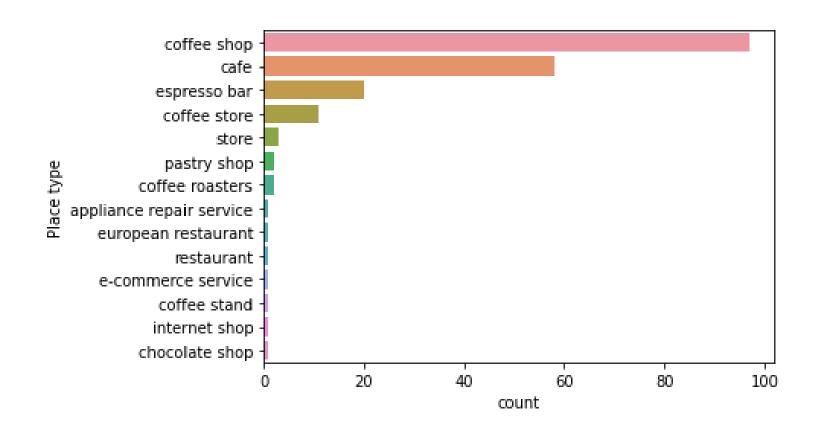


Dataset introduction

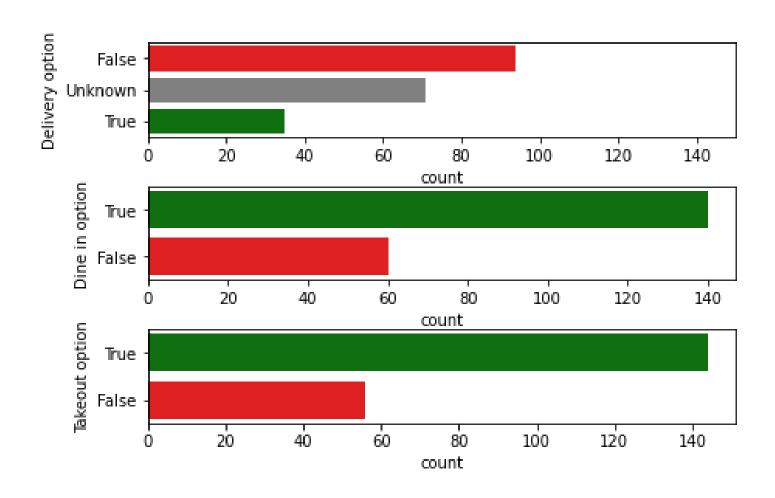
- The data was gathered in Ukraine
- It consists 200 rows and 9 columns
- Each place has region, place name, type, rating, reviews, price and services which propose to customers (Delivery, Dine in, Takeout); part of the information are missing

GOAL: find insights for Marketing Team

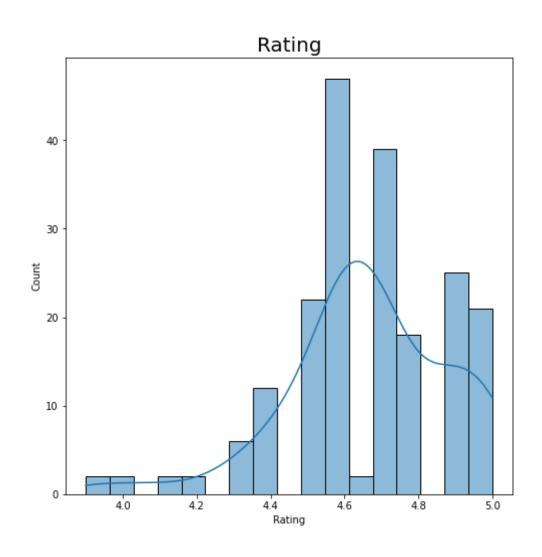
What type of places are on Ukrainian coffee market?



Which services are the most popular?

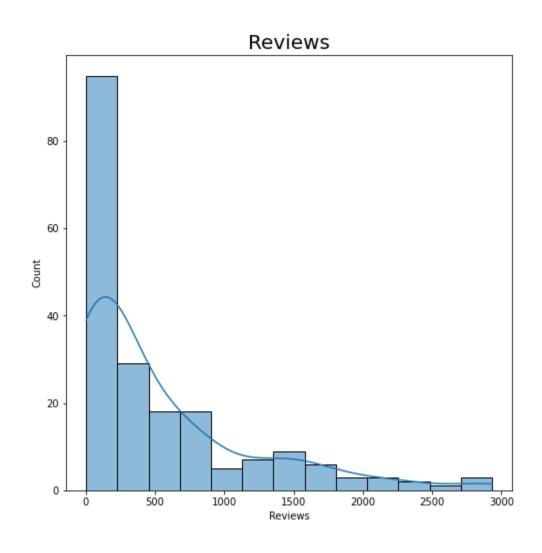


How people rate these places?



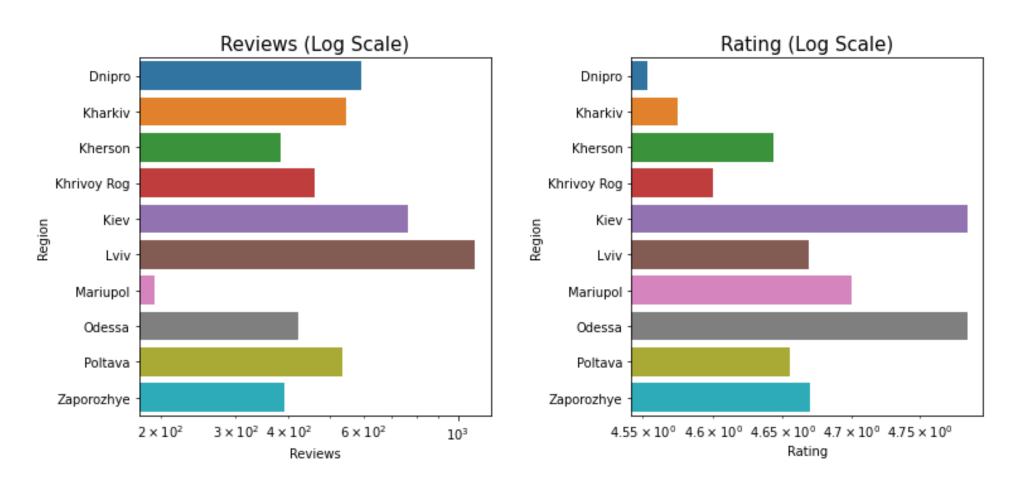
Average value of rating **4.66**

Do people are willing to rate?



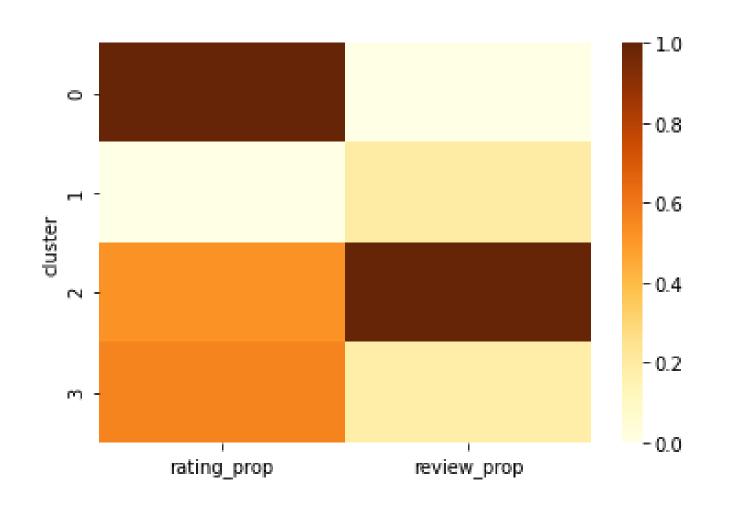
Yes, average value **534 reviews**

Does a large number of reviews mean high reviews?



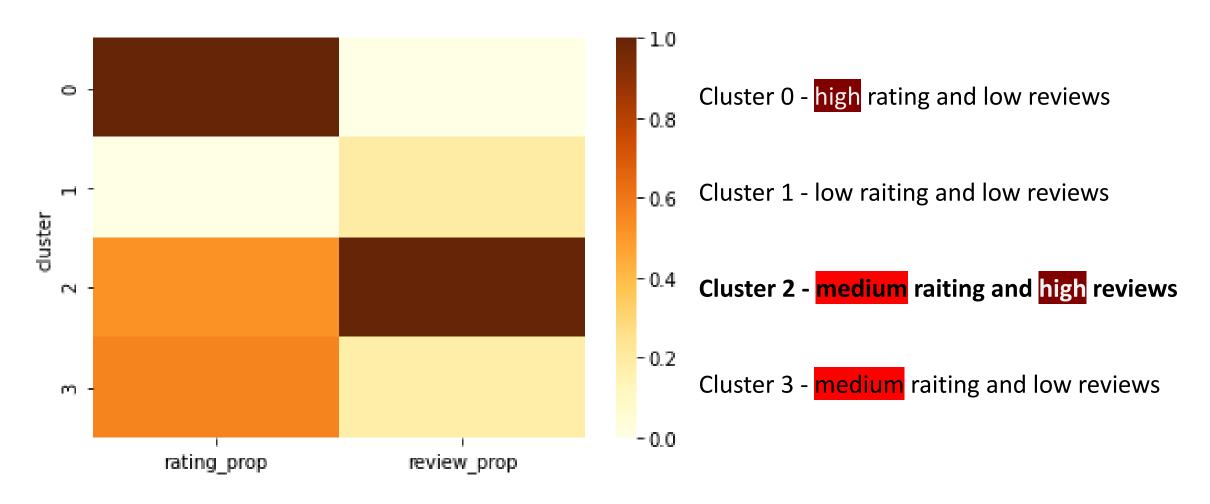
No, this trend is not visible in the data

Clusterization – ratings and reviews

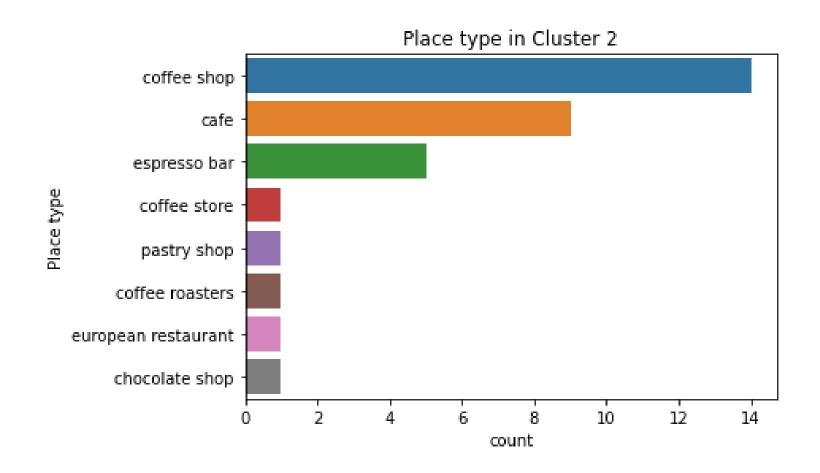


4 different segments (clusters)

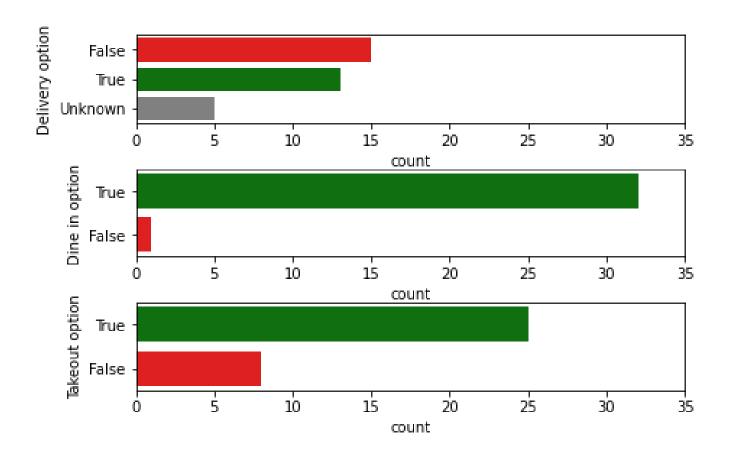
Clusterization – ratings and reviews



What types of places are in Segment(Cluster) 2?

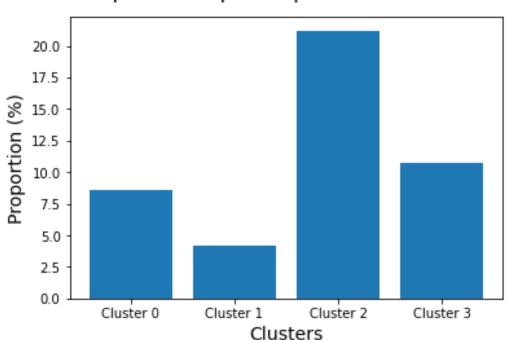


Which services are the most popular in Segment 2?



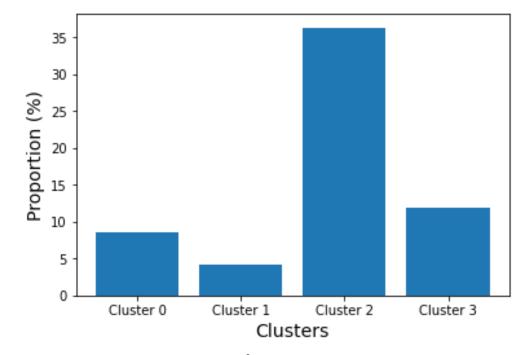
Which services make places in Segment 2 so special?

Proportion of places provide all services



All services in C2: 21,2%

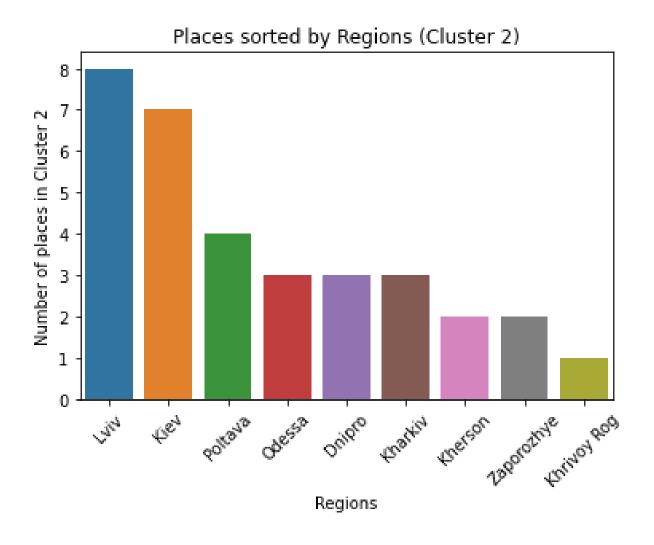
Proportion of places provide Dine in & takeout services



Dine in & Takeout in C2: **36,4** % ₁₂

Where are located places in Cluster 2?

Lviv and Kiev



Conclusion

- Cluster 2 medium raiting and high reviews was selected as the most promising (out of 4)
- Shops in cluster 2 propose to the customers following services:

dine in & takeout & delivery (21.2%) dine in & takeout (36.4%)

- The best shops are located in Lviv and Kiev
- Future work: gather more data with more care (avoid missing values), extend dataset to include reviews to perform sentiment analysis, use different modeling methods

