

VIJAYABHARATHY R

#No.318 Murugan kovil street ,
Union pillaichavady Vannur talk,
Villupuram district - 605014.

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CAREER OBJECTIVE














I step forward with my skills and abilities for an organization where there is a potential growth and regeneration to put in maximum contribution, so I can utilize my knowledge for the development and growth of the company in the field of Accounts/Finance/Banking.

DETAILS OF WORK EXPERIENCE

1. **Company - SBFC Finance Private Limited, Pondicherry (Sept - 2020 to Present)**
2. **Company - Unimoney Financial services limited, Cuddalore(July - 2019 to Sept - 2020).**
3. **Company - Bajaj Finsev Limited, Pondicherry (Sept - 2018 to June - 2019).**
4. **Company - India Infoline Finance Limited , Pondicherry (Jan - 2016 to Aug - 2018).**

DESIGNATION : BRANCH SALES MANAGER

ROLES AND RESPONSIBILITIES

1.  Gold loans
2.  Maintaining customer relationship and cross selling the products.
3.  Valuation of Gold based on carat wise allocation.
4.  Achieving targets given by the company.
5.  Customer Handling .
6.  KYC Verification.
7.  Maintaining Accounts and Petty Cash.
8.  Maintaining Monthly Expenditure.
9.  Identify New Potential Customers for Business Development.
10.  Analyzing Competitor Activities and Reporting to Related Officers.
11.  Increasing Sales through existing and New Customers.
12.  Key Focusing on Customer Service and Satisfaction.
13.  Processing payments to the customers by issuing cheques.

14. ■ Verifying Field verification reports and Loan documents.

EDUCATIONAL QUALIFICATIONS

- ■ B.Com - Thiruvalluvar university in 2014 with 60 %
- ■ HSC - Calvay College higher secondary school in 2011 with 63 %
- ■ SSLC - Jothi vallalar higher secondary school in 2009 with 74 %

PERSONAL STRENGTHS

- Good analytical ability & leadership quality.
- Good grasping power, quick learner.
- Enthusiastic to learn new concepts & to work in a team.
- Self –Motivation & Self - Confidence.
- Hard Worker.
- Positive Attitude.
- Dedication towards work.
- Good Communication.
- Adjustable to a changing environment.

PERSONAL PROFILE

Father's Name : Mr. Rajaraman.
Mother's Name : Mrs. Mageshwari.
Date of Birth : 19.12.1992
Nationality : Indian.
Sex : Male.
Marital Status : Married.

DECLARATION

I hereby declared the above given information is true to the best of my knowledge and belief.

VIJAYABHARTHY R