

# Karl Kemister-Sheppard

Incoming Full Stack Developer  
[karlkemistersheppard@gmail.com](mailto:karlkemistersheppard@gmail.com)

## OBJECTIVES

### Focus Goals

I'm a career-driven, focused and passionate professional that is shifting my career path after spending nearly two decades servicing the FMCG/ Hospitality Industry. My goal is to grow and develop as a developer within a Company that's focused on making a difference, whether it's building the next best thing or helping a client bring their dreams to life.

I'm focused on learning new technologies and love working within a team where I can collaborate daily to achieve customer and business objectives. I am looking to join a business that will allow me to work on projects that will further increase the development of my existing skills whilst introducing new programming languages to my skill set so I can be versatile in both front and backend development.

Why do I want to become a Full Stack...

I've always found that no matter the industry I have been in, I always seem to find myself building spreadsheets or developing processes/ documents to improve functionality that either helps the company I'm working for or improves UX. Some would say It's a Tech addiction, but I call it a love for learning and problem-solving. After working through online tutorials, attending the CA Bootcamp and writing my first Terminal Game, I'm happy to say that I've discovered that I not only love programming, but it feels like where I'm meant to be.

## EXPERIENCE

### Self Learning, Remote

NOV 2021 - PRESENT

Completed Term 1 @ CoderAcademy Bootcamp which covered HTML5, CSS, SASS, Git/GitHub & Ruby Fundamentals. After significant structural changes within CoderAcademy, I made the decision to transition to self-learning so I could cover each language in more detail than what the course offered. I'm currently revisiting ruby in more depth via ruby docs to gain additional knowledge before progressing into Ruby on Rails Framework.

Through research, I've created a [self-learning checklist](#) to ensure I'm covering the latest technologies and required skills/languages that are used in the industry today.

Brisbane, QLD 4019  
(+61) 0413 431 813

### GitHub

[github.com/kemister85](https://github.com/kemister85)

### Linkedin

[linkedin.com/in/karl-kemister-sheppard-09b34889/](https://linkedin.com/in/karl-kemister-sheppard-09b34889/)

## TECHNICAL SKILLS

Problem Solving  
Testing/Debugging  
Git | GitHub  
WireFraming  
Responsive Design

## SOFT SKILLS

Communication  
Adaptability  
Collaboration  
Time Management

## PROGRAMMING SKILLS/ LANGUAGES

HTML 5  
CSS (SASS)  
Ruby

## OTHER

Microsoft Office  
Trello

## ADDITIONAL EXPERTISE

Data Analysis & Reporting  
Budget & Strategy Planning  
Revenue Generation  
Negotiations  
New Product Development  
Competitor Market Research  
Leadership/ Team Building  
Customer Service

## EXPERIENCE CONTINUED

### The Sales Dev, Brisbane — *Retail & Food Service Consultant*

JUN 2020 - PRESENT

As the Founder and Retail/Food Service Consultant at The Sales Dev, I work directly with company Directors and CEO's manufacturing products for the Hospitality and Retail industries. I work collaboratively with my clients to develop new product ideas, validate sustainability within the Retail market and secure product ranging into the major supermarkets within Australia.

### WildBreads, Brisbane — *State Manager*

OCT 2018 - JUN 2020

As the Queensland State Manager of Wildbreads fresh and frozen accounts, my responsibility included managing key accounts, create, implement and drive business strategies to further support the direction of the company. On a personal level I worked closely with the CEO, stakeholders, marketing, NPD, QA and the production team. This ensured the expectations, standards and experience of the client and consumer were met and exceeded with the highest level of professionalism and service.

In addition to this, I was accountable for analysing underperforming accounts, identifying negative margin product lines, and implementing a corrective strategy to increase profit margins across all aspects of the business. I worked autonomously within QLD with my focus on closing new business opportunities for the company within Queensland.

### Laurent Boulangerie Patisserie, Brisbane — *Acting State Manager/ BDM*

FEB 2015 - OCT 2018

Responsibilities included managing numerous key accounts while driving business strategy and budgets to achieve targeted growth plans for regional and metro locations within Queensland and Northern New South Wales.

The specific focus was on increasing brand/product awareness and sales among general food service and retail consumers throughout QLD.

### AAFCANS, Brisbane — *Development Chef*

SEP 2013 - DEC 2014

As a key member of the Senior department, my role as the development Chef was to create a tailored gourmet menu, optimising hand-held street-inspired food, that is prepared to order for the Australian Defence personnel. This menu was devised for 35+ outlets within the Australian Defence Force. Whilst maintaining food quality the key was also to maximise sales by increasing profit margins and building new relationships with National suppliers.

## EXPERIENCE CONTINUED

Moo Moo Wine Bar & Grill, Brisbane — *Junior Sous Chef*

APR 2013 - SEP 2013

CaterCare Services, FIFO — *Sous Chef*

AUG 2012 - APR 2013

Hyatt Regency, Coolumb — *Various Chef Roles*

JUN 2004 - JUL 2012

## EDUCATION

Nambour State High, Nambour — Year 12

2003