

# Statistical Data mining Project

Prudential Life Insurance Risk Assessment

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# Introduction

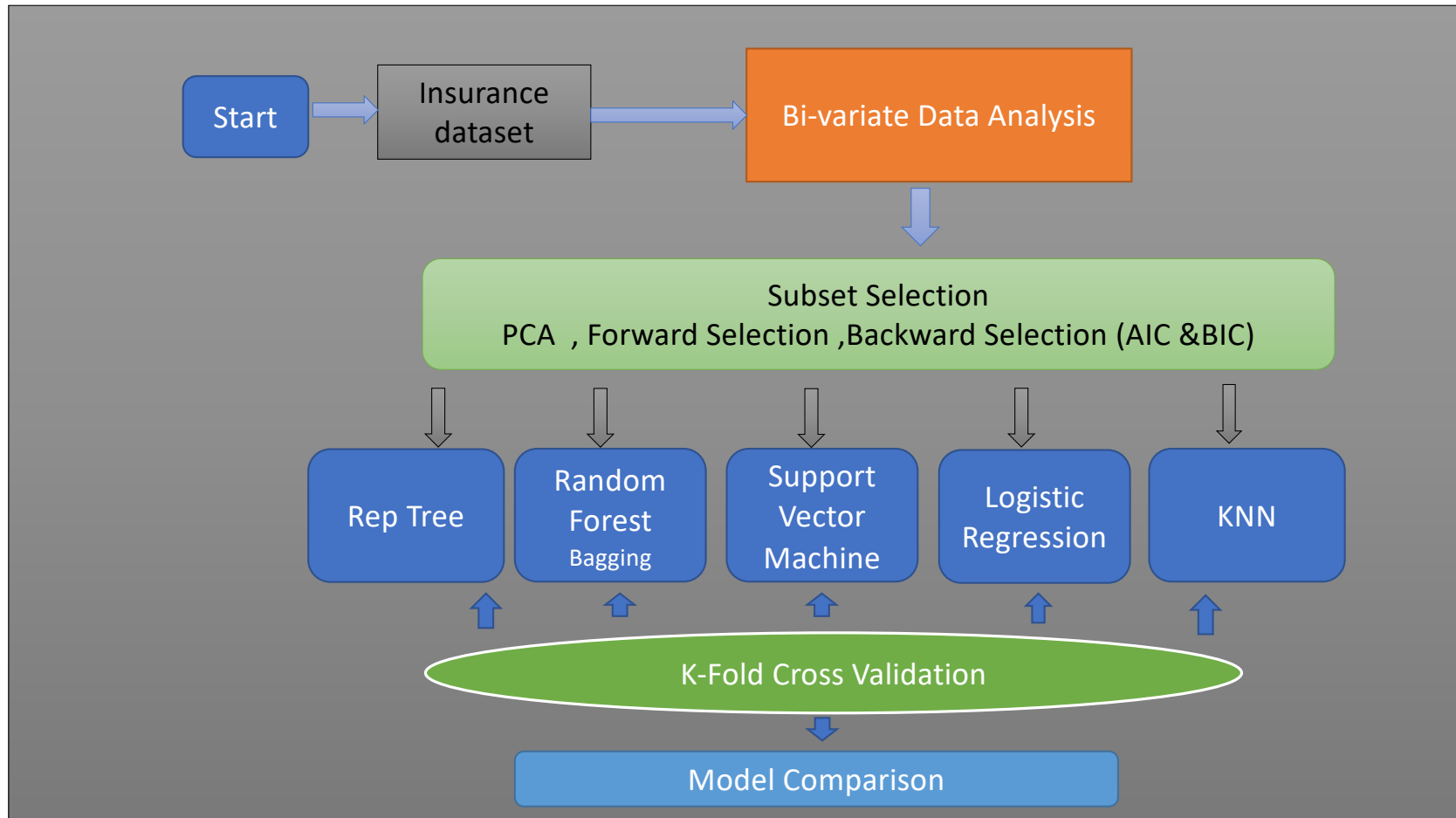
- This project targets on building a Life insurance predictive analytics on underwriting process which involves potential customer risk assessment analysis.
- Involves risk classification of a new customer based on their personal details as well as medical and financial history.
- Improve decision-making and make the underwriting process faster and more economical.
- Helps the life insurance business to enhance customer acquisition and customer retention.

# Risk Factors in Life Insurance

- The various risk factors to be assessed prior to underwriting decision are:
  1. Medical
  2. Financial
  3. Personal



# Project workflow



# Data Description

- The data set consists of 59,381 applications with 128 attributes, which describe the characteristics of life insurance applicants
- The data set comprises of nominal, continuous, as well as discrete variables, which are pre-processed and anonymized
- The values for each column are in a range 1-10, all being integers
- The response variable indicates the risk associated with each predicted value and is an 8 class response as classes 1-8 with risk decreasing from 1 to 8th class

# Data pre-processing and Exploratory Data Analysis

- Handling of NA values as follows
- The threshold of NA count is set to 10% of data which approximates at 6000 and any column above this will be marked off
- Around 12 columns satisfied this criteria and were deleted
- Another column contained NA values but had a count of mere 19, hence all subsequent records associated to those values were removed
- Bivariate Analysis was performed using correlation matrix to find highly correlated predictors and calculate redundancy

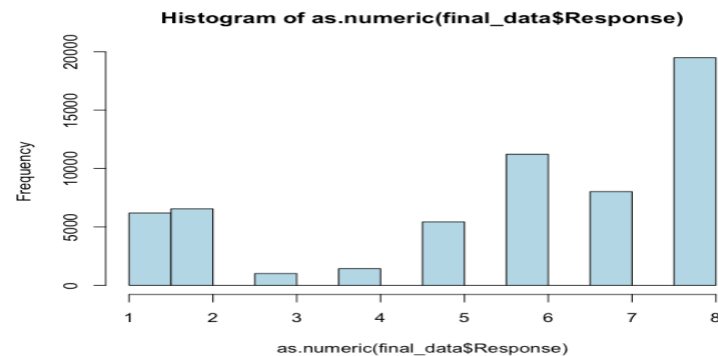
# Subset and Feature selection

- Since the number of predictors is very high, the number is reduced using stagewise subset selection
- After performing forward and backward stepwise selection, the AIC, BIC and R square values were compared and the best variable model was found to be a 35 variable model which was inline with the bivariate analysis previously performed
- The model fitting was performed on the reduced model

# Class Balancing

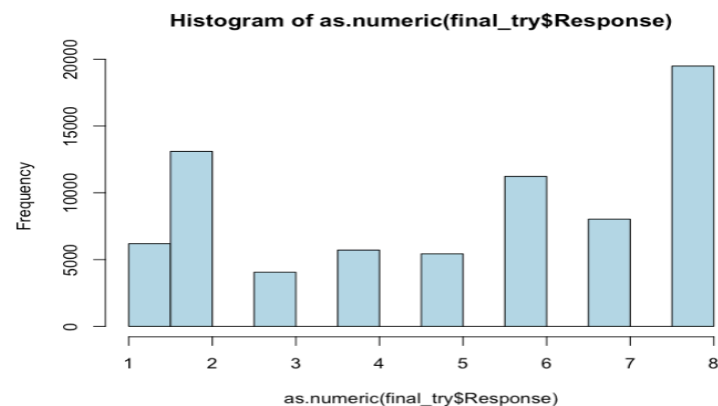
- The following histogram shows that the classes 2 and 3 are devoid of much data points

Pre Balancing



- This data was balanced using oversampling technique and now the distribution is as follows

Post Balancing





# Non Ensemble Model Performance Statistics

## Unbalanced Data

- Logistic Regression-Polynomial and Multinomial regression

Model Selected	MSE(Mean Squared Error)	Classification Accuracy
Polynomial Regression	6.452	42.84
Multinomial Regression	5.998	47.79

- Support Vector Machines- Linear and Radial Kernel

Kernel Selected	MSE(Mean Squared Error)	Classification Accuracy
Linear	5.729	47.60
Radial	5.601	49.47

# Non Ensemble Model Performance Statistics

## Balanced Data

### Support Vector Machines- Linear and Radial Kernel

Kernel Selected	MSE(Mean Squared Error)	Classification Accuracy
Linear	6.109	44.71
Radial	5.872	48.04

- Support Vector Machines- Linear and Radial Kernel

Model Selected	MSE(Mean Squared Error)	Classification Accuracy
Polynomial Regression	7.985	41.14
Multinomial Regression	6.809	45.33

- This indicates that class balancing results in worsening of the classification accuracy for non ensemble methods

# Ensemble Model Performance Statistics

## Unbalanced Data

- Rep tree(Growing and pruning a tree)

K-fold Validation	MSE (Mean squared error)	Classification accuracy (%)	Time Taken build a model(seconds)
5 fold	6.329	49.94	28
10 fold	6.331	50.29	30
20 fold	6.328	50.27	60
30 fold	6.330	50.30	140

- Random Forest

Number of Trees	MSE(Mean Squared Error)	Classification Accuracy
50	5.955	52.31
1000	5.988	53.06
2000	5.987	53.10
5000	5.983	53.24
10000	5.982	53.25

- Bagging(Number of Trees is set at 1000)

M Value selected	MSE (Mean squared error)	Classification Accuracy
6	5.954	53.06
7	5.889	53.06
8	5.960	53.08
9	5.977	52.73
10	5.989	52.75

# Ensemble Model Performance Statistics

## Balanced Data

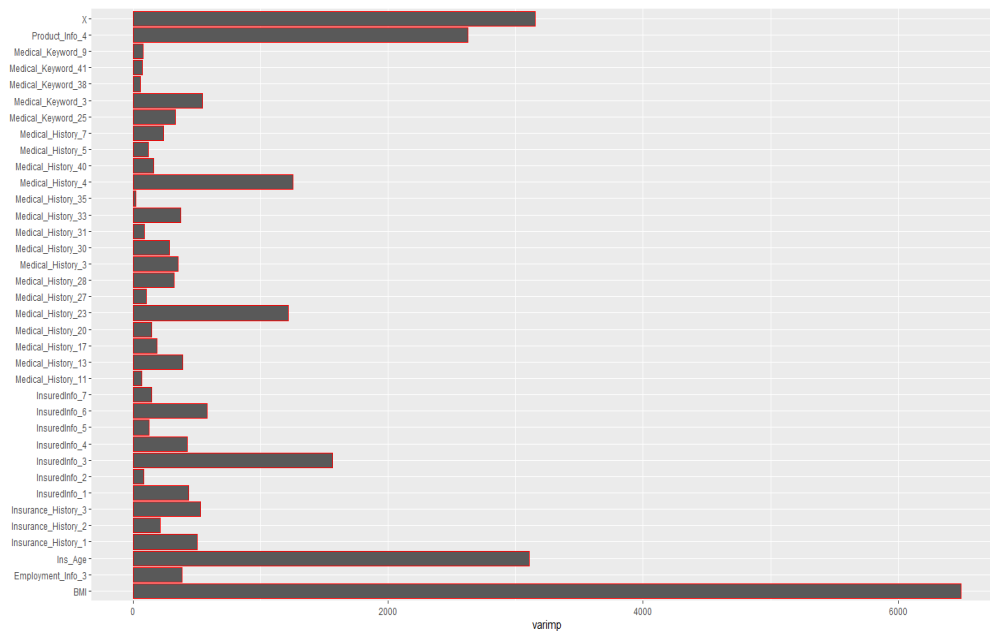
- Bagging (number of trees is set at 1000)
- Random Forest

M Value selected	MSE (Mean squared error)	Classification Accuracy
6	4.882	58.74
7	4.821	61.11
8	4.331	64.05
9	4.112	65.07
10	3.987	65.72

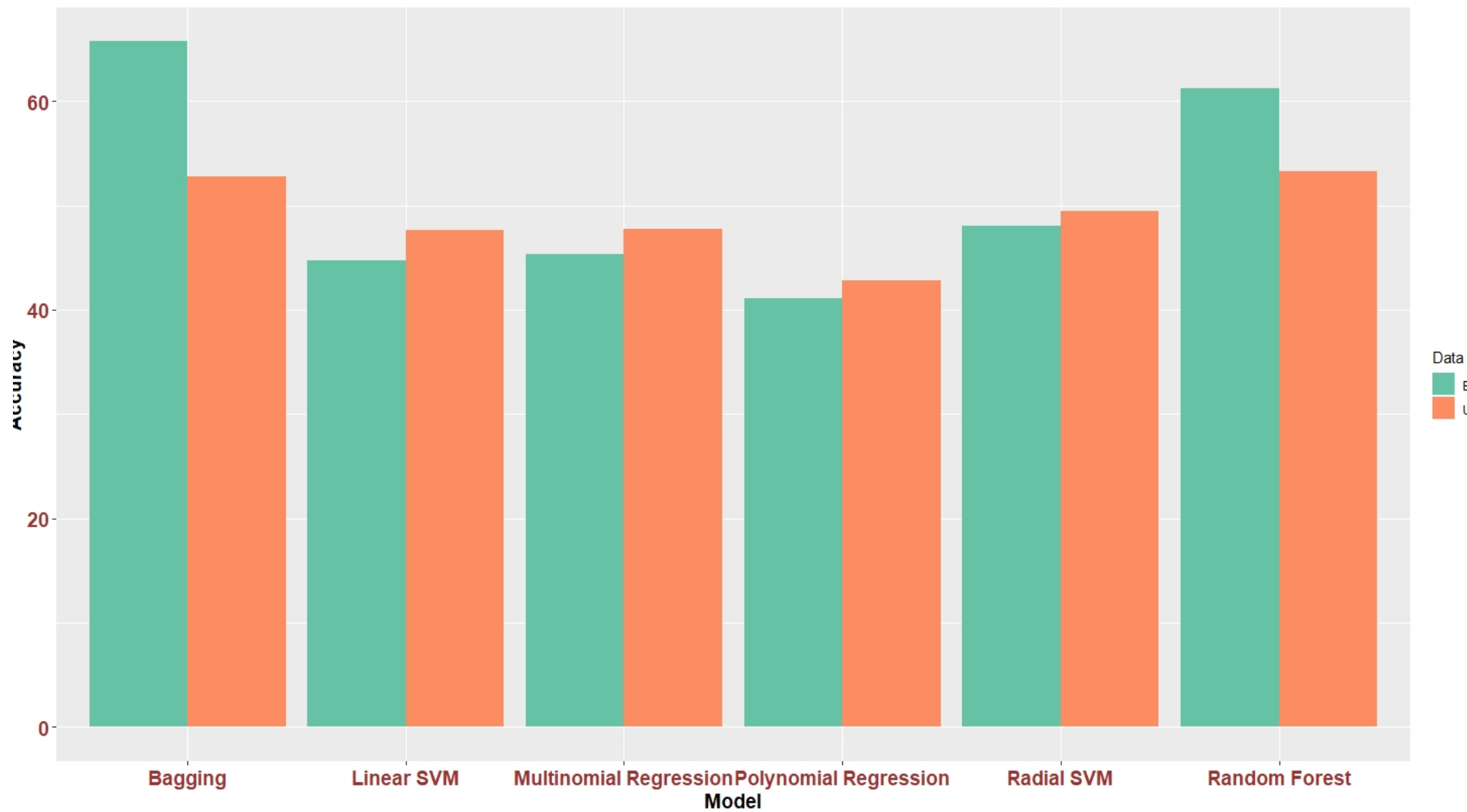
Number of Trees	MSE (Mean squared error)	Classification Accuracy
50	4.999	57.44
1000	4.912	58.82
2000	4.839	59.00
5000	4.832	60.11
10000	4.812	61.22

- The reason we are only considering the Bagging and Random Forest methods for the balanced data is because we got the maximum classification accuracy using these methods for unbalanced data
- As it can be seen the performance has substantially improved after class balancing which implies ensemble methods are the way to go while dealing with class imbalance using sampling techniques

# Variable Importance graph (Random forest)



BMI is the most important variable followed by Age .



# Conclusion

- Ensemble methods improves the overall performance in terms of classification accuracy and mean squared error as compared to non ensemble methods.
- Class balancing enhances the accuracy by 10 % which is quite significant when compared with pre and post balanced train data model performance on Random forest and bagging.
- Model interpretation is excellent as the trees and the variable importance graph shows BMI and Age as the most important predictors.
- Dimension reduction from 116 to 35 predictors decreases the model complexity without any significant performance degradation
- Ensemble model with reduced dimensions using class balancing gives us the most parsimonious model