

GAJANAN C. KULKARNI

CEO : Zillion Group Solutions



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ABOUT ME

Having honed my skills in Manufacturing & Service sector, I've developed a holistic approach to driving client success.

Results-driven and visionary CEO with over 18 years of experience leading and growing electronic Manufacturing & integrated Companies. Proven track record of driving business growth, cultural & digital transformation, spearheading innovation, delivering exceptional financial results & working on future business models. A pivotal moment was conceiving a cost-reduction plan, Employee retention strategies & business development during the COVID-19 crisis, projected to save clients from shutdown or slowdown. This initiative not only fortified their economic resilience but also solidified my reputation as a pragmatic and dedicated strategic associate.

Author of two bestseller books dedicated to Electronic sector.

Book one : The Complete Guide to Electronic Manufacturing Services for engineering students

Book Two : Mastering the Art of EM Services - A Practical Guide for All.

Keynotes

- CEO of Zillion Group Solutions (Education, Manufacturing & Trading).
- Electronic Engineer (Diploma, B.E.), Business Management Professional (Diploma)
- Lean Six Sigma Black Belt Professional.
- **SME** : Electronic Sector Skill Council Of India - EMS segment.
- **Executive Director** : Sinhgad Industrial Association. Final Round Judge @ National level hackathons.
- **Strategy and Continual Improvement Advisor** @ 6 + manufacturing & Service units (Sugar Manufacturing, Defense, Electronics, Electrical Product manufacturing, Mechanical, Education, Labour Supply Business).
- **Member** : COEP Technological University - Advanced Electronic Division.
- **Keynote Speaker** : Vikasit Bharat 2047, Semiconductor Technologies, Electronic Manufacturing services.
- Certified **Psychology counsellor**, PG in **Naturopathy & Nutrition** from London School.
- **Past Employers** : Soletron EMS, Jabil Circuits, Kenersys GmbH, inYantra Technologies, CEM Electromech

My Career as an employee.

- **Operator to CEO** : *Journey of 18 years.*
- Led 100 Crore revenue journey of 2 Indian Electronic manufacturing units.
- Achieved Year - On -Year growth of 30% at CEM Electromech.
- Trained 3000 + Operators, Junior and middle management employees.
- 2000 + Kaizens. Best Kaizen awards @ Flextronics and Jabil.
- **Operator Level** : Contributed in Production output, defect reduction and training
- **Supervisor & Manager Level** : Boosted Team Productivity, Plant efficiency, Junior team retention and Individual kaizens on Quality, Cost reduction and safety, System Certifications, Customer Satisfaction
- **Vice President / General Manager Level** : Scaling, Business growth, Customer relationship, supplier management, Profit margin improvement, Employee retention, Quality Management System, Service excellence, Human Resource management.
- **COO / CEO Level** : Ownership of whole Business unit. Strategy, P&L

Awards : Certificate of Honor from UDYOG SENA, Certificate of appreciation from Electronic Sector Skill Council of India, **honorary doctorate from international university**, Recognition Certificate from European Council for Research & Development, Certificate of Recognition from American Merit Council, Swami Vivekananda Prerana Samman.

Sincerely, **Dr. Gajanan C Kulkarni**, Pune-041.Maharashtra, INDIA / BHARAT