DATA ANALYSIS USING R

Importing necessary libraries

View(data)

```
###########Install necessary libraries
install.packages("ggplot2")
library(ggplot2)
install.packages("dplyr")
library(dplyr)
install.packages("tidyverse") # Installs ggplot2 and other packages
install.packages("readxl") # Installs readxl for reading Excel files
library(tidyverse)
library(readxl)
output:
> library(ggplot2)
> library(dplyr)
> library(tidyverse)
> library(readxl)
 Data loading
#########Data loading
data <- read_excel("C:/Users/karth/Downloads/Sample -
Superstore.xls")
#It displays the entire dataset
```

Understanding the data

\$ Quantity : num [1:9994] 2 3 2 5 2 7 4 6 3 5 ...

```
###########Understanding the data
#structure of the dataset
str(data)
output:
###########Understanding the data
> #structure of the dataset
> str(data)
tibble [9,994 \times 21] (S3: tbl_df/tbl/data.frame)
 $ Row ID
            : num [1:9994] 1 2 3 4 5 6 7 8 9 10 ...
 $ Order ID : chr [1:9994] "CA-2016-152156" "CA-2016-152156" "CA-2016-138688" "US-2015-108966" ...
 $ Order Date : POSIXct[1:9994], format: "2016-11-08" ...
 $ Ship Date : POSIXct[1:9994], format: "2016-11-11" ...
 $ Ship Mode : chr [1:9994] "Second Class" "Second Class" "Second Class" "Standard Class" ...
 $ Customer ID: chr [1:9994] "CG-12520" "CG-12520" "DV-13045" "SO-20335" ...
 $ Customer Name: chr [1:9994] "Claire Gute" "Claire Gute" "Darrin Van Huff" "Sean O'Donnell" ...
 $ Segment : chr [1:9994] "Consumer" "Consumer" "Corporate" "Consumer" ...
            : chr [1:9994] "United States" "United States" "United States" "United States" ...
 $ Country
           : chr [1:9994] "Henderson" "Henderson" "Los Angeles" "Fort Lauderdale" ...
 $ City
 $ State
            : chr [1:9994] "Kentucky" "Kentucky" "California" "Florida" ...
 $ Postal Code: num [1:9994] 42420 42420 90036 33311 33311 ...
             : chr [1:9994] "South" "South" "West" "South" ...
 $ Region
 $ Product ID : chr [1:9994] "FUR-BO-10001798" "FUR-CH-10000454" "OFF-LA-10000240" "FUR-TA-10000577" ...
 $ Category : chr [1:9994] "Furniture" "Furniture" "Office Supplies" "Furniture" ...
 $ Sub-Category: chr [1:9994] "Bookcases" "Chairs" "Labels" "Tables" ...
 $ Product Name: chr [1:9994] "Bush Somerset Collection Bookcase" "Hon Deluxe Fabric Upholstered Stacking Chairs
Rounded Back" "Self-Adhesive Address Labels for Typewriters by Universal" "Bretford CR4500 Series Slim Rectangula
Table" ...
 $ Sales
            : num [1:9994] 262 731.9 14.6 957.6 22.4 ...
```

\$ Discount : num [1:9994] 0 0 0 0.45 0.2 0 0 0.2 0.2 0 ...

\$ Profit : num [1:9994] 41.91 219.58 6.87 -383.03 2.52 ...

#It displays the first 6 rows

head(data)

output:

```
#It displays the first 6 rows
```

> head(data)

A tibble: 6 × 21

<dbl> <chr> <dttm> <dttm>

- 1 1 CA-2016-1... 2016-11-08 00:00:00 2016-11-11 00:00:00
- 3 CA-2016-1... 2016-06-12 00:00:00 2016-06-16 00:00:00
- 4 US-2015-1... 2015-10-11 00:00:00 2015-10-18 00:00:00
- 5 US-2015-1... 2015-10-11 00:00:00 2015-10-18 00:00:00
- 6 CA-2014-1... 2014-06-09 00:00:00 2014-06-14 00:00:00

i 17 more variables: `Ship Mode` <chr>,

- # `Customer ID` <chr>, `Customer Name` <chr>,
- # Segment <chr>, Country <chr>, City <chr>, State <chr>,
- # `Postal Code` <dbl>, Region <chr>, `Product ID` <chr>,
- # Category <chr>, `Sub-Category` <chr>,
- # `Product Name` <chr>, Sales <dbl>, Quantity <dbl>,
- # Discount <dbl>, Profit <dbl>

#It displays the column names

names(data)

```
output:
```

```
#It displays the column names
> names(data)
      "Row ID"
                         "Order ID"
                                            "Order Date"
  [4]
[7]
      "Ship Date"
                         "Ship Mode"
                                            "Customer ID"
      "Customer Name" "Segment"
                                            "Country"
      "City"
                         "State"
 [10]
                                            "Postal Code"
                                            "Category
                         "Product ID"
      "Region"
 [13]
     "Sub-Category" "Product Name"
                                         "sales"
 [16]
     "Quantity
                                            "Profit"
 [19]
                         "Discount"
#It displays the dimensions of rows and colums
dim(data)
output:
> #It displays the dimensions of rows and colums
> dim(data)
[1] 9994 21
#It displays the sum of null values
sum(is.na(data))
output:
> #It displays the sum of null values
> sum(is.na(data))
\lceil 1 \rceil 0
```

Summarize the dataset

###########Summarize the dataset

```
# Get a summary of each column summary(data)
```

output:

```
> # Get a summary of each column
```

> summary(data)

Row ID Order ID

Min.: 1 Length:9994

1st Qu.:2499 Class :character

Median:4998 Mode:character

Mean :4998

3rd Qu.:7496

Max. :9994

Order Date

Min. :2014-01-03 00:00:00.00

1st Qu.:2015-05-23 00:00:00.00

Median: 2016-06-26 00:00:00.00

Mean :2016-04-30 00:07:12.25

3rd Qu.:2017-05-14 00:00:00.00

Max. :2017-12-30 00:00:00.00

Ship Date Ship Mode

Min. :2014-01-07 00:00:00.00 Length:9994

1st Qu.:2015-05-27 00:00:00.00 Class :character

Median: 2016-06-29 00:00:00.00 Mode: character

Mean :2016-05-03 23:06:58.56

3rd Qu.:2017-05-18 00:00:00.00

Max. :2018-01-05 00:00:00.00

Customer ID Customer Name Segment

Length:9994 Length:9994 Length:9994

Class :character Class :character Class :character

Mode :character Mode :character

Country City State

Length:9994 Length:9994 Length:9994

Class:character Class:character Class:character

Mode :character Mode :character Mode :character

Postal Code Region Product ID

Min.: 1040 Length: 9994 Length: 9994

1st Qu.:23223 Class :character Class :character

Median: 56431 Mode: character Mode: character

Mean :55190

3rd Qu.:90008

Max. :99301

Category Sub-Category Product Name

Length:9994 Length:9994 Length:9994

Class:character Class:character Class:character

Mode :character Mode :character

Sales Quantity Discount

Min.: 0.444 Min.: 1.00 Min.: 0.0000

1st Qu.: 17.280 1st Qu.: 2.00 1st Qu.:0.0000

Median: 54.490 Median: 3.00 Median: 0.2000

Mean: 229.858 Mean: 3.79 Mean: 0.1562

3rd Qu.: 209.940 3rd Qu.: 5.00 3rd Qu.:0.2000

Max. :22638.480 Max. :14.00 Max. :0.8000

Profit

Min. :-6599.978

1st Qu.: 1.729

Median: 8.666

3rd Qu.: 29.364 Max.: 8399.976 #checking null values colSums(is.na(data)) output: > #checking null values > colSums(is.na(data)) Row ID Order ID Order Date Ship Date 0 0 0 0 Ship Mode Customer ID Customer Name Segment 0 0 0 0 State Postal Code Country City 0 0 0 0 Category Sub-Category Region Product ID 0 0 0 0 Product Name Sales Quantity Discount 0 0 0 0 Profit 0 #mean for sales mean(data\$Sales) output: > #mean for sales > mean(data\$Sales) [1] 229.858 #median for sales median(data\$Sales

Mean: 28.657

```
output:
```

```
> #median for sales
> median(data$sales)
[1] 54.49
```

#mean for profit
mean(data\$Profit)

output:

> #mean for profit
> mean(data\$Profit)
[11] 28.6569

#median for frofit
median(data\$Profit)

output:

> #median for frofit
> median(data\$Profit)
[1] 8.6665

Checking missing values:

##################Check for missing values
sum(is.na(data))

output:

> ##################Check for missing values
> sum(is.na(data))
[1] 0

Unique values in a specific column unique(data\$Sales)

output:

Г36]

1097.5440

> # Unique values in a specific column

190.9200

> unique(data\$Sales) 261.9600 731.9400 957.5775 22.3680 Г17 14.6200 48.8600 7.2800 907.1520 18.5040 ۲61 114.9000 15.5520 407.9760 111 1706.1840 911.4240 68.8100 2.5440 8.5600 665.8800 55.5000 [16] 213.4800 60.3400 [21] 22.7200 19.4600 71.3720 1044.6300 Г261 11.6480 90.5700 3083.4300 9.6180 124.2000 317 3.2640 86.3040 6.8580 15.7600 29.4720

113.3280

532.3992

212.0580

```
371.1680
                   147.1680
                                           95.6160
 [41]
                                77.8800
                                                       45.9800
 Г461
         17.4600
                   211.9600
                                45.0000
                                           21.8000
                                                       38.2200
 [51]
         75.1800
                     6.1600
                                89.9900
                                           15.2600
                                                     1029.9500
  561
       208.5600
                    32.4000
                               319.4100
                                           14.5600
                                                       30.0000
  61]
         48.4800
                                13.9800
                                           25.8240
                     1.6800
                                                      146.7300
  661
         79.7600
                             1113.0240
                                          167.9680
                   213.1150
                                                       75.8800
 71]
                                           97.0400
          4.6160
                    19.0500
                               831.9360
                                                       72.7840
 Ī76Ī
          1.2480
                     9.7080
                                27.2400
                                           19.3000
                                                      208.1600
 [81]
         16.7400
                    14.9000
                                21.3900
                                          200.9840
                                                      230.3760
 Г861
        301,9600
                    19.9900
                               158.3680
                                                       73.5840
                                           20.1000
                    12.9600
                                53.3400
                                           32.9600
 [91]
          6.4800
                                                        5.6820
 [96]
         96.5300
                    51.3120
                                64.6240
                                           95.9760
                                                        1.7880
[101]
         23,9200
                   238.8960
                               102.3600
                                           36.8820
                                                       74.1120
[106]
         27.9920
                     3.3040
                               339.9600
                                           41.9600
                                                       75.9600
                                                      787.5300
                                23.9760
「111<del>]</del>
         40.0960
                     4.7200
                                          130.4640
                                                      115.0200
[116]
        157.7940
                    47.0400
                                30.8400
                                          226.5600
                   600.5580
                                             2.3880
Γ121]
         68.0400
                               617.7000
                                                      243.9920
                   238.5600
[126]
         81.4240
                                59.9700
                                           78.3040
                                                       21.4560
[131]
                                11.5200
         20.0400
                    35.4400
                                             4.0200
                                                       76.1760
Γ136]
         65.8800
                    43.1200
                                82.8000
                                             8.8200
                                                       10.8600
                               671.9300
                                           93.8880
Γ1417
        143.7000
                   839.4300
                                                      384.4500
                               171.5500
[146]
        149.9700
                  1951.8400
                                          157.9200
                                                      203.1840
         58.3800
                   105.5200
                                80.8800
Г1517
                                             6.6300
                                                      457.5680
       944.9300
Г1567
                      5.9800
                                54.3840
                                           28.4000
                                                       27.6800
          9.9360
                  8159.9520
Г1617
                               275.9280
                                         1740.0600
                                                       32.0640
[166]
        177.9800
                   143.9760
                                20.9400
                                          110.9600
                                                      340.1440
                                97.2640
                    20.1600
Г171]
         52.4480
                                          396.8020
                                                       15.8800
Γ1761
          3.2800
                    24.8160
                               408.7440
                                          503.9600
                                                      149.9500
[181]
                      7.1600
                                           37.2240
         29.0000
                               176.8000
                                                       20.0160
[186]
        899.1360
                    71.7600
                                51.8400
                                          626.3520
                                                       19.9000
Г1917
         14.2800
                                 6.0480
                                           46.2600
                                                        2.9460
                      7.4080
Г1967
                    21.7440
                               218.7500
                                                       66.2840
         16.0560
                                             2.6000
[201]
         35.1680
                   444.7680
                                83.9200
                                                       15.9200
                                          131.9800
[206]
         52.2900
                    91.9900
                                20.8000
                                           23.6800
                                                      452.4500
[211]
         62.9820
                  1188.0000
                                89.5840
                                           93.0600
                                                      302.3760
Γ2167
          5.5840
                    22.7040
                                19.7760
                                           72.7040
                                                      479.9880
[221]
         27.1680
                      2.2000
                               622.4500
                                           21.9800
                                                      161.5680
Γ226]
        389.6960
                    18.6480
                               233.8600
                                          620.6145
                                                        5.3280
Γ2317
        258.0720
                   617.9760
                                10.5600
                                           25.9200
                                                      419.6800
[236]
                               177.2250
         11.6880
                    31.9840
                                             4.0440
                                                     2001.8600
                    47.8800
[241]
        166.7200
                             1503.2500
                                           25.9200
                                                      321.5680
                                          361.9200
Γ2461
          7.6100
                  3347.3700
                                80.5800
                                                       12.1320
[251]
         82.3680
                    53.9200
                               647.9040
                                           20.3700
                                                      221.5500
                             3059.9820
                                         2519.9580
[256]
         17.5200
                     1.6240
                                                      328.2240
[261]
         79.9000
                    14.0160
                                 7.5600
                                           37.2080
                                                       57.5760
        725.8400
                                 5.2800
[266]
                   209.9300
                                           10.9200
                                                       18.1760
[271]
         59.7120
                    24.8400
                                 2.0800
                                         1114.4000
                                                     1038.8400
```

```
[276]
       141.7600
                   239,8000
                                31.1040
                                          254.0580
                                                     194.5280
       961.4800
Γ281]
                    19.0960
                                18.4960
                                          255.9840
                                                       86.9700
                                                       27.5520
[286]
        300.4160
                   230.3520
                               218.3520
                                           78,6000
      1082,4800
                    56.9100
                                           14.2800
[291]
                                77,6000
                                                     219.0750
                     9.8400
                                          289.2000
[296]
         26.8000
                                45.4800
                                                        4.8900
Γ3017
         15.1360
                   466,7680
                                15.2320
                                            6.2640
                                                       87.5400
       178.3840
[306]
                    99.1360
                              135.8820
                                         3991.9800
                                                      275.9400
                    43.5700
[311]
        360.0000
                               251.5200
                                           99.9900
                                                       15.9920
       290.8980
                    54.2240
                               786.7440
                                          100.2400
[316]
                                                       37.7640
Γ3217
         82.8000
                    20.7240
                                 4.8960
                                            4.7520
                                                      959.9840
[326]
                     7.7120
                              698.3520
                                                       17.8560
         14.3680
                                            4.9600
                                71.9280
[331]
                    30.9920
                                           88.8000
        509.9700
                                                       47.9760
[336]
         24.5600
                     6.7900
                                 3.0480
                                           49.1200
                                                    4355.1680
[341]
        388.7040
                     8.2600
                                17.0400
                                           34.4000
                                                       36.2400
Г3461
       647.8400
                    20.7000
                              488.6460
                                            5.5600
                                                       47.1200
                              104.7900
         23.2000
                     7.3600
[351]
                                         1043.9200
                                                       53.4240
Г356Т
                                                    1488.4240
          8.1600
                  1023.9360
                                 9.2400
                                          479.0400
[361]
          8.6520
                    23.8320
                                12.1760
                                           50.9600
                                                       49.5360
                                          482.3400
         41.9000
                                83.9760
[366]
                   375.4575
                                                        2.9600
                                          246.3840
                                                    1799.9700
                    23.3600
                                39.9800
[371]
          2.6240
[376]
                    75.7920
                                49.9600
         12.4620
                                           70.1200
                                                       35.9520
                                57.5840
381
      2396.2656
                   131.1360
                                            9.5680
                                                       39.0720
         35.9100
[386]
                   179.9500
                             1199.9760
                                           27.1500
                                                    1004.0240
                    28.3500
                                55.9800
                                         1336.8290
[391]
          9.6800
                                                      113.5680
                   307.1360
3961
       139.8600
                                95.9200
                                          383.8000
                                                        5.7800
[401]
          9.3200
                    15.2500
                              196.7520
                                           56.5600
                                                       32.7000
                   287.9200
                                69.9900
                                                      189.5880
Г4061
       866.4000
                                            6.6720
                     4.7680
                               714.3000
                                            4.8120
                                                      247.8000
Г4117
       291.9600
      1007.9790
                   313.4880
                                31.8720
                                          207.8460
                                                       12.2200
[416]
[421]
       194.9400
                    70.9500
                                91.3600
                                          242.9400
                                                       22.0500
Γ4261
          2.9100
                    59.5200
                              161.9400
                                          263.8800
                                                       30.4800
                   284.3640
[431]
         35.1200
                              665.4080
                                           63.8800
                                                      129.5680
                                          899.9100
78.2720
        747.5580
                     8.9280
                              103.9200
                                                       23.5600
[436]
                                                      254.7440
[441]
      1272.6300
                    28.4850
                              185.3760
Г4461
       205.3328
                     4.7880
                                55.4800
                                          340.9200
                                                     222.6660
                    92.5200
[451]
       703.9680
                                62.6500
                                           94.8500
                                                       95.7600
[456]
         40.2000
                    14.7000
                               704.2500
                                            9.0900
                                                        5.9600
[461]
        159.9800
                    29.6000
                               514.1650
                                          279.9600
                                                    2735.9520
Г4661
          7.9920
                    63.9840
                                70.3680
                                          449.1500
                                                       11.0700
                   189.8820
                              105.4200
[471]
         93.9800
                                          119.6160
                                                      255.7600
[476]
       241.5680
                    69.3000
                                22.6200
                                           14.9520
                                                     801.5680
                                            2.7400
[481]
          2.3760
                    32.7920
                                15.9200
                                                        8.3400
                                                        7.1520
[486]
         46.7400
                  6354.9500
                              126.3000
                                           38.0400
                  2999.9500
[491]
          5.8800
                                51.4500
                                           11.9600
                                                    1126.0200
Г4961
         18.3920
                    14.1120
                               210.9800
                                           55.1760
                                                       66.2600
                               45.6960
         22.2000
                   683.9520
[501]
                                           36.3360
                                                     666.2480
[506]
         52.5120
                   190.7200
                                47.9400
                                          979.9500
                                                       22.7500
```

```
10.7520
                                          152.9400
         16.7680
                                                     283.9200
[511]
                    42.6160
                              646.7760
[516]
       468.9000
                   380.8640
                                           58.1120
                                                      100.7920
[521]
         66.1120
                    41.2800
                                13.3600
                                          250.2720
                                                       11.3640
                  1121.5680
                                34.5040
                                           10.8240
526]
          8.7200
                                                    1295.7800
531]
         19.4560
                  1335.6800
                                42.6000
                                           84.0560
                                                       13.0000
[536]
         13.1280
                                 2.6100
                                          374.3760
                     3.9600
                                                       91.8400
Γ5417
        81.0880
                    19,4400
                              451.1520
                                           72.4500
                                                       13.9600
                                                        7.3000
[546]
         33.2640
                    14.8500
                              160.7200
                                           19.9200
[551]
        69.7120
                     8.7920
                                51.5200
                                          470.3760
                                                      105.5840
[556]
         31,1520
                     6.7830
                              406.3680
                                           70.9800
                                                      294.9300
        84.7840
                                           10.3680
                                                        9.3440
[561]
                    20.7360
                                16.8210
                                                       11.6320
[566]
         31.2000
                    76.1200
                              445.9600
                                          327.7600
                                                        7.2180
571]
        143.9820
                   494.3760
                                 5.8400
                                          142.7760
576]
        43.1880
                   131.9040
                                 3.2820
                                           21,1680
                                                       55.1880
                    15.7120
                                          728.9460
Γ581]
        369.5760
                                                      119.9400
                                 8.4480
586]
          3.6480
                    40.4800
                                 9.9400
                                          107.4240
                                                       37.9100
                              555.2100
5917
         88.0200
                     8.6900
                                          523.4800
                                                      161.8200
5967
         35.5600
                    97.1600
                                15.2400
                                           13.2300
                                                      243.3840
       119.8000
                   300.7680
                                          235.9440
6017
                                17.8800
                                                      392.9400
                                           15.4240
6061
         18.8820
                   122.3280
                             1049.2000
                                                       18.8400
                              132.5200
                                          209.3000
       330.4000
                    26.2500
                                                       31.5600
6117
616]
         30.1440
                    14.8000
                              316.0000
                                          379.4000
                                                       97.8200
       103.1200
                   113.5520
                                          134.2880
                                                      701.3720
621]
                                 3.3180
          2.3080
                              724.0800
6261
                   999.4320
                                          918.7850
                                                        2.7240
                    10.7400
                                23.7600
6317
       459.9500
                                           85.0560
                                                      381.5760
[636]
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                                36.3520
                                           19.5600
                                                       61.4400
                    99.3900
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6417
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[646]
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                              191.9840
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[706]
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[726]
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[736]
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[746]
                    21.7200
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                                           21.5600
                                                       22.2300
          9.9600
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[841]
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Ī851]
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[856]
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[871]
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[926]
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                                            6.2080
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Γ9317
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                                                      854.9400
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Ր9361
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[951]
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                                                       11.1600
[956]
        108.4000
                    82.3440
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[961]
          4.4160
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                                45.2160
                                           10.4160
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                                          194.8480
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[976]
                  1106.9100
                              836.5920
                                           26.3800
                                                      362.9200
          6.8800
```

```
3.1500
  [981] 4899.9300
                          71.9760
                                                     71.9840
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                          28.9000
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              2.9340
  [996]
                          22.9200
                                      100.7040
                                                                  10.7800
                                                      2.3280
    reached getOption("max.print") -- omitted 5144 entries ]
#It check the type of data
class(data$Sales)
class(data$`Customer Name`)
class(data$Category)
output:
> #It check the type of data
> class(data$sales)
[1] "numeric"
> class(data$`Customer Name`)
[1]_"character"
> class(data$Category)
[1] "character"
# Frequency of categories in a specific column
table(data$Category)
output:
```

2.6940

Data visualization:

Technology

1847

> # Frequency of categories in a specific column

6026

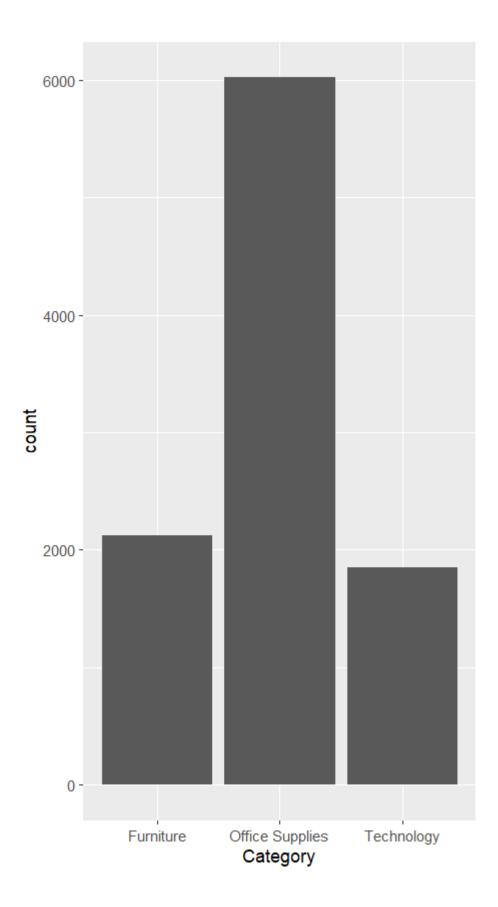
> table(data\$Category)

2121

Furniture Office Supplies

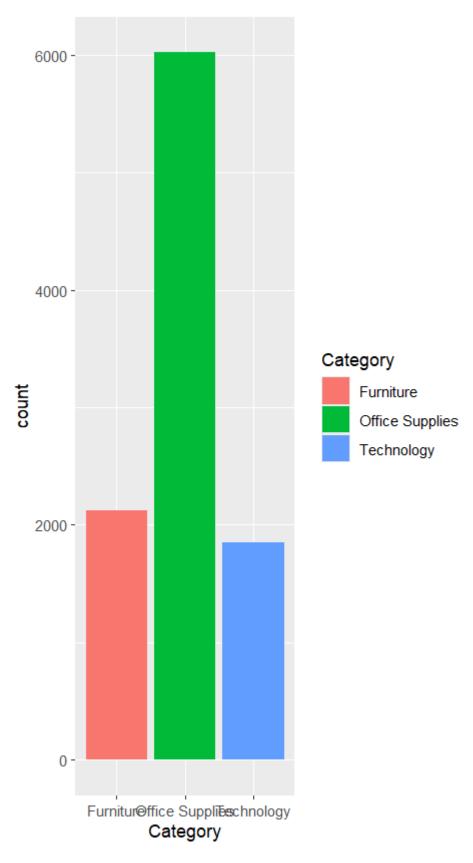
############Data visualization

###barplot for categorical data ggplot(data,aes(x=Category))+geom bar()

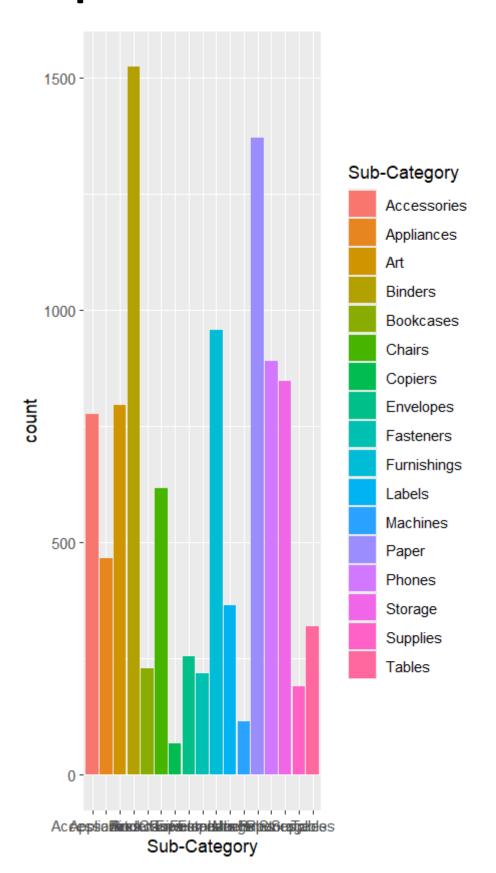


```
##adding color
```

 $ggplot(data, aes(x=Category, fill=Category)) + geom_bar()$

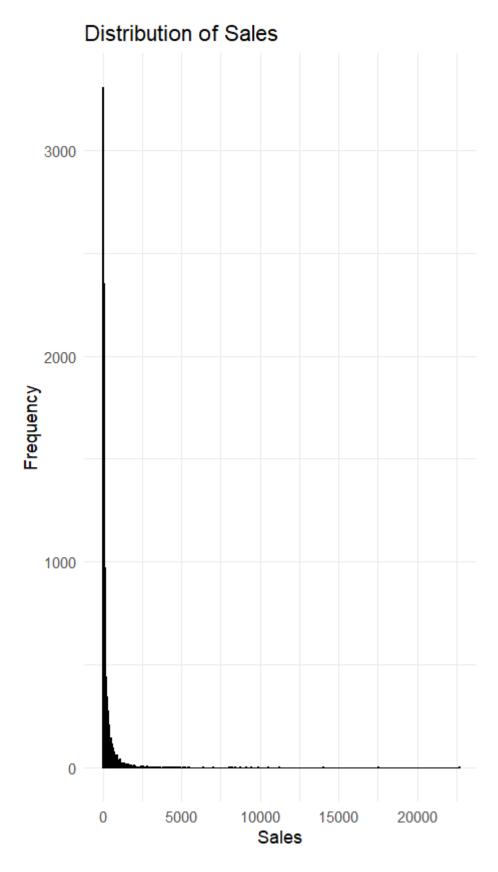


#barplot for sub category
ggplot(data,aes(x=`Sub-Category`,fill=`Sub-Category`))+geom_bar()



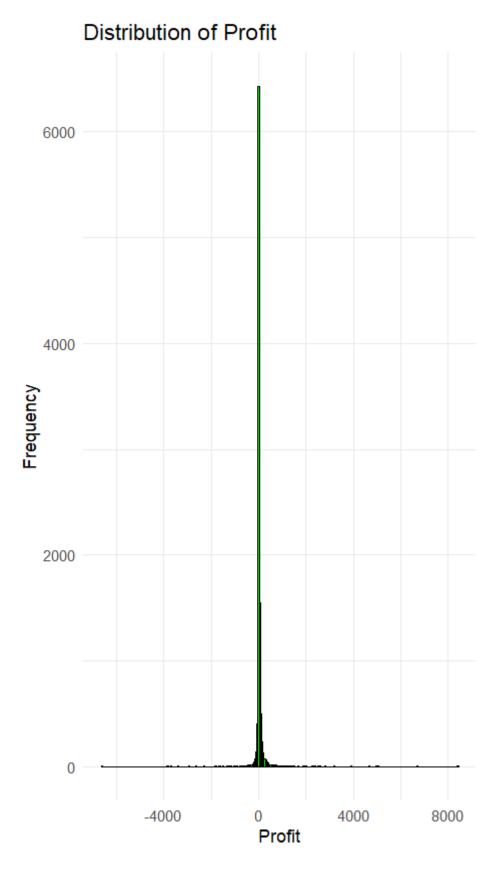
Create a histogram for Sales

```
ggplot(data, aes(x = Sales)) +
geom_histogram(binwidth = 50, fill = "blue", color = "black",) +
labs(title = "Distribution of Sales", x = "Sales", y = "Frequency") +
theme_minimal()
```



Create a histogram for Profit
ggplot(data, aes(x = Profit)) +

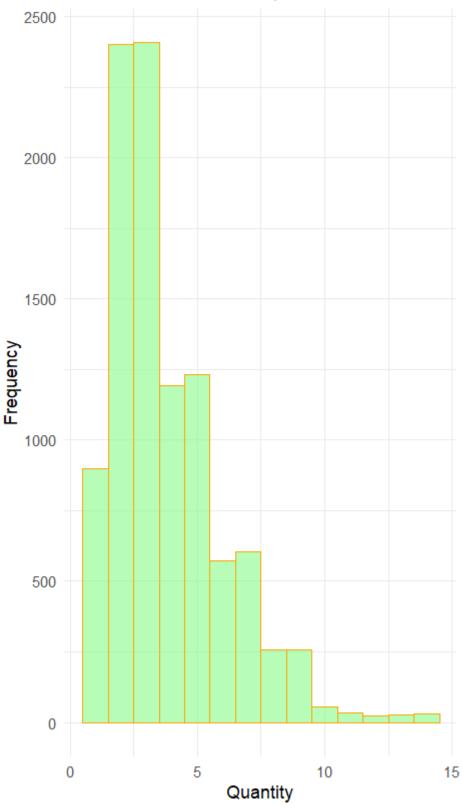
```
geom_histogram(binwidth = 50, fill = "green", color = "black") +
labs(title = "Distribution of Profit", x = "Profit", y = "Frequency") +
theme_minimal()
```



Create a histogram for Quantity
ggplot(data, aes(x = Quantity)) +

```
geom_histogram(binwidth = 1, fill = "palegreen", color = "orange", alpha = 0.7) +
labs(title = "Distribution of Quantity Ordered", x = "Quantity", y = "Frequency") +
theme_minimal()
```

Distribution of Quantity Ordered



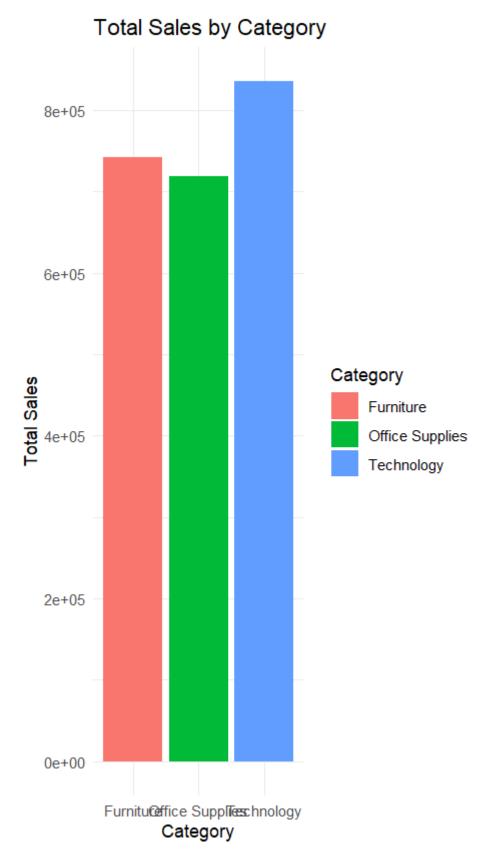
Scatter plot of Sales vs Profit ggplot(data, aes(x = Sales, y = Profit)) +

```
geom_point(color = "aquamarine") +
ggtitle("Sales vs Profit") +
xlab("Sales") +
ylab("Profit")+theme_minimal()
```



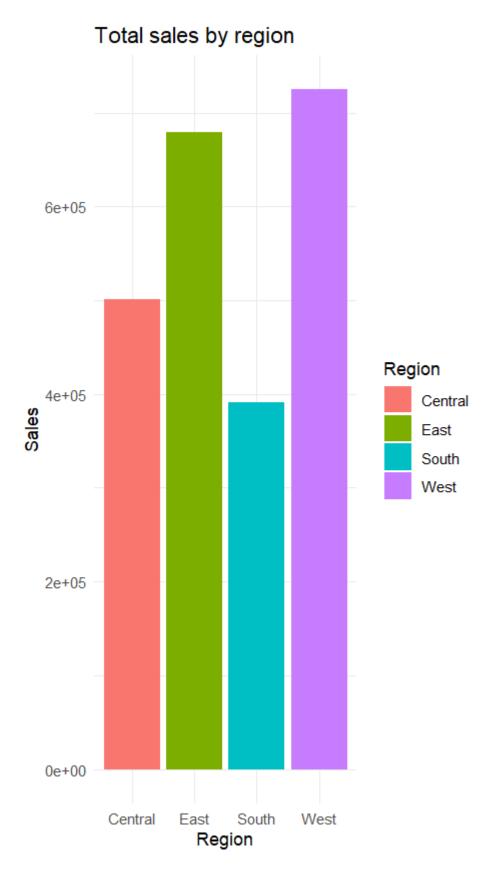
```
category_sales <- data %>%
group_by(Category) %>%
summarise(Total_Sales = sum(Sales))

# Create a bar graph for total sales by category
ggplot(category_sales, aes(x = Category, y = Total_Sales, fill = Category)) +
geom_bar(stat = "identity") +
labs(title = "Total Sales by Category", x = "Category", y = "Total Sales")+
theme_minimal()
```

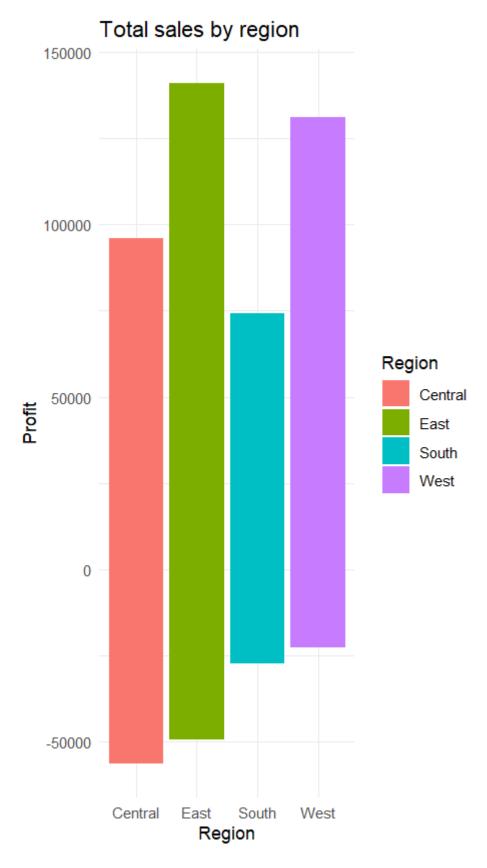


#Regional sales
ggplot(data,aes(x=Region,y=Sales,fill=Region))+geom_bar(stat='identity')+

labs(title = "Total sales by region",x="Region",y="Sales")+theme_minimal()



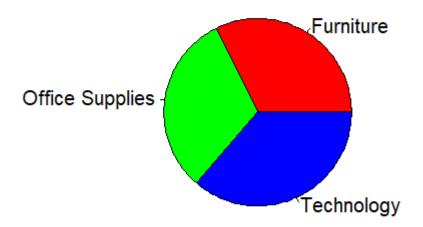
#Regional profit
ggplot(data,aes(x=Region,y=Profit,fill=Region))+geom_bar(stat = 'identity')+



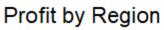
Pie chart of sales by Category
sales_by_category <- aggregate(Sales ~ Category, data, sum)

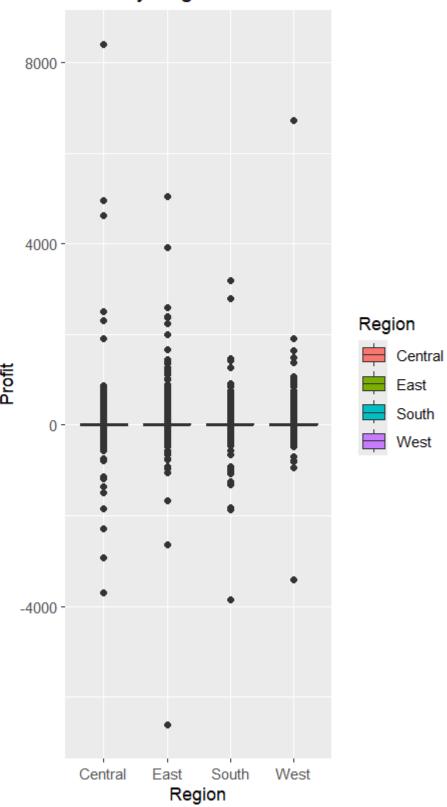
```
pie(sales_by_category$Sales, labels = sales_by_category$Category,
    main = "Sales Distribution by Category",
    col = rainbow(length(sales_by_category$Category)))
```

Sales Distribution by Category



```
geom_boxplot() +
ggtitle("Profit by Region") +
xlab("Region") +
ylab("Profit")
```



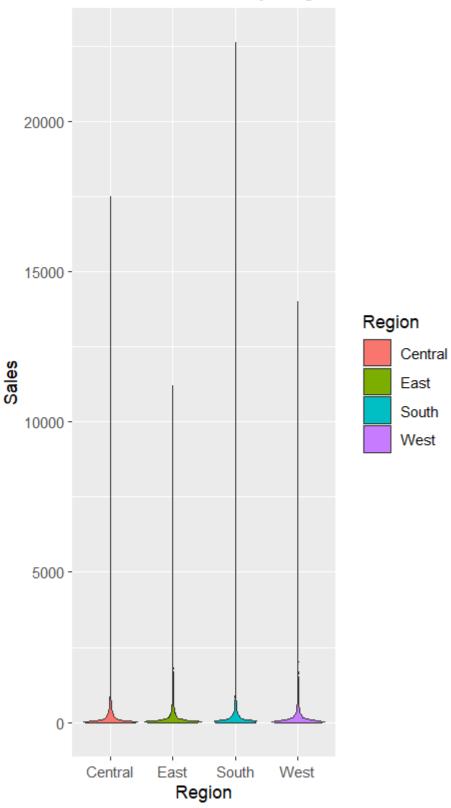


#violin plot sales over region

ggplot(data, aes(x = Region, y = Sales, fill = Region)) +

```
geom_violin() +
ggtitle("Sales Distribution by Region") +
xlab("Region") +
ylab("Sales")
output:
```

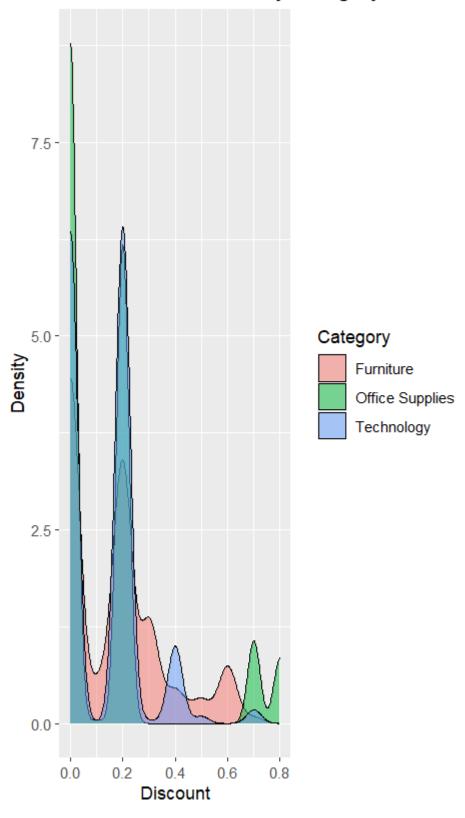
Sales Distribution by Region



#Density plot over Discount Distribution by Category
ggplot(data, aes(x = Discount, fill = Category)) +

```
geom_density(alpha = 0.5) +
ggtitle("Discount Distribution by Category") +
xlab("Discount") +
ylab("Density")
```

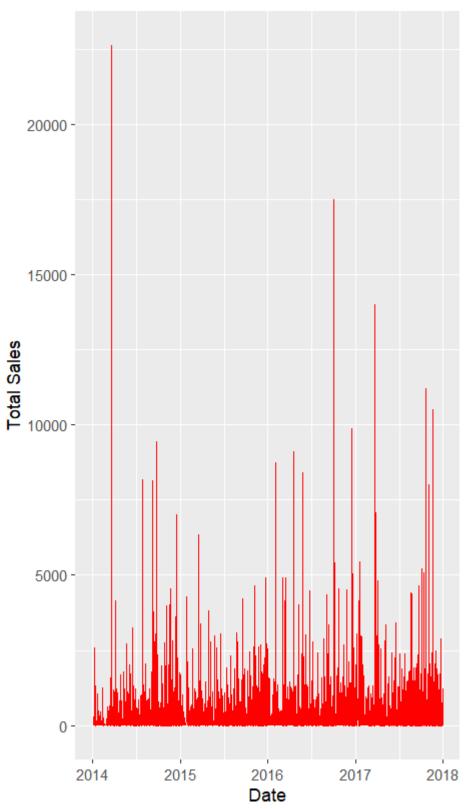
Discount Distribution by Category



Line plot of Sales over time
ggplot(data, aes(x = `Order Date`, y = Sales)) +

```
geom_line(color = "red") +
ggtitle("Sales Over Time") +
xlab("Date") +
ylab("Total Sales")
```

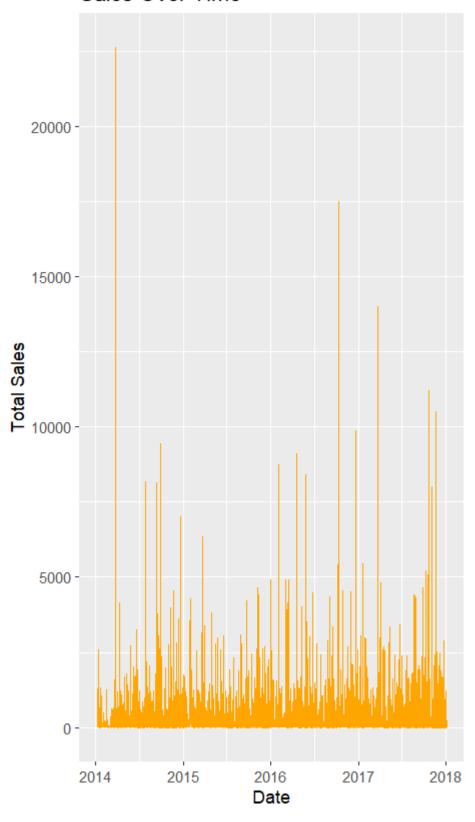
Sales Over Time



Line plot of Sales shiping time
ggplot(data, aes(x = `Ship Date`, y = Sales)) +

```
geom_line(color = "orange") +
ggtitle("Sales Over Time") +
xlab("Date") +
ylab("Total Sales")
```

Sales Over Time



Conclusion

```
# 1. No missing values were found in the dataset, ensuring completeness for analysis.
no_missing_values <- sum(is.na(data)) == 0
# 2. Category-wise sales analysis shows variation in sales across different categories.
category_sales_distribution <- ggplot(data, aes(x=Category, fill=Category)) +
 geom_bar() +
 labs(title="Category Sales Distribution")
# 3. The profit distribution indicates variability, with some transactions being more profitable.
profit_distribution <- ggplot(data, aes(x=Profit)) +</pre>
 geom_histogram(binwidth = 50, fill = "green", color = "black") +
 labs(title = "Distribution of Profit")
# 4. Sales and profit analysis by region shows distinct performance levels across regions.
regional_sales_profit <- list(</pre>
 sales = ggplot(data,aes(x=Region,y=Sales,fill=Region)) + geom_bar(stat='identity') +
  labs(title = "Total Sales by Region"),
 profit = ggplot(data,aes(x=Region,y=Profit,fill=Region)) + geom_bar(stat='identity') +
  labs(title = "Total Profit by Region")
)
# 5. Time-series analysis reveals sales trends over time, potentially highlighting seasonal effects.
sales_trends_over_time <- ggplot(data, aes(x = `Order Date`, y = Sales)) +
 geom_line(color = "red") +
 labs(title = "Sales Over Time")
```

```
# 6. Discounts are applied variably across categories, as shown by the density plot.

discount_distribution_by_category <- ggplot(data, aes(x = Discount, fill = Category)) +

geom_density(alpha = 0.5) +

labs(title = "Discount Distribution by Category")
```

7. Regional performance variability is captured by the violin plot of sales distribution.

```
regional_sales_variability <- ggplot(data, aes(x = Region, y = Sales, fill = Region)) +
geom_violin() +
labs(title = "Sales Distribution by Region")</pre>
```

Key Insights

- # 1. The superstore should focus on regions with higher sales and profit for targeted marketing.
- # 2. Time-series trends could inform stocking and promotional strategies.
- # 3. Discount strategies could be optimized based on their impact on sales and profit margins.