.25	2020-09-28	2020-09-28
	a1515915625520569929	purchase	electronics.tablet		12.25	2020-09-28	2020-09-28
	a1515915625503751892	purchase	appliances.environment.vacuum	topon	35.87	2020-09-28	2020-09-24
	a1515915625503751892	purchase	appliances.environment.vacuum	topon	35.87	2020-09-28	2020-09-24
	a1515915625520609702	purchase		moxom	15.71	2020-09-28	2020-09-28
	a1515915625520609702	purchase		moxom	15.71	2020-09-28	2020-09-28
	a1515915625520609702	purchase		moxom	12.14	2020-09-28	2020-09-28
	a1515915625520626799	purchase	computers.components.videocards	msi	215.06	2020-09-28	2020-09-28
	a1515915625520626799	purchase	computers.components.videocards	msi	215.06	2020-09-28	2020-09-28
	a1515915625520626799	purchase	computers.components.videocards	gigabyte	202.67	2020-09-28	2020-09-28
	a1515915625520230306	purchase	electronics.telephone		43.33	2020-09-28	2020-09-28

	А	ь	C	
1	MIN of event_date	event_type		
2	user_id	purchase		
3	a1515915625355179497	2020-11-04		
4	a1515915625355805313	2020-09-29		
5	a1515915625358482476	2020-09-24		
6	a1515915625359833886	2020-11-20		
7	a1515915625368479327	2020-11-01		
8	a1515915625371158307	2020-09-28		
9	a1515915625385482819	2020-10-01		
10	a1515915625385888878	2020-09-25		
11	a1515915625393382317	2020-11-03		
12	a1515915625395096356	2020-10-17		
13	a1515915625403460003	2020-10-11		
14	a1515915625413257995	2020-10-09		
15	a1515915625415474736	2020-10-03		
16	a1515915625466195424	2020-10-10		
17	a1515915625469806973	2020-10-04		
18	a1515915625476168209	2020-10-10		
19	a1515915625483402054	2020-11-09		
20	a1515915625486521695	2020-10-05		
21	a1515915625503751892	2020-09-24		
22	a1515915625505008297	2020-09-29		
23	a1515915625507596879	2020-11-08		
24	a1515915625507754425	2020-10-13		
25	a1515915625509677596	2020-12-20		
26	a1515915625509808717	2020-10-03		
27	a1515915625510154735	2020-10-21		
28	a1515915625510668770	2020-11-17		
29	a1515915625511110840	2020-10-08		
30	a1515915625511258041	2020-09-29		
31	a1515915625513373329	2020-10-15		
32	a1515915625515426823	2020-10-18		
33	a1515915625515626372	2021-01-07		
34	a1515915625517871720	2020-11-11		
36	a1515915625518472854 a1515915625518836854	2020-10-14		
37	a1515915625518894671	2020-11-09		
38	a1515915625516694671 a1515915625519397646	2020-10-21		
39	a1515915625519397646 a1515915625519417750	2020-09-24		
40	a1515915625519463641	2020-10-01		
41	a1515915625519762021	2020-09-25		
42	a1515915625519991781	2020-09-28		
43	a1515915625520029989	2020-09-26		
44	a1515915625520025305	2020-09-26		
45	a1515915625520070184	2020-09-26		
46	a1515915625520227072	2020-09-27		
47	a1515915625520230306	2020-09-28		
48	a1515915625520301473	2020-10-09		
49	a1515915625520413119	2020-09-28		
50	a1515915625520433043	2020-09-28		
51	\$15915625520569929	2020-09-28		
		2020 00 20		

	А	В	С	D	Е
1	first purchase month	1	2	3	4
2	2020-09	12.50%	6.25%	0.00%	3.13%
3	2020-10	7.49%	3.74%	0.53%	0.53%
4	2020-11	5.46%	2.94%	0.42%	0.00%
5	2020-12	4.43%	2.96%	0.00%	0.00%
6	2021-01	6.87%	0.00%	0.00%	0.00%
7	2021-02	0.00%	0.00%	0.00%	0.00%
8					

	Α	В	C	D	E	F	G
1	user_id	event_type =	category_code	brand	price	event_date	
2	a1515915625519014356	view	computers.peripherals.printer	pantum	113.81	2020-09-24	
3	a1515915625519392599	view	stationery.cartrige	lomond	8.35	2020-09-24	
4	a1515915625369253995	view	construction.tools.welding		250.63	2020-09-24	
5	a1515915625369253995	view	construction.tools.welding		250.63	2020-09-24	
6	a1515915625519410002	view	computers.desktop	steelseries	58.49	2020-09-24	
7	a1515915625519413944	view	appliances.kitchen.microwave	samsung	130.11	2020-09-24	
8	a1515915625519397646	view	computers.peripherals.camera	logitech	123.35	2020-09-24	
9	a1515915625519397646	shopping_cart	computers.peripherals.camera	logitech	123.35	2020-09-24	
10	a1515915625519397646	purchase	computers.peripherals.camera	logitech	123.35	2020-09-24	
11	a1515915625519397646	view	computers.peripherals.camera	logitech	123.35	2020-09-24	
12	a1515915625519417750	view	computers.network.router	d-link	53.14	2020-09-24	
13	a1515915625519397646	shopping cart	computers.peripherals.camera	logitech	123.35	2020-09-24	
14	a1515915625519397646	purchase	computers.peripherals.camera	logitech	123.35	2020-09-24	
15	a1515915625519397646	purchase	computers.peripherals.camera	logitech	123.35	2020-09-24	
16	a1515915625358482476	view	computers.components.tv tuner	perfeo	19.49	2020-09-24	
17	a1515915625358482476	shopping cart	computers.components.tv tuner	perfeo	19.49	2020-09-24	
18	a1515915625358482476	purchase	computers.components.tv tuner	perfeo	19.49	2020-09-24	
19	a1515915625519443407	view	computers.components.motherboard	asrock	77.73	2020-09-24	
20	a1515915625519443407	shopping_cart	computers.components.motherboard	asrock	77.73	2020-09-24	
21	a1515915625519443407	view	computers.components.motherboard	asrock	77.73	2020-09-24	
22	a1515915625519446240	view		formula	35.54	2020-09-24	
23	a1515915625519452732	view	computers.notebook	hp	27.62	2020-09-24	
24	a1515915625519460662	view	computers.peripherals.joystick	logitech	162.51	2020-09-24	
25	a1515915625519460662	shopping cart	computers.peripherals.joystick	logitech	162.51	2020-09-24	
26	a1515915625519460662	view	computers.peripherals.joystick	logitech	162.51	2020-09-24	
27	a1515915625519460662	view	computers.peripherals.joystick	logitech	193.98	2020-09-24	
28	a1515915625519463641	view	stationery.cartrige	hp	71.02	2020-09-24	
29	a1515915625519463641	view	stationery.cartrige	hp	71.02	2020-09-24	
30	a1515915625517481778	view			29.24	2020-09-24	
31	a1515915625519463641	shopping_cart	stationery.cartrige	hp	71.02	2020-09-24	
32	a1515915625517481778	view			29.24	2020-09-24	
33	a1515915625355805313	view	appliances.sewing_machine	janome	470.38	2020-09-24	
34	a1515915625517481778	view	<u></u>	,	29.24	2020-09-24	
35	a1515915625355805313	view	appliances.sewing machine	janome	314.97	2020-09-24	
36	a1515915625517481778	view	appraises:searning_massimis	janonio	29.24	2020-09-24	
37	a1515915625519463641	purchase	stationery.cartrige	hp	71.02	2020-09-24	
38	a1515915625519463641	purchase	stationery.cartrige	hp	71.02	2020-09-24	
39	a1515915625519463641	purchase	stationery.cartrige	hp	71.02	2020-09-24	
40	a1515915625519479471	view	electronics.telephone	samsung	798.37	2020-09-24	
41	a1515915625519479471	view	electronics.telephone	leeco	104.13	2020-09-24	
42	a1515915625503751892	view	appliances.environment.vacuum	topon	35.87	2020-09-24	
43	a1515915625503751892	view	appliances.environment.vacuum	topon	35.87	2020-09-24	
44	a1515915625503751892	shopping cart	appliances.environment.vacuum	topon	35.87	2020-09-24	
45	a1515915625503751892	view	appliances.environment.vacuum	topon	35.87	2020-09-24	
46	a1515915625519481333	view	apparel.glove	icasemore	12.06	2020-09-24	
47	a1515915625503751892	view	appliances.environment.vacuum	topon	35.87	2020-09-24	
48	a1515915625503751892	shopping_cart	appliances.environment.vacuum	topon	35.87	2020-09-24	
49	a1515915625503751892	purchase	appliances.environment.vacuum	topon	35.87	2020-09-24	
50	a1515915625503751892	view	appliances.environment.vacuum	topon	35.87	2020-09-24	
51	a1515915625519463641	purchase	stationery.cartrige	hp	71.02	2020-09-24	
E2	-454504562551540504606	purchase 		p	200.40	2020-03-24	

≡ conversion funnel ▼ cohort analysis ▼ purchase activity ▼ first purchase ▼ retention rate ▼ Data ▼ <