

KARRAR HUSSAIN

Contact Information

Friedrich-Alexander-Universität
Erlangen-Nürnberg
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Education

- 2010-15 University of Southern California, Los Angeles, CA
Doctor of Philosophy in Economics
- 2008-10 Harvard Kennedy School of Government, Cambridge, MA
Master in Public Administration and International Development
- 2003-08 Lahore University of Management Sciences, Pakistan
M.Sc in Economics, June 2008
B.Sc in Mathematics and Economics (Double Majors)

Teaching Experience

- 2020- Friedrich-Alexander-Universität, Erlangen-Nürnberg
Institute of Economics, *Assistant Professor*
- 2018-20 Lahore University of Management Sciences, Lahore
Department of Economics, *Assistant Professor*
- 2016-17 Rady School of Management (UCSD), La Jolla, CA
Post-Doctoral Fellow
- 2015-16 Harvard Kennedy School of Government, Cambridge, MA
EPoD Research Fellow

Research Interests

Development Economics, Behavioral Economics, Impact Evaluation,
International Trade

Publications

James Andreoni, Michael Callen, Karrar Hussain, Yasir Khan, Charles Sprenger. 2023. "Using Preference Estimates to Customize Incentives: An Application to Polio Vaccination Drives in Pakistan." *Journal of the European Economic Association*.

Karrar Hussain, Bilal Khan, Zara Liaquat. 2023. "Trade Misreporting: Evidence from Pakistani Importers." *The World Economy*, forthcoming.

Zain Chaudhry, Karrar Hussain, Attique-ur-Rehman. 2022. "Mobilizing Women Voters: Experimental Evidence from Pakistan." *Oxford Economic Papers*.

Karrar Hussain, Bilal Khan, Zara Liaquat. 2021. "On-the-Match Price Renegotiation: Evidence from Pakistan's Import Data." *Economics Letters*, Vol. 202.

Karrar Hussain, Zara Liaquat. 2020. "En Route to the World: Understanding Firms That Solely Export." *Economics Bulletin*, Vol. 40(4).

Working Papers

"Media Diversity, Religion and Economic Behaviour: An Analysis of Pakistan" with Oeindrila Dube (U Chicago), Joshua Blumenstock (UC Berkeley), June 2022

"Fickle Groups: An Empirical Assessment of Time Preferences Using Experimental Data" with Zain Chaudhry (Heidelberg University), February 2022

"Firm-to-Firm Networks and Sourcing Strategy of Importers" with Zara Liaquat (University of Waterloo), Bilal Khan (University of International Business and Economics), December 2021

"The Effect of Cellphone Usage on Students' Learning Outcomes" with Farooq Naseer (LUMS), M. Afzan Munir (LUMS), November 2021

"Export Destinations and Margins of Trade: Evidence from Pakistan" with Zara Liaquat (University of Waterloo), September 2020.

Research Projects: Ongoing and Planned

"Selection, Performance of Health Workers and State Legitimacy" with Zain Chaudhry (Heidelberg University), Dietmar Fehr (Heidelberg University), and Muhammad Yasir Khan (University of Pittsburgh)

"Designing Intertemporal Behavioral Contracts: Experimental Evidence from Pakistan's Public Sector" with Michael Callen (LSE)

"The Political Economy Effects of UCTs: Evidence from Pakistan's BISP Program" with Christine Binzel (FAU Erlangen-Nürnberg)

"Pollution and Work Performance of Vaccinators: Evidence from Pakistan" with Muhammad Yasir Khan (University of Pittsburgh), Jiawei Lyu (University of Pittsburgh), and Gabriel Tourek (University of Pittsburgh)

“The Economic Effects of Shia Sunni Contact” with Zain Chaudhry (Heidelberg University)

“Keeping the Enemies Closer: Exporting Behavior of Pakistani Firms in the Aftermath of the Uri Attack” with Zara Liaquat (University of Waterloo)

“Understanding Team Composition and Productivity in Factories” with Zain Chaudhry (Heidelberg University)

“Heterogeneity in Quality Sorting and Spatial Price Discrimination by Exporting Firms” with Zara Liaquat (University of Waterloo)

Fellowships and Awards

2012–15 IEPR Summer Research Fellowship, Department of Economics, USC

2008–10 Fulbright Scholarship for Masters Program

2003–07 Asian Development Bank Scholarship for Bachelors Program

Honors, Grants and Awards

2022 Deutsche Forschungsgemeinschaft (DFG): “*Selection, Performance of Health Workers and State Legitimacy*” with Dietmar Fehr (Heidelberg University), Zain Chaudhry (Heidelberg University) and Muhammad Yasir Khan (University of Pittsburgh). Co-Principal Investigator. €320k+

2021 International Growth Center (IGC): “*The Economic Effects of Shia Sunni Contact*” with Zain Chaudhry (Heidelberg University). Lead Principal Investigator. £ 20k

2021 Innovations for Poverty Action (IPA), Peace & Recovery Program: “*The Economic Effects of Shia Sunni Contact*” with Zain Chaudhry (Heidelberg University). Lead Principal Investigator. \$15k+

2020 International Growth Center (IGC): “*Using Preference Parameter Estimates to Optimize Public Sector Wage Contracts: A Field Study in Pakistan*” with Michael Callen (LSE), Charles Sprenger (Caltech), and Yasir Khan (UC Berkeley) . Co-Principal Investigator. \$110k+

2019 Private Enterprise Development in Low-Income Countries (PEDL): “*Understanding Team Composition and Productivity in Factories*” with Yasir Khan (UC Berkeley), Zain Chaudhry (Heidelberg University). Lead Principal Investigator. £20k

- 2018 Economic Development and Institutions (EDI) Programme: “*Media Diversity, Religion and Economic Behaviour: An Analysis of Pakistan*” with Oeindrila Dube (U Chicago). Co-Principal Investigator. £90k
- 2018 International Growth Centre (IGC): “*Mobilizing Women Voters: Experimental Evidence from Pakistan*” with Yasir Khan (UC Berkeley), Zain Chaudhry (Heidelberg). Lead Principal Investigator. £2.5k
- 2018 Punjab Commission for the Status of Women: “*Mobilizing Women Voters: Experimental Evidence from Pakistan*” with Yasir Khan (UC Berkeley), Zain Chaudhry (Heidelberg). Lead Principal Investigator. \$5k
- 2015 South Asia Institute, Harvard University: “*Tailoring Intertemporal Incentives: An Application to Polio Vaccination Drives in Pakistan*.” with James Andreoni (UCSD), Michael Callen (LSE), Charles Sprenger (Caltech), and Yasir Khan (UC Berkeley). Co-Principal Investigator. \$5k
- 2013 International Growth Center (IGC): “*Using Preference Parameter Estimates to Optimize Public Sector Wage Contracts: A Field Study in Pakistan*” with James Andreoni (UCSD), Michael Callen (LSE), Charles Sprenger (Caltech), and Yasir Khan (UC Berkeley). Co-Principal Investigator. \$90k+

Teaching Experience

Friedrich-Alexander-Universität Erlangen-Nürnberg (FAU):

1. International Economics I, (Master, lecture & tutorial), annually, Winter (since 2020/21)
2. International Economics II, (Master, seminar), annually, Summer (since 2021)
3. Behavioral Economics, (Bachelor, seminar), annually, Winter (since 2020/21)
4. Behavioral Development Economics, (Bachelor, seminar), Summer (2022)

Lahore University of Management Sciences (LUMS):

1. Intermediate Macroeconomics, (Bachelor, lecture), Winter (2019)
2. Intermediate Microeconomics, (Bachelor, lecture), Winter (2018-19)
3. Behavioral Economics, (Bachelor, lecture), annually, Summer (2018-19)
4. Statistics for Economist, (Bachelor, lecture), Summer (2017-18)

University of Southern California (USC):

1. Economic and Financial Time Series, (Teaching Assistant, Prof. M. Hashem Pesaran) Summer (2013)
2. Macroeconomics, (Teaching Assistant, Professor Vincenzo Quadrini) Winter (2012)

Harvard Kennedy School of Government (HKS):

1. Macroeconomic Theory and Policy, (Teaching Fellow, Prof. Filipe Campante) Summer (2009)

Affiliations

Western Economic Association International (WEAI), International Growth Center (IGC), Center for Economic Research Pakistan (CERP), UC Berkeley: Center for Effective Global Action (CEGA)

Languages

English (fluent), Urdu (native), Hindi (fluent), Pashto (fluent), Persian-Dari (native)

References

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