

# GLOBAL MOBILE

# SALES PREDICTION

```
import numpy as np
import pandas as pd
import statistics as st
import seaborn as sns
import matplotlib.pyplot as plt
import warnings
warnings.filterwarnings("ignore")
from sklearn.cluster import KMeans
from sklearn import tree
from sklearn.metrics import
confusion_matrix,classification_report,accuracy_score
from sklearn.model_selection import train_test_split

df=pd.read_csv("D:\\GlobalMobile Prices.csv")

df
df.shape
df.info()
df.describe()
df.head(500)

print(len(df.columns))
print(df.columns)

df.columns =[ 'Mobile_brand', 'Mobile_model', 'Cost', 'ram_gb',
'Mobile_storage', 'camera_pxl',
      'battery_mah', 'display_size_inch', 'charging_watt',
'Network_support', 'os',
      'Mobile_processor', 'Mobile_rating', 'release_month', 'year']

df.columns
df
df_numeric=df.select_dtypes(include='number')

corelation_matrix=df_numeric.corr()

print(corelation_matrix)
```

## ¶ VISUALIZATIONS

### 1. Distribution of Kmeans

```
X = df[['ram_gb', 'Mobile_storage', 'camera_pxl',
        'battery_mah', 'display_size_inch', 'charging_watt']].values

kmeans = KMeans(n_clusters=4, random_state=40)
kmeans.fit(X)

centers=kmeans.cluster_centers_
labels = kmeans.labels_

print("Cluster centers:\n", centers)

plt.scatter(X[:, 0], X[:, 1], c= labels, cmap='viridis', marker='o')
plt.scatter(centers[:, 0], centers[:, 1], c='red', marker='x', s=200,
label='Centers')

plt.title('K-means Clustering on GlobalMobile Prices')
plt.xlabel('Mobile_brand')
plt.ylabel('Mobile_model')
plt.legend()
```

### 2. Matplotlib

```
df.head(10)

x=np.array(["Oppo","Realme","Xiaomi","Vivo","Apple","OnePlus","Infinix",
"Apple","Infinix","Realme"])
y=np.array([3.8,4.4,4.1,4.1,3.5,3.7,4.1,4.7,4.0,4.4])
plt.bar(x,y)
plt.show
```

### 3. Actual vs Predicted Prices

```
plt.figure(figsize=(5,7))
sns.heatmap(df_numeric.corr())

sns.pairplot(df,hue='Mobile_brand')

plt.figure(figsize=(10,5))
sns.barplot(x='Mobile_brand',y='Mobile_rating',data=df,hue='year')
plt.bar(x,y)
plt.show()

plt.figure(figsize=(10,5))
sns.histplot(x='Mobile_brand',data=df,hue='Network_support',kde=True)
plt.show()
```

## OUTPUT:

```

brand          model  price_usd  ram_gb  storage_gb  camera_mp  \
0      Oppo        A98  111       855      16       128      108
1    Realme      11 Pro+  843       618       6       128      64
2  Xiaomi  Redmi Note 14 Pro  461       258      16       64       64
3      Vivo        V29e  744       837       6       512      48
4     Apple   iPhone 16 Pro Max  927       335      12       128      200
..      ...
995   Google       Pixel 7a 2  961       96       8       256      12
996 OnePlus    OnePlus 13R  423       158      16       64       64
997  Xiaomi       Poco X6 Pro  796      1164      6       128      200
998  Realme      Narzo 70  809       895      8       64       48
999  Xiaomi      Mi 13 Ultra  429       458      16       512      64

battery_mah  display_size_inch  charging_watt  5g_support  os  \
0           6000                  6.6            33      Yes  Android
1           4500                  6.9            100      Yes  Android
2           4000                  6.8            44      Yes  Android
3           4500                  6.0            65      Yes  Android
4           5000                  6.9            100      Yes    iOS
..      ...
995          4000                  5.9            44      Yes  Android
996          5500                  5.6            65      Yes  Android
997          4500                  5.7            120     No  Android
998          5000                  7.0            65     No  Android
999          4500                  5.8            18     No  Android

processor  rating  release_month  year
0   Helio G99    3.8    February  2025
1   Tensor G4    4.4     August  2025
2     A18 Pro    4.1    March  2025
3   Exynos 2400   4.1    August  2025
4  Dimensity 9300  3.5    February  2025
..      ...
995   Helio G99    4.0   November  2025
996  Dimensity 9300  3.5   November  2025
997   Helio G99    4.8   January  2025
998     A18 Pro    4.6    August  2025
999     A18 Pro    3.9     July  2025

```

```

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1000 entries, 0 to 999
Data columns (total 15 columns):

```

#	Column	Non-Null Count	Dtype
0	brand	1000	non-null
1	model	1000	non-null
2	price_usd	1000	non-null
3	ram_gb	1000	non-null
4	storage_gb	1000	non-null
5	camera_mp	1000	non-null
6	battery_mah	1000	non-null
7	display_size_inch	1000	non-null
8	charging_watt	1000	non-null
9	5g_support	1000	non-null
10	os	1000	non-null
11	processor	1000	non-null
12	rating	1000	non-null
13	release_month	1000	non-null
14	year	1000	non-null

```
price_usd      ram_gb   storage_gb   camera_mp   battery_mah \
count  1000.000000  1000.00000  1000.000000  1000.000000  1000.000000
mean    813.478000    9.17200  402.880000   83.534000  5012.000000
std     411.708367   4.32633  349.405893   62.504958  711.591429
min    101.000000    4.00000  64.000000   12.000000  4000.000000
25%    449.250000    6.00000  128.000000   48.000000  4500.000000
50%    822.000000    8.00000  256.000000   64.000000  5000.000000
75%   1166.250000   12.00000  512.000000  108.000000  5500.000000
max   1499.000000   16.00000 1024.000000  200.000000  6000.000000
```

```
display_size_inch  charging_watt      rating      year
count  1000.000000  1000.000000  1000.000000  1000.0
mean    6.380600    63.791000   4.229900  2025.0
std     0.496841    36.333751   0.439965    0.0
min    5.500000    18.000000   3.500000  2025.0
25%    6.000000    33.000000   3.800000  2025.0
50%    6.400000    65.000000   4.200000  2025.0
75%    6.800000    100.000000  4.600000  2025.0
max    7.200000    120.000000  5.000000  2025.0
```

```
brand          model  price_usd  ram_gb   storage_gb   camera_mp \
0   Oppo         A98  111       855      16        128       108
1   Realme      11 Pro+  843       618      6        128       64
2   Xiaomi      Redmi Note 14 Pro 461       258      16        64        64
3   Vivo          V29e  744       837      6        512       48
4   Apple        iPhone 16 Pro Max 927       335      12        128      200
..   ...
495  Xiaomi      Mi 13 Ultra 967       997      12       1024      200
496  Realme      GT 7 Pro  938      1181      12       512       12
497  Google       Pixel 9 Pro 47      141       8        128       108
498  Oppo          A98  898      1322      8        256       12
499  Samsung     Galaxy M55 821      400      12       1024      108
```

```
battery_mah  display_size_inch  charging_watt  5g_support      os \
0       6000            6.6           33      Yes  Android
1       4500            6.9           100     Yes  Android
2       4000            6.8           44      Yes  Android
3       4500            6.0           65      Yes  Android
4       5000            6.9           100     Yes   iOS
..   ...
495  5000            5.5           18      No   Android
496  6000            5.8           33      No   Android
497  4500            7.0           120     Yes  Android
498  6000            5.8           18      Yes  Android
499  6000            7.2           100     Yes  Android
```

```
processor      rating release_month  year
0   Helio G99    3.8    February  2025
1   Tensor G4    4.4    August   2025
2   A18 Pro     4.1    March    2025
3   Exynos 2400  4.1    August   2025
4   Dimensity 9300 3.5    February  2025
..   ...
495 Snapdragon 7+ Gen 2 4.4    June    2025
496 Snapdragon 6 Gen 1 4.9    May    2025
497 Dimensity 9300 4.5    March   2025
498 Snapdragon 7+ Gen 2 3.8    June    2025
499 Exynos 2400 3.8    December 2025
```

```

Index(['brand', 'model', 'price_usd', 'ram_gb', 'storage_gb', 'camera_mp',
       'battery_mah', 'display_size_inch', 'charging_watt', '5g_support', 'os',
       'processor', 'rating', 'release_month', 'year'],
      dtype='object')

Index(['Mobile_brand', 'Mobile_model', 'Cost', 'ram_gb', 'Mobile_storage',
       'camera_pxl', 'battery_mah', 'display_size_inch', 'charging_watt',
       'Network_support', 'os', 'Mobile_processor', 'Mobile_rating',
       'release_month', 'year'],
      dtype='object')

   Mobile_brand      Mobile_model  Cost  ram_gb  Mobile_storage \
0        Oppo           A98 111    855      16          128
1     Realme           11 Pro+ 843    618       6          128
2    Xiaomi  Redmi Note 14 Pro 461    258      16          64
3      Vivo            V29e 744    837       6          512
4     Apple  iPhone 16 Pro Max 927    335      12          128
..        ...
995    Google         Pixel 7a 2    961       8          256
996  OnePlus        OnePlus 13R 423    158      16          64
997  Xiaomi         Poco X6 Pro 796   1164       6          128
998  Realme        Narzo 70 809    895       8          64
999  Xiaomi        Mi 13 Ultra 429    458      16          512

   camera_pxl  battery_mah  display_size_inch  charging_watt \
0        108        6000             6.6            33
1         64        4500             6.9           100
2         64        4000             6.8            44
3         48        4500             6.0            65
4        200        5000             6.9           100
..        ...
995        12        4000             5.9            44
996        64        5500             5.6            65
997        200       4500             5.7           120
998        48        5000             7.0            65
999        64        4500             5.8            18

   Network_support      os Mobile_processor  Mobile_rating release_month \
0        Yes  Android        Helio G99       3.8    February
1        Yes  Android        Tensor G4       4.4    August
2        Yes  Android        A18 Pro       4.1    March
3        Yes  Android       Exynos 2400       4.1    August
4        Yes    iOS        Dimensity 9300       3.5    February
..        ...
995        Yes  Android        Helio G99       4.0  November
996        Yes  Android       Dimensity 9300       3.5  November
997        No   Android        Helio G99       4.8  January
998        No   Android        A18 Pro       4.6    August
999        No   Android        A18 Pro       3.9    July

   year
0  2025
1  2025
2  2025
3  2025
4  2025
..  ...
995 2025
996 2025
997 2025
998 2025
999 2025

```

```

Cost           Cost      ram_gb   Mobile_storage camera_pxl \
Cost          1.000000 -0.023628    0.000730  0.015682
ram_gb        -0.023628 1.000000    0.013488  0.011987
Mobile_storage 0.000730  0.013488    1.000000  0.030576
camera_pxl     0.015682  0.011987    0.030576  1.000000
battery_mah    -0.006909  0.024691   -0.026807  0.004402
display_size_inch -0.023611  0.003696    0.012260  -0.057576
charging_watt   0.014869  0.001560    0.050683  0.008465
Mobile_rating   -0.001010 -0.060605    0.028872  0.032554
year            NaN       NaN       NaN       NaN

Cost           battery_mah display_size_inch charging_watt \
Cost          -0.006909  -0.023611  0.014869
ram_gb        0.024691   0.003696  0.001560
Mobile_storage -0.026807  0.012260  0.050683
camera_pxl     0.004402   -0.057576 0.008465
battery_mah    1.000000   0.013966 -0.003426
display_size_inch 0.013966   1.000000  0.053701
charging_watt   -0.003426  0.053701  1.000000
Mobile_rating   0.011322   0.011403  0.032803
year            NaN       NaN       NaN       NaN

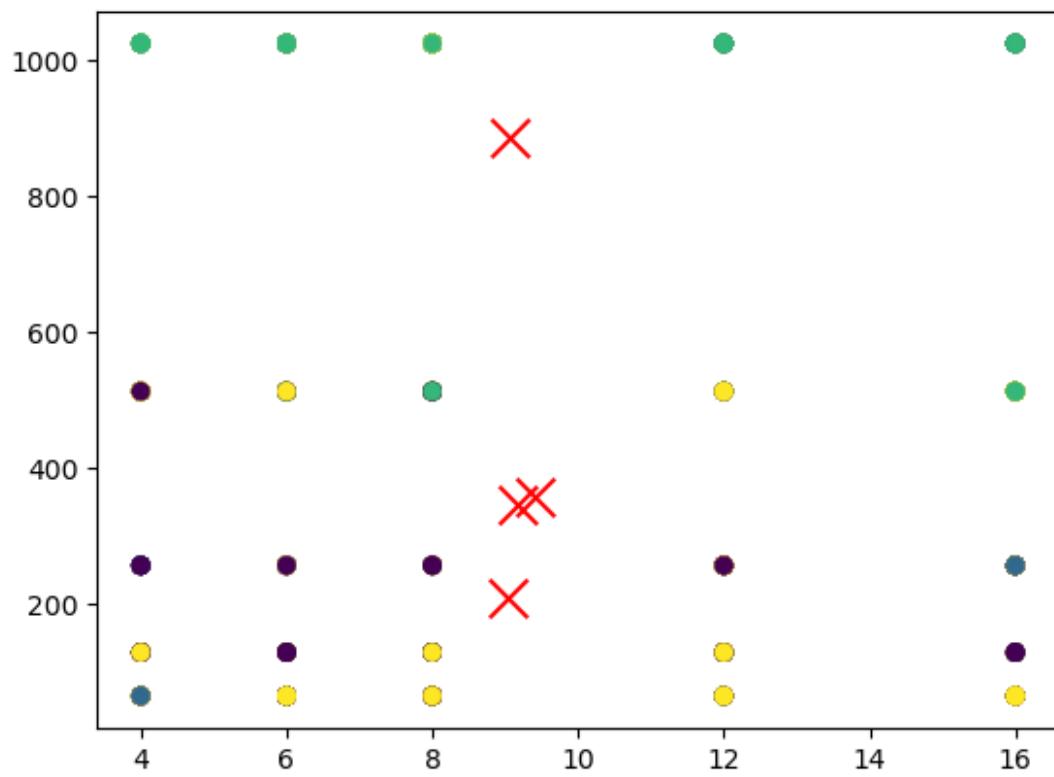
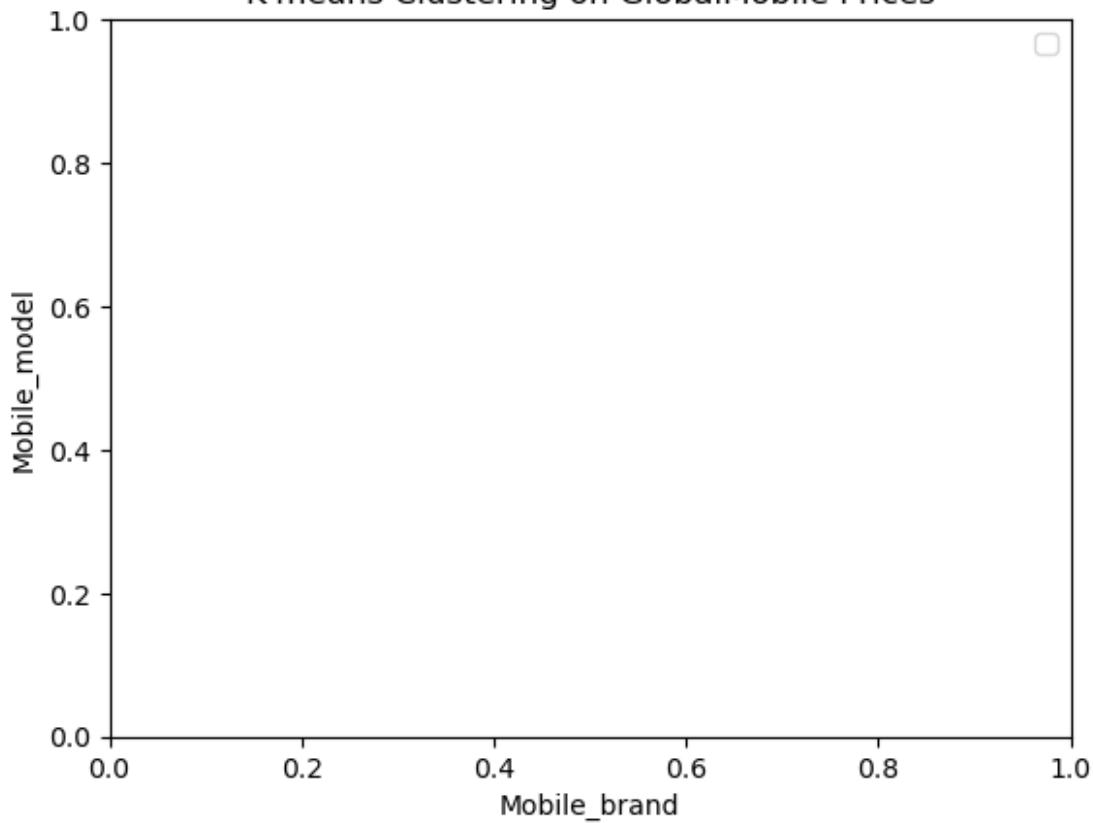
Cost           Mobile_rating year
Cost          -0.001010  NaN
ram_gb        -0.060605  NaN
Mobile_storage 0.028872  NaN
camera_pxl     0.032554  NaN
battery_mah    0.011322  NaN
display_size_inch 0.011403  NaN
charging_watt   0.032803  NaN
Mobile_rating   1.000000  NaN
year            NaN       NaN

array([[1.60e+01, 1.28e+02, 1.08e+02, 6.00e+03, 6.60e+00, 3.30e+01],
       [6.00e+00, 1.28e+02, 6.40e+01, 4.50e+03, 6.90e+00, 1.00e+02],
       [1.60e+01, 6.40e+01, 6.40e+01, 4.00e+03, 6.80e+00, 4.40e+01],
       ...,
       [6.00e+00, 1.28e+02, 2.00e+02, 4.50e+03, 5.70e+00, 1.20e+02],
       [8.00e+00, 6.40e+01, 4.80e+01, 5.00e+03, 7.00e+00, 6.50e+01],
       [1.60e+01, 5.12e+02, 6.40e+01, 4.50e+03, 5.80e+00, 1.80e+01]]))

KMeans(n_clusters=4, random_state=40)

Cluster centers:
[[ 9.0418251  207.81749049  78.97338403 4182.5095057      6.36501901
  62.49429658]
 [ 9.41747573  357.59223301  85.41747573 6000.              6.41019417
  61.20873786]
 [ 9.06508876  884.63905325  85.90532544 4523.66863905     6.39112426
  67.18343195]
 [ 9.17679558  345.45856354  84.66850829 5280.38674033     6.37016575
  64.61878453]]
```

K-means Clustering on GlobalMobile Prices



```

Mobile_brand      Mobile_model  Cost  ram_gb  Mobile_storage  \
0     Oppo           A98 111   855    16       128
1   Realme          11 Pro+ 843   618     6       128
2   Xiaomi  Redmi Note 14 Pro 461   258    16       64
3     Vivo           V29e 744   837     6      512
4     Apple        iPhone 16 Pro Max 927   335    12       128
5  OnePlus         Nord 4 295   938    16      512
6  Infinix          GT 20 Pro 112   418    12      256
7     Apple        iPhone 16 Pro Max 232  1447    16       64
8  Infinix          Hot 40 111  1354     6     1024
9   Realme          GT 7 Pro 668   311     8     1024

camera_px1  battery_mah  display_size_inch  charging_watt Network_support  \
0       108        6000            6.6          33        Yes
1        64        4500            6.9          100       Yes
2        64        4000            6.8          44        Yes
3        48        4500            6.0          65        Yes
4       200        5000            6.9          100       Yes
5       200        5000            6.2          120       No
6        64        6000            6.9          44        No
7        64        4500            6.7          33        Yes
8        12        5500            5.7          18        Yes
9        50        5500            6.9          44        Yes

os  Mobile_processor  Mobile_rating release_month  year
0  Android        Helio G99      3.8    February  2025
1  Android        Tensor G4      4.4    August   2025
2  Android        A18 Pro       4.1    March    2025
3  Android       Exynos 2400     4.1    August   2025
4   iOS          Dimensity 9300    3.5    February 2025
5  Android       Exynos 2400     3.7      May    2025
6  Android       Exynos 2400     4.1    April   2025
7   iOS          Exynos 2400     4.7    November 2025
8  Android        Tensor G4      4.0    July    2025
9  Android  Snapdragon 6 Gen 1    4.4

```

