



## Filters

region All  
division All  
market All  
customer All  
FISCAL YEAR 2019

P & L  
Fiscal Year

	Fiscal year							
	Q1			Q2			Q3	
Mterics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
net sales	6.5m	8.0m	10.7m	11.4m	6.5m	6.1m	6.4m	6.3m
ogs	3.8m	4.7m	6.3m	6.7m	3.9m	3.5m	3.8m	3.7m
gross margin	2.6m	3.4m	4.5m	4.7m	2.7m	2.6m	2.7m	2.6m
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%

region All  
division All  
market All  
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FISCAL YEAR 2020

P & L  
Fiscal Year

	Fiscal year								
	Q1			Q2			Q3		
Mterics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	
net sales	17.1m	20.6m	28.7m	29.9m	17.1m	15.9m	2.1m	7.8m	
ogs	10.6m	12.8m	18.1m	18.9m	10.7m	9.9m	1.3m	4.8m	
gross margin	6.5m	7.8m	10.6m	11.0m	6.5m	6.0m	0.8m	2.9m	
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	

region All  
division All  
market All  
customer All  
FISCAL YEAR 2021

P & L  
Fiscal Year

	Fiscal year							
	Q1			Q2		Q3		
Mterics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
net sales	44.8m	54.6m	74.3m	78.1m	44.8m	41.8m	44.0m	43.5m
ogs	28.4m	34.7m	47.4m	49.8m	28.4m	26.5m	28.0m	27.7m
gross margin	16.4m	19.9m	27.0m	28.3m	16.4m	15.3m	16.0m	15.8m
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%

## Net sales comparison

20vs19	165%	157%	167%	161%	163%	162%	-67%	23%
21vs20	162%	165%	159%	161%	161%	162%	1982%	461%





Q3	Q4				Grand Total
May	Jun	Jul	Aug		
6.5m	6.2m	6.5m	6.3m		87.5m
3.8m	3.6m	3.8m	3.7m		51.2m
2.6m	2.6m	2.7m	2.6m		36.2m
40.8%	42.0%	41.5%	41.4%		41.4%

Q3	Q4				Grand Total
May	Jun	Jul	Aug		
9.9m	14.9m	16.1m	16.5m		196.7m
6.2m	9.3m	10.2m	10.5m		123.4m
3.7m	5.5m	5.9m	6.1m		73.3m
37.5%	37.3%	36.7%	36.8%		37.3%

Q3	Q4				Grand Total
May	Jun	Jul	Aug		
44.4m	41.5m	44.0m	43.0m		598.9m
28.1m	26.4m	28.0m	27.4m		380.7m
16.3m	15.1m	16.0m	15.6m		218.2m
36.6%	36.4%	36.4%	36.3%		36.4%

53%	141%	148%	162%	125%
347%	179%	174%	160%	204%