Quick Note [Must read]: This guide will reveal some of the key learnings, that I have learnt in my career as a Java professional. In this guide, I will share with you some quality content, that will help you boost your career and opportunities. Throughout my decade and half years of experience as a Java professional, I have learnt some simple, yet powerful tactics that people are using to literally 2x 3x their income.

Also note that, although my knowledge is vast, it's really hard to recollect and put everything in one single guide. Also, I prefer 'Quality over 'Quantity. It's better that you read less and put it in to practice, than reading a guide of 100 pages and not doing a thing.

So, consider this guide as good start, and will share more quality content along with what I call 'Golden tips' when the right time commences and after I know you better. I will be sending them over email. If you've downloaded this guide by visiting <a href="http://karpado.com/freebies">http://karpado.com/freebies</a>, then you will receive my future emails.

If you go through this guide, and If I make a positive impact in your life, that will make my day!

If you mastered how to swim, but your job is in Sahara Desert, your skills are wasted. Your swimming skills are not useful there. By that, I mean, learning new skills is just half the game. The rest of it relies in using those skills, in the right time, in the right place, with the right attitude and with the right mindset!

There is a very little difference between the person who lands in a new job with 20% hike and a person who lands in a new job with 200% hike. There is a very little difference between a person who quotes 20\$/hour for freelancing work and the person who quotes 100\$/hour.

Both of them may have similar skill set, may have same level of experience, but still the difference can be as much as 180% between the two!

Unfortunately, your skills do not equate to more income. No matter how much hard work you put in to learning new skills, if you don't know how to present them in the right manner, at the right time, with the right attitude, you have wasted a lot of precious time and energy.

Let me tell you, "Time is money!"

I had success in my life, but it came very late. Because, I have learnt things the hard way and It took me longer than it should have been.

Throughout my career as an IT professional/Mentor, I have discovered some ridiculously easy yet powerful strategies, that people use to multiply their income (Be it with a well-paid job or by using freelancing). If I had known these cheap tactics back then, I would have had success much earlier.

## Never underestimate the power of upskilling!

I was an underperformer in my academics. You wouldn't believe if I say that I had to waste one year, to clear one exam. I had no job after I graduated. Given the fact that the market was so competitive, I had no hope that somebody would hire me. I was even ready to work for free, to get experience, but nobody cared.

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But things have changed once I met my university professor!

I met my university professor who was my CS professor, and was also a senior scientist in DRDO. I always admired his genius mind and his way of teaching. He told me one thing, and you can't believe what happened after that!

He said, "You will not get a job! Unless somebody have a reason to hire you". I did not understand what he really meant. He figured that out, looking at my facial expression, and rephrased the statement. It gave me instant goosebumps! Do you know what he said?

"Never ask for a job. Upskill yourself and then the opportunities will knock your door!"

It is then I realized that, if I ask for a job, I will not get one. But, if I ask for a skill, I would surely find opportunities and earn money (even without somebody hiring me). Guess what, I not only landed in one of the top MNC's but also figured ways to earn money from other sources.

Upskilling is a continuous process, though out your professional career. Only, it will get you ahead.

Fast forward to today, I am living a life that many would only dream of. Be it having an independent house or a luxury car (of course, without relying on loans), I have everything I need in my life. However, my ambitions are so big, that I don't consider myself successful yet. My ultimate ambition is to make education free, for poor. I feel education is the key aspect in one's life.

Anyway, since this guide is about Java career, let's stay focused on it.

## Java world is huge!

One of the major challenges with Java (As a technology) is that, it is vast. I can easily name at least 40 - 50 technologies that I've worked on and are related to Java or JVM. And there are hundreds of other technologies that are related to Java.

But you don't need to know most of these technologies. Some of them are outdated and new one's have entered in the market, based on the current demands of the technology.

Many professionals and students alike, do the mistake of learning the technologies that aren't that important. They often learn technologies that they think are popular, without doing research about it. But the thing is, you need to focus on the technology that has the future potential and those that will help you get better job or paycheck.

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You may love to learn new technologies, but please do your research and learn the technologies that matter. Otherwise, you are wasting your precious time and energy with zero results.

Added to that, you need to learn in the right sequence. For example, you cannot learn Hibernate ORM Framework without knowing database, or you cannot understand spring framework without having exposure to J2EE, etc.

I will be guiding you though in the future emails that I will be sending.

Or you can Join my recently created FB group (Private group)

FB Group: https://www.facebook.com/groups/206765253541114/

If you master this, your opportunities will increase and land in a good job..

Many would think that if they learn Java, they can start working on real world projects or get a job. But, that's nowhere close to the reality.

If you have half cooked knowledge on these technologies or if you just learn just Java programming alone, then you find yourself being less productive and it becomes hard to find a good job. Often, these people will not have confidence in giving/taking interviews or to take part in technical discussions.

Well, if you want to increase your odds of landing in a high paying job, then you must master full stack of technologies!

I mean, you cannot create an app with Java programming language alone, you have to combine a stack of technologies to be able to create any data driven application.

If you are in graduation, then you wouldn't get to know about the other java technologies. But the truth is, Java as a programming language is just a tiny part in the Java world. There are other technologies, frameworks, libraries, tools, software's in java, that you will be needing.

If you learn these technologies, you will standout from the rest of the crowd and so will significantly increase your chances of landing in a top MNC company (As much as 8x. i.e.. 1 in 80 to 1 in 5)

But you need to be watchful with the technologies you choose. That's why I advise to do your own research.

## Never underestimate the potential of your existing skills!

I will try to give a rough example. Let's say you are working for a diamond mining company. You've learnt the skill of mining diamonds and they are paying you salary. Meanwhile, I found out that there are diamonds in my backyard. I would approach you to use your skill to mine diamonds for me and I will give you 50% of what is mined. What would you do? You will quit your job and come with me as the earning potential is too good to resist.

Whether you do mining for the mining company or you do mining for me, the skills are same, the effort is same, the technique is same, but the only difference is you are earning big if you work for me.

Well, my profession has nothing to do with diamonds. But I hope you got my point.

I mean "Your skills are more worth than you can imagine! Learning new skills in one part, while the other part Is about understanding how and where you can use those skills"

This world is big, and so are the opportunities. Provided that you need to know where they are!

I've seen many freelancers who are earning way more than what a person of same level of experience, is earning with salaried income. It's not only about freelancing. I've seen people with same level of experience, same level of skill set, same level of effort, working for the same/different company, yet there is a huge difference in their salaries.

Alright! I am tired to typing. I just simply have too many valuable things to share, which I cannot put them in a single file. Instead, I will write a quick email as and when I feel like writing. However, I don't want to waste your time if my knowledge and experience is not adding any value to your career. If the info I share over my email, help you know something new or you find it useful, just respond to that email with a 'yes'. That will motivate me to share more and more quality content. Otherwise, I don't have a reason to keep you informed.

Thanks, and I will catch you later. Have a great day!