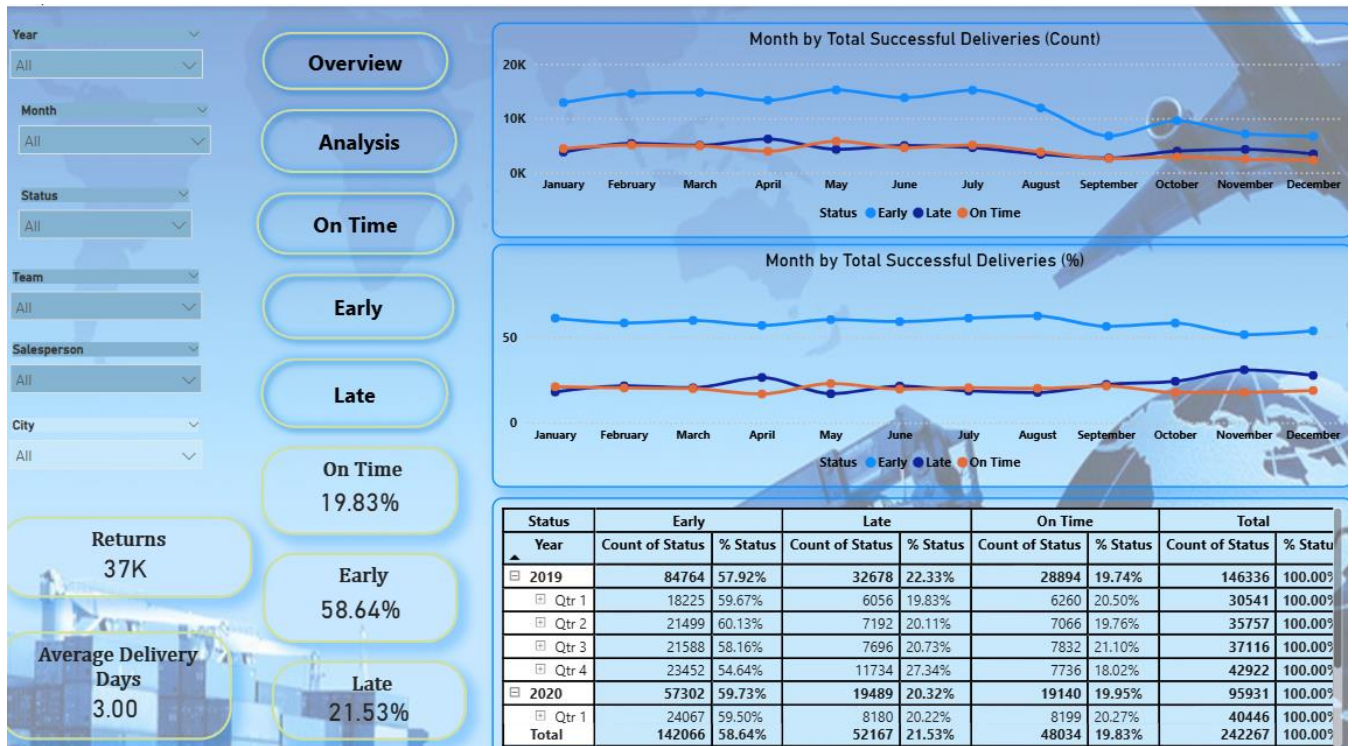
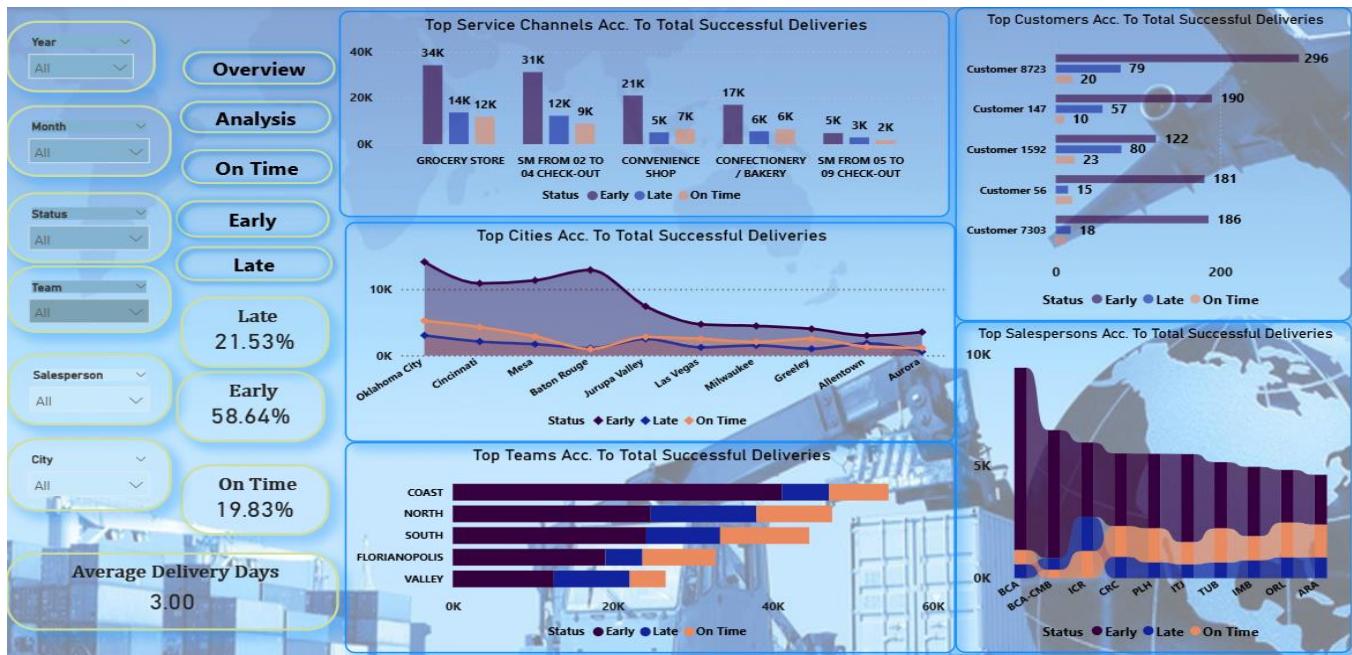


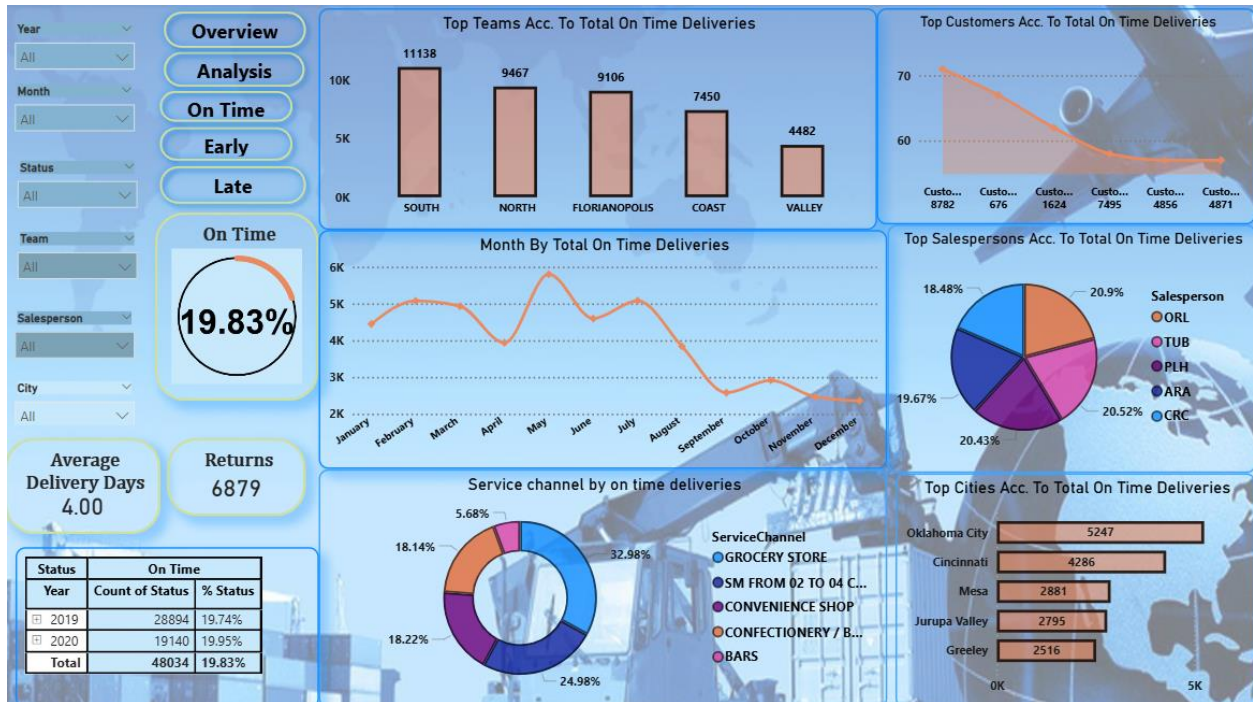
Overview



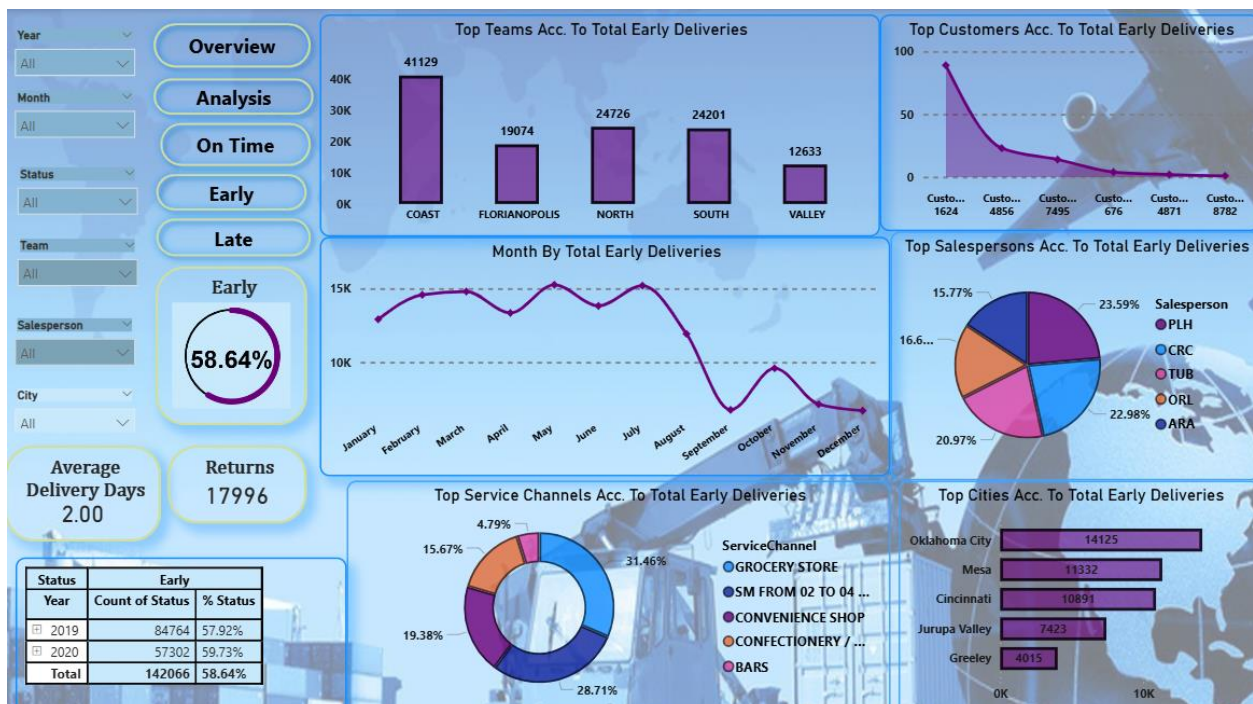
Analysis



On Time Deliveries



Early Deliveries



Late Deliveries



Top Teams Acc. To Total Late Deliveries

Team	Count
NORTH	13237
VALLEY	9495
SOUTH	9221
COAST	5908
FLORIANOPOLIS	4650

Top Customers Acc. To Total Late Deliveries

Customer	Count
Custo...	676
Custo...	8782
Custo...	1624
Custo...	4856
Custo...	7495
Custo...	4871

Month By Total Late Deliveries

Month	Count
January	~4.5K
February	~5.5K
March	~5.0K
April	~6.0K
May	~4.5K
June	~5.0K
July	~4.5K
August	~3.5K
September	~3.0K
October	~3.5K
November	~4.0K
December	~3.5K

Top Salespersons Acc. To Total Late Deliveries

Salesperson	%
CRC	22.6%
ARA	22.08%
ORL	22.03%
PLH	16.7...
TUB	16.52%

Top Service Channels Acc. To Total Late Deliveries

ServiceChannel	%
GROCERY STORE	35.42%
SM FROM 02 TO 04 C...	31.8%
CONFECTIONERY / B...	14.4%
CONVENIENCE SHOP	13.18%
BARS	5.19%

Top Cities Acc. To Total Late Deliveries

City	Count
Oklahoma City	3029
Jurupa Valley	2494
Cincinnati	2101
Mesa	1705
Greeley	1002