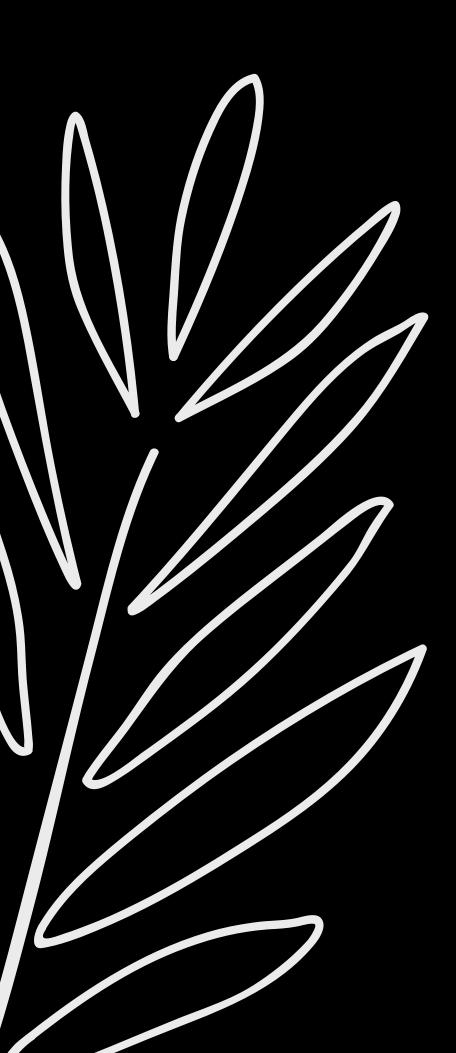


Mini Project



Chetana Sonawane Ishita Deodhar Karnali Naik

21060641012 21060641020 21060641023



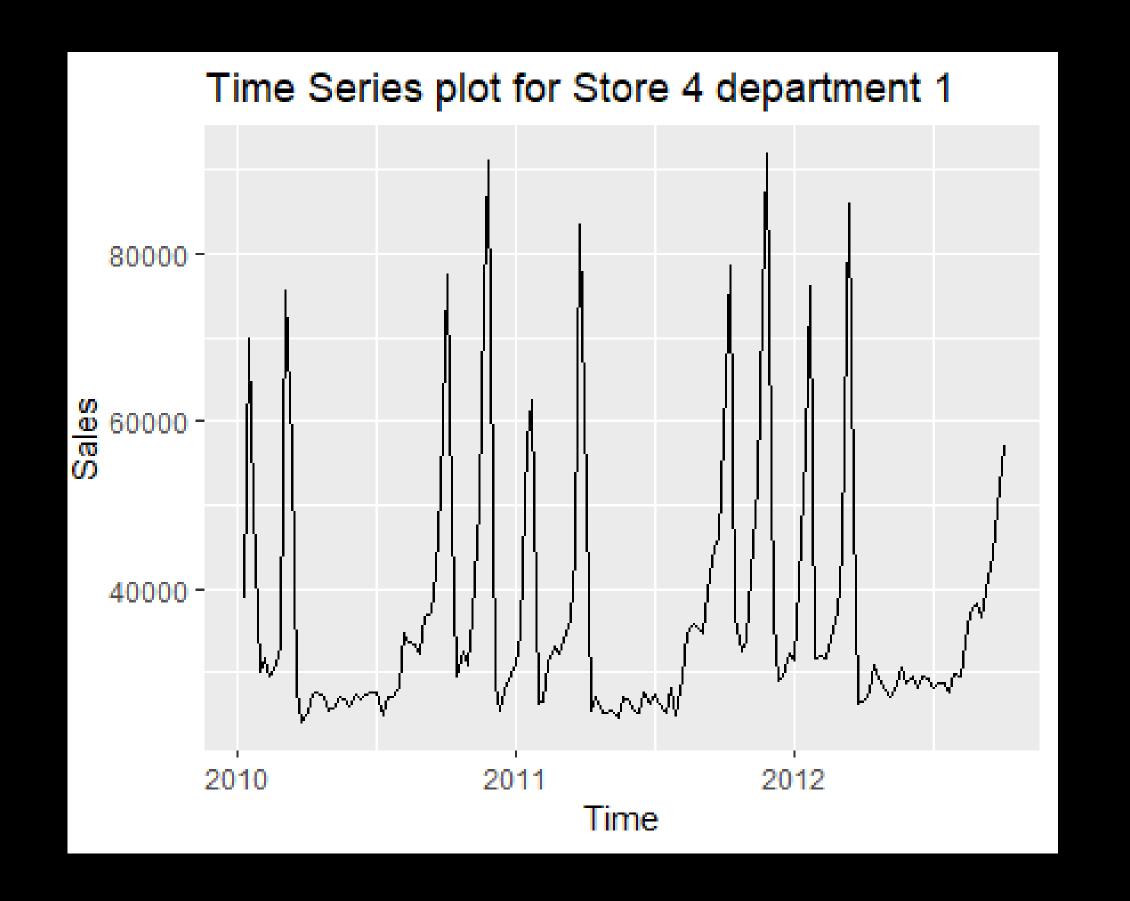
CONTENTS

- Problem statement
- Time series plot
- ACF and PACF Plot
- Checking Stationarity
- Validation of the Model
- Comparision
- Forecast

Problem Statement

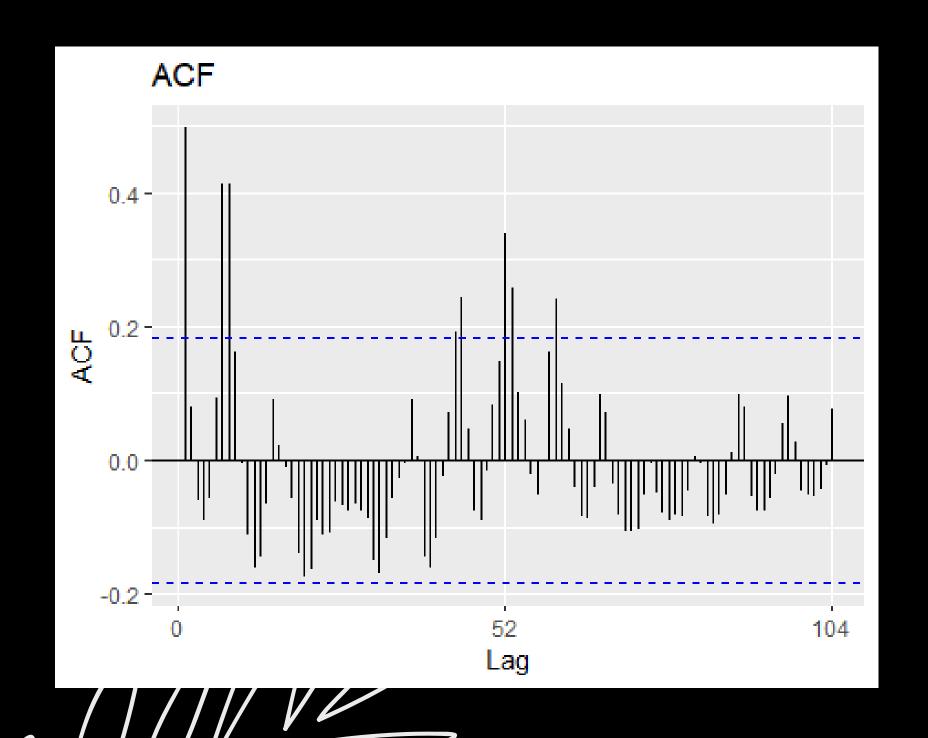
- Propose a suitable TS model and analyse the weekly sales from anyone store-department pair.
- Data :- Store-4, Department-1

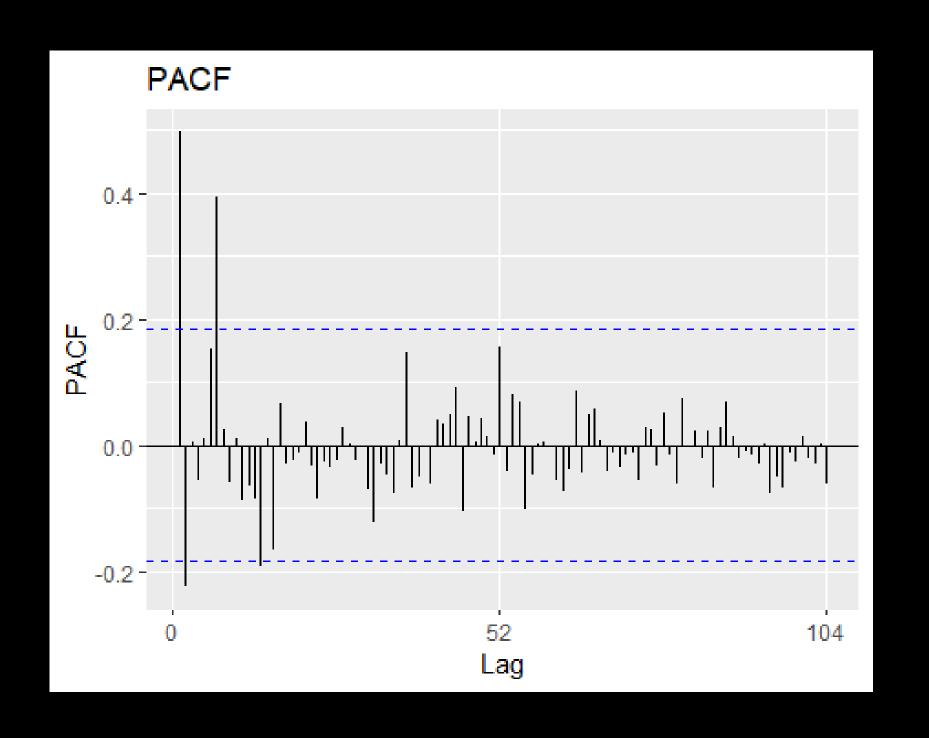
Normal Time Series Plot





ACF and PACF Plots





Stationarity

ADF Test-

Augmented Dickey-Fuller Test

HO: Data is non-stationary

H1: Data is stationary

P-value = 0.0276 < 0.05

=> It is Stationary

KPSS Test-

KPSS Test for Level Stationarity
HO: Data is stationary
H1: Data is non-stationary

P-value=0.1 > 0.05 => It is Stationary



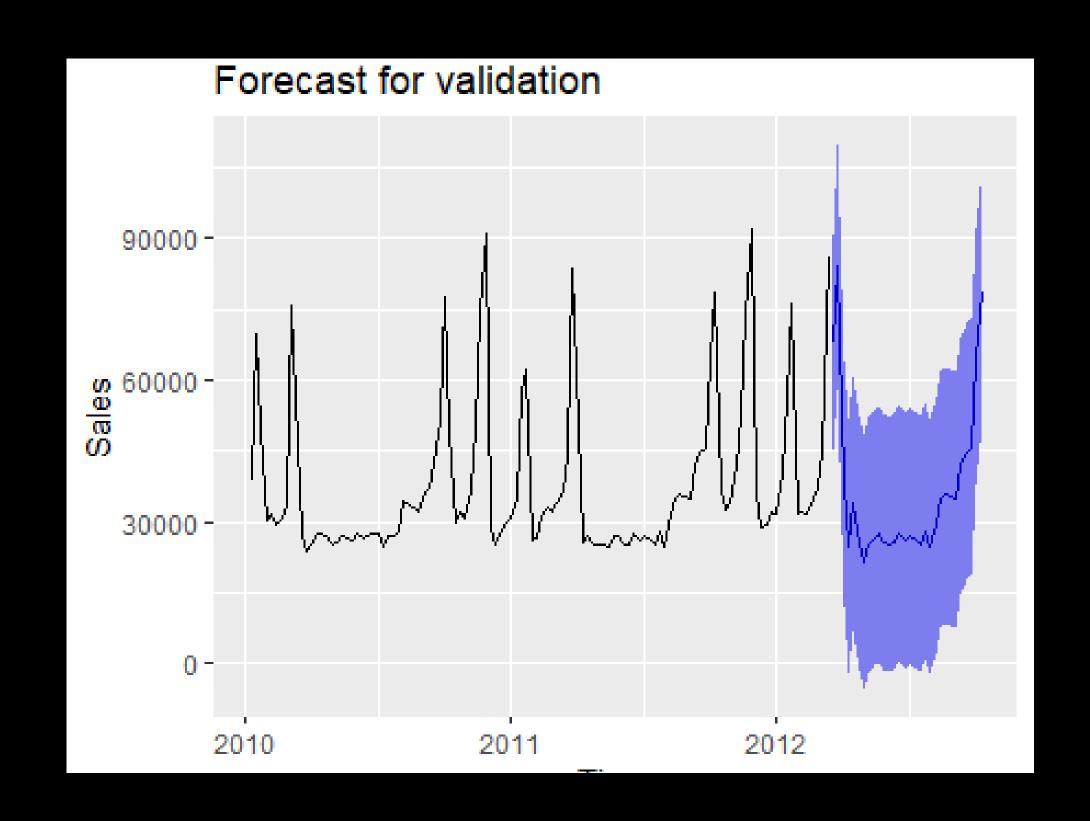
Validation of Model

- 1. Split original data into training and testing data.
- 2. Fit ARIMA model on the training dataset.
- 3. Compare predict sales with original values of sales.



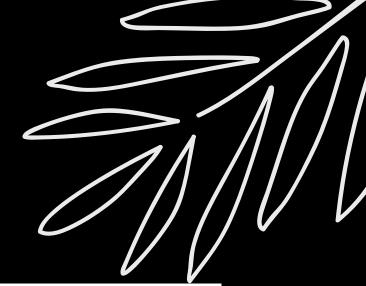
Validation of Model



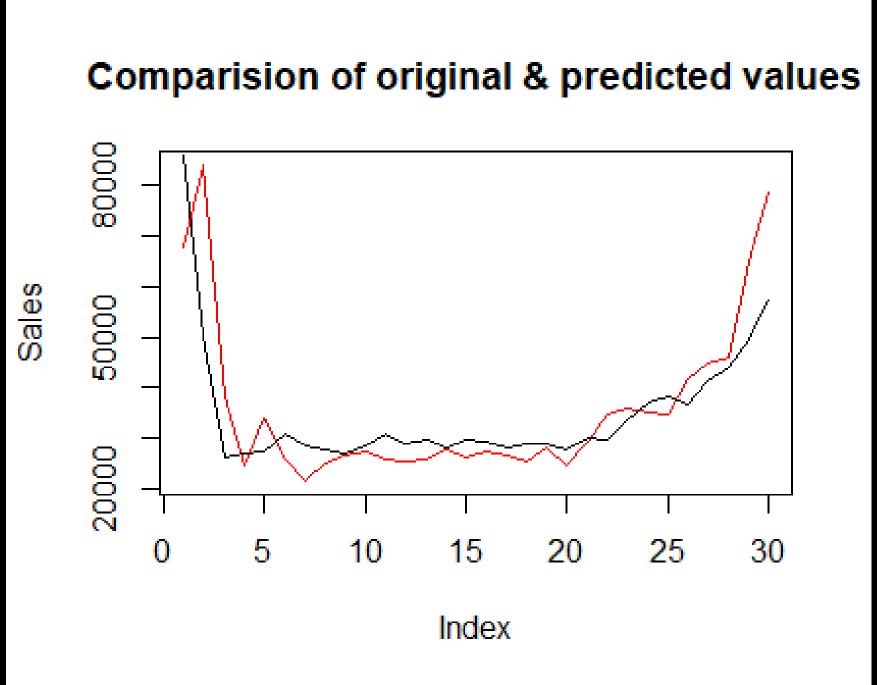


 Predicted sales of 2012 is approximately same as original value of sales for 2012.

Comparision



 Predicted and Original values are approximately same

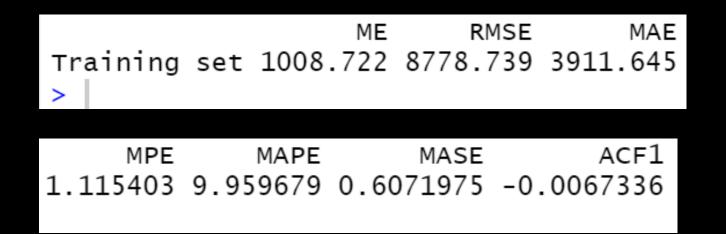


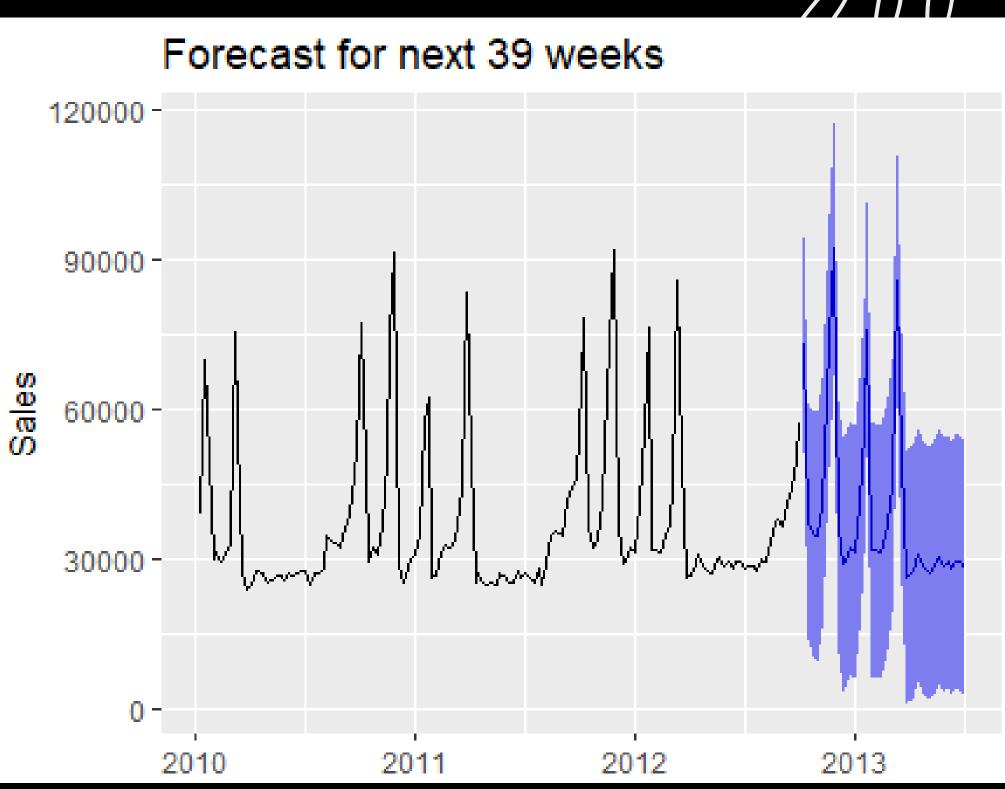
Forecast



The ARIMA function was used to forecast the sales values for the next year.

=> the same pattern is observed for the forecasted values





References

• FORECASTING:PRINCIPLES AND PRACTICES.



THANK YOU!

