## Northwind Trading – As-is Process State

Northwind Trading's order fulfilment process has been determined as the root cause of decreased sales over the past year. The current process is outlined below.

- 1. The process starts when an order is received.
- 2. The finance team creates an invoice.
- 3. The finance team sends it to the customer.
- 4. An administrator creates a docket of the ordered items for the warehouse staff
- 5. The warehouse staff retrieve the ordered items
- 6. The warehouse staff package the ordered items
- 7. The warehouse staff notify the administrator that the items are ready for shipment
- 8. An administrator arranges collection of the items by a delivery driver
- 9. Delivery driver collects the items
- 10. Delivery driver delivers the items to the customer