## **KWELL Tech Gear**

KWELL TECH GEAR

			Country		
region	All		Net Sales Vs Target Performamce		
division	All		Values in Billions		
	1		Note: Do not modify the pivot table		
Country	2019	2020	2021	2021- Target	%
Australia	3.9 M	10.7 M	21.0 M	-2.2 M	-1 <mark>0.5%</mark>
Austria		0.1 M	2.8 M	-0.3 M	- <mark>11.7%</mark>
Bangladesh	0.5 M	2.3 M	7.0 M	-0.7 M	-1 <mark>0.3%</mark>
Canada	4.8 M	12.2 M	35.1 M	-5.1 M	-14.5 <mark>%</mark>
China	1.4 M	5.4 M	22.9 M	-2.1 M	-9 <mark>.0%</mark>
France	4.0 M	7.5 M	25.9 M	-2.2 M	-8 <mark>.4%</mark>
Germany	2.6 M	4.7 M	12.0 M	-1.5 M	- <mark>12.7%</mark>
India	30.8 M	49.8 M	161.3 M	-9.6 M	-5. <mark>9%</mark>
Indonesia	2.5 M	6.2 M	18.4 M	-2.4 M	<b>-12.9%</b>
Italy	2.9 M	4.5 M	11.7 M	-1.0 M	-9 <mark>.0%</mark>
Japan		1.9 M	7.9 M	-0.3 M	-4.1 <mark>%</mark>
Netherlands	0.2 M	3.4 M	8.0 M	-0.7 M	-8 <mark>.2%</mark>
Newzealand		2.0 M	11.4 M	-1.4 M	-12.3%
Norway		2.5 M	13.7 M	-1.4 M	-1 <mark>0.5%</mark>
Pakistan	0.6 M	4.7 M	5.7 M	-0.5 M	-9 <mark>.3%</mark>
Philiphines	5.7 M	13.4 M	31.9 M	-2.5 M	-7. <mark>8%</mark>
Poland	0.4 M	2.8 M	5.2 M	-0.9 M	-18.1%
Portugal	0.7 M	3.6 M	11.8 M	-0.5 M	-4.3 <mark>%</mark>
South Korea	12.8 M	17.3 M	49.0 M	-4.4 M	-8 <mark>.9%</mark>
Spain		1.8 M	12.6 M	-1.8 M	-14.1%
Sweden	0.1 M	0.2 M	1.8 M	-0.2 M	<b>-</b> 11.1%
<b>United Kingdom</b>	2.0 M	8.1 M	34.2 M	-3.0 M	-8 <mark>.7%</mark>
USA	11.5 M	31.9 M	87.8 M	-10.2 M	- <mark>11.7%</mark>
Grand Total	87.5 M	196.7 M	598.9 M	-54.9 M	-9.2%

<sup>\* %</sup> means the 2021 to target defference percentage