

PROJECT REPORTS

1.INTRODUCTION

1.1. Overview

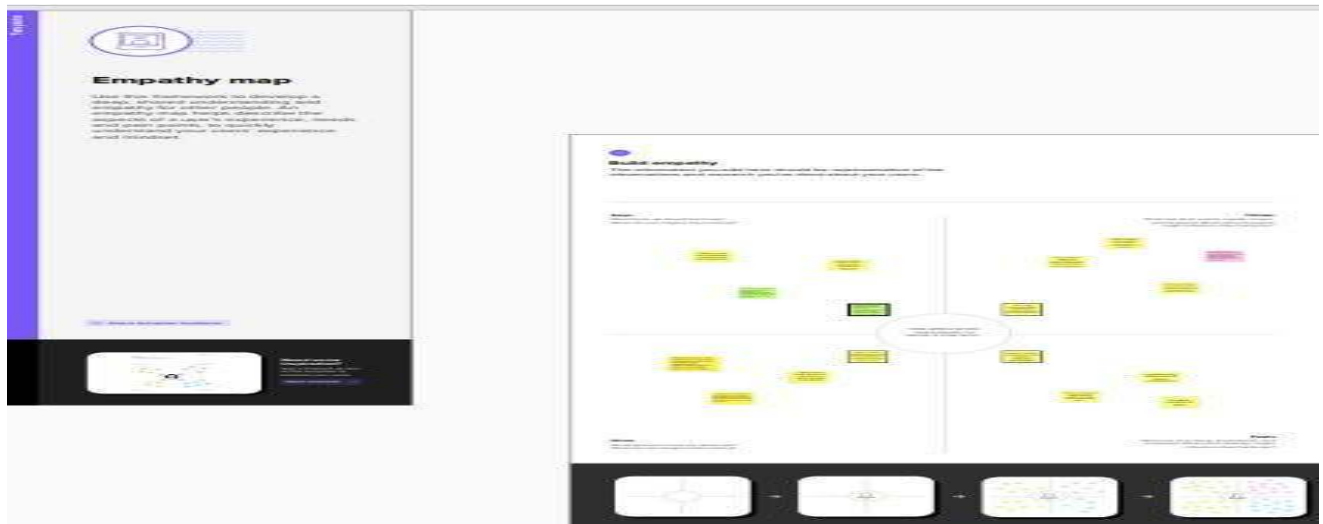
CRM application that can help with booking a visa slot. The applications are designed to manage customer interaction and streamline the visa application process. That CRM cycles like marketing, customer service and sales activities. **In visa slot management project system that is to track and manage the availability visa slots. CRM gathers customer interaction across all channels in one place. It allows businesses of all size to drive growth and profits. Example of CRM applications that can helps to visa slots booking include salesforce and Microsoft dynamics.**

1.2Purpose

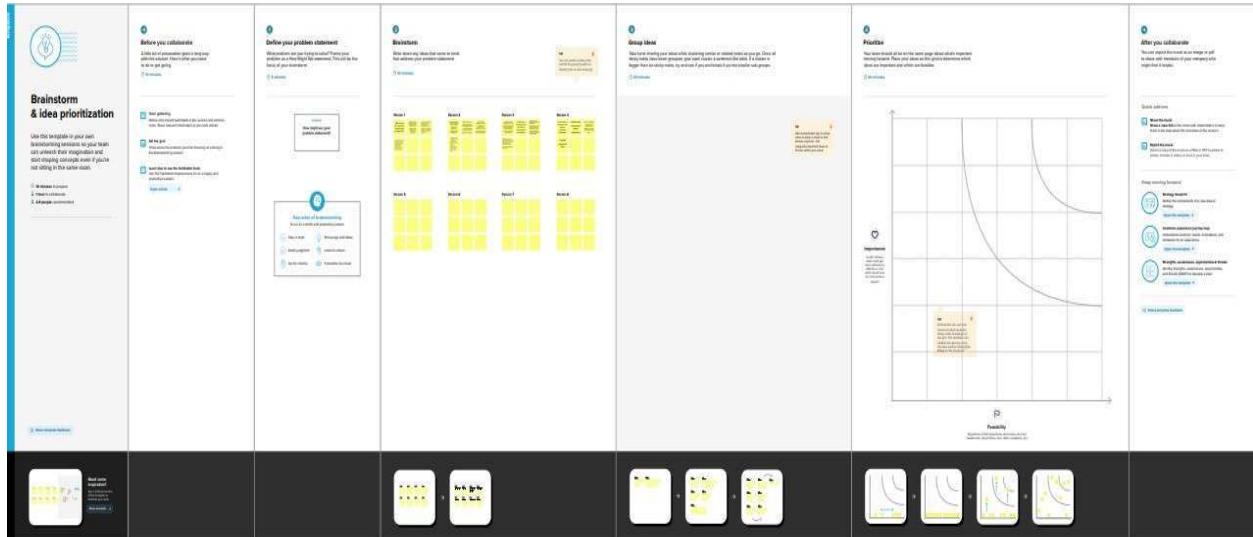
The application can be customized to meet the specific needs of visa application processes, including managing customer information, tracking the status of visa application and scheduled visa slots. They may also have integration with external systems, such as visa application centers or embassies, to facilitate the visa application process.

2.Problem Definition & Design Thinking

2.1 Empathy Map



2.2 Ideation & brainstorming Map



3.RESULT

3.1 Data Model:

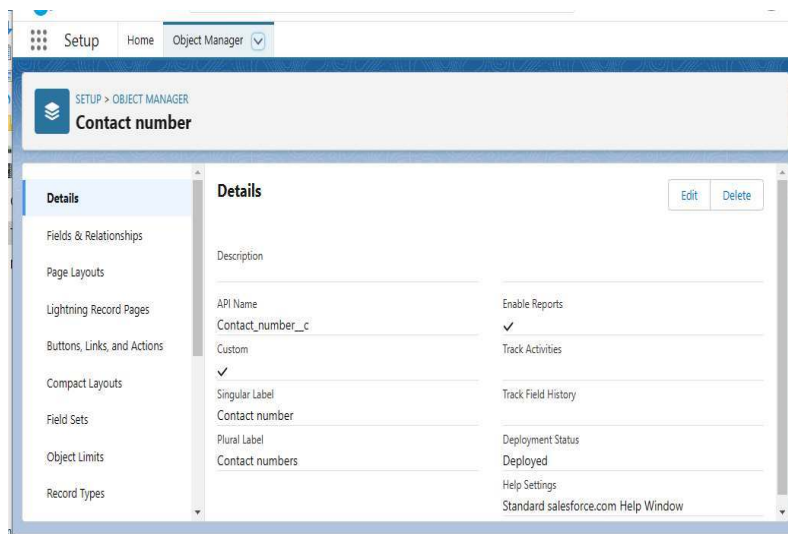
Object name	Fields in the Object	
Obj 1		
	Field Label	Data type
	Contact Number	Text
Obj 2		
	Field Label	Data type
	Passport Number	Text
Obj 3		
	Field Label	Data type
	Visa slots	Text

Obj 4		
	Field Label	Data type
	Payment	Text

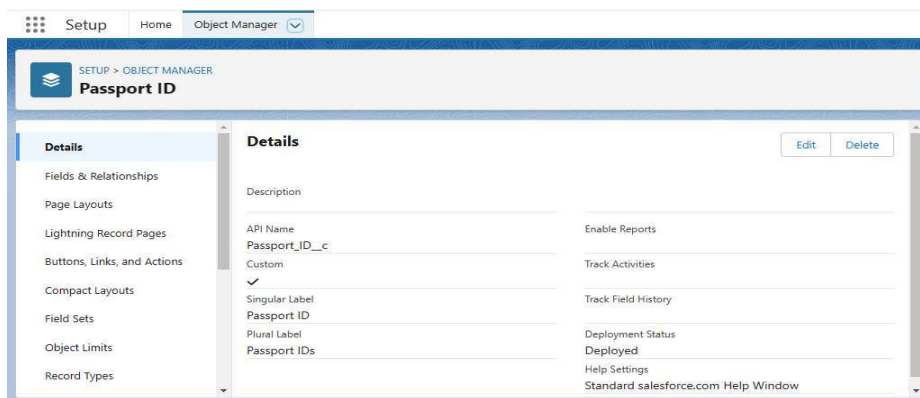
3.2 Activity & Screenshot

Milestone-2: Objects:

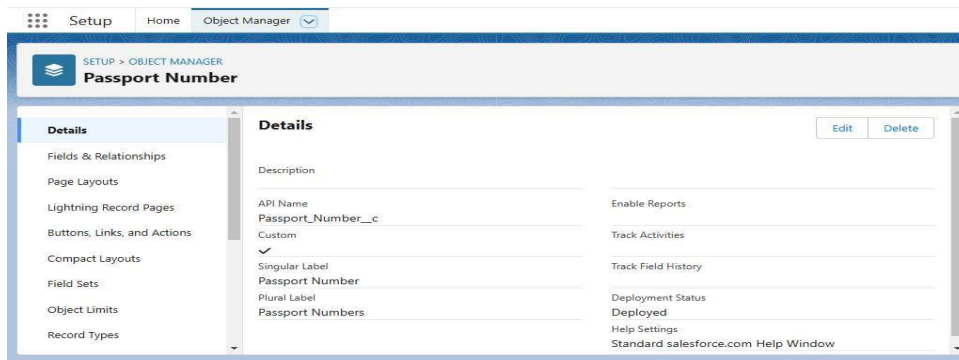
Activity-1



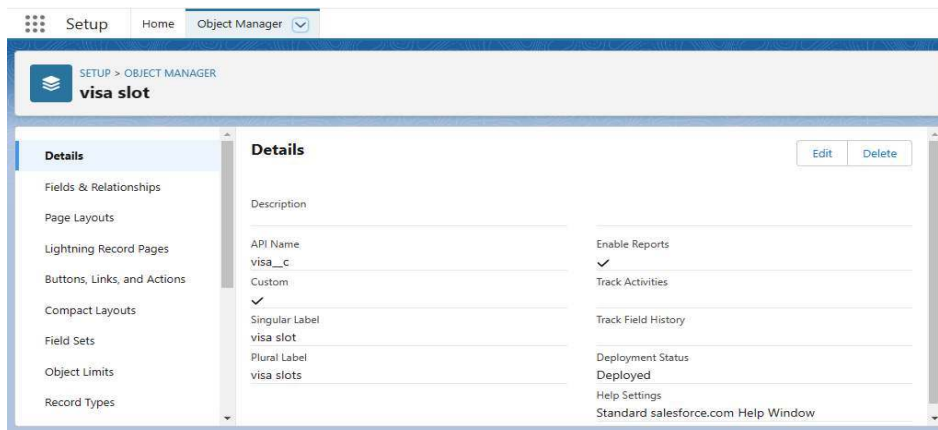
Contact Number



Passport ID

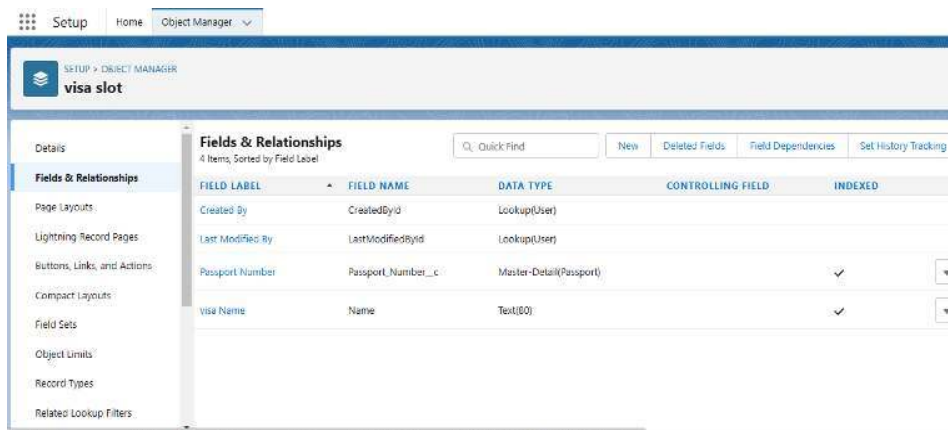


Passport Number



Visa slots

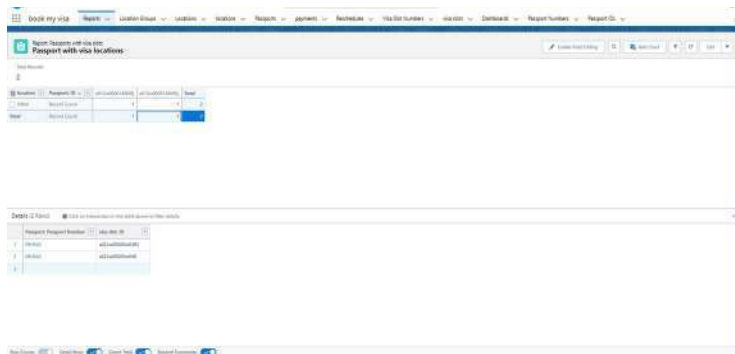
Milestone-3: Relationship B/w Objects:



Visa slot

Milestone-4: App:

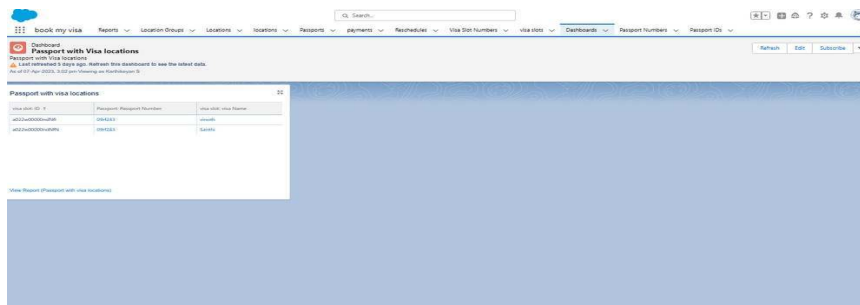
Activity 1



Report

Milestone-7 Dash boards:

Activity



Dash boards

4.Trailhead Profile Public URL

Team Lead - <https://trailblazer.me/id/kkarthikeyan20>

Team member 1 - <https://trailblazer.me/id/rakes790>

Team member 2 - <https://trailblazer.me/id/pprem77>

Team member 3 - <https://trailblazer.me/id/nphyem>

ADAVANTAGES & DISADVANTAGES

Advantages

CRM application can automate the process of booking visa slots, making it faster and more efficient. This can save time for both the customer and the organization handling the visas.

With a CRM application, customers can book visa slots easily and quickly. This can improve their overall experience and satisfaction with the organization handling the visas.

Disadvantages

A CRM application may face technical glitches and issues that can cause delays and frustration for customers trying to book visa slots.

If the CRM application fails or experiences downtime, it can disrupt the visa booking process and cause delays for customers.

APPLICATION

A CRM application can help you keep track of all visa applications and appointment in centralized data base. This makes it easy to search and retrieve information and ensure that all data is accurate and up -to -date.

Many CRM applications allow you to automate communication with applicants such as sending appointment reminders status update and feedback request

A CRM application can provide valuable insight into the visa application process such as application volume processing time and conversion rates. This information can be used to improve the process and identify areas for optimization.

CONCLUSION

In conclusion using CRM application can be extremely beneficial for managing visa slot bookings. By providing a centralized database automated communication custom work flows reporting and integration with other systems a CRM application can streamline the visa application process and improve efficiency. With CRM application organizations can more effectively manage, there visa application process leading better customer experiences increased productivity and ultimately more successful visa applications.

FUTURE SCOPES

A CRM application could be integrated with the travel booking platforms such as Expedia or kayak allowing users to book their flights and visa appointments in one place.

The application used artificial intelligence to suggest appointment times that are convenient for the user based on their travel plan location and other factors.

By implementing the features and functionalities a CRM application that helps user book visa slot could become a comprehensive platform for managing all aspect of the visa application process making it easier and more convenient for travelers to obtain the necessary visas for their travels.
