

Salesforce Developer

ROBERT SMITH

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Objective

Development, implementation including configuration and database activities. Hands-on years of strong experience as a java/j2ee developer. Implemented Security and Sharing rules at object, field and record level for different users at different levels of the organization.

Skills

Salesforce Technologies Apex Classes, Triggers, Steel Bricks CPQ, Oracle Big Machine CPQ, VisualForce (Pages, Components), Lightning Pages, Controllers, Controller Extensions, Workflow & Approvals, Docusign

Work Experience

Salesforce Developer

ABC Corporation - February 2015 - Present

- Involved in gathering business and technical requirements for leasing quote automation and build the application right from scratch and deploy it to production.
- Generated revenue recognition status automatically with steel brick CPQ.
- Converted products to assets, an add-on to an existing contract, renew a deal and give the customers the best price of the client with special offers with steel bricks CPQ.
- Researched new technique to develop the application in salesforce like lightning, integration with social media and also with other application.
- Experience with migration of data from excel to SFDC through apex data loader such as import, export and update the data.
- Performed app exchange integration of CPQ to configure and ensure the pricing & quoting accuracy.
- Worked with relational databases like SQL database and Teradata according to the need of the client.

Salesforce Developer/Administrator

ABC Corporation - September 2013 - December 2014

- Designed and deployed the custom objects, custom tabs, entity-relationship data model, validation rules, auto-response rules, page layouts, components, visual force pages to suit to the needs of the application.
- Experience with migration of data from excel to SFDC through apex data loader.
- Developed and configured various custom reports and report folders for different user profiles based on the need in the organization.
- Designed and developed Visualforce pages based on business requirements.
- Develop apex classes, controller classes and apex triggers for various functional needs in the application.
- Worked on sales cloud module such as web-to-lead, auto-response rules on standard objects like account, contact, lead, campaigns.
- Worked on the service cloud module such as web-to-case, escalation rules, assignment rules.

Education

B.TECH in Computer Science And Engineering - 2002(BPUT)