



Lecture 16 – Project Initiation

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Objectives

- To understand the role of “projects” in software engineering
- To understand the importance of project initiation activities
- (Not covered so well in Sommerville but large body of literature on Project Management)



Projects

- **Most Software Engineering activity is organised into “projects”**
- **Most commercial & other organisational activity is either ongoing or repetitive**
- **This may cause friction**
 - Projects dates are seen as “fixed” by project staff, “flexible” by rest of organisation
 - Organisation staff always have other, ongoing things to do, project work can wait
 - Organisations often “run to stand still” & cannot spare time for project, even if it will improve their lot



Project Based Organisations

- **Consider software development organisations:**
 - Software houses
 - Consultancies
 - Engineering companies
- **Most are almost entirely project based**
 - Projects are a way of life for staff
 - Expectation is to work on a project then move on
 - Good understanding of project needs
- **Small amount of “ongoing” activities**
 - Back office support, HR, admin



Activity Based Organisations

- **Consider other types of organisation**
 - Retailers
 - Manufacturers
 - Government departments
- **Most are organised into ongoing activities**
 - Supply chain management
 - Production line processes
 - Administration / enforcement
- **Occasional “projects”**
 - New products
 - Special promotions



Doing the Right Projects!

- **Beware of projects that should not be done**
- **“Pet” projects**
 - Someone important likes the idea of it
- **Political projects**
 - Projects that are being done to be seen
- **“Bright Ideas”**
 - That have not necessarily been tested
- **The Emporer’s new clothes**
 - Bad ideas that no one dare mention



Deciding on Projects

- 1. List all current projects, ideas & responsibilities**
- 2. What is need or opportunity for each**
- 3. Rough delivery dates & budgets**
- 4. Judge overall feasibility**
- 5. Risks associated with each**
- 6. Review with boss + other key players**
- 7. Eliminate risky / infeasible / inappropriate**
- 8. Prioritise remainder**
- 9. Get on with the most important!**



Project Stakeholders

- The project manager
- Your management
- The customer
- The project team
- Service providers
- Regulatory agencies
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The Project Manager

- **The Project Manager will:**
 - Have a great deal of responsibility
 - Have a lot of expectations riding on them
 - Be responsible for project failure
- **They will not have much power or authority!!!**



The Customer

- **The customer will:**
 - Pay for the project
 - (For internal projects they will sign off the benefits)
 - Provide the requirements
- **Make sure you know who the customers are**
 - Management & end users may have different expectations



The Project Sponsor

- This is a vital role
- Shares responsibility for success
- Should be senior manager in the customer organisation
- Their role is to provide the authority and support the project
 - Beating the drum
 - Banging heads together
- Without a good sponsor most projects will fail



The Review and Approval Team

- Sometimes known as “Project Board”
- Group of stakeholders who must agree on and approve
 - Project definition & scope
 - Budgets
 - Plans
 - Changes
- Should be kept small
- Should meet regularly
 - Monthly or quarterly



The Core Project Team

- **You will need a team of advisors and leaders**
 - You
 - Two or three managers, team leaders
 - A small number of experts
- **Not usually signatory authority**
 - But make most of the decisions (“recommendations”)
 - Should stick throughout the project
 - Provide plans, estimates and advice



Project Goals

- **3 “obvious” goals (often unstated)**
 - To produce something
 - Within a specified budget
 - To a specified timetable
- **But all projects need clear, primary goals**
 - When taking over a project ask what the goals are
 - Beware of projects where you receive different answers



Project Goal Criteria

- **Goals must be specific**
- **Goals must be realistic**
- **Goals must have a time component**
- **Goals must be measurable**
- **Goals must be agreed upon**
- **Responsibility for achieving the goals must be identified**



Establishing Goals

- **Make a list of everyone's ideas of goals**
- **Remove anything not directly bearing on project**
 - i.e. pet ideas
- **Remove things that are a “step on the road”**
- **Make sure each goal meets the criteria**



Project Scope

- How much is to be achieved in the project?
- What is the length of the project “window”?
- What resources are required?

- Reduce scope by creating sub projects or associated projects
- Be aware of “scope creep” (be very aware!)



The Statement of Work

- **Formal project management document**
- **Separate from a contract**
- **But often referred to from it**
 - As the official list of “what is to be done”
- **Audience is all stakeholders**



SOW Contents

- The purpose statement
- The scope statement
- List of project deliverables
- Goals and objectives
- Cost and schedule estimates
- List of stakeholders
- Chain of command
- Assumptions and agreements
- Communication Plan



Key points

- **Make sure you are doing the right projects**
- **Identify the stakeholders**
 - Particularly the project sponsor
- **Determine scope**
- **Determine goals**
- **Produce (and agree!) a statement of work**
- **Next week:**
 - The work breakdown structure