



Toys & Models

Sales Dashboard

19/01/2022



02/02/2024



Trains

Classic Cars

Motorcycles

Ships

Planes

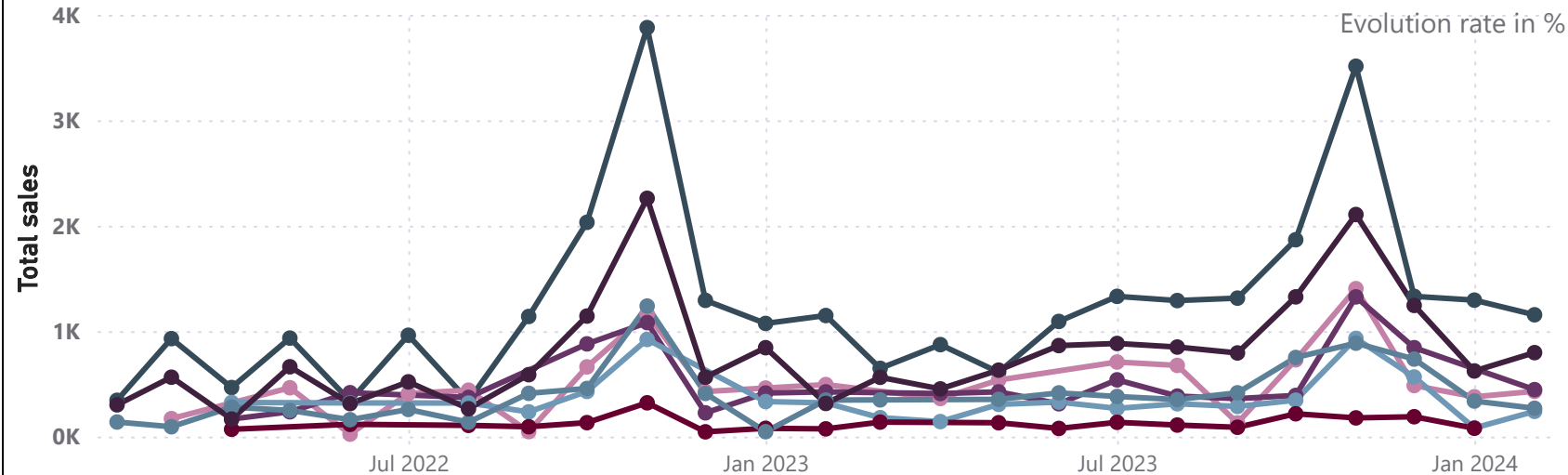
Vintage Cars

Trucks and Buses

All

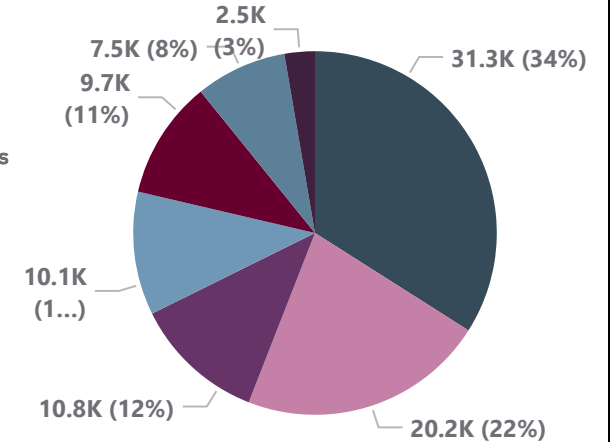
Evolution of sales by product category

Classic Cars Motorcycles Planes Ships Trains Trucks and Buses Vintage Cars

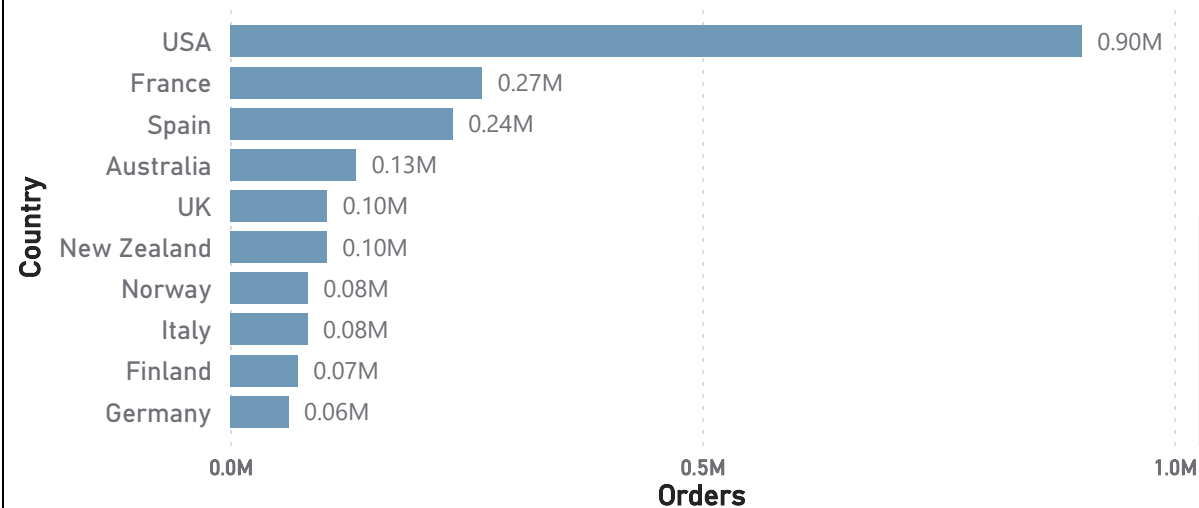


Amount of products sold by category

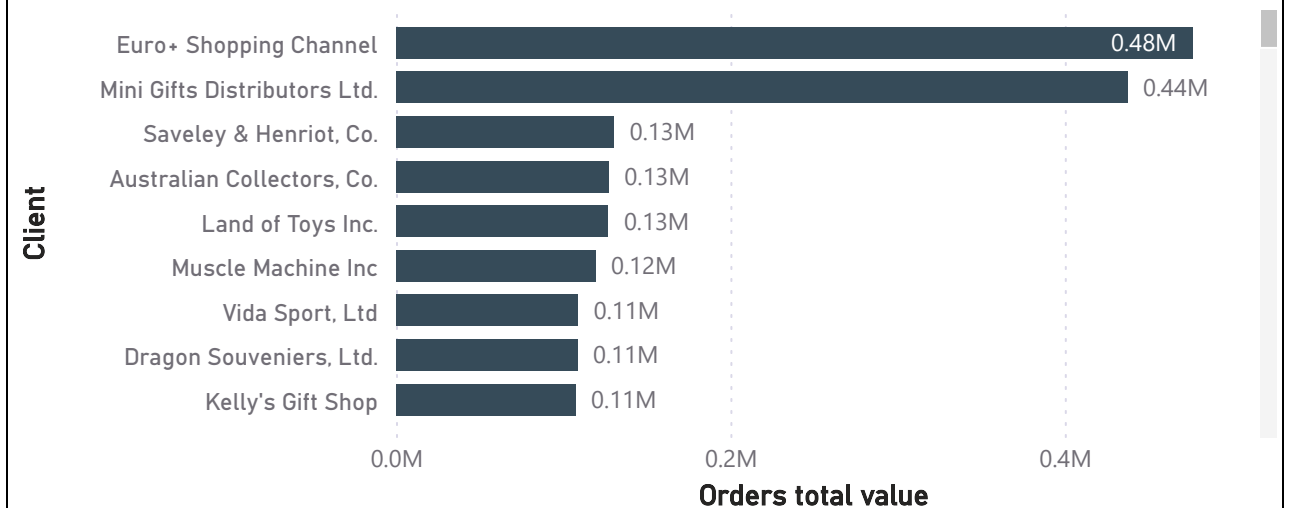
Classic Cars
Vintage Cars
Motorcycles
Planes
Trucks and Buses
Ships
Trains



Number of orders by country



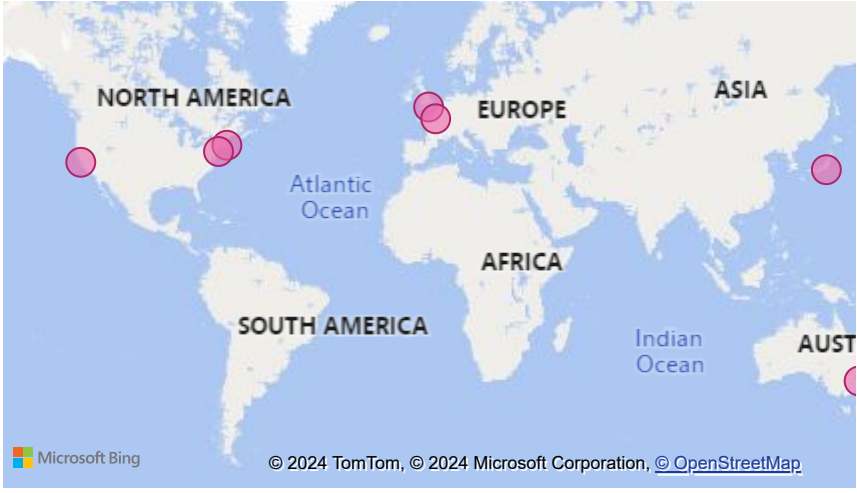
Best clients by total sales



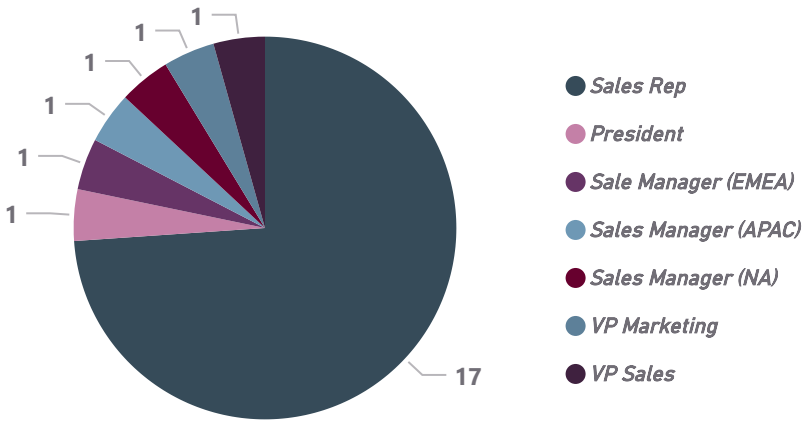


HR Dashboard

Office location



Job distribution



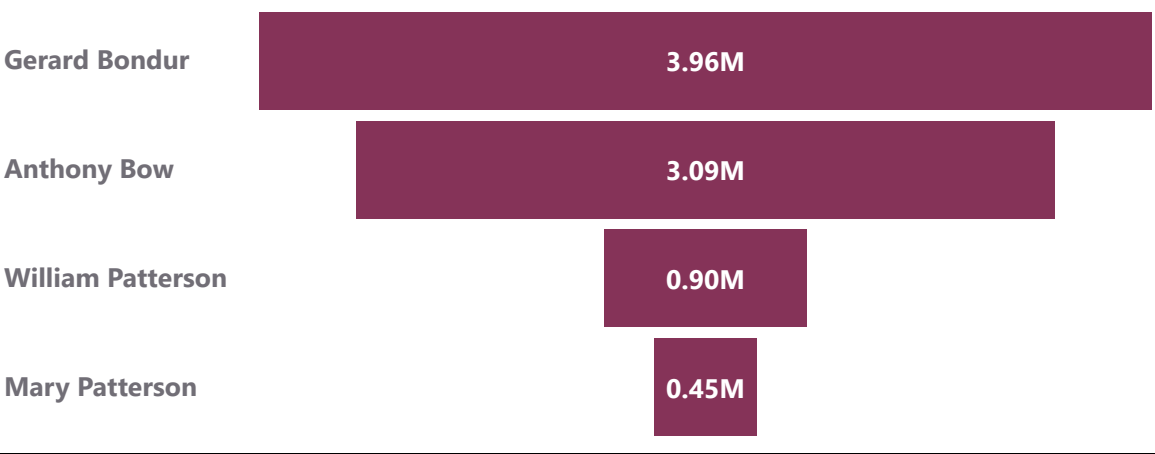
Total sales by office

City	Total sales
Paris	2584237
London	1371732
San Francisco	1231784
NYC	1056500
Sydney	896466
Boston	805587
Tokyo	452986
Total	8399292

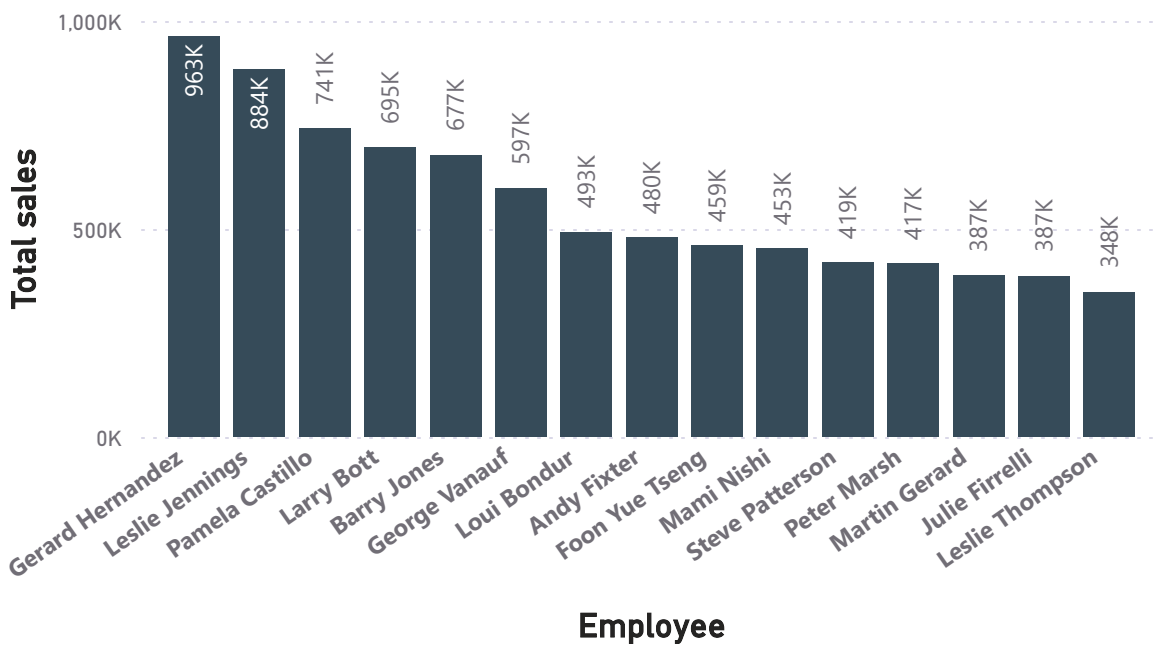
Number of employees by office

City	Employees
San Francisco	6
Paris	5
Sydney	4
Boston	2
London	2
NYC	2
Tokyo	2
Total	23

Most profitable managers



Total sales by employee





Logistics Dashboard

08/01/2022



20/02/2024



Classic Cars

Motorcycles

Planes

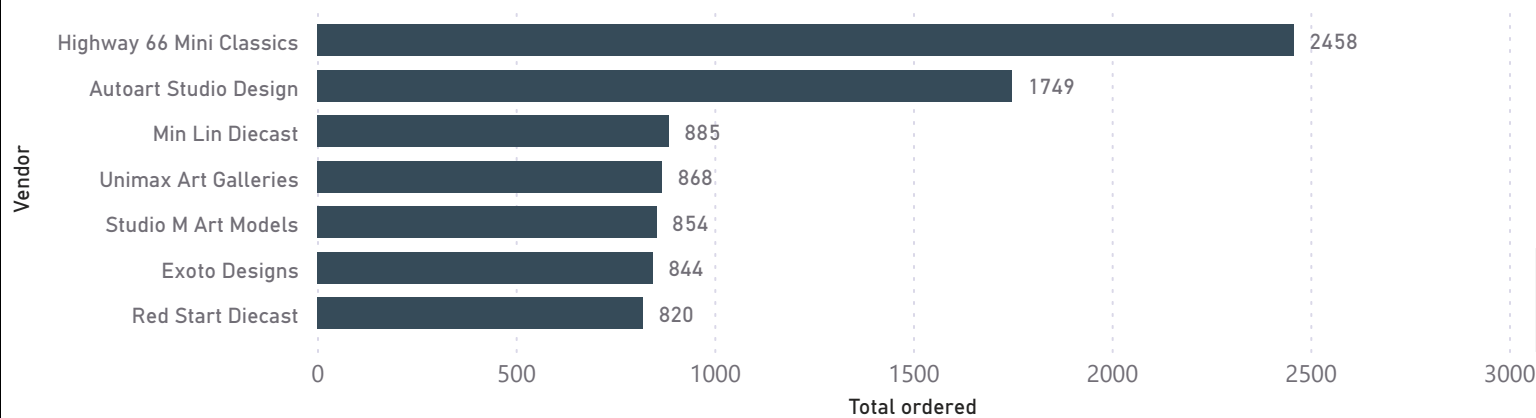
Ships

Trains

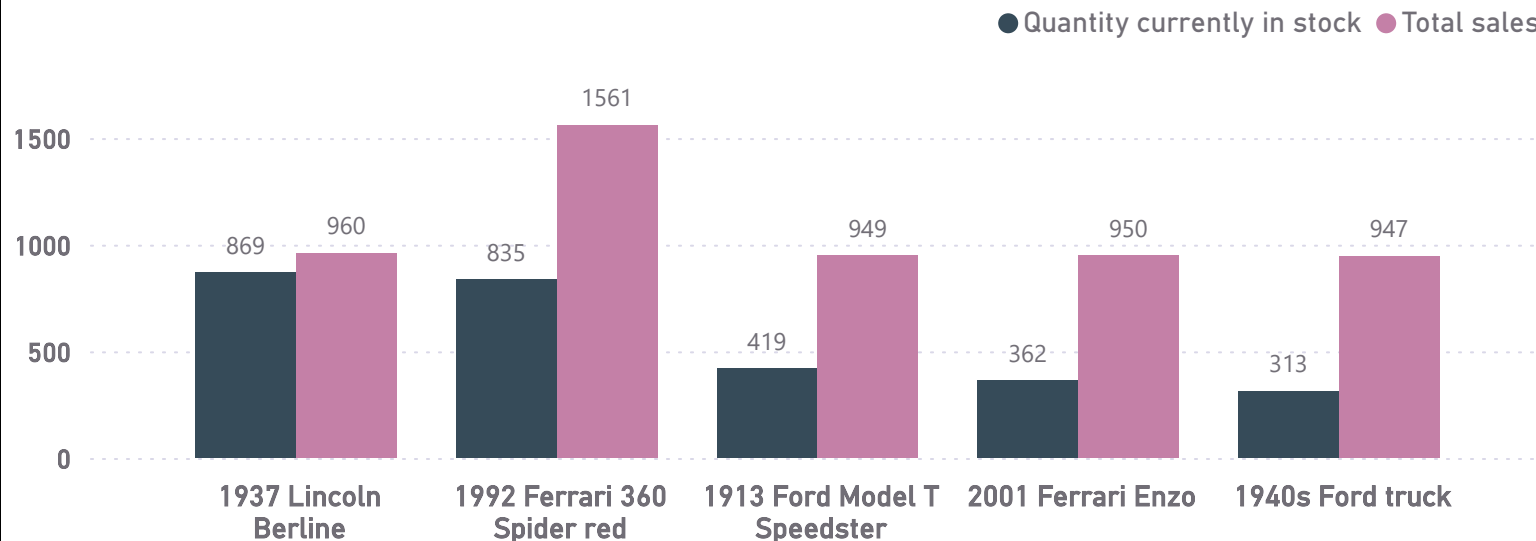
Trucks and
Buses

Vintage Cars

Vendors by quantity ordered



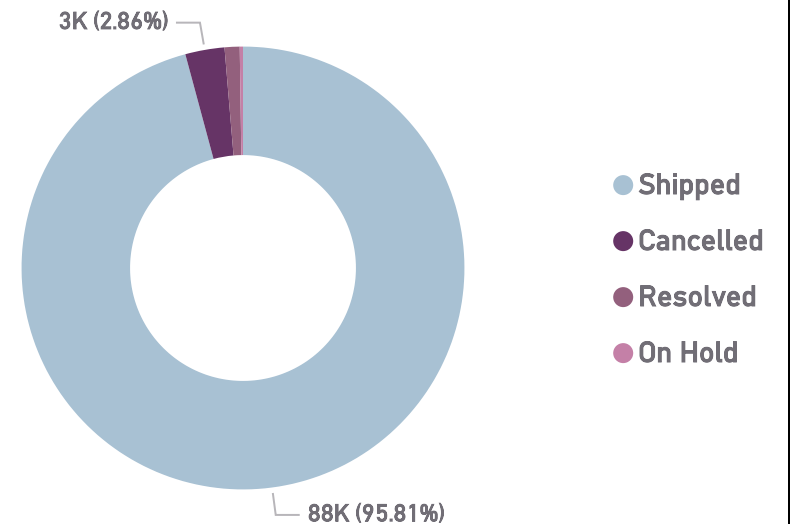
5 products most ordered vs stock level



Average delivery time in days

3.95

Orders status





Toys & Models

Finance Dashboard

Sales revenue

Country

All

08/01/2022

20/02/2024

Total sales

8.40M

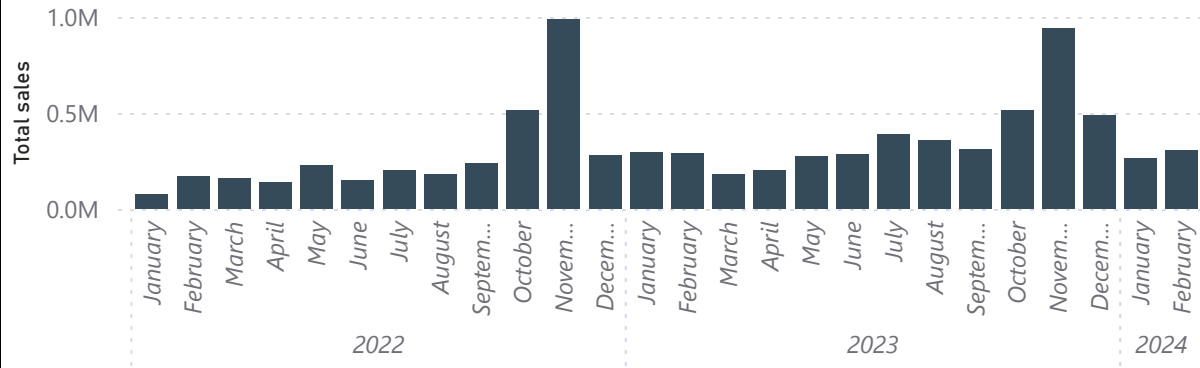
Average gross margin

1.27K

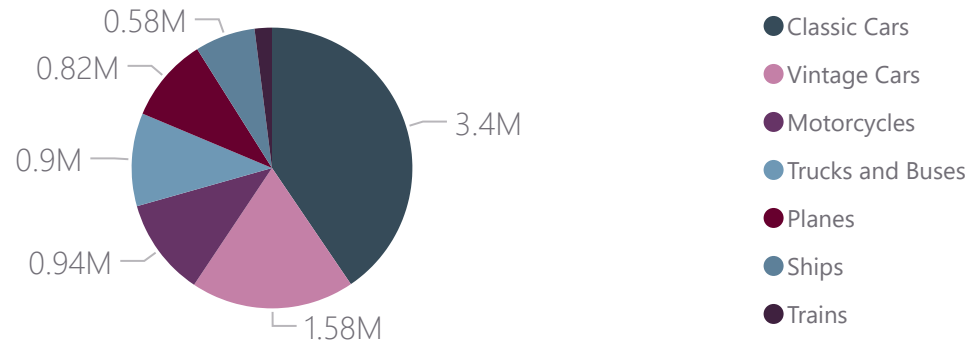
Average gross margin rate in %

0.40

Sales revenue per month



Sales revenue by product category



Accounts receivable

Country

All

31/01/2022

28/11/2023

Total amount due

198.21K

Average delay time in days

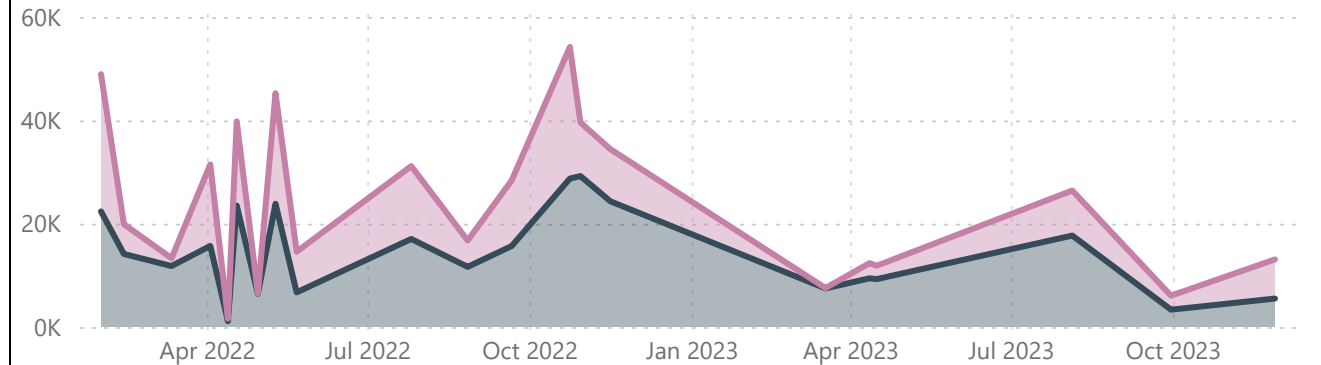
588.24

Average recovery rate in %

0.34

Evolution of customer receivables on unpaid orders

● Amount left to be paid ● Order amount



Customer details

Country	Customer	Amount due	Delay in days
Japan	Dragon Souveniers, Ltd.	54,479.98	1919
France	Marseille Mini Autos	28,971.32	900
UK	Baane Mini Imports	26,564.77	831
USA	Technics Stores Inc.	24,457.35	1217
France	La Corne D'abondance, Co.	15,782.14	772
France	Atelier graphique	10,581.38	945
France	Iberia Gift Imports, Corp.	10,093.06	543
Total		198,205.47	12353