Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Oppurtunity Status | Industry | Product Category | Sales Order Status | Reference | Couriers | Vendor Category | Ref Group

Status [ ] ☐ Enable/Disable Sort Order [ ] Add

Sl	Status	Enable/disable	Sort Order	
1	Prospecting	☑	1	Edi De
2	Analysis	☑	2	Edi De
3	Presentation	☑	3	Edi De
4	Samples Provided	☑	4	Edi De
5	Samples Approved	☑	5	Edi De
6	Negotiation To Pilot	☑	6	Edi De
7	Pilot Lot Order	☑	7	Edi De
8	Quoted	☑	8	Edi De
9	Final Review	☑	9	Edi De
10	Hold/Postpone	☐	10	Edi De
11	Closed/Won	☑	11	Edi De
12	Closed/Lost	☑	12	Edi De
13	Others	☑	13	Edi De

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Oppurtunity Status | Industry | Product Category | Sales Order Status | Reference | Couriers | Vendor Category | Ref Group

Industry [ ] Add

Sl No	Industry	
1	Nursing	Edi De
2	Mall	Edi De
3	Hospital	Edi De

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Oppurtunity Status | Industry | Product Category | Sales Order Status | Reference | Couriers | Vendor Category | Ref Group

Category [ ] Add

Sl No	Product Category	
1	Drivers	Edi De
2	Luminous	Edi De

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Oppurtunity Status | Industry | Product Category | Sales Order Status | Reference | Couriers | Vendor Category | Ref Group

Status [ ] Add

Sl	Enable/Disab	Status	Sort Order	
1	☑	In Progress	1	Edi De
2	☑	Waiting For Approval	2	Edi De
3	☑	Hold/No Stock	3	Edi De
4	☑	Testing	4	Edi De
5	☑	Packed/Delivered	5	Edi De

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Oppurtunity Status | Industry | Product Category | Sales Order Status | Reference | Couriers | Vendor Category | Ref Group

Reference Name

Address

Mobile Number

Add

SI No	Name	Mobile Number	Address	
1	Employee1	2547874	123 main st	Edi De
2	Employee2	2547874	133 main st	Edi De
3	Employee3	2547874	153 main st	Edi De
4	Employee4	2547874	143 main st	Edi De

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Oppurtunity Status | Industry | Product Category | Sales Order Status | . Reference | Couriers | Vendor Category | Ref Group

Couriers [ ] Add

Sl No	Couriers	
1	DTDC	Edi De
2	GATI	Edi De
3	FEDEX	Edi De
4	Professional	Edi De

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Oppurtunity Status | Industry | Product Category | Sales Order Status | . Reference | Couriers | Vendor Category | Ref Group

Category [ ] Add

Sl No	Vendor Category	
1	OEM	Edi De
2	Class A	Edi De
3	Class B	Edi De
4	Class D	Edi De

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Oppurtunity Status | Industry | Product Category | Sales Order Status | . Reference | Couriers | Vendor Category | Ref group

Ref Group [ ] Add

Sl No	Ref Group	
1	Distributor	Edi De
2	DirectSales	Edi De
3	Third Party	Edi De

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Lead Management

Lead 00006

		Primary Contact		Secondary Contact			
Name	Client6	Contact Person	Client Contact	Contact Person		Category	OEM (Class A, Class B)
Address	1323 main st	Designation	CEO	Designation		Industry	Hospital (Mall, Industry)
Email	client@client.com	Mail Id	contact@client.com	Mail Id		Referred By	Employee2
Contact No	2154747	Ph/Mob No	1454747	Ph/Mob No		Reference	Distributor

Create Lead | Cancel

Lead Summary

Account Summary

search

Lead No	Category	Name	Address	Email	Contact No	Contct Person	Designation	Mail Id	Ph/Mob No	Referred By		
00001	OEM	Client1	123 main st	client@client.com	2145141	Client Contact	CEO	contact@client.com	2547747	Employee1	Edit	Delete
00002	OEM	Client2	124 main st	client@client.com	2154141	Client Contact	CEO	contact@client.com	2347747	Employee2	Edit	Delete
00003	Class A	Client3	153 main st	client@client.com	2123141	Client Contact	CEO	contact@client.com	2556747	Employee3	Edit	Delete
00004	Class B	Client4	183 main st	client@client.com	2876141	Client Contact	CEO	contact@client.com	2589747	Employee4	Edit	Delete
00005	Class B	Client5	963 main st	client@client.com	2106541	Client Contact	CEO	contact@client.com	2508747	Employee5	Edit	Delete

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

search

Close

Lead No	Industry	Name	Address	Email	Contact No	Contct Person	Designation	Mail Id	Ph/Mob No	Referred By
00001	OEM	Client 1	123 main st	client@client.com	2145141	Client Contact	CEO	contact@clie	2547747	Employee1
00002	OEM	Client2	124 main st	client@client.com	2154141	Client Contact	CEO	contact@clie	2347747	Employee2
00003	Class A	Client3	153 main st	client@client.com	2123141	Client Contact	CEO	contact@clie	2556747	Employee3
00004	Class B	Client4	183 main st	client@client.com	2876141	Client Contact	CEO	contact@clie	2589747	Employee4
00005	Class B	Client5	963 main st	client@client.com	2106541	Client Contact	CEO	contact@clie	2508747	Employee5

Follow Ups for the Week (2)

Lead No	Industry	Name	Address	Email	Contact No	Contct Person	Designation	Mail Id	Ph/Mob No	Referred By
00001	OEM	Client1	123 main st	client@client.com	2145141	Client Contact	CEO	contact@client.com	2547747	Employee1
00002	OEM	Client2	124 main st	client@client.com	2154141	Client Contact	CEO	contact@client.com	2347747	Employee2

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Close

Lead 00006 Industry OEM

					Contact Person	Designation	Mail Id	Ph/Mob No
Name	Client1	Email	client@client.com	Primary Contact	Client Contact	CEO	contact@client.com	1454747
Address	123 main st	Contact No	2154747	Secondary Contact				

Called for Negotiation on 15th

Follow Up Date 15/04/2014

Referred By Employee2

Reference Distributor

☐ Create Oppurtunity

☐ Add To Account

Update Cancel

search

Date	Comments	Follow Up Date
02/14/2014	Shown a demo	04/04/2014
01/04/2014	Spoke To Brigade Group	04/04/2014

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Close

Lead 00006 Industry OEM

					Contact Person	Designation	Mail Id	Ph/Mob No
Name	Client1	Email	client@client.com	Primary Contact	Client Contact	CEO	contact@client.com	1454747
Address	123 main st	Contact No	2154747	Secondary Contact				

Referred By Employee2

Reference Distributor

Follow Up Date / /

☐ Create Oppurtunity

☐ Add To Account

Update Cancel

search

Date	Comments	Follow Up Date
04/04/2014	Called for Negotiation on 15th	15/04/2014
02/14/2014	Shown a demo	04/04/2014
01/04/2014	Spoke To Brigade Group	04/04/2014

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Lead Management

		Primary Contact		Secondary Contact			
Name		Contact Person		Contact Person		Industry	OEM / Class A / Class B
Address		Designation		Designation		Referred By	Employee2
Email		Mail Id		Mail Id		Reference	Distributor
Contact No		Ph/Mob No		Ph/Mob No		☐ Add to Account	

Create Lead | Cancel

Lead Summary

Account Summary

Lead Created!!!

Lead Created Sucessfully

Ok

search

Lead No	Name	Address			Contct Person	Designation	Mail Id	Ph/Mob No	Referred By		
00001	Client1	123 main st			Client Contact	CEO	contact@client.co	2547747	Employee1	Edit	Delete
00002	Client2	124 main st	client@client.com	2154141	Client Contact	CEO	contact@client.co	2347747	Employee2	Edit	Delete
00003	Client3	153 main st	client@client.com	2123141	Client Contact	CEO	contact@client.co	2556747	Employee3	Edit	Delete
00004	Client4	183 main st	client@client.com	2876141	Client Contact	CEO	contact@client.co	2589747	Employee4	Edit	Delete
00005	Client5	963 main st	client@client.com	2106541	Client Contact	CEO	contact@client.co	2508747	Employee5	Edit	Delete
00006	Client6	1323 main st	client@client.com	2154747	Client Contact	CEO	contatc@client.co	1454747	Employee2	Edit	Delete

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Lead Management

		Primary Contact		Secondary Contact		Industry	OEM / Class A / Class B
Name		Contact Person		Contact Person			
Address		Designation		Designation		Referred By	Employee2
Email		Mail Id		Mail Id		Reference	Distributor
Contact No		Ph/Mob No		Ph/Mob No		☐ Add to Account	

Create Lead | Cancel

Lead Summary

Account Summary

search

Lead No	Name	Address	Email	Contact No	Contct Person	Designation	Mail Id	Ph/Mob No	Referred By		
00001	Client1	123 main st	client@client.c	2145141	Client Contact	CEO	contact@client.	2547747	Employee1	Edit	Delete
00002	Client2	124 main st	client@client.c	2154141	Client Contact	CEO	contact@client.	2347747	Employee2	Edit	Delete
00003	Client3	153 main st	client@client.c	2123141	Client Contact	CEO	contact@client.	2556747	Employee3	Edit	Delete
00004	Client4	183 main st	client@client.c	2876141	Client Contact	CEO	contact@client.	2589747	Employee4	Edit	Delete
00005	Client5	963 main st	client@client.c	2106541	Client Contact	CEO	contact@client.	2508747	Employee5	Edit	Delete
00006	Client6	1323 main st	client@client.c	2154747	Client Contact	CEO	contatc@client.	1454747	Employee2	Edit	Delete

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Oppurtunity

Work No - 30005

Lead Name: Client5 / Client6

Description: Description 5

Product: Drivers / Luminous

Primary Contact

Product: Driver5 / Driver1 / Others

Others

Quantity: 5487

Date: 10/04/2014

Lead Information

Contact Person: Person 7

Company: Company 5

Designation: CEO

Mail Id: contact @client.com

Ph/Mob No: 2547878

Create Oppurtunity | Cancel

Oppurtunity Management

Samples Management

search

Work No	Lead Name	Description	product	Quantity	Date	Contact	Designation	Mail ID	Ph/Mob No	Company		
30001	Client1	Description1	Driver 1	5000	08/04/2014	Person1	CEO	contact@client.com	2547747	Company 1	Edit	Delete
30002	Client2	Description2	Driver 2	5800	09/04/2014	Person2	CEO	contact@client.com	2478747	Company 2	Edit	Delete
30003	Client3	Description3	Driver 3	7000	18/04/2014	Person3	CEO	contact@client.com	2544597	Company 3	Edit	Delete
30004	Client4	Description4	Driver 4	6000	28/04/2014	Person4	CEO	contact@client.com	2544577	Company 4	Edit	Delete

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Oppurtunity

Work No - 30005

Lead Name: Client5 / Client6

Description: Description 5

Product: Drivers / Luminous

Primary Contact

Product: Driver5 / Driver1

Others: Others

Quantity: 5487

Date: 10/04/2014

Lead Information

Contact Person: Person 7

Company: Company 5

Designation: CEO

@client.com

Create Oppurtunity | Cancel

Oppurtunity Management

Created Successfully!!

Oppurtunity created sucessfully!!

Ok

search

Work No	Lead Name	Description	product	Quantity	Date	Contact	Designation	Mail ID	Ph/Mob No	Company		
30001	Client1	Description1	Driver 1	5000	08/04/2014	Person1	CEO	contact@client.com	2547747	Company 1	Edit	Delete
30002	Client2	Description2	Driver 2	5800	09/04/2014	Person2	CEO	contact@client.com	2478747	Company 2	Edit	Delete
30003	Client3	Description3	Driver 3	7000	18/04/2014	Person3	CEO	contact@client.com	2544597	Company 3	Edit	Delete
30004	Client4	Description4	Driver 4	6000	28/04/2014	Person4	CEO	contact@client.com	2544577	Company 4	Edit	Delete

Masters | Lead Management | **Oppurtunities** | Sale Order | Sales Invoice

Oppurtunity

Lead Name: Client5 / Client6

Description:

Product: Drivers / Luminous

Primary Contact

Product: Driver5 / Driver1 / Others

Others:

Quantity:

Date: //

Lead Information

Contact Person:

Designation:

Mail Id:

Ph/Mob No:

Company:

Create Oppurtunity | Cancel

Oppurtunity Management

search

Work No	Lead Name	Description	product	Quantity	Date	Contact	Designation	Mail ID	Ph/Mob No	Company		
30001	Client1	Description1	Driver 1	5000	08/04/2014	Person1	CEO	contact@client.com	2547747	Company 1	Edit	Delete
30002	Client2	Description2	Driver 2	5800	09/04/2014	Person2	CEO	contact@client.com	2478747	Company 2	Edit	Delete
30003	Client3	Description3	Driver 3	7000	18/04/2014	Person3	CEO	contact@client.com	2544597	Company 3	Edit	Delete
30004	Client4	Description4	Driver 4	6000	28/04/2014	Person4	CEO	contact@client.com	2544577	Company 4	Edit	Delete
30005	Client5	Description5	Driver 5	5487	10/04/2014	Person7	CEO	contact@client.com	2547878	Company 5	Edit	Delete

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Close

search

All (4) Prospecting (0) Analysis (1) Presentation (0) Samples Provided (0) Samples Appr (0) Nego to Pilot(0) Pilot Lot Order (0) Quoted (1) Final Review (1) Hold/Postpone(0) Closed/Won (10) Closed/Lost (12) Others (0)

Work No	Lead Name	Description	product	Quantity	Date	Contact	Designation	Mail ID	Ph/Mob No	Company	Status	
30001	Client1	Description1	Driver 1	5000	08/04/2014	Person1	CEO	contact@client.co	2547747	Company 1	Proposal	Edit
30002	Client2	Description2	Driver 2	5800	09/04/2014	Person2	CEO	contact@client.co	2478747	Company 2	Negotiation	Edit
30003	Client3	Description3	Driver 3	7000	18/04/2014	Person3	CEO	contact@client.co	2544597	Company 3	Final Review	Edit
30004	Client4	Description4	Driver 4	6000	28/04/2014	Person4	CEO	contact@client.co	2544577	Company 4	Analysis	Edit

SaleOrder to be Issued (0)

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Close

search

All (4) Prospecting (0) Analysis (1) Presentation (0) Samples Provided (0) Samples Appr (0) Nego to Pilot(0) Pilot Lot Order (0) Quoted (1) Final Review (1) Hold/Postpone(0) Closed/Won (10) Closed/Lost (12) Others (0)

Work No	Lead Name	Description	product	Quantity	Date	Contact	Designation	Mail ID	Ph/Mob No	Company	Status	
30004	Client4	Description4	Driver 4	6000	28/04/2014	Person4	CEO	contact@client.co	2544577	Company 4	Analysis	Edit

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Close

Oppurtunity

Work No - 30004

Lead Name	Client 4	Product	Driver 4	Status	Presentation
Description	Description 4	Quantity	6000		Proposal Samples provided Samples Approved
		Date	28/04/2014		Presentation sent
Contact Person	Person 4			Project Amount	2,00,00
Product Category	Drivers	Company	Company 4		

Update Cancel

Comments	Updated By	Status	Date
Analysis Done	User1	Analysis	01/04/2014
Spoke abt the requirement	user1	Proposal	31/03/2014

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Close

Oppurtunity

Work No - 30004

Lead Name Client 4

Description Description 4

Contact Person Person 4

Product Category Drivers

Product Driver 4

Quantity 6000

Date 28/04/2014

Company Company 4

Status Presentation

Samples provided
Samples Approved

Presentation sent

Project Amount 2,00,00

Update

Cancel

Comments	Updated By	Status	Date
Presentation sent	User1	Presentation	02/04/2014
Analysis Done	User1	Analysis	01/04/2014
Spoke abt the requirement	user1	Proposal	31/03/2014

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Close

Oppurtunity

Work No - 30003

Lead Name	Client 3	Product	Driver 3	Status	Closed/Won	Got the order - PO No - 001212
Description	Description 3	Quantity	7000			
		Date	18/04/2014			
Contact Person	Person 3			Project Amount	2,00,00	
Product Category	Drivers	Company	Company 3			

Update Cancel

Comments	Updated By	Status	Date
Analysis Done	User1	Analysis	01/04/2014
Spoke abt the requirement	user1	Proposal	31/03/2014

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Close

Oppurtunity

Work No - 30003

Lead Name	Client 3	Product	Driver 3	Status	Closed/Won
Description	Description 3	Quantity	7000		
		Date	18/04/2014		
Contact Person	Person 3			Project Amount	2,00,00
Product Category	Drivers	Company	Company 3		

If samples provided is selected as status, button will be enabled

Create Samples

Create Sale Order

Cancel

Comments	Updated By	Status	Date
Got the order - PO No - 001212	User1	Closed/Won	02/04/2014
Analysis Done	User1	Analysis	01/04/2014
Spoke abt the requirement	user1	Proposal	31/03/2014

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Close

search

All (4) Prospecting (0) Analysis (1) Presentation (0) Samples Provided (0) Samples Appr (0) Nego to Pilot(0) Pilot Lot Order (0) Quoted (1) Final Review (1) Hold/Postpone(0) Closed/Won (10) Closed/Lost (12) Others (0)

Work No	Lead Name	Description	product	Quantity	Date	Contact	Designation	Mail ID	Ph/Mob No	Company	Status	
30001	Client1	Description1	Driver 1	5000	08/04/2014	Person1	CEO	contact@client.co	2547747	Company 1	Proposal	Edit
30002	Client2	Description2	Driver 2	5800	09/04/2014	Person2	CEO	contact@client.co	2478747	Company 2	Negotiation	Edit
30003	Client3	Description3	Driver 3	7000	18/04/2014	Person3	CEO	contact@client.co	2544597	Company 3	Closed/Won	Edit
30004	Client4	Description4	Driver 4	6000	28/04/2014	Person4	CEO	contact@client.co	2544577	Company 4	Analysis	Edit

SaleOrder to be Issued (1)

search

Work No	Lead Name	Description	product	Quantity	Date	Contact	Designation	Mail ID	Ph/Mob No	Company	Status	
30003	Client3	Description3	Driver 3	7000	18/04/2014	Person3	CEO	contact@client.co	2544597	Company 3	Closed/Won	SO

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Sale Order

SO No - 20001

Lead Name Client 3

Description Description 3

Product Category Drivers

Product Product 3

Quantity 5487

Date 10/04/2014

Contact Person Person 7

Company Company 5

PO Number 001212

Approved By Person A
Person B
Person C

Status In Progress

Comments
Waiting For Approval
Hold/No Stock
Testing
Packed/Delivered

Create SO | Cancel

Shipping Address

Billing Address

Courier by DTDC

☐ Courier - SelfPay
☑ Courier - Customer

search

Lead Name	Description	product	Quantity	Date	Contact	Company	Approved	Status	Comment	Shipping	Billing Address	Courier By	Payment

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Group Name

SO No - 20002

Lead Name

Description

Product Category

Product

Quantity

Date 10/04/2014

Contact Person

Company

PO Number

Approved By Person A
Person B
Person C

Status In Progress

Comment

Create SO

Cancel

Shipping Address

Billing Address

Courier by DTDC

☐ Courier - SelfPay
☑ Courier - Customer

search

SO No	Lead Name	Descripti	product	Quantity	Date	Contact		Approved	Status	Comment		Shipping	Billing	Courier By	Payment	
20001	Client3	Descripti	Driver 3	7000	18/04/2014	Person3	Company	None	In Progress	Comment	123 main st	12323 Main	DTDC	Self		Edit ST

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Sales Invoice

Invoice Number	INV 00012	Quantity	5487
Company	Company 3	PO Number	001212
Address	Address 3	Unit Price	
Product	Product 3	Applicable Tax	5.5%

14.5%
12.36%
CST

Create Invoice Cancel

search

Invoice No	Company	Address	Product	Quantity	PDF
INV 00011	Company5	Address3	product4	8765	
INV 00010	Company5	Address3	product4	3265	
INV 00009	Company5	Address3	product4	65	

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Sale Order

SO No - 20001

Lead Name: Client 3

Description: Description 3

Product: Product 3

Quantity: 5487

Date: 10/04/2014

Contact Person: Person 7

Company: Company 5

PO Number: 001212

Approved By: Person A, Person B, Person C

Status: Done

Comments: Items Packed - Ready for Delivery

Shipping Address:

Billing Address:

Courier by: DTDC

☐ Courier - SelfPay

☑ Courier - Customer

Update | Cancel

search

SO No	Lead Name	Descriptio	product	Quantity	Date	Contact	Company	Approved By	Status	Comment	Shipping	Billing	Courier By	Payment
20001	Client3	Descriptio	Driver 3	7000	18/04/2014	Person3	Company	None	In Progress	Comment	123 main st	12342 main	DTDC	Self

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Sale Order

SO No - 20001

Lead Name: Client 3

Description: Description 3

Product: Product 3

Quantity: 5487

Date: 10/04/2014

Contact Person: Person 7

Company: Company 5

PO Number: 001212

Approved By: Person A, Person B, Person C

Status: Done

Comments: Items Packed - Ready for Delivery

Shipping Address:

Billing Address:

Courier by: DTDC

☐ Courier - SelfPay

☑ Courier - Customer

Creat S I

Cancel

search

SO No	Lead Name	Descriptio	product	Quantity	Date	Contact	Company	Approved By	Status	Comment	Shipping	Billing	Courier By	Payment
20001	Client3	Descriptio	Driver 3	7000	18/04/2014	Person3	Company	None	Done	Items	123 main st	12343 main	DTDC	Self

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Sales Invoice

Invoice Number

Quantity

Company

PO Number

Address

Unit Price

Product

Applicable Tax 5.5%

Create Invoice

Cancel

search

Invoice No	Company	Address	Product	Quantity	PDF
INV 00012	Company3	Address3	Product3	5487	
INV 00011	Company5	Address3	product4	8765	
INV 00010	Company5	Address3	product4	3265	
INV 00009	Company5	Address3	product4	65	

Masters | Lead Management | Oppurtunities | Sale Order | Sales Invoice

Samples

Sample Ref - S00001

Lead Name: Client5 / Client6

Work No: 30001

Specification: specifications

Product Type: Drivers / Luminous

Product: Driver5 / Driver1 / Others

Date: 10/04/2014

Company: Company 5

Contact Person: Person 7

Designation: CEO

Mail Id: contact @client.com

Ph/Mob No: 2547878

Assigned to: Employee1

Sample Price: 10

No Samples: 10

Follow Up: 10/04/2014

Add Samples | Cancel

Close

search

Samples Ref	Lead Name	Work No	Specifica	product	Quantity	Date	Contact	Designation	Mail ID	Ph/Mob No	Company	Assigned	Price	Sample Quantity	Follow up		
S00001	Client1	30001	Specifica	Driver 1	5000	08/04/2	Person1	CEO	contact@cli	2547747	Company 1	Employee1	12	5	18/04/2014	Edit	Delete
S00002	Client2	30002	Specifica	Driver 2	5800	09/04/2	Person2	CEO	contact@cli	2478747	Company 2	Employee2	12	5	18/04/2014	Edit	Delete
S00003	Client3	30003	Specifica	Driver 3	7000	18/04/2	Person3	CEO	contact@cli	2544597	Company 3	Employee2	14	5	18/04/2014	Edit	Delete
S00004	Client4	30004	Specifica	Driver 4	6000	28/04/2	Person4	CEO	contact@cli	2544577	Company 4	employee2	10	5	18/04/2014	Edit	Delete